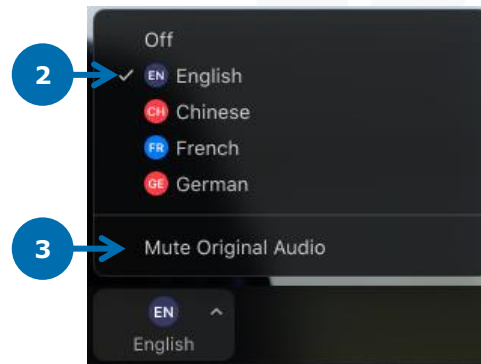
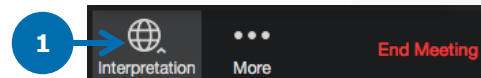


Simultaneous translation

- 1** Nos controles da reunião, clique em **Interpretação**.
*In meeting controls, select **Interpretation**.*
- 2** Clique no idioma: **Inglês**
*Select the language: **English***
- 3** Para ouvir apenas a tradução, clique em **Silenciar áudio original**.
*To hear the interpreted language only, click **Mute Original Audio**.*



*O recurso de tradução simultânea só está disponível para usuários com o plug-in/app Zoom instalado no desktop ou celular.
 *The simultaneous translation feature is only available to users that have the Zoom plug-in/app installed on desktop or mobile.



WWW.ROMI.COM



4Q23 Earnings Release

January 31, 2024

ROMI3
B3 LISTED NM

IBRA B3 IDIV B3 IGCT B3 ITAG B3 SMLL B3 IGC-NMB3 IGC B3



Important Note

This release contains forward looking statements subject to risks and uncertainties. Such forward looking statements are based on the management's beliefs and assumptions on information currently available to the Company.

The reservations as to forward looking statements also apply to information on possible or presumed operating results, as well as any statements preceded, followed or including words such as "believes", "may", "will", "expects", "intends", "plans", or similar expressions.

Forward looking statements are not performance guarantees, they involve risks, uncertainties and assumptions because they refer to future events and, therefore, depend on circumstances which may or may not occur. Future results may differ materially from those expressed or suggested by forward looking statements. Many of the factors which will determine these results and figures are beyond ROMI'S control or prediction capacity.

4Q23 Highlights

Adjusted EBITDA 4Q23

R\$ 57.7 millions

EBITDA margin 14.9%



Order Entry

R\$ 273.2 millions



Cash Generation

R\$ 29.6 millions

during 4Q23



ROMI Machines



Incoming orders for Rental Machines

+ 34.1%

compared to 2022

BW Machines

BW

Net Operating Revenue

R\$225.6 millions

+ 24.9% compared to 2022.

BW Machines

BW

Gross Margin

21.9% + 10.1 p.p.
compared to 2022

Operational Margin

0.5% + 13.1 p.p compared
to 2022

Order Backlog

R\$264.8 millions

+ 38.1% compared to 4Q22.

**OTHER
HIGHLIGHTS**

GOVERNANCE

R\$ 17.1 millions

payment of interest on capital

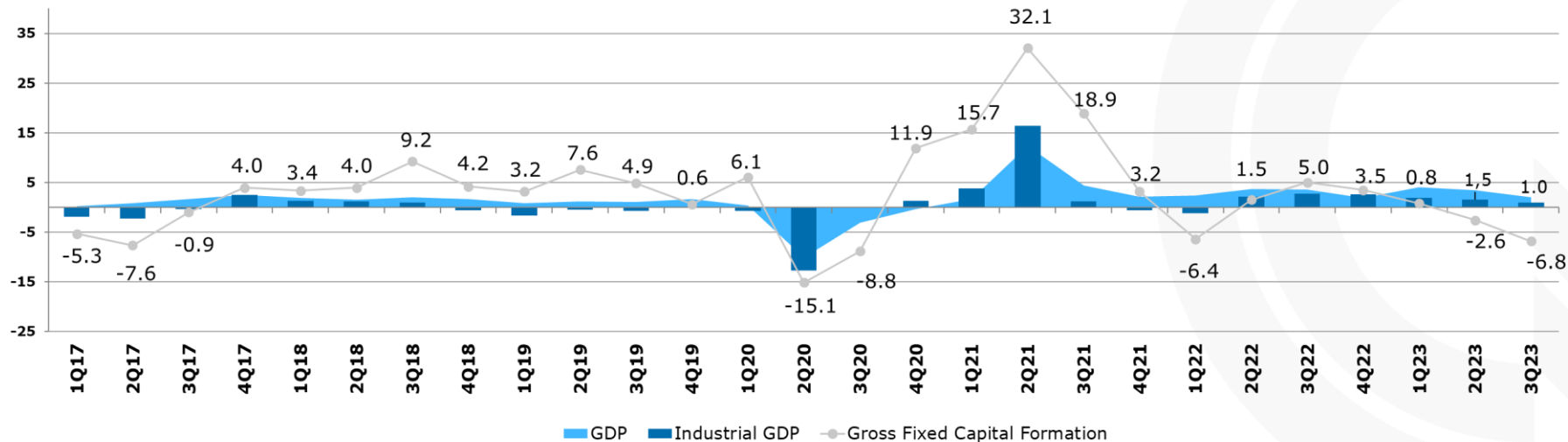
BRAND

ROMI has been **certified in the ISO 45001 standard**. This achievement represents a significant outcome of ROMI's strong commitment to enhancing its processes and occupational health and safety management.



Conjunctural Indicators

GDP and FBKF (Gross Fixed Capital Formation)



ROMI Machines



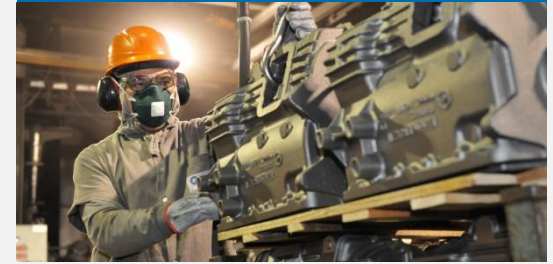
	2023	2022
Job shops	32%	24%
Machines and Equipments	21%	15%
Automotive	15%	15%
Agricultural	4%	6%
Toolling	6%	4%
Packing	4%	4%
Technical schools	2%	4%
Construction	2%	2%
Mining and steel	2%	2%
Others	12%	24%

BW Machines



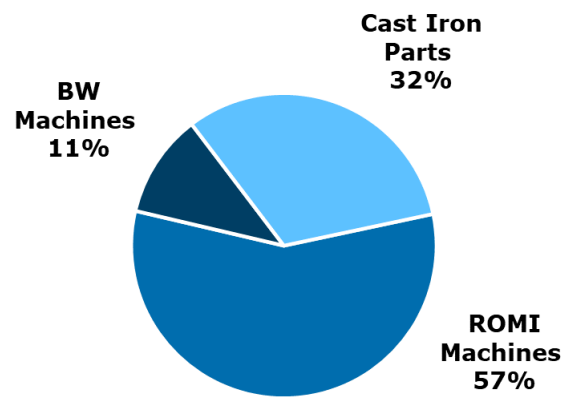
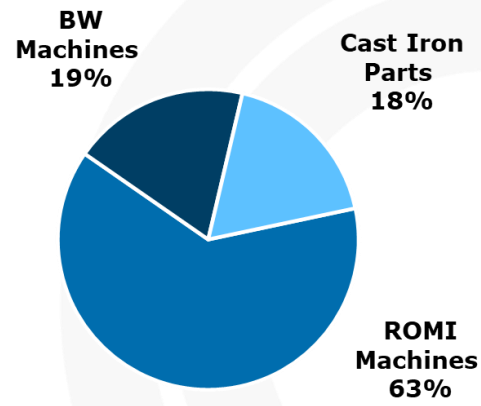
	2023	2022
Defense	26%	0%
Machines and Equipments	23%	62%
Engines	8%	16%
Construction & Mining	36%	22%
Energy	7%	0%

Rough and Machined Cast Iron Parts

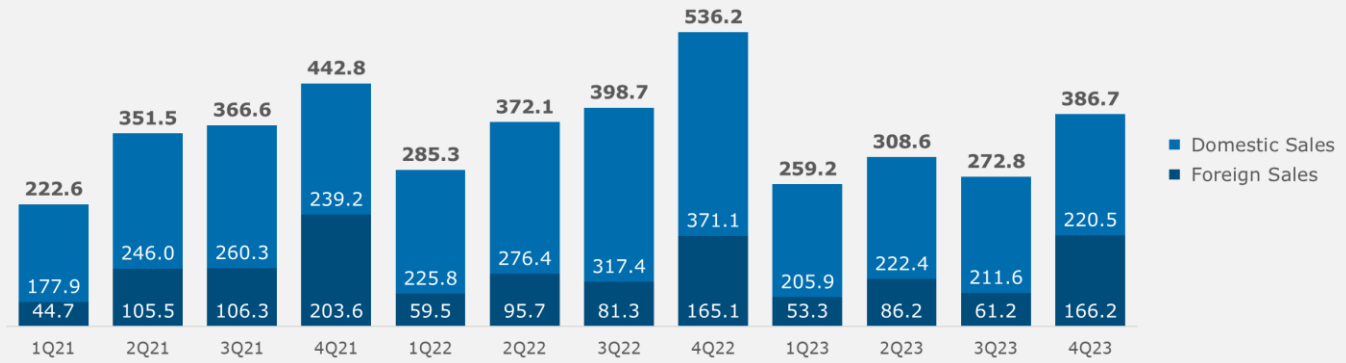


	2023	2022
Wind Power	8%	46%
Automotive	30%	24%
Construction	22%	10%
Agricultural Machinery	38%	20%
Others	2%	0%

Net Sales per Business Unit

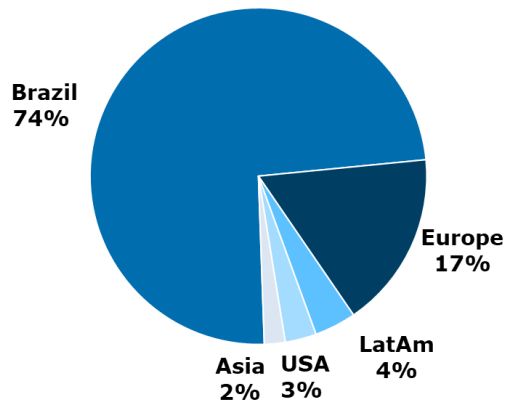
2022

2023


Net Operating Sales (R\$ million)

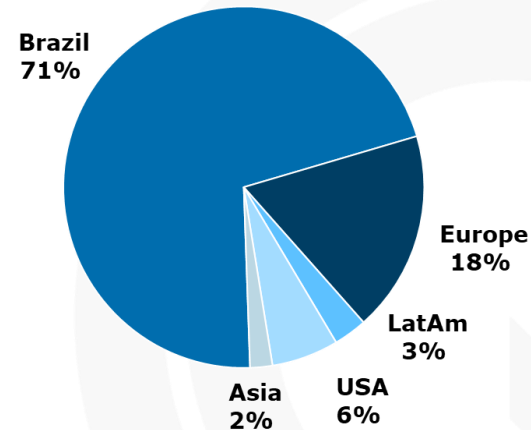


Sales Distribution

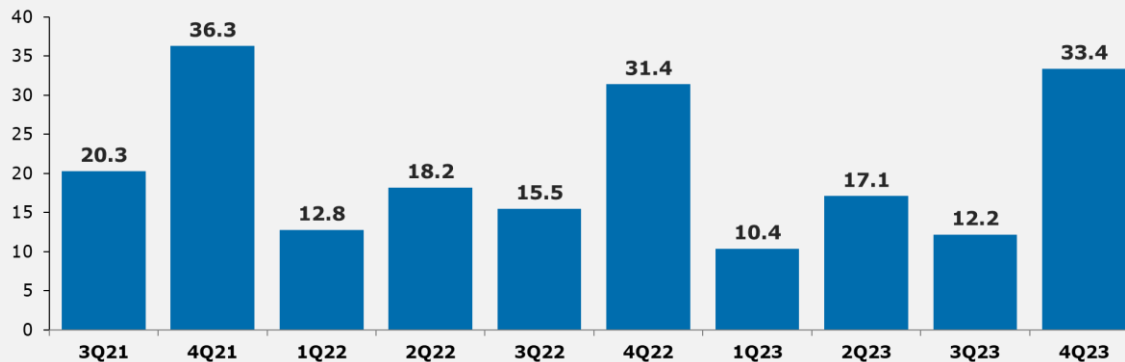
2022



2023



Foreign Sales (US\$ million)



Order Entry and Backlog



4th quarter of 2023

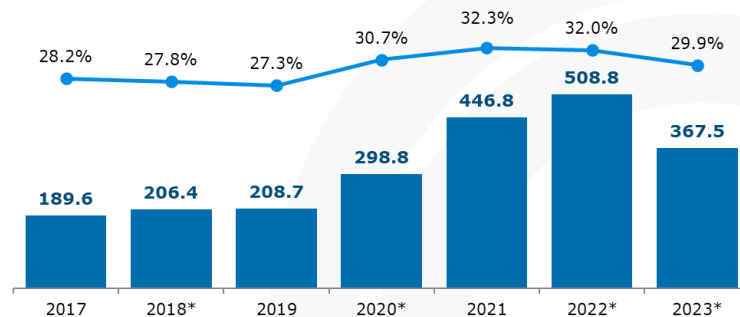
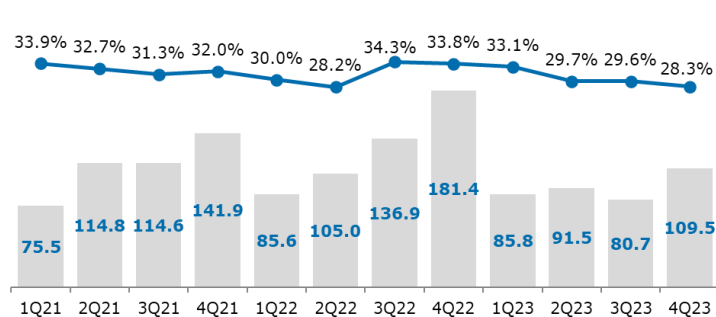
Order Entry (R\$ 000) Gross Values, sales taxes included	4Q22	3Q23	4Q23	Chg. 4Q23/3Q23	Chg. 4Q23/4Q22	2022	2023	Chg. 23/22
ROMI Machines	140,122	182,804	130,830	-28.4%	-6.6%	856,341	657,149	-23.3%
Burkhardt+Weber Machines	88,470	66,566	93,409	40.3%	5.6%	224,864	301,019	33.9%
Rough and Machined Cast Iron Parts	52,386	39,244	48,966	24.8%	-6.5%	371,803	158,555	-57.4%
Total *	280,978	288,614	273,205	-5.3%	-2.8%	1,453,006	1,116,722	-23.1%

Order Backlog (R\$ 000) Gross Values, sales taxes included	4Q22	3Q23	4Q23	Chg. 4Q23/3Q23	Chg. 4Q23/4Q22
ROMI Machines	221,881	267,298	177,059	-33.8%	-20.2%
Burkhardt+Weber Machines	191,711	259,707	264,806	2.0%	38.1%
Rough and Machined Cast Iron Parts	145,559	56,369	51,069	-9.4%	-64.9%
Total *	559,151	583,374	492,934	-15.5%	-11.8%

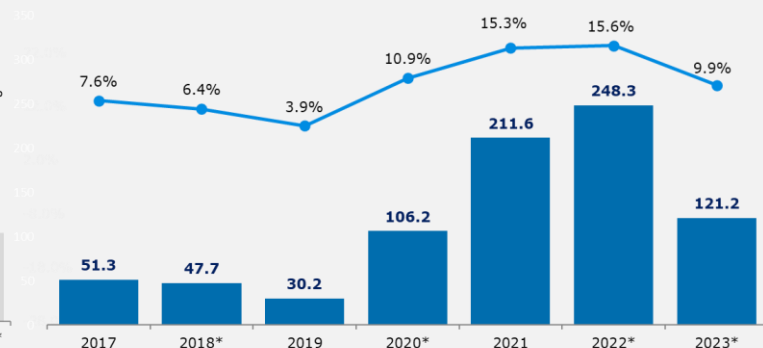
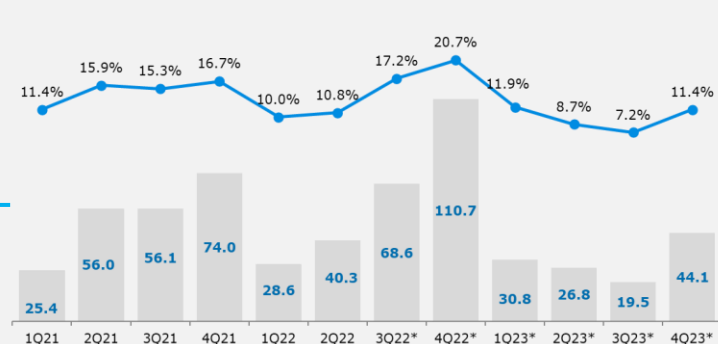
(*) The informed amounts related to incoming orders and order backlog do not include parts and services

Profitability

Gross profit (R\$ million) and Gross Margin



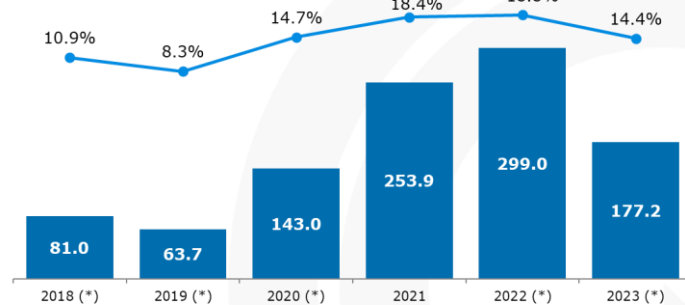
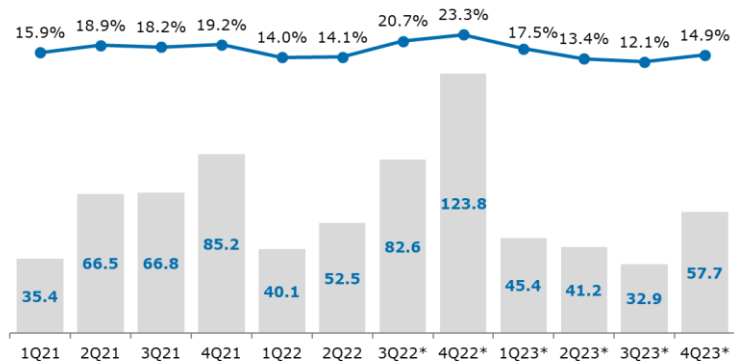
Operating Profit (R\$ million) and Operating Margin



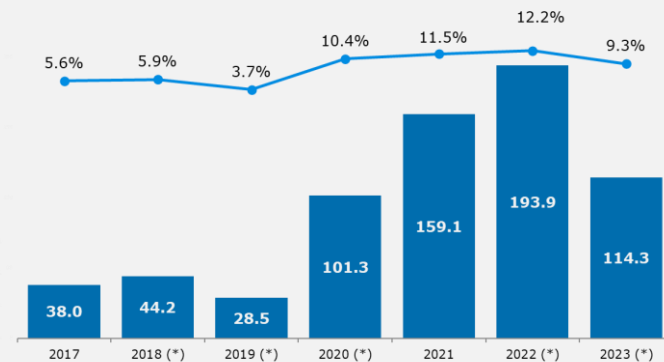
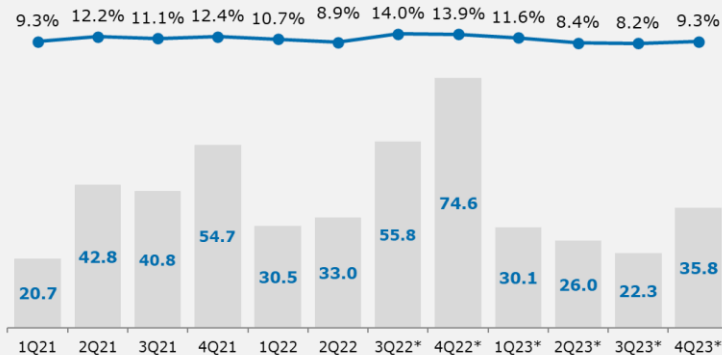
Note: According to the information in the Earnings Release for the respective years/periods, Operating Profit is adjusted as follows: (i) 2018: increased by R\$1.6 million; (ii) 2020: reduced by R\$0.7 million; (iii) 3Q22, 4Q22 and 2022: reduced, respectively, by R\$9.4 million, R\$13.4 million and R\$22.9 million; (iv) 1Q23, 2Q23, 3Q23 and 4Q23: EBIT and EBITDA are adjusted in the amounts of R\$6. 278, R\$6,806, R\$22,874 and R\$16,008, respectively; and net income in the amounts of R\$6,078, R\$6,589, R\$22,143 and R\$14,634, respectively, referring to the recognition of the impacts of the Vila ROMI Residence project.

Profitability

EBITDA (R\$ million) and EBITDA Margin



Net income (loss) (R\$ million) and Net Margin



Note: According to the information in the Earnings Release for the respective years/periods, Operating Profit is adjusted as follows: (i) 2018: increased by R\$1.6 million; (ii) 2020: reduced by R\$0.7 million; (iii) 3Q22, 4Q22 and 2022: reduced, respectively, by R\$9.4 million, R\$13.4 million and R\$22.9 million; (iv) 1Q23, 2Q23, 3Q23 and 4Q23: EBIT and EBITDA are adjusted in the amounts of R\$6.278, R\$6,806, R\$22,874 and R\$16,008, respectively; and net income in the amounts of R\$6,078, R\$6,589, R\$22,143 and R\$14,634, respectively, referring to the recognition of the impacts of the Vila ROMI Residence project.

Business Unit's Results

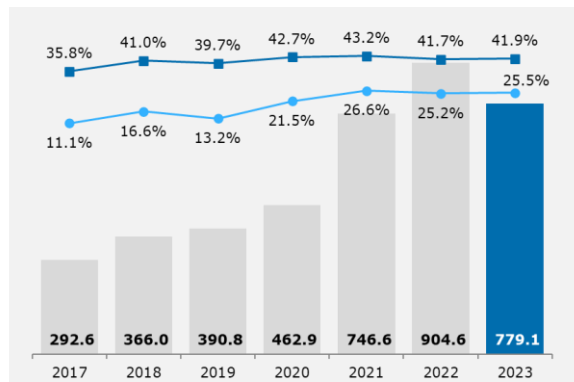


4th quarter of 2023

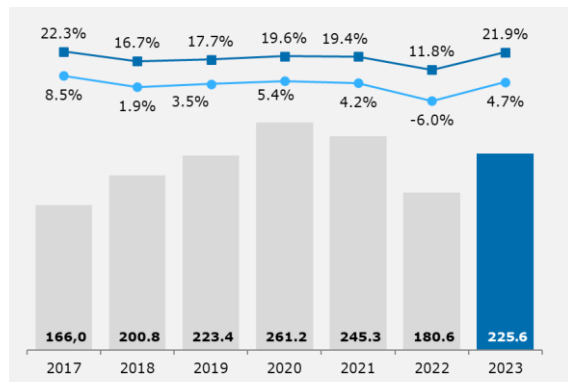
Accumulated

Sales	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	2022	2023
ROMI Machines (qty)	256	294	355	382	203	291	281	305	1,287	1,080
Burkhardt+Weber (qty)	-	3	2	8	-	2	1	8	13	11
Rough and Machined Cast Iron Parts (t)	5,561	6,519	7,294	6,844	4,232	3,542	2,725	1,786	26,218	12,284

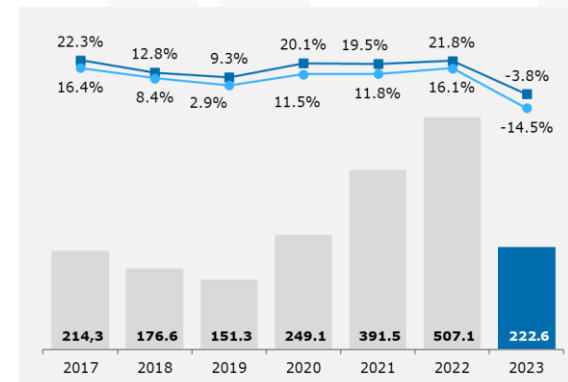
ROMI Machines



Burkhardt+Weber



Rough and Machined Cast Iron Parts



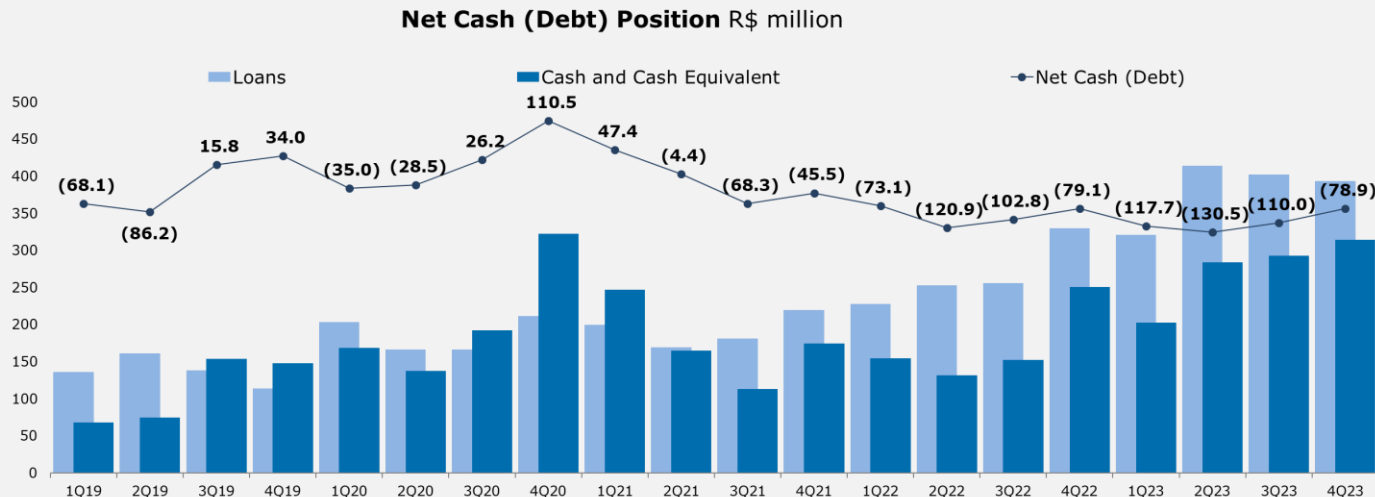
Revenue Gross Margin EBITDA Margin

Financial Position

Cash and Cash Equivalent (R\$ MM) -12/31/2023	
	Amount
Bank Deposit Certificate ("CDB")	188.6
Financial investments covered by debentures	32.1
Banks / Time Deposit	93.4
Total	314.5
Net Cash =	(78.9)

Loans (R\$ MM) - 12/31/2023	
	Amount
2024	176.8
2025	54.2
2026	50.9
2027 and after	111.5
Total =	393.4

Net Cash (Debt) Position R\$ million

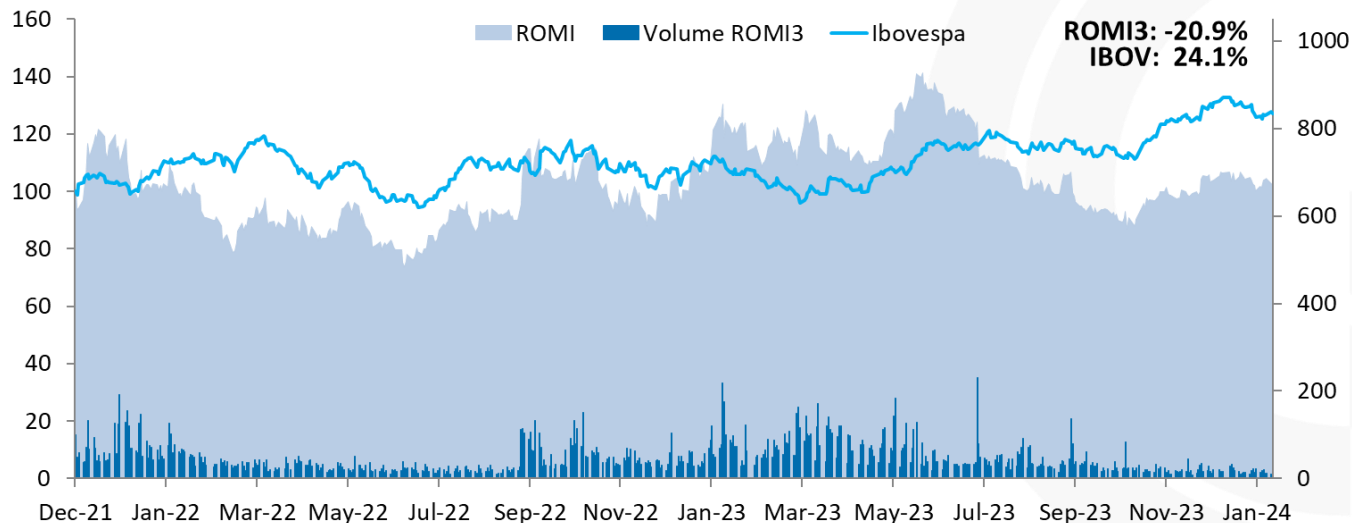


Share performance ROMI3 vs. Ibovespa

From: 12/01/2022 to 01/29/2024

Source: B3

Note: The performance of ROMI3 shares shown in the chart below does not consider the distribution of profits made in the period presented, as well as the stock bonus in shares that occurred in October 2022 and March 2023.



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