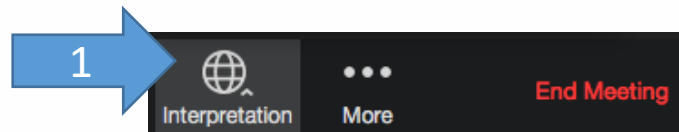


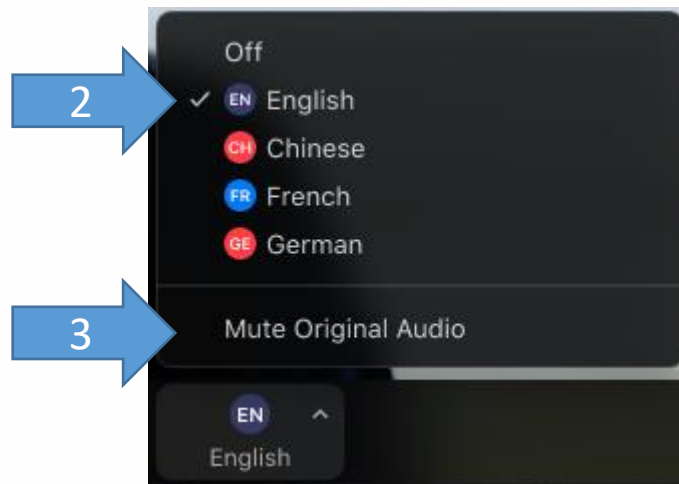
Tradução Simultânea / Simultaneous translation



1. Nos controles da reunião, clique em **Interpretação**.
*In meeting controls, click **Interpretation**.*



2. Clique no idioma: **Inglês** / *Click the language: **English***



3. Para ouvir apenas a tradução, clique em **Silenciar áudio original**.
*To hear the interpreted language only, click **Mute Original Audio**.*

*O recurso de tradução simultânea só está disponível para usuários com o plug-in/app Zoom instalado no desktop ou celular.

**The simultaneous translation feature is only available to users that have the Zoom plug-in/app installed on desktop or mobile.*



4Q22 Earnings Release

January 31, 2023

ROMI3
B3 LISTED NM

IBRA B3 - IDIV B3 - IGCT B3 - ITAG B3
SMLL B3 - IGC-NM B3 - IGC B3



This release contains forward looking statements subject to risks and uncertainties. Such forward looking statements are based on the management's beliefs and assumptions on information currently available to the Company. The reservations as to forward looking statements also apply to information on possible or presumed operating results, as well as any statements preceded, followed or including words such as "believes", "may", "will", "expects", "intends", "plans", or similar expressions. Forward looking statements are not performance guarantees, they involve risks, uncertainties and assumptions because they refer to future events and, therefore, depend on circumstances which may or may not occur. Future results may differ materially from those expressed or suggested by forward looking statements. Many of the factors which will determine these results and figures are beyond Romi's control or prediction capacity.



ROMI Fourth quarter of 2022

EBITDA Adjusted

R\$124.8 million

Increase of **46.6%** compared to 4Q21

- Consolidated **net operating revenue** in 4Q22 reached **R\$536.2 million, growth of 21.1%** compared to 4Q21, reflecting the significant order entry observed in the last quarters of Romi machines and Rough and Machined Cast Iron Parts;
- At the **Romi Machines Unit**, net operating revenue, in 4Q22, **grew by 30.6%** compared to 4Q21, which, combined with the effective control of operating expenses, resulted in a **42.7% growth in adjusted operating profit**, in that same comparison period;
- At the **Rough and Machined Cast Iron Parts Unit**, net operating revenue increased by 40.3% in 4Q22 compared to 4Q21, with the continuity of deliveries of large parts and the recovery of the other segments. **Operating margin grew by 14.7 p.p.**, reflecting the higher production volume and improved operational efficiency;

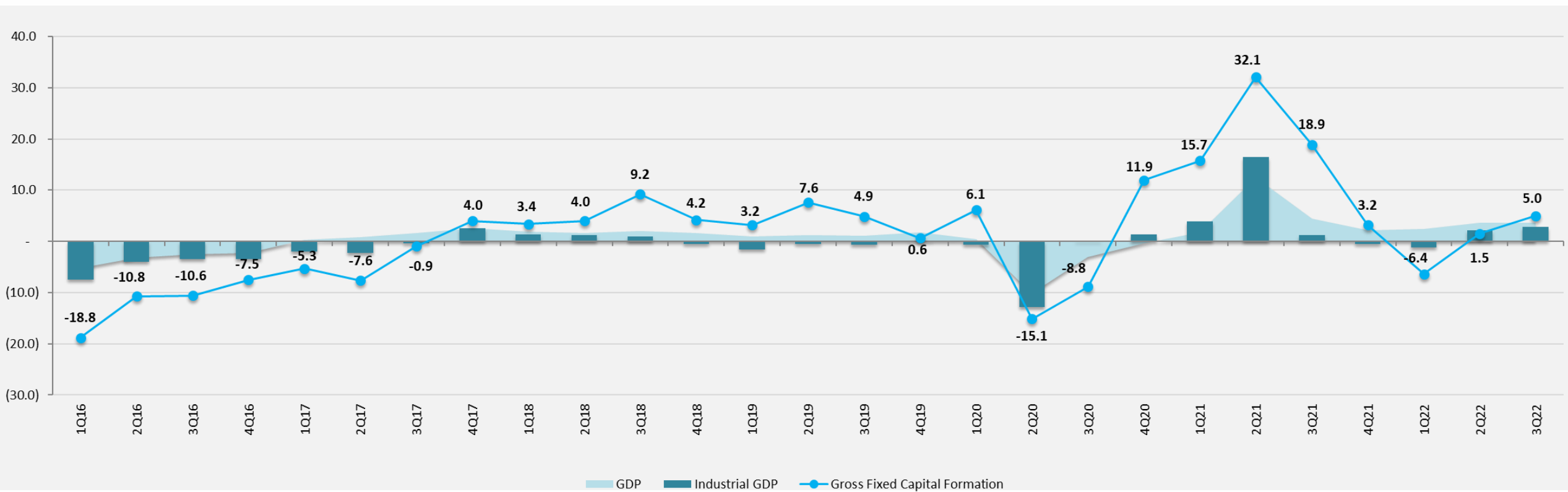


- The **order backlog** in 4Q22 at the **Burkhardt+Weber Unit** reached **R\$191.7 million, an increase of 78.2%** compared to 4Q21. In euros, it **reached €34.4 million, growth of 82.0%** over the same period of comparison, demonstrating the recovery of operations and future prospects;
- Romi launched *ESG Portal* during the third quarter of 2022, in line with the best market practices (“see ESG section at ROMI”). The continuous evolution of ESG practices resulted in an important evolution of the Company's score at the Ethos Institute, which increased from 5.4 to 7.5 at the end of 2022.



GDP and FBKF (Gross Fixed Capital Formation)

Source: IBGE (current quarter vs the same quarter last year)

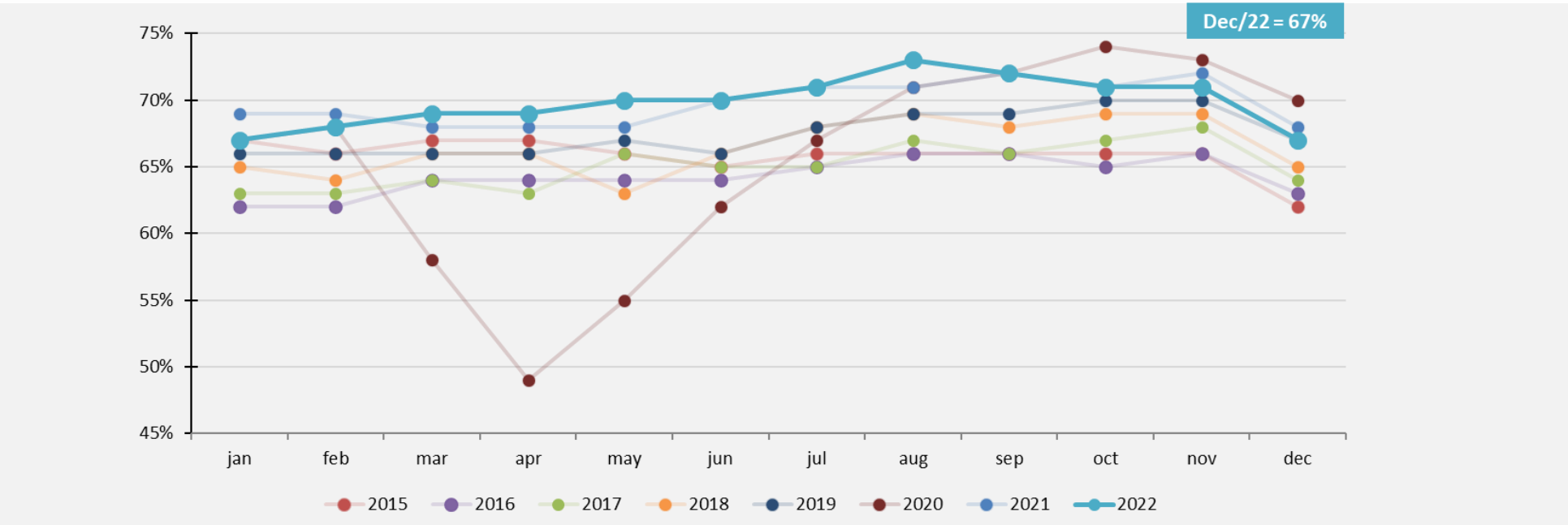


Economic Indexes - Conjunctural



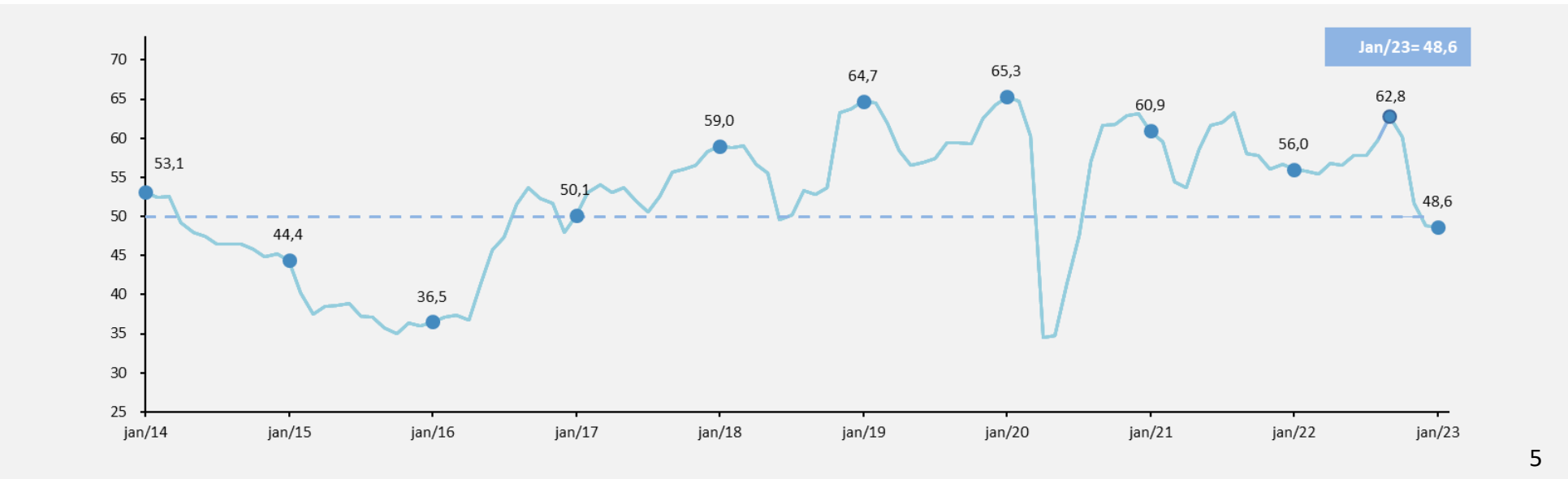
Average Installed Capacity Utilization (UCI)

Source: CNI – UCI december, 2022.



Industrial Entrepreneur Confidence Index - ICEI

Source: CNI – ICEI january, 2023.



Business units



Romi Machines



	2022	2021
Job shops	24%	19%
Machines and Equipments	15%	20%
Automotive	15%	15%
Agricultural	6%	8%
Toolling	4%	3%
Packing	4%	8%
Technical schools	4%	1%
Construction	2%	3%
Hidraulic	2%	4%
Mining and steel	2%	2%
Others	22%	17%

BW Machines



	2022	2021
Machines and Equipments	60%	68%
Automotive	40%	0%
Motors and Systems	0%	32%

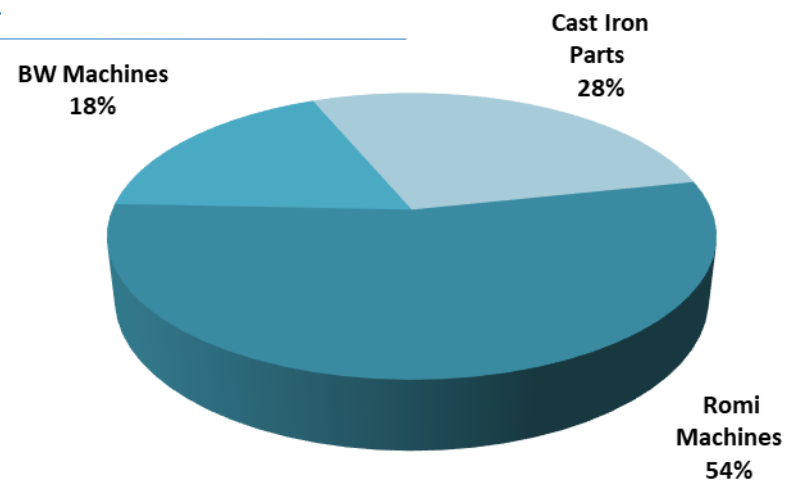
Rough and Machined Cast Iron Parts



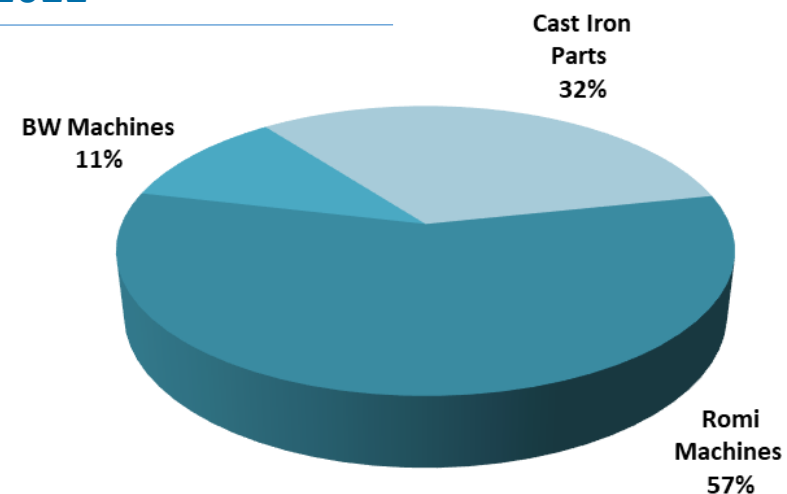
	2022	2021
Wind Power	46%	46%
Automotive	24%	23%
Construction	10%	11%
Agriculture	20%	20%

Net Sales per Business Unit

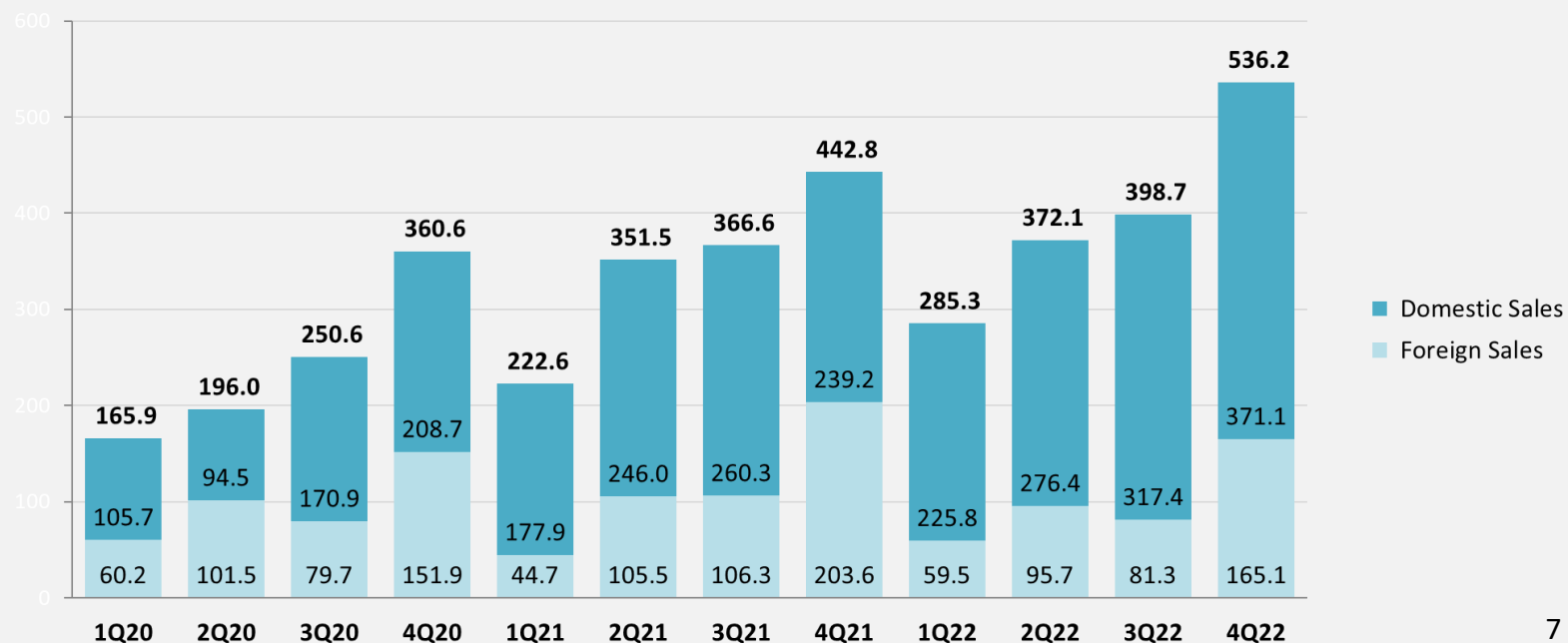
2021



2022



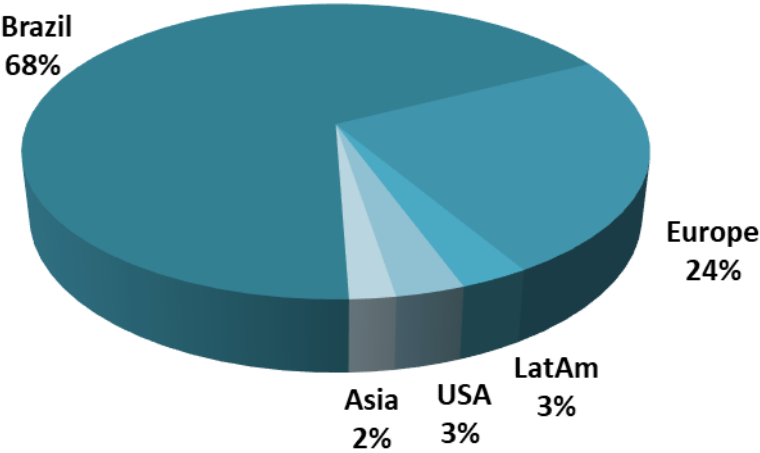
Net Operating Sales (R\$ million)



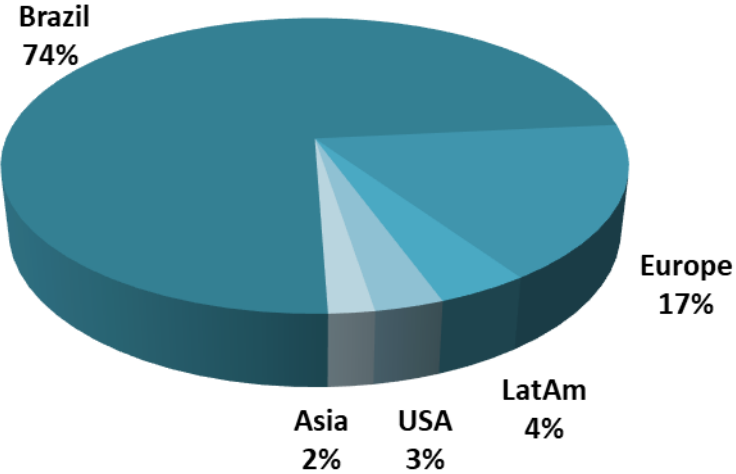
Sales Distribution



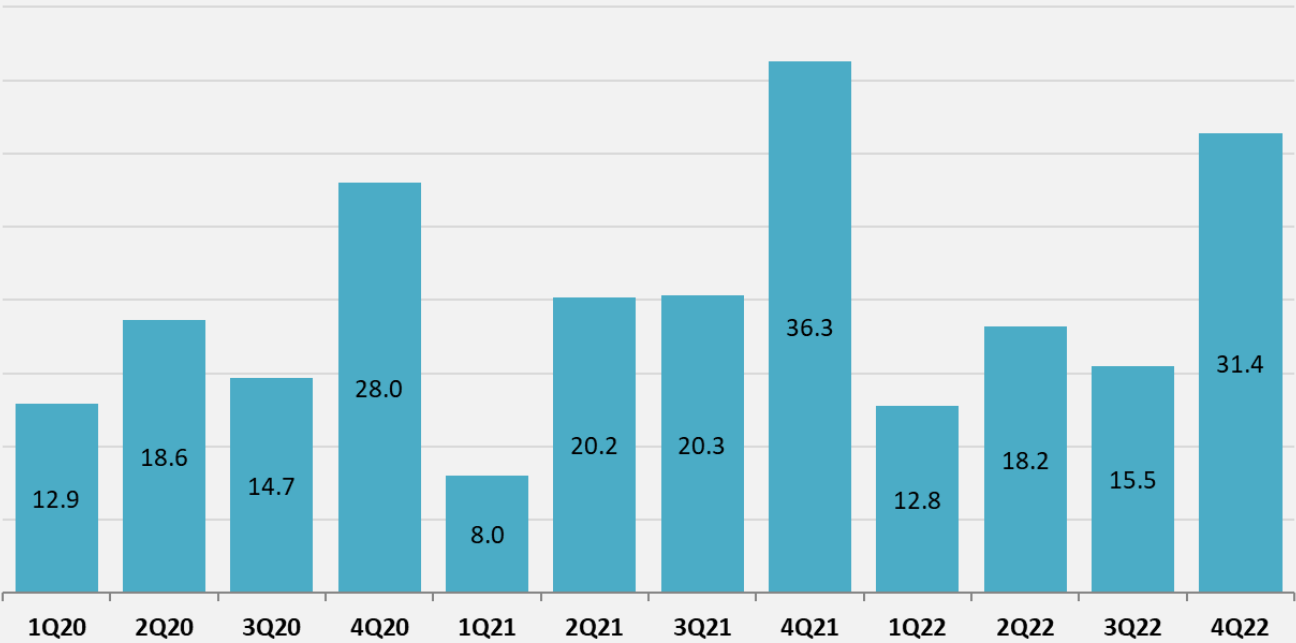
2021



2022



Foreing Sales (US\$ million)



Order Entry and Backlog



Order Entry (R\$ 000) Gross Values, sales taxes included	4Q21	3Q22	4Q22	Chg. 4Q22/3Q22	Chg. 4Q22/4Q21	2021	2022	Chg. 22/21
Romi Machines	183,354	240,161	140,122	-41.7%	-23.6%	839,362	856,341	2.0%
Burkhardt+Weber Machines	71,606	41,254	88,470	114.5%	23.6%	181,747	224,864	23.7%
Rough and Machined Cast Iron Parts	254,545	82,207	52,386	-36.3%	-79.4%	636,167	371,803	-41.6%
Total *	509,504	363,622	280,978	-22.7%	-44.9%	1,657,275	1,453,007	-12.3%

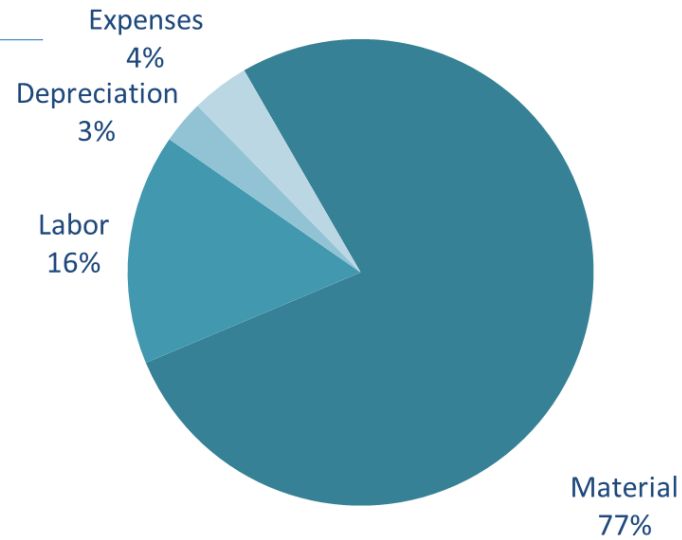
Order Backlog (R\$ 000) Gross Values, sales taxes included	4Q21	3Q22	4Q22	Chg. 4Q22/3Q22	Chg. 4Q22/4Q21
Romi Machines	331,040	394,019	221,881	-43.7%	-33.0%
Burkhardt+Weber Machines	107,583	175,982	191,711	8.9%	78.2%
Rough and Machined Cast Iron Parts	330,310	246,154	145,559	-40.9%	-55.9%
Total *	768,933	816,155	559,151	-31.5%	-27.3%

(*) The informed amounts related to incoming orders and order backlog do not include parts and services

Cost of Goods Sold

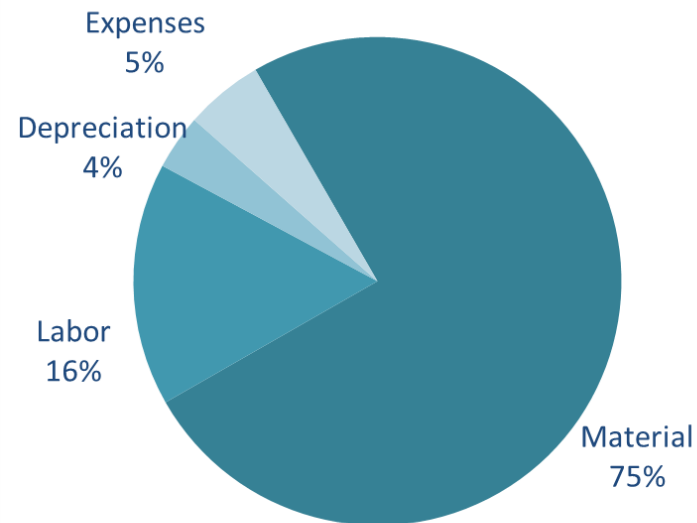


2021



17%	Domestic material
17%	FX Related Domestic Material
18%	Metals
25%	Imported Material

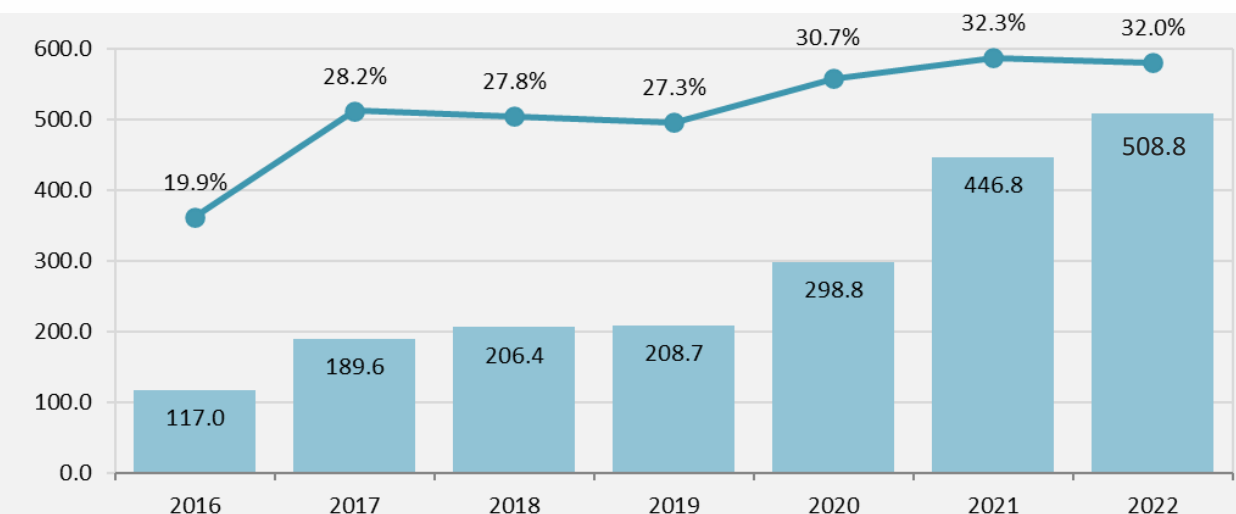
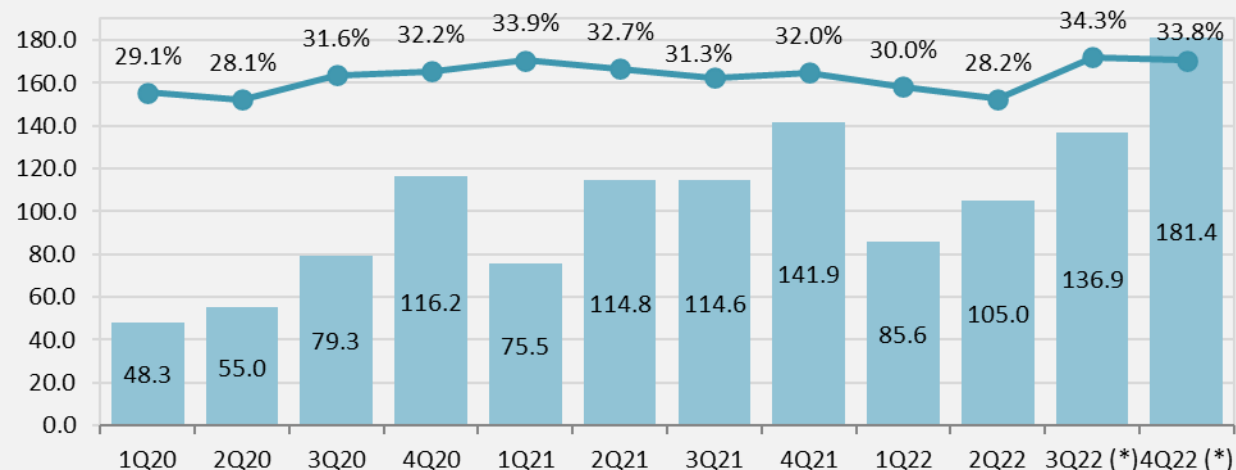
2022



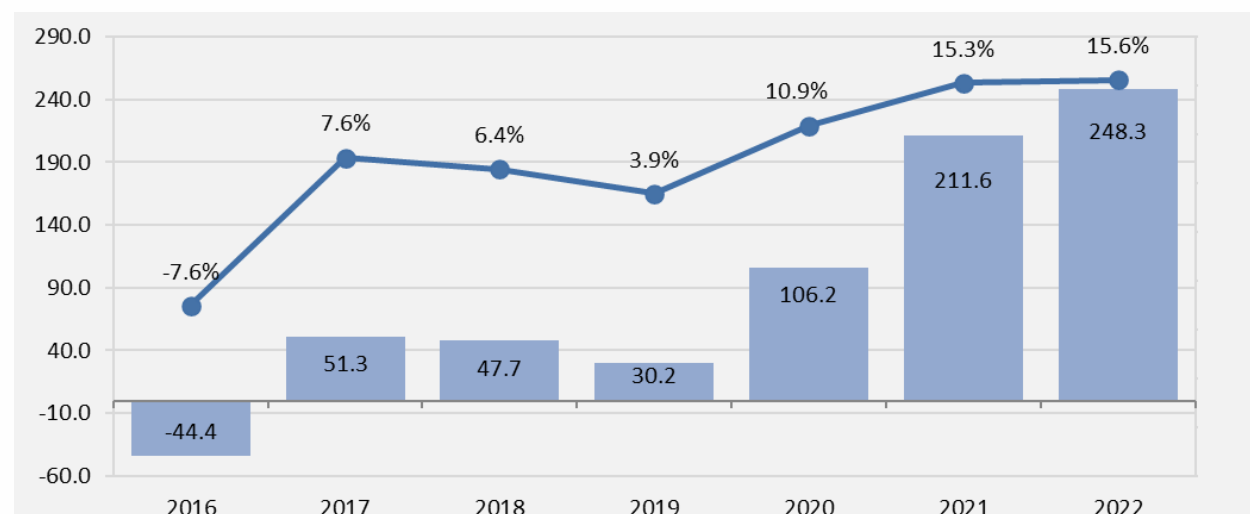
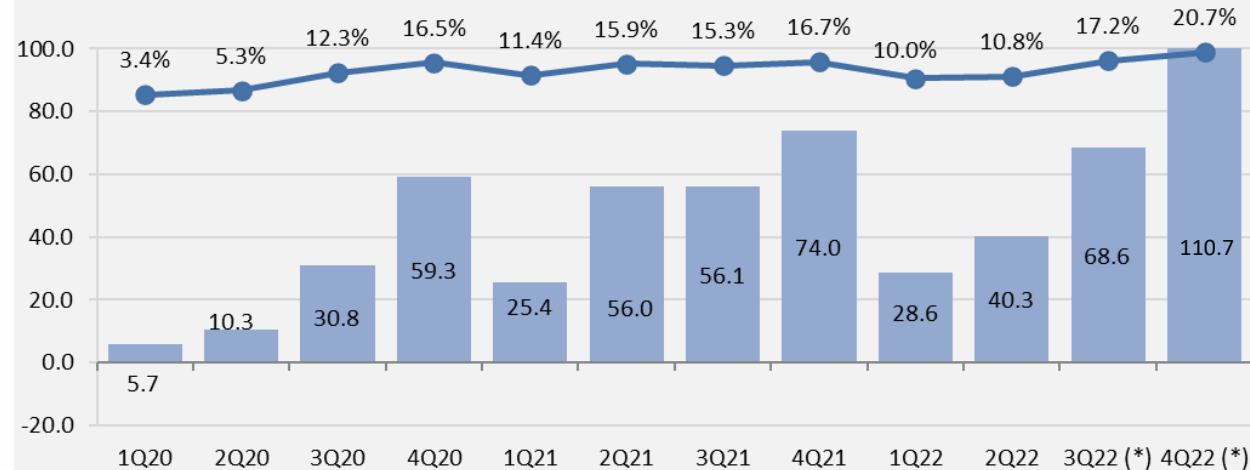
14%	Domestic material
15%	FX Related Domestic Material
22%	Metals
24%	Imported Material

Profitability

Gross profit (R\$ million) and Gross Margin



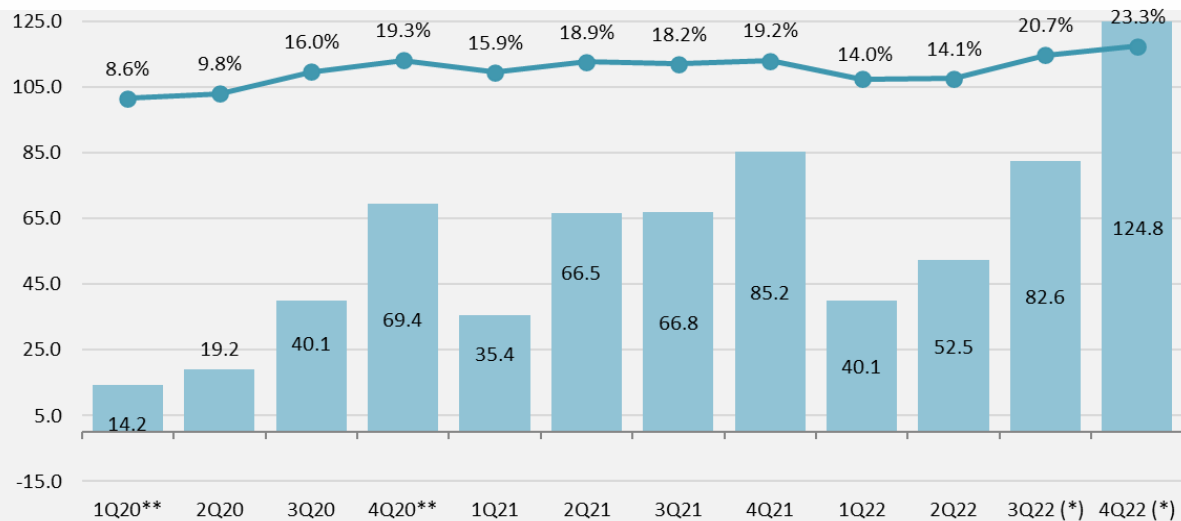
Operating Profit (loss) (R\$ million) and Operating Margin



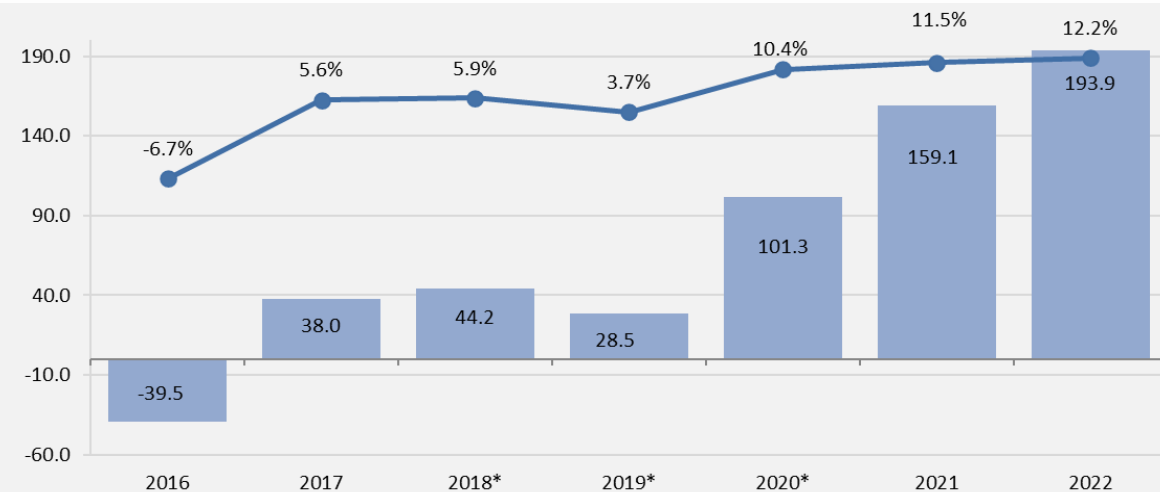
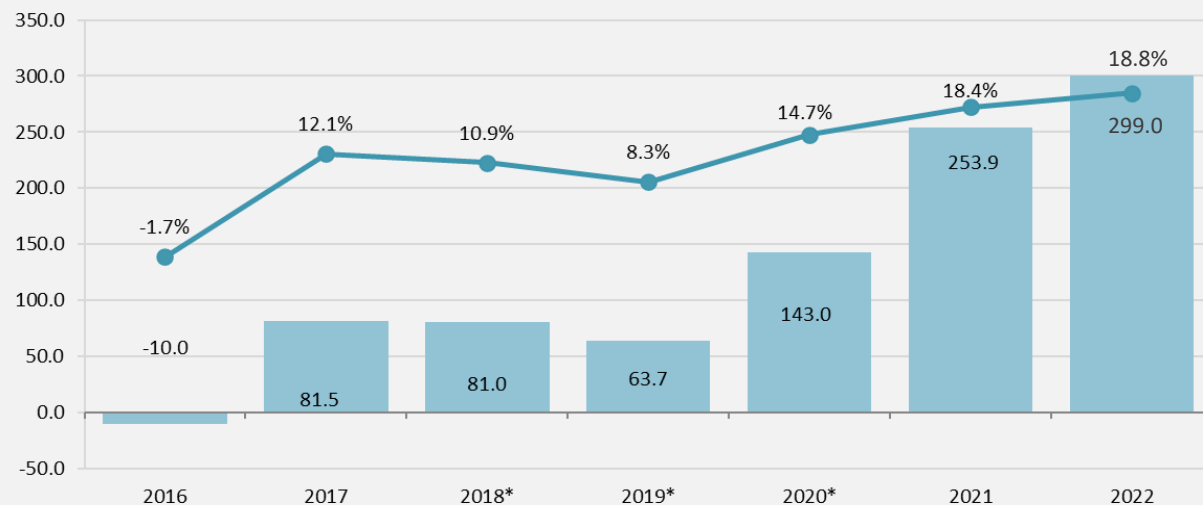
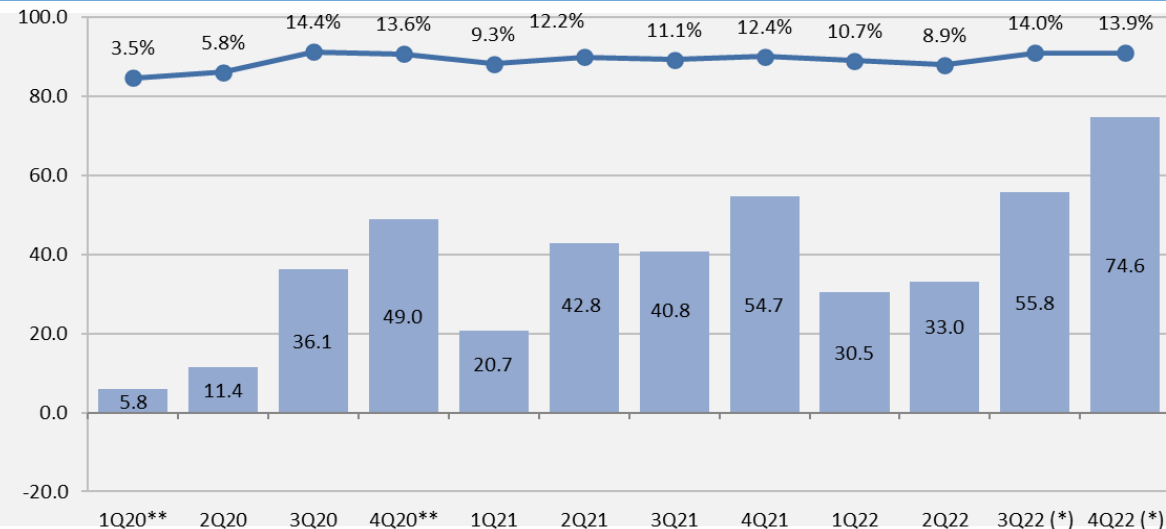
(*) According to the information in the Earnings Release, operating income is adjusted as follows: (i) 2Q18/2018: increased by R\$1.6 million; (ii) 1Q20: increased by R\$1.0 million, and (iii) 4Q20: reduced by R\$1.7 million (iv) 2020: reduced by R\$0.7 million; (v) reduced by 9.4 million by the recognition of revenue from the "Vila Romi Residence" project.

Profitability

EBITDA (R\$ million) and EBITDA Margin



Net income (loss) (R\$ million) and Net Margin



(*) According to the information in the Earnings Release, EBITDA is adjusted by the following aspects: (i) 2Q18/2018: increased by R\$1.7 million; (ii) 1Q19/2019: reduced by R\$74.3 million; (iii) 1Q20: reduced by R\$1.0 million; and 4Q20: reduced by R\$1.7; (v) reduced by 9.4 million by the recognition of revenue from the “Vila Romi Residence” project.

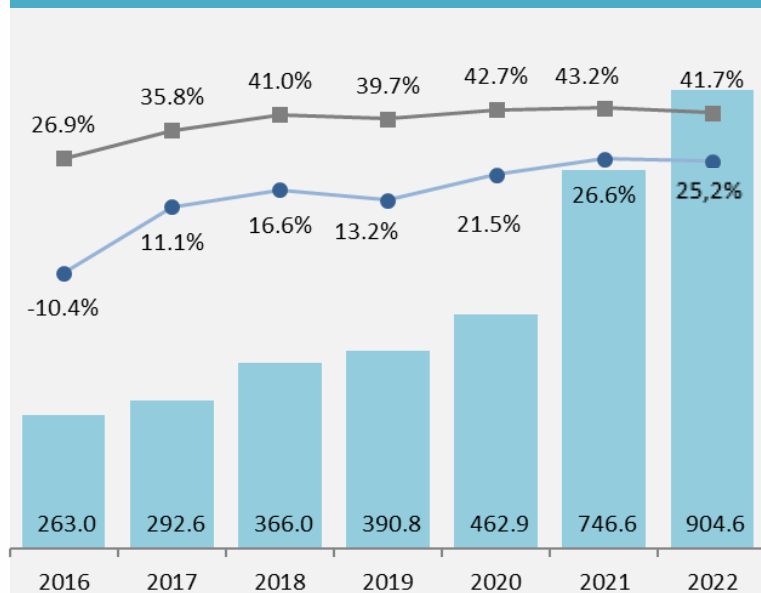
(**) (i) 1Q20: reduced by R\$35.0 million; (ii) 4Q20: reduced by R\$37.4 million; (iv) 2020: reduced by R\$73.4 million.

Business Units' Results

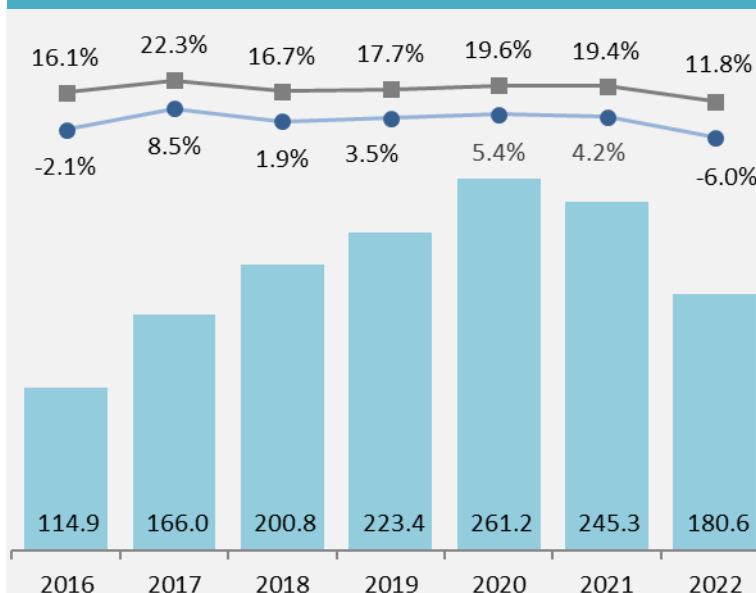


Sales	Quarterly												Accumulated	
	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22	4Q22	2021	2022
Romi Machines (qty)	164	137	230	329	219	332	312	338	256	294	355	382	1,201	1,287
Burkhardt+Weber (qty)	3	5	2	7	-	5	6	7	-	3	2	8	18	13
Rough and Machined Cast Iron Part	4,095	4,263	7,056	6,528	5,808	7,329	7,819	6,089	5,561	6,519	7,294	6,844	27,045	26,218

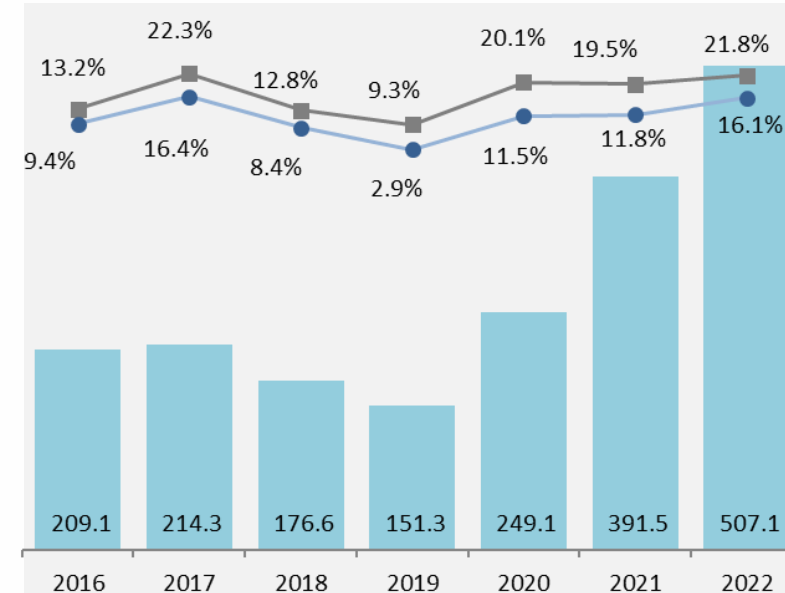
Romi Machines



Burkhardt+Weber



Rough and Machined Cast Iron Parts



Revenue Gross Margin EBITDA

Financial Position



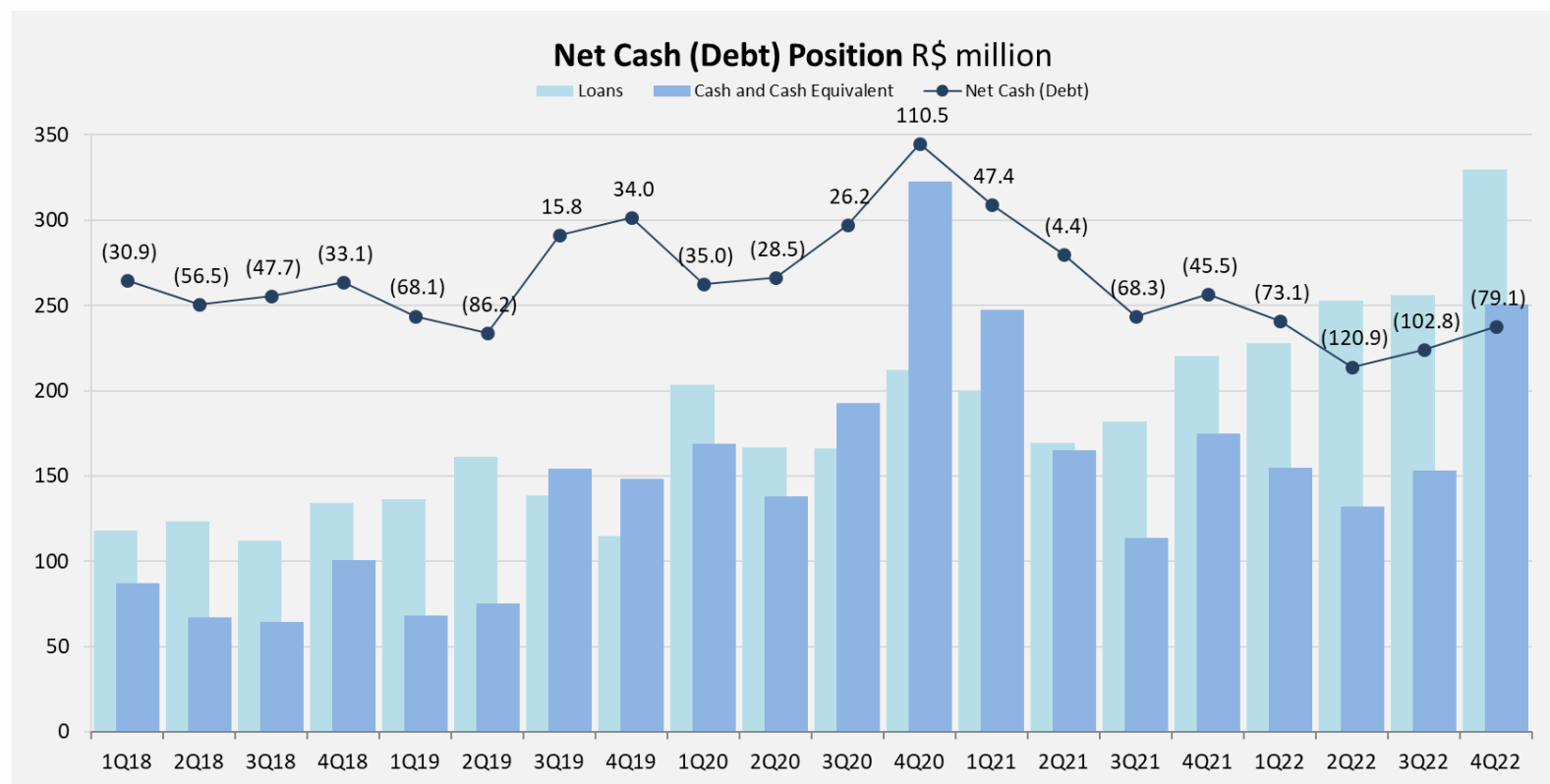
Cash and Cash Equivalent (R\$ MM) - 12/31/2022

	Amount
Bank Deposit Certificate ("CDB")	82.6
Investment funds DI and fixed income	42.7
Financial investments covered by debentures	76.2
Banks	49.3
Total	250.8
Net Cash =	(79.1)

Loans* (R\$ MM) - 12/31/2022

	Amount
2023	53.7
2024	134.9
2025	44.6
2026	81.1
2027 and after	15.5
Total	329.9

Net Cash (Debt) Position R\$ million



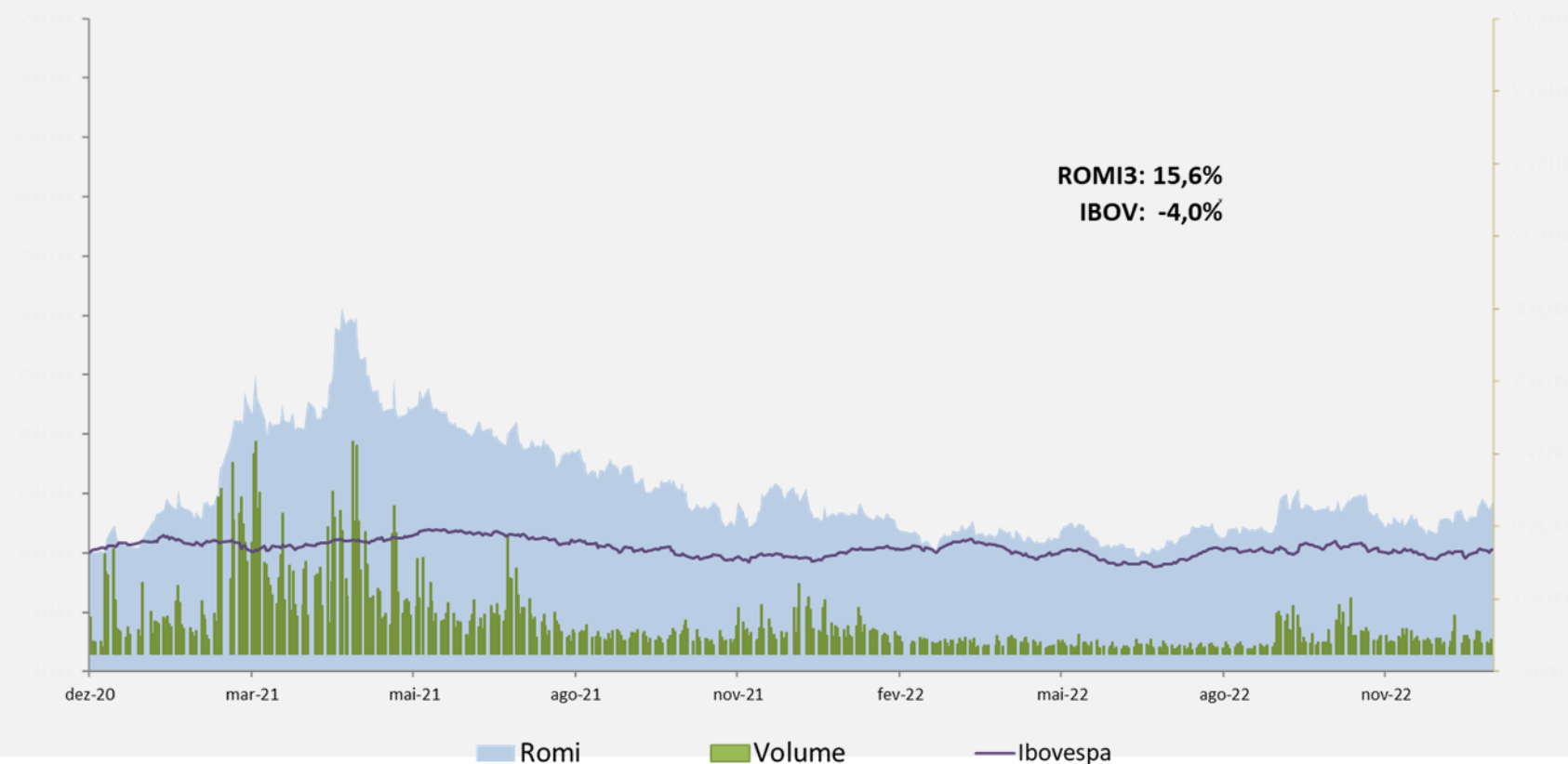


Share performance ROMI3 vs. Ibovespa

From: 12/01/2020 to 01/25/2023

Source: B3

Note: The performance of ROMI3 shares shown in the chart below does not consider the distribution of profits made in the period presented, as well as the stock bonus in shares that occurred in October 2022 and 2020.



ROMI3
B3 LISTED NM

IBRA B3 - IDIV B3 - IGCT B3 - ITAG B3
SMLL B3 - IGC-NM B3 - IGC B3



ROMI

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