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- 2 Clique no idioma: **Inglês** Select the language: **English**
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<sup>\*</sup>O recurso de tradução simultânea só está disponível para usuários com o plug-in/app Zoom instalado no desktop ou celular.

<sup>\*</sup>The simultaneous translation feature is only available to users that have the Zoom plug-in/app installed on desktop or mobile.





# **Important Note**

This release contains forward looking statements subject to risks and uncertainties Such forward looking statements are based on the management's beliefs and assumptions on information currently available to the Company.

The reservations as to forward looking statements also apply to information on possible or presumed operating results, as well as any statements preceded, followed or including words such as "believes", "may", "will", "expects", "intends", "plans", or similar expressions.

Forward looking statements are not performance guarantees, they involve risks, uncertainties and assumptions because they refer to future events and, therefore, depend on circumstances which may or may not occur. Future results may differ materially from those expressed or suggested by forward looking statements. Many of the factors which will determine these results and figures are beyond ROMI'S control or prediction capacity.

# **2Q24 Highlights**



**Adjusted EBITDA 2Q24** R\$ 33.3 millions EBITDA margin 11.3%

**Order Entry** R\$ 321.0 millions

+ 13.9% compared to 2Q23

### **ROMI Machines**



**Order Entry** + 18.6% compared to 2Q23

aligned with 2Q23

### **Net Operating Revenue** R\$220.1 millions

+ 8.5% compared to 2Q23

**Adjusted EBITDA margin 19.9** %

**BW Machines** 



**Order Backlog** R\$330.5 millions

+ 65.5% compared to 2023.

### Consolidated



**Order Backlog** R\$662.9 millions

- + 11.4% compared to 1Q24
- + 24.0% compared to 2023

### **OTHER HIGHLIGHTS**

### **GOVERNANCE**

R\$ 21.4 millions payment of interest on capital

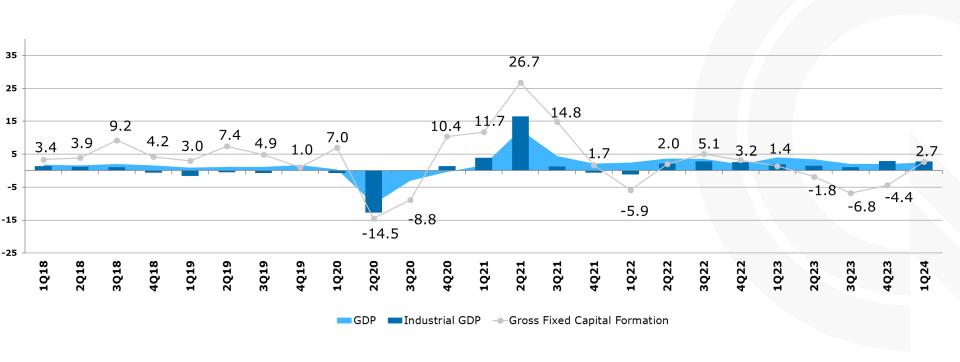
### **MARKET**

ROMI attended the **Feimec** fair in Brazil and the **MACH** fair in the United Kingdom during the second quarter of 2024, showcasing new technologies to the market.



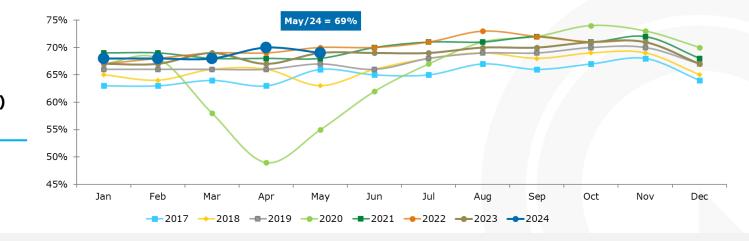
## **Conjunctural Indicators**

GDP and FBKF (Gross Fixed Capital Formation)



# Average Installed Capacity Utilization (UCI)

Source: CNI - UCI. June, 2024.



# Industrial Entrepreneur Confidence Index (ICEI)

Source: CNI - ICEI. July, 2024.



## **Business Units**





	1H24	2023
Machines and Equipments	30%	21%
Job shops	20%	32%
Automotive	12%	15%
Toolling	6%	6%
Packaging	7%	4%
Aeronautics	4%	2%
Technical schools	3%	2%
Agricultural	5%	4%
Construction & Mining	2%	2%
Others	11%	12%



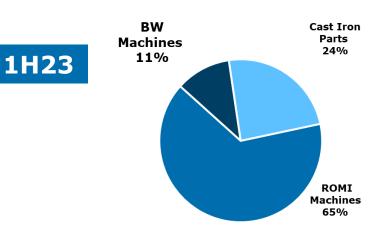
	1H24	2023
Engines and Systems	59%	33%
Energy	41%	7%
Machines and Equipments	0%	23%
Construction & Mining	0%	36%

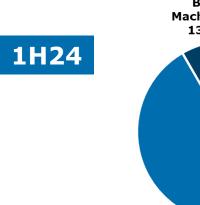


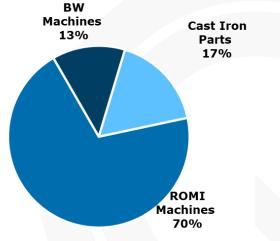
	1H24	2023
Automotive	40%	31%
Construction	30%	22%
Agricultural Machinery	30%	39%
Wind Power	0%	8%

## **Net Sales per Business Unit**

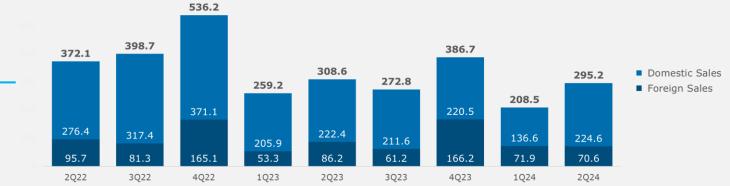






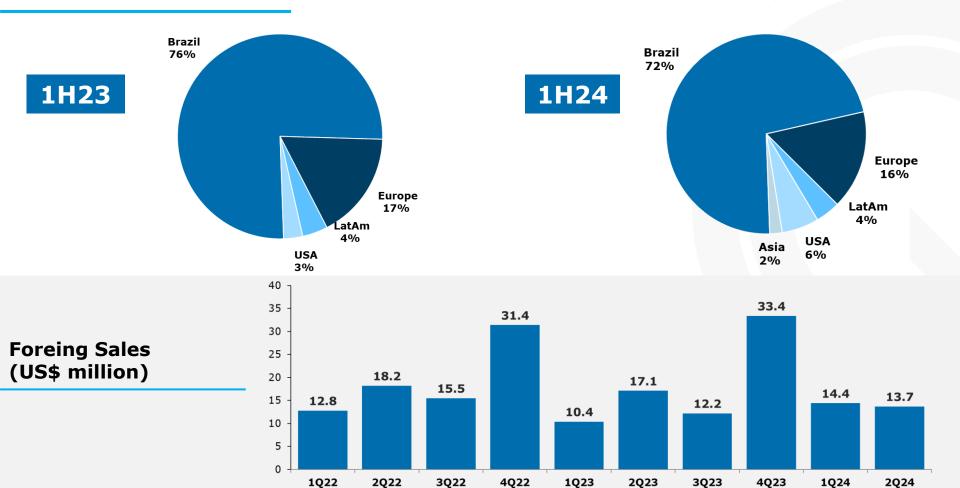


# Net Operating Sales (R\$ million)



## **Sales Distribution**





# **Order Entry and Backlog**



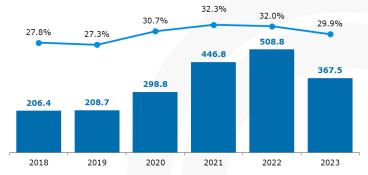
Order Entry (R\$ 000) Gross Values, sales taxes included	2Q23	1Q24	2Q24	Chg. 2Q24/1Q24	Chg. 2Q24/2Q23	1H23	1H24	Chg. 24/23
ROMI Machines	212,684	178,350	252,330	41.5%	18.6%	412,397	430,680	4.4%
Burkhardt+Weber Machines	47,635	69,367	10,385	-85.0%	-78.2%	47,635	79,752	67.4%
Rough and Machined Cast Iron Parts	21,379	51,055	58,237	14.1%	172.4%	82,055	109,291	33.2%
Total *	281,698	298,772	320,952	7.4%	13.9%	542,087	619,723	14.3%

Order Backlog (R\$ 000) Gross Values, sales taxes included	2Q23	1Q24	2Q24	Chg. 2Q24/1Q24	Chg. 2Q24/2Q23
ROMI Machines	271,745	236,842	271,235	14.5%	-0.2%
Burkhardt+Weber Machines	199,688	302,113	330,482	9.4%	65.5%
Rough and Machined Cast Iron Parts	62,966	56,340	61,170	8.6%	-2.9%
Total *	534,399	595,295	662,887	11.4%	24.0%



Gross profit (R\$ million) and Gross Margin





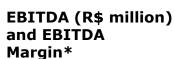
Operating Profit (R\$ million) and Operating Margin\*

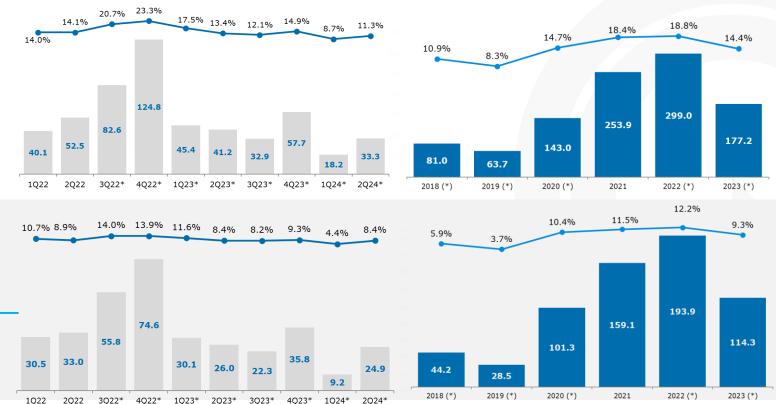


**Note:** According to the information in the Earnings Release for the respective years/periods, Operating Profit is adjusted as follows: (i) 2018: increased by R\$1.6 million; (ii) 2020: reduced by R\$0.7 million; (iii) 3Q22, 4Q22 and 2022: reduced, respectively, by R\$9.4 million, R\$13.4 million and R\$22.9 million; (iv) 1Q23, 2Q23, 3Q23, 4Q23, 1Q24 and 2Q24: EBIT and EBITDA are adjusted in the amounts of R\$6,278, R\$6,806, R\$22,874, R\$16,008, R\$9,106 and R\$6,346 respectively; and net income in the amounts of R\$6,078, R\$6,589, R\$22,143, R\$15,496, R\$8,821 and R\$6,149 respectively, referring to the recognition of the impacts of the Vila ROMI Residence project.

## **Profitability**







Net income (R\$ million) and Net Margin\*

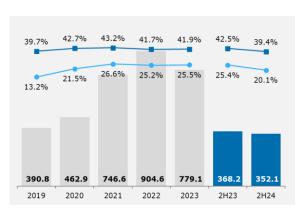
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## **Business Unit's Results**

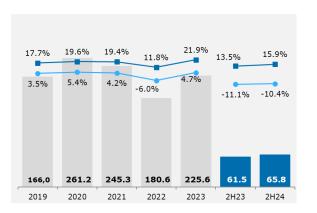


Quarter							Accumi	ulated				
Sales	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24	1H23	1H24
ROMI Machines (qty)	256	294	355	382	203	291	281	305	168	298	494	466
Burkhardt+Weber (qty)	-	3	2	8	-	2	1	8	1	1	2	2
Rough and Machined Cast Iron Parts (ton)	5,561	6,519	7,294	6,844	4,232	3,542	2,725	1,786	2,148	2,473	7,774	4,621

### **ROMI Machines**



### **Burkhardt+Weber**



# Rough and Machined Cast Iron Parts



## **Financial Position**

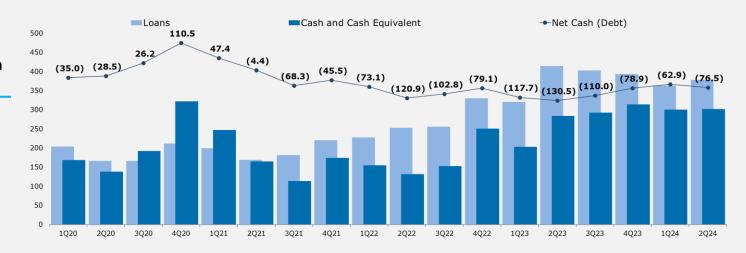


Cash and Cash Equivalent (R\$ MM) - 06/30/2024					
		Amount			
Bank Deposit Certificate ("CDB")		229.8			
Banks / Time Deposit		72.2			
	Total	302.0			
	Net Cash =	(76.5)			

Loans (R\$ MM)	- 06/30/2024	
		Amount
2024 (6 months)		107.1
2025		69.7
2026		54.6
2027 and after		147.1
	Total =	378.5

### Net Cash (Debt) Position R\$ million

# Net Cash (Debt) Position R\$ million





# Share performance ROMI3 vs. Ibovespa

From: 06/30/2022 to 07/15/2024

Source: B3

**Note:** The performance of ROMI3 shares shown in the chart reflects the retroactive calculation of the impact of the bonuses that took place in October 2022, March 2023 and March 2024 to reflect the new quantity of shares in circulation after the events.









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