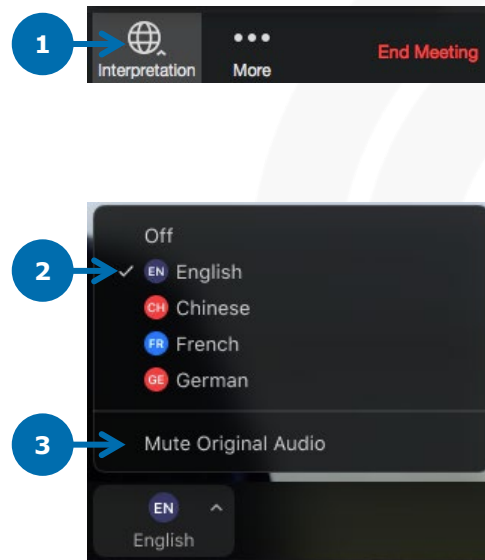


Simultaneous translation

- 1 Nos controles da reunião, clique em **Interpretação**.
*In meeting controls, select **Interpretation**.*
- 2 Clique no idioma: **Inglês**
*Select the language: **English***
- 3 Para ouvir apenas a tradução, clique em **Silenciar áudio original**.
*To hear the interpreted language only, click **Mute Original Audio**.*



*O recurso de tradução simultânea só está disponível para usuários com o plug-in/app Zoom instalado no desktop ou celular.
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ROMI

1Q24 Earnings Release

April 17th, 2024

ROMI3

B3 LISTED NM

IBRAB3 IDIVB3 IGCTB3 ITAGB3 SMLLB3 IGC-NMB3 IGC B3



Important Note

This release contains forward looking statements subject to risks and uncertainties. Such forward looking statements are based on the management's beliefs and assumptions on information currently available to the Company.

The reservations as to forward looking statements also apply to information on possible or presumed operating results, as well as any statements preceded, followed or including words such as "believes", "may", "will", "expects", "intends", "plans", or similar expressions.

Forward looking statements are not performance guarantees, they involve risks, uncertainties and assumptions because they refer to future events and, therefore, depend on circumstances which may or may not occur. Future results may differ materially from those expressed or suggested by forward looking statements. Many of the factors which will determine these results and figures are beyond ROMI'S control or prediction capacity.

1Q24 Highlights

Adjusted EBITDA 1Q24

R\$ 18.2 millions

EBITDA margin 8.7%



Order Entry

R\$ 298.8 millions



Cash Generation

R\$ 16.1 millions

during 1Q24



ROMI Machines



Incoming orders for Rental Machines

+ 128.6%

compared to 1Q23

Consolidated

Order Backlog

R\$595.3 millions

+ 4.5% compared to 1Q23

+ 20.8% compared to 4Q23



BW Machines



Net Operating Revenue

R\$37.7 millions

+ 141.6% compared to 1Q23.

Order backlog

R\$302.1 millions

+ 60.7 compared to 1Q23

**OTHER
HIGHLIGHTS**

GOVERNANCE

R\$ 10.6 millions

payment of interest on capital

GOVERNANCE

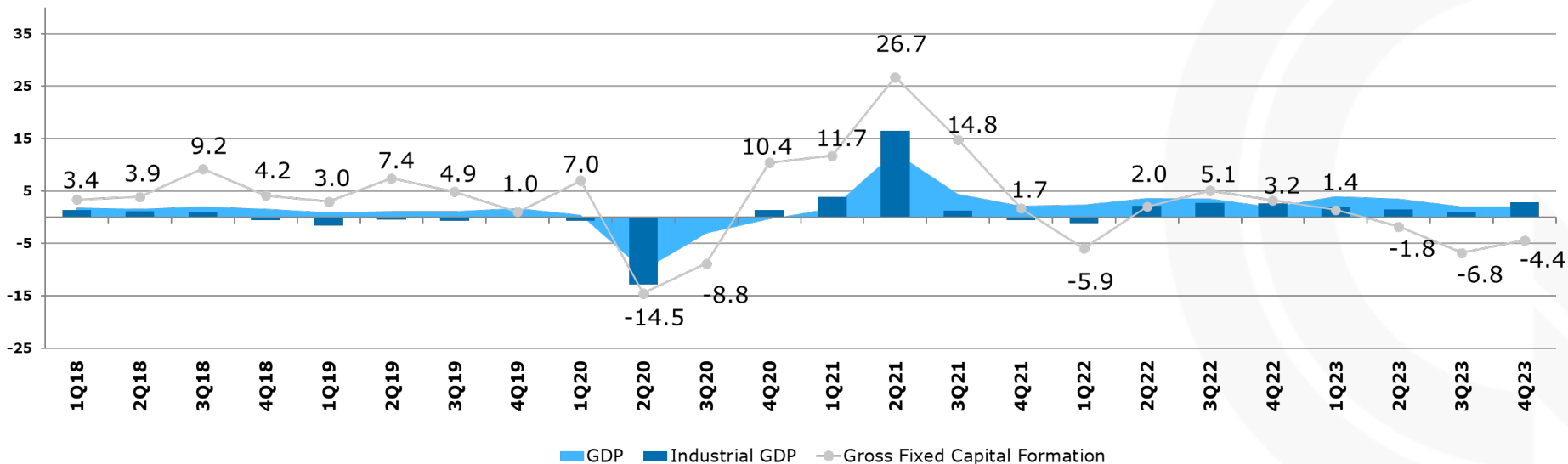
Capital Increase
through Stock Bonus

ESG

Release of the **2023 ESG Report** highlighting our commitment to ESG practices

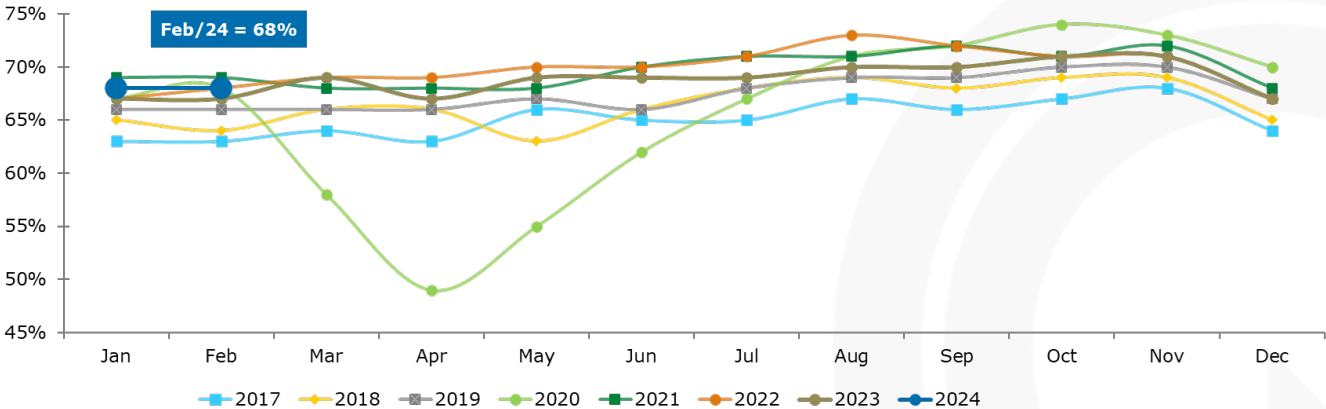
Conjunctural Indicators

GDP and FBKF (Gross Fixed Capital Formation)



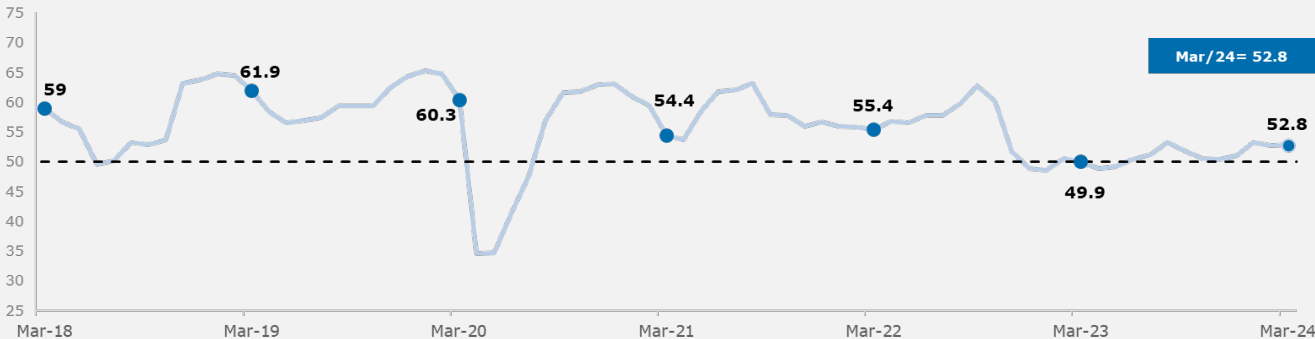
Average Installed Capacity Utilization (UCI)

Source: CNI - UCI, February, 2024.



Industrial Entrepreneur Confidence Index - ICEI

Source: CNI - ICEI March, 2024.



ROMI Machines



	1Q24	2023
Machines and Equipments	36%	21%
Job shops	18%	32%
Automotive	11%	15%
Tooling	7%	6%
Packaging	4%	4%
Aeronautics	3%	0%
Technical schools	3%	2%
Agricultural	8%	4%
Construction & Mining	2%	2%
Others	8%	14%

BW Machines



	1Q24	2023
Defense	100%	26%
Machines and Equipments	0%	23%
Engines	0%	8%
Construction & Mining	0%	36%
Energy	0%	7%

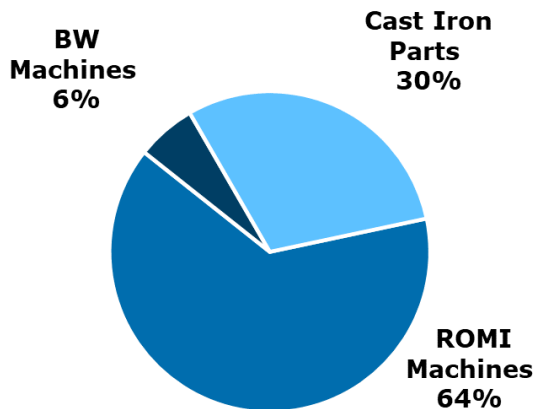
Rough and Machined Cast Iron Parts



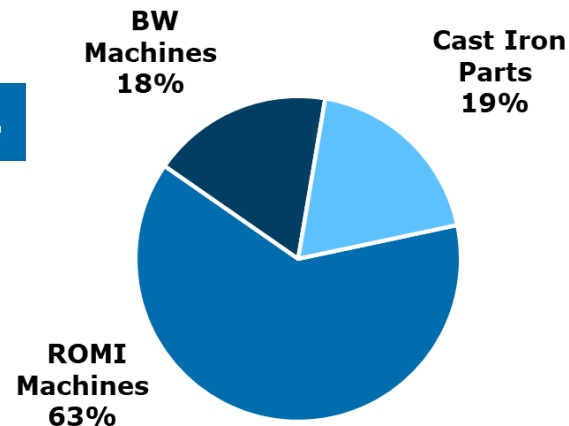
	1Q24	2023
Automotive	38%	30%
Construction	31%	22%
Agricultural Machinery	28%	38%
Wind Power	0%	8%
Others	3%	2%

Net Sales per Business Unit

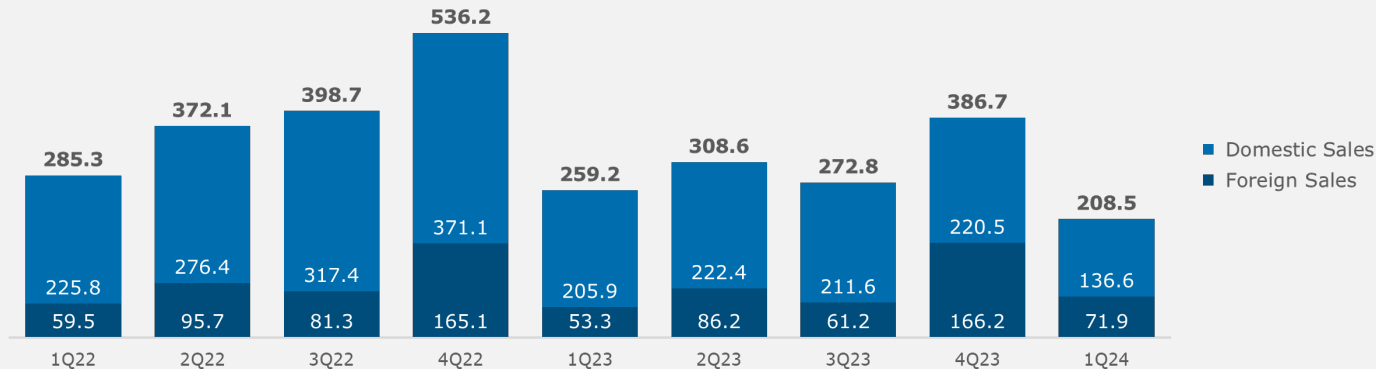
1Q23



1Q24

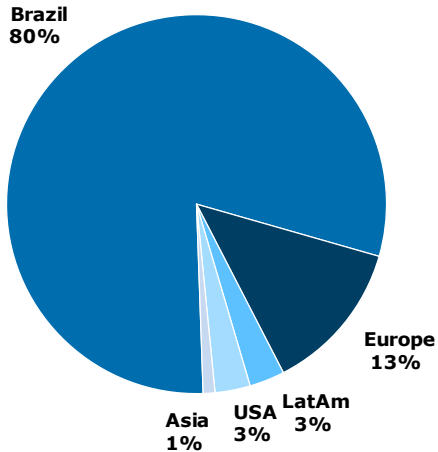


Net Operating Sales (R\$ million)

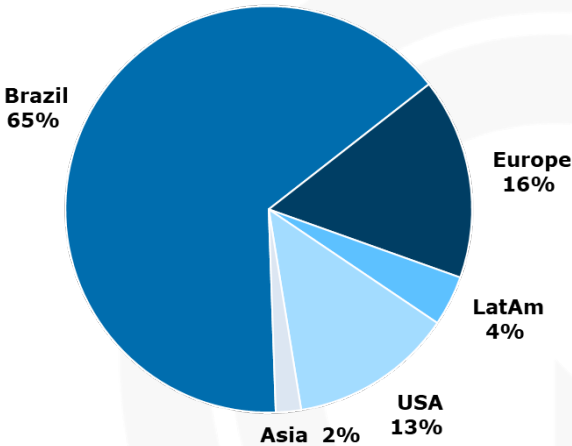


Sales Distribution

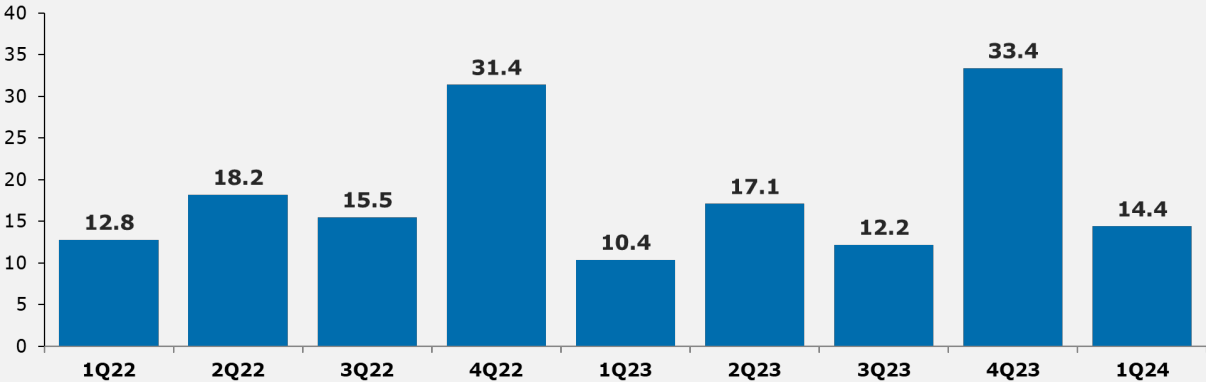
1Q23



1Q24



Foreing Sales (US\$ million)



Order Entry and Backlog

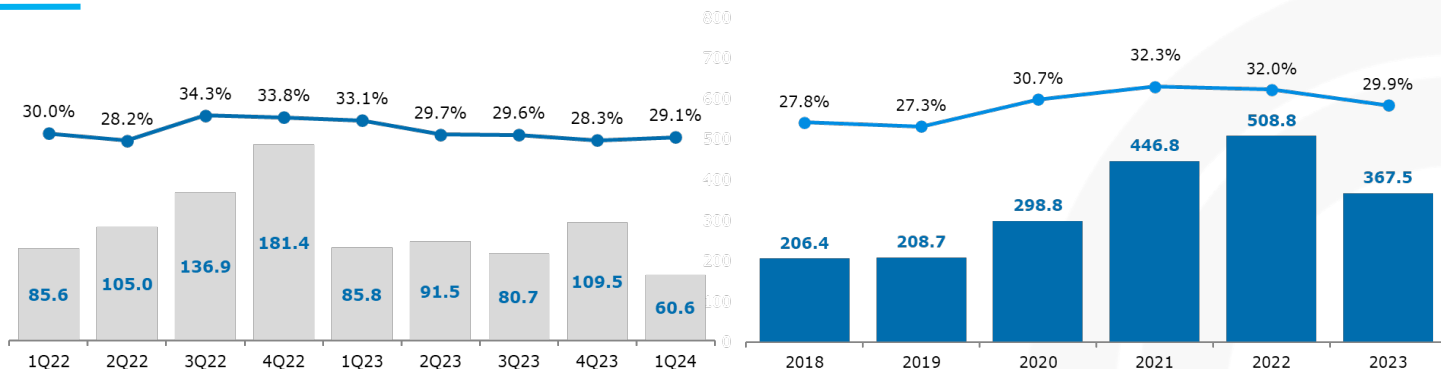
Order Entry (R\$ 000) Gross Values, sales taxes included	1Q23	4Q23	1Q24	Chg. 1Q24/4Q23	Chg. 1Q24/1Q23
ROMI Machines	199,713	130,830	178,350	36.3%	-10.7%
Burkhardt+Weber Machines	-	93,409	69,367	-25.7%	-
Rough and Machined Cast Iron Parts	60,676	48,966	51,055	4.3%	-15.9%
Total *	260,389	273,205	298,772	9.4%	14.7%

Order Backlog (R\$ 000) Gross Values, sales taxes included	1Q23	4Q23	1Q24	Chg. 1Q24/4Q23	Chg. 1Q24/1Q23
ROMI Machines	263,208	177,059	236,842	33.8%	-10.0%
Burkhardt+Weber Machines	188,043	264,806	302,113	14.1%	60.7%
Rough and Machined Cast Iron Parts	118,609	51,069	56,340	10.3%	-52.5%
Total *	569,861	492,934	595,295	20.8%	4.5%

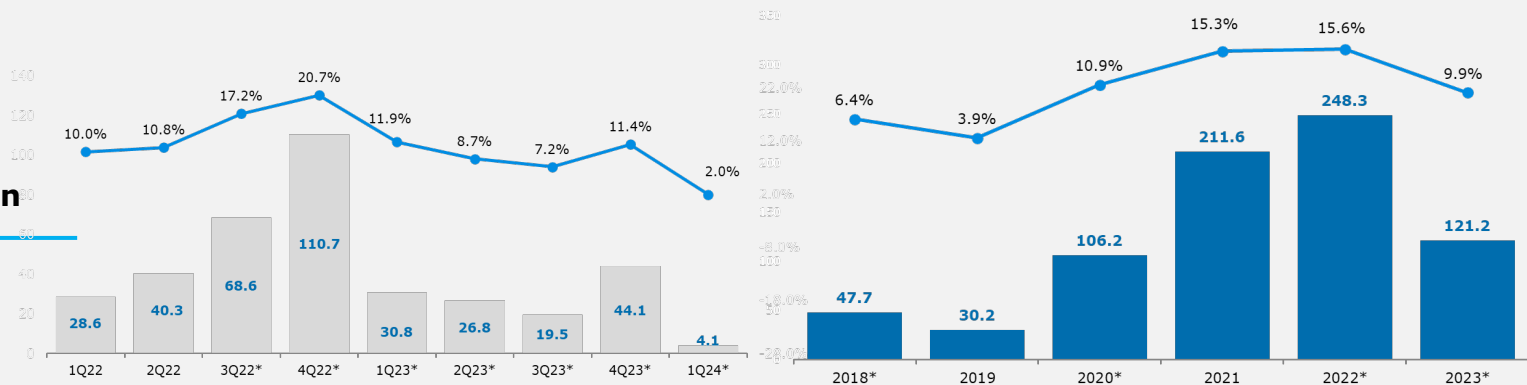
(*) The informed amounts related to incoming orders and order backlog do not include parts and services

Profitability

Gross profit (R\$ million) and Gross Margin



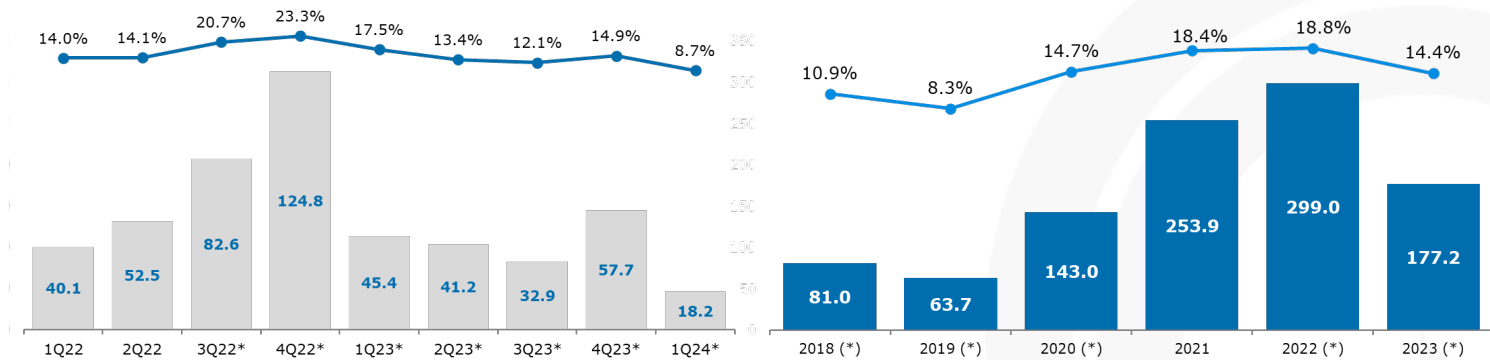
Operating Profit (R\$ million) and Operating Margin



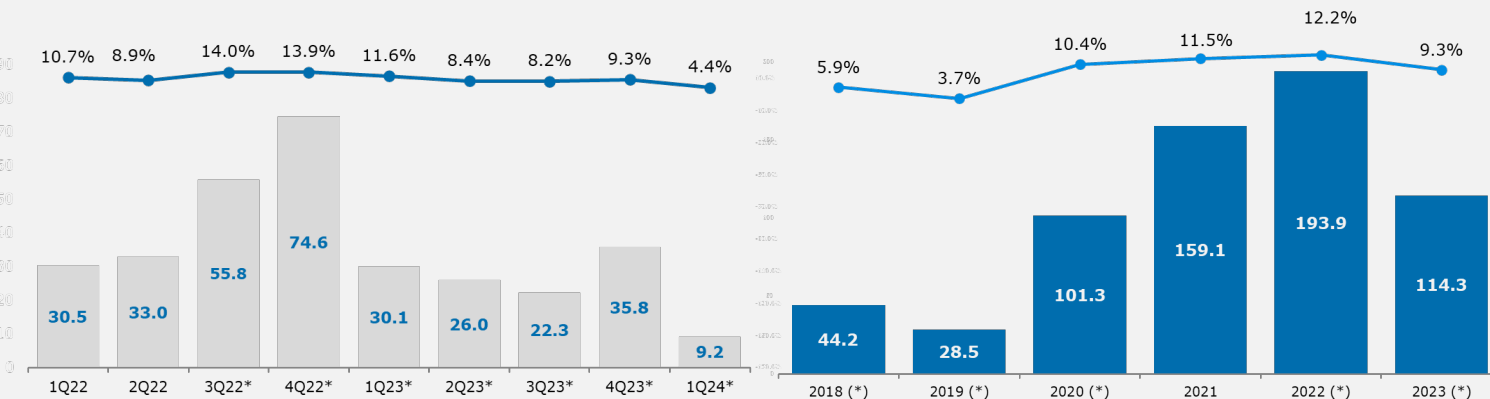
Note: According to the information in the Earnings Release for the respective years/periods, Operating Profit is adjusted as follows: (i) 2018: increased by R\$1.6 million; (ii) 2020: reduced by R\$0.7 million; (iii) 3Q22, 4Q22 and 2022: reduced, respectively, by R\$9.4 million, R\$13.4 million and R\$22.9 million; (iv) 1Q23, 2Q23, 3Q23, 4Q23 and 1Q24: EBIT and EBITDA are adjusted in the amounts of R\$6. 278, R\$6,806, R\$22,874, R\$16,008 and R\$9,106 respectively; and net income in the amounts of R\$6,078, R\$6,589, R\$22,143, R\$15,496 and R\$8.821 respectively, referring to the recognition of the impacts of the Vila ROMI Residence project.

Profitability

EBITDA (R\$ million) and EBITDA Margin



Net income (loss) (R\$ million) and Net Margin

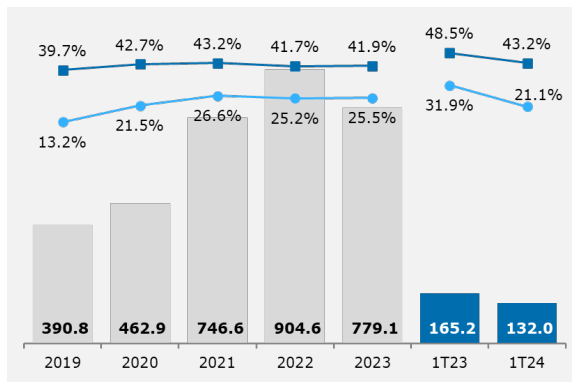


Note: According to the information in the Earnings Release for the respective years/periods, Operating Profit is adjusted as follows: (i) 2018: increased by R\$1.6 million; (ii) 2020: reduced by R\$0.7 million; (iii) 3Q22, 4Q22 and 2022: reduced, respectively, by R\$9.4 million, R\$13.4 million and R\$22.9 million; (iv) 1Q23, 2Q23, 3Q23, 4Q23 and 1Q24: EBIT and EBITDA are adjusted in the amounts of R\$6. 278, R\$6,806, R\$22,874, R\$16,008, and 9,106 respectively; and net income in the amounts of R\$6,078, R\$6,589, R\$22,143, R\$15,496 and R\$8,821, respectively, referring to the recognition of the impacts of the Vila ROMI Residence project.

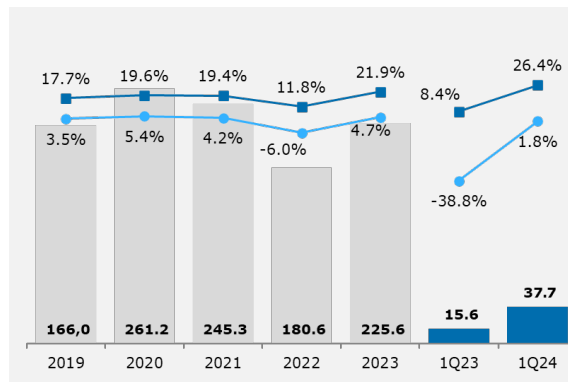
Business Unit's Results

	Quarter								
Sales	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24
ROMI Machines (qty)	256	294	355	382	203	291	281	305	168
Burkhardt+Weber (qty)	-	3	2	8	-	2	1	8	1
Rough and Machined Cast Iron Parts (ton)	5,561	6,519	7,294	6,844	4,232	3,542	2,725	1,786	2,148

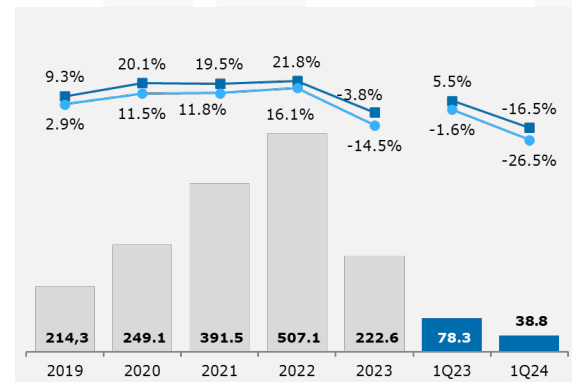
ROMI Machines



Burkhardt+Weber



Rough and Machined Cast Iron Parts



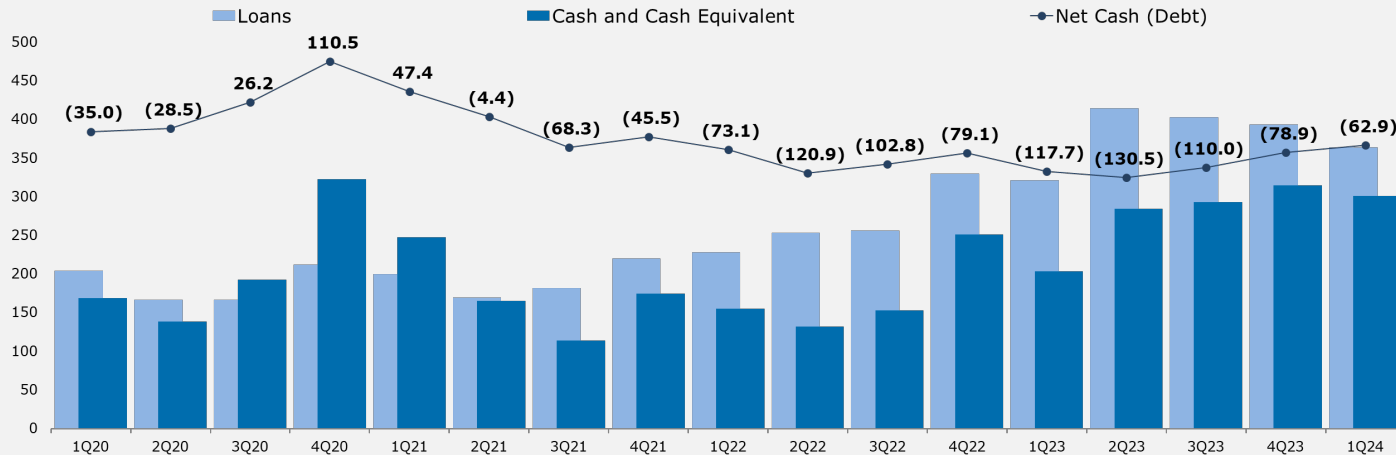
Financial Position

Cash and Cash Equivalent (R\$ MM) -03/31/2024	
	Amount
Bank Deposit Certificate ("CDB")	229.6
Banks / Time Deposit	71.1
Total	300.9
Net Cash = (62.8)	

Loans (R\$ MM) - 03/31/2024	
	Amount
2024 (9 months)	100.9
2025	61.6
2026	53.7
2027 and after	147.5
Total =	363.7

Net Cash (Debt) Position R\$ million

Net Cash (Debt) Position R\$ million

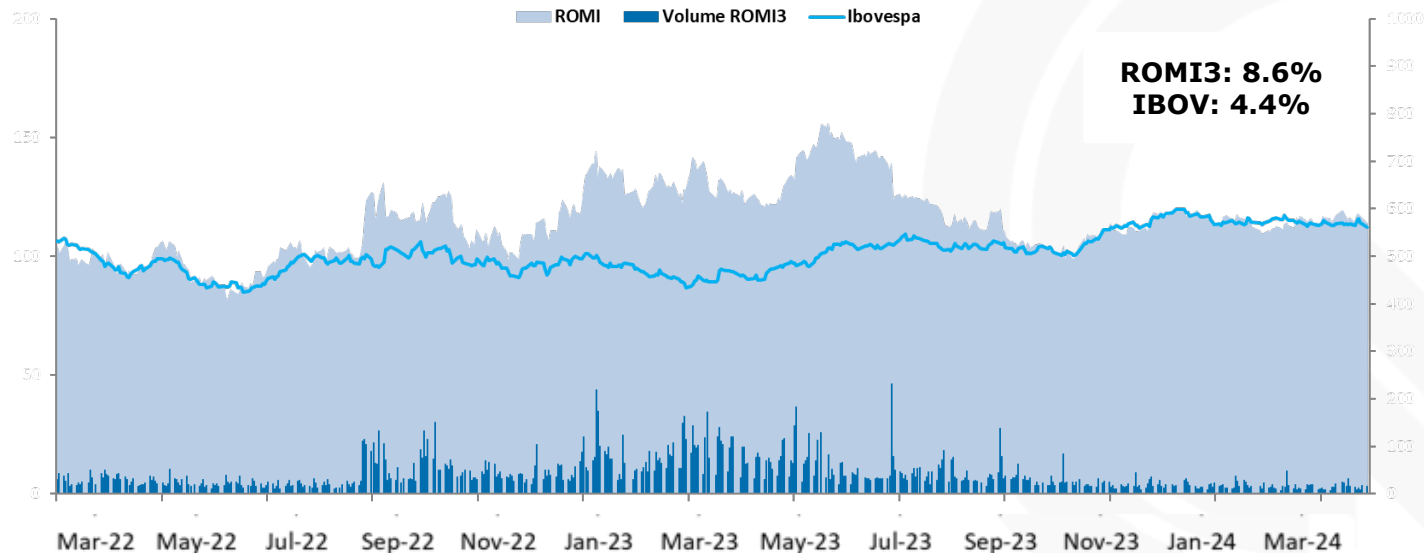


Share performance ROMI3 vs. Ibovespa

From: 03/31/2022 to 01/16/2024

Source: B3

Note: The performance of ROMI3 shares shown in the chart reflects the retroactive calculation of the impact of the bonuses that took place in October 2022, March 2023 and March 2024 to reflect the new quantity of shares in circulation after the events.



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IBRA B3 IDIV B3 IGCT B3 ITAG B3 SMLL B3 IGC-NM B3 IGC B3




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