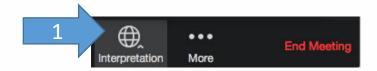
Tradução Simultânea / Simultaneous translation



1. Nos controles da reunião, clique em **Interpretação**. *In meeting controls, click Interpretation.*



2. Clique no idioma: Inglês / Click the language: English



3. Para ouvir apenas a tradução, clique em **Silenciar áudio original**. *To hear the interpreted language only, click Mute Original Audio.*

*O recurso de tradução simultânea só está disponível para usuários com o plugin/app Zoom instalado no desktop ou celular.

*The simultaneous translation feature is only available to users that have the Zoom plug-in/app installed on desktop or mobile.



Important Note



This release contains forward looking statements subject to risks and uncertainties Such forward looking statements are based on the management's beliefs and assumptions on information currently available to the Company The reservations as to forward looking statements also apply to information on possible or presumed operating results, as well as any statements preceded, followed or including words such as "believes"," may"," will"," expects"," intends"," plans"," or similar expressions Forward looking statements are not performance guarantees. They involve risks, uncertainties and assumptions because they refer to future events and, therefore, depend on circumstances which may or may not occur Future results may differ materially from those expressed or suggested by forward looking statements Many of the factors which will determine these results and figures are beyond Romi's control or prediction capacity.

Highlights





EBITDA Adjusted

R\$82.6 million

Increase of 23.6% compared to 3Q21

Order Backlog

R\$816.2 million

Increase of 14.8% compared to 3Q21

- Consolidated **net operating revenue** in 3Q22 reached **R\$398.7 million**, **up 8.8%** over 3Q21, reflecting the consistent increase in incoming orders observed in recent quarters.
- At the Romi Machines Unit, net operating revenue increased by 16.9% in 3Q22 compared to 3Q21, due to the resumption of orders in the domestic and foreign markets. The increase in revenue, coupled with an effective control over operating expenses, resulted in an increase of 6.6% in adjusted operating profit compared to 3Q21;
- At the Rough and Machined Cast Iron Parts Unit, net operating revenue increased by 27.3% in 3Q22 compared to 3Q21, with the continuity of deliveries of large parts and the recovery of the other segments. Operating margin grew by 6.9 p.p., reflecting the higher production volume and improved operational efficiency;

Highlights



• In 3Q22, the order backlog at the Burkhardt+Weber Unit reached R\$176.0 million, an increase of 21.6% compared to 3Q21, in euros reached €34.7 million an increase of 50,9% reflecting the gradual resumption of projects that had been suspended due to the COVID-19 pandemic;

• At the end of 3Q22, the Company's order backlog reached R\$816.2 million, an increase of 13.7% in comparison to 3Q21, with highlights to the Burkhardt+Weber Machines and Raw and Machined Cast Iron Parts business units;

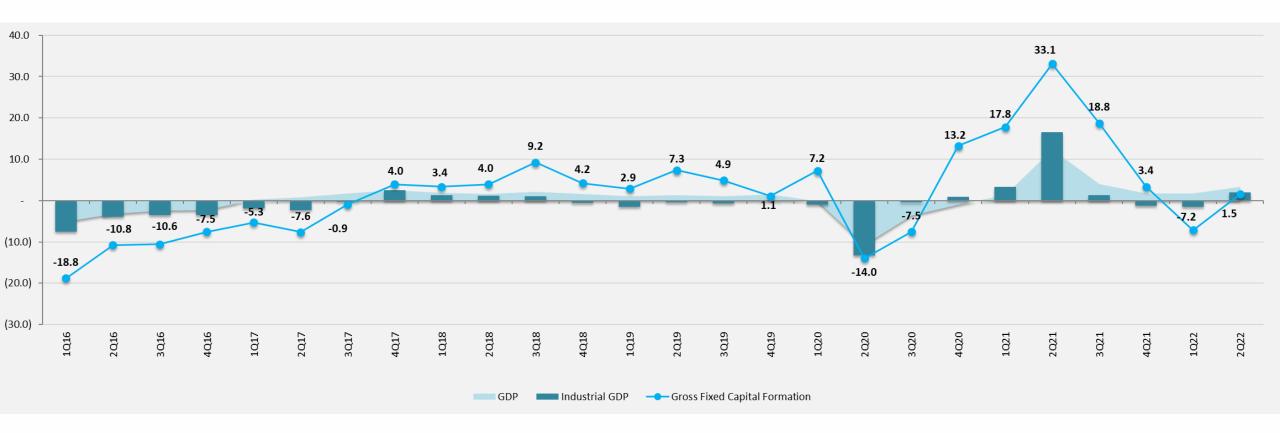
• ROMI launches ESG Portal, in line with the best market practices. Link: https://www.romi.com/esg/

Conjunctural Indicators



GDP and FBKF (Gross Fixed Capital Formation)

Source: IBGE (current quarter vs the same quarter last year)

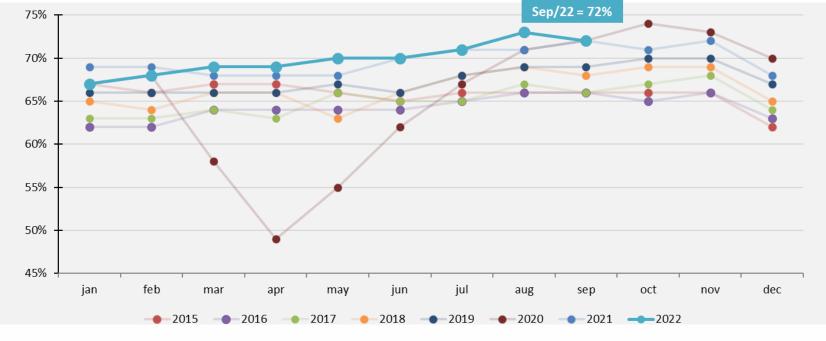


Economic Indexes - Conjunctural



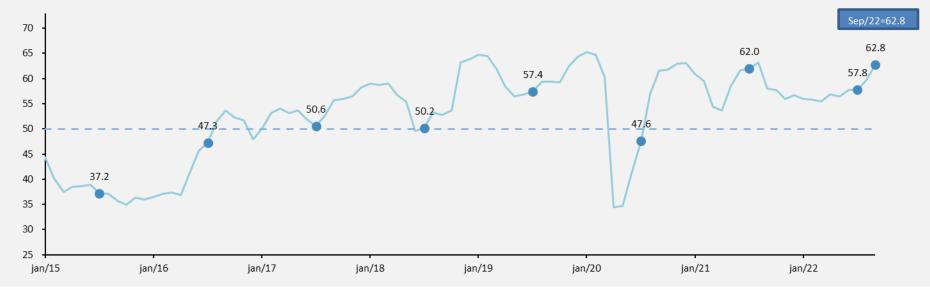
Average Installed Capacity Utilization (UCI)

Source: CNI – UCI september, 2022.



Industrial Entrepreneur Confidence Index - ICEI

Source: CNI – ICEI september, 2022.



Business units



Romi Machines



	9M22	2021
Machines and Equipments	13%	20%
Job shops	26%	19%
Automotive	15%	15%
Agricultural	7%	8%
Toolling	3%	3%
Packing	4%	8%
Construction	2%	3%
Hidraulic	3%	4%
Mining and steel	3%	2%
Technical schools	6%	1%
Others	18%	17%

BW Machines



	314122	2021
Machines and Equipments	100%	68%
Motors and Systems	0%	32%

Rough and Machined Cast Iron Parts

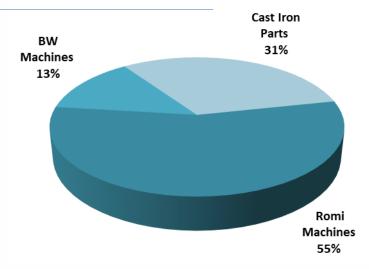


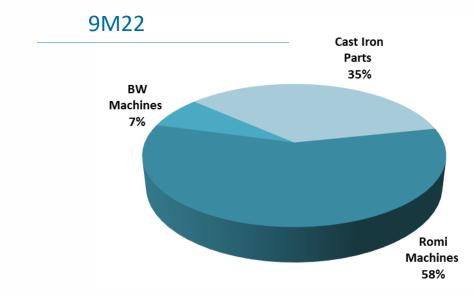
	SIVIZZ	2021	
Wind Power	46%	46%	
Automotive	24%	23%	
Construction	10%	11%	
Agriculture	20%	20%	
Others	0%	0%	
			_

Net Sales per Business Unit

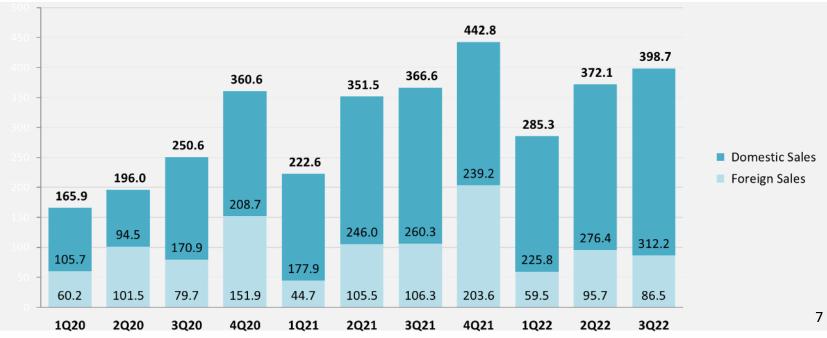








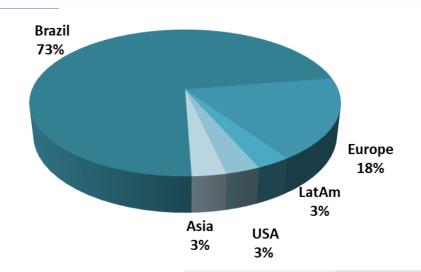
Net Operating Sales (R\$ million)

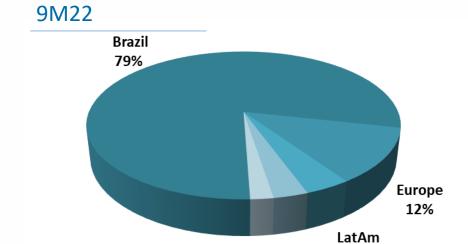


Sales Distribution



9M21





Asia

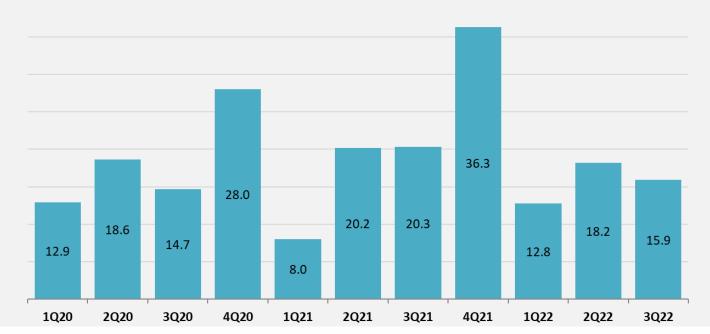
2%

USA

3%

4%

Foreing Sales (US\$ million)



Order Entry and Backlog



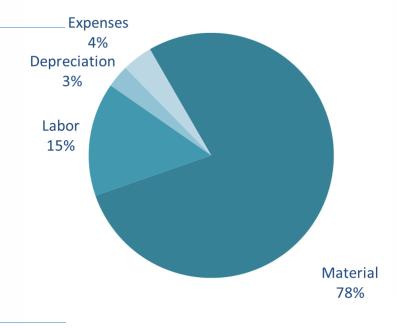
Order Entry (R\$ 000) Gross Values, sales taxes included	3Q21	2Q22	3Q22	Chg. 3Q22/2Q22	Chg. 3Q22/3Q21	9M21	9M22	Chg. 22/21
Romi Machines	241,335	283,333	240,161	-15.2%	-0.5%	656,008	716,219	9.2%
Burkhardt+Weber Machines	29,896	53,725	41,254	-23.2%	38.0%	110,141	136,394	23.8%
Rough and Machined Cast Iron Parts	126,711	143,276	82,207	-42.6%	-35.1%	381,622	319,416	-16.3%
Total *	397,942	480,333	363,623	-24.3%	-8.6%	1,147,771	1,172,028	2.1%

Order Backlog (R\$ 000) Gross Values, sales taxes included	3Q21	2Q22	3Q22	Chg. 3Q22/2Q22	Chg. 3Q22/3Q21
Romi Machines	380,419	409,224	394,019	-3.7%	3.6%
Burkhardt+Weber Machines	144,727	167,937	175,982	4.8%	21.6%
Rough and Machined Cast Iron Parts	185,538	327,143	246,154	-24.8%	32.7%
Total *	710,685	904,304	816,155	-9.7%	14.8%

Cost of Goods Sold

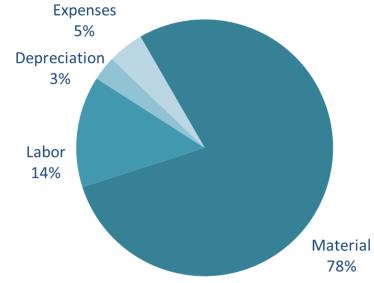






17%	Domestic material
17%	FX Related Domestic Material
18%	Metals
26%	Imported Material

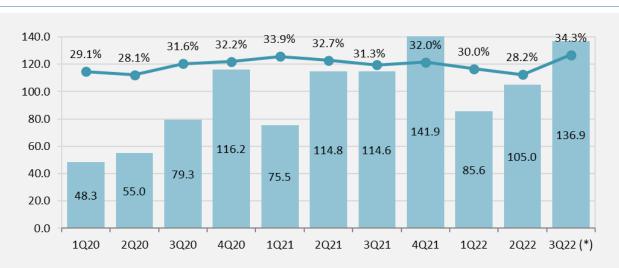
9M22



17%	Domestic material
16%	FX Related Domestic Material
20%	Metals
25%	Imported Material

Profitability

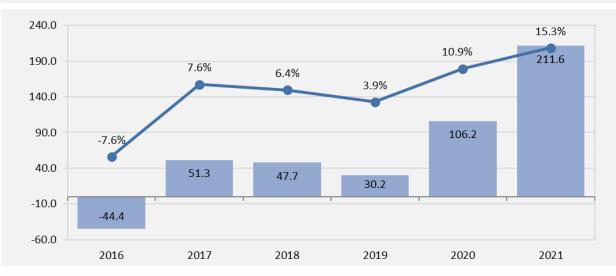
Gross profit (R\$ million) and Gross Margin





Operating Profit (loss) (R\$ million) and Operating Margin

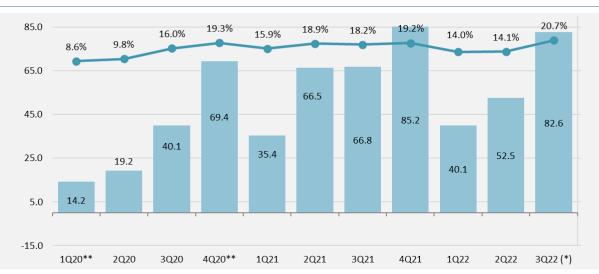




^(*) According to the information in the Earnings Release, operating income is adjusted as follows: (i) 2Q18/2018: increased by R\$1.6 million; (ii) 1Q20: increased by R\$1.0 million, and (iii) 4Q20: reduced by R\$1.7 million (iv) 2020: reduced by R\$0.7 million; (v) reduced by 9.4 million by the recognition of revenue from the "Vila Romi Residence" project.

Profitability

EBITDA (R\$ million) and EBITDA Margin



Net income (loss) (R\$ million) and Net Margin







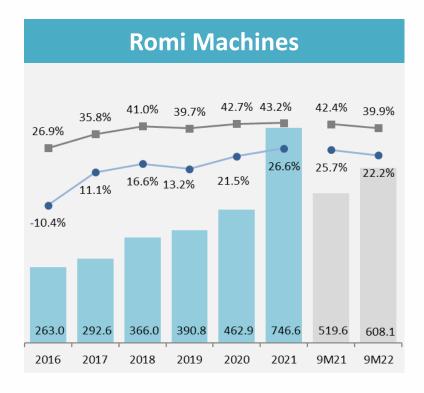
^(*) According to the information in the Earnings Release, EBITDA is adjusted by the following aspects: (i) 2Q18/2018: increased by R\$1.7 million; (ii) 1Q19/2019: reduced by R\$74.3 million; (iii) 1Q20: reduced by R\$1.7; (v) reduced by 9.4 million by the recognition of revenue from the "Vila Romi Residence" project.

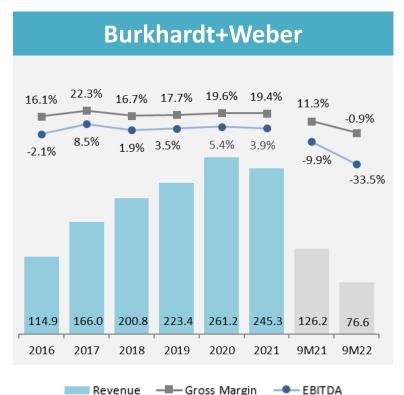
(**) (i) 1Q20: reduced by R\$35.0 million; (ii) 4Q20: reduced by R\$37.4 million; (iv) 2020: reduced by R\$73.4 million.

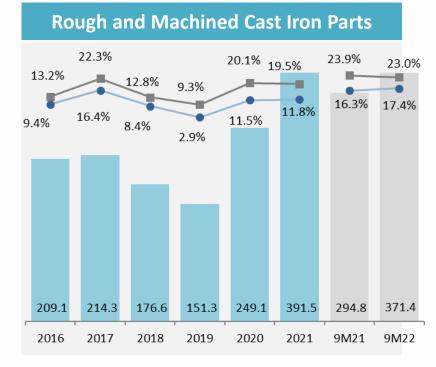
Business Units' Results



	Quarterly								Acumn	nuleted			
Sales	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22	9M21	9M22
Romi Machines (qty)	164	137	230	329	219	332	312	338	256	294	355	863	905
Burkhardt+Weber (qty)	3	5	2	7	-	5	6	7	-	3	2	11	5
Rough and Machined Cast Iron Part	4,095	4,263	7,056	6,528	5,808	7,329	7,819	6,089	5,561	6,519	7,294	20,956	19,374







Financial Position



Cash and Cash Equivalent (R\$ MM) - 09/30/2022

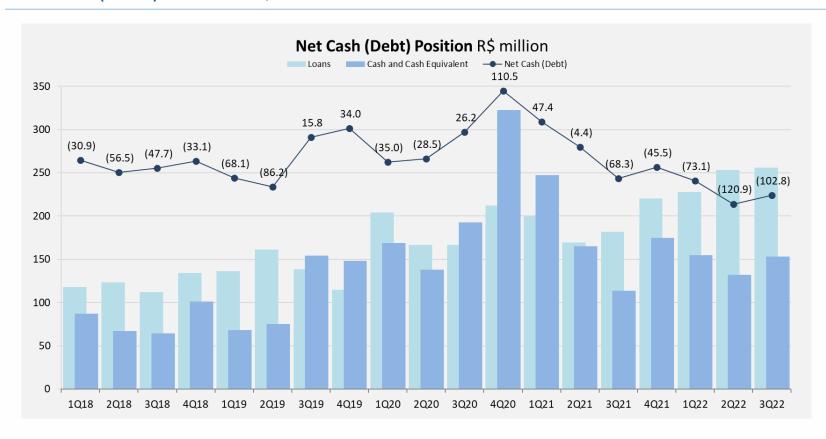
	Amount
Bank Deposit Certificate ("CDB")	60.5
Investment funds DI and fixed income	12.1
Financial investments covered by debentures	31.3
Banks	49.1
Total	153.0

Net Cash = (102.8)

Loans* (R\$ MM) - 09/30/2022

	Amount
2022 (3 month)	41.0
2023	58.3
2024	110.7
2025	18.2
2026 and after	27.6
Total	255.8

Net Cash (Debt) Position R\$ million



(*) Without Finame Manufacturer

Capital Markets

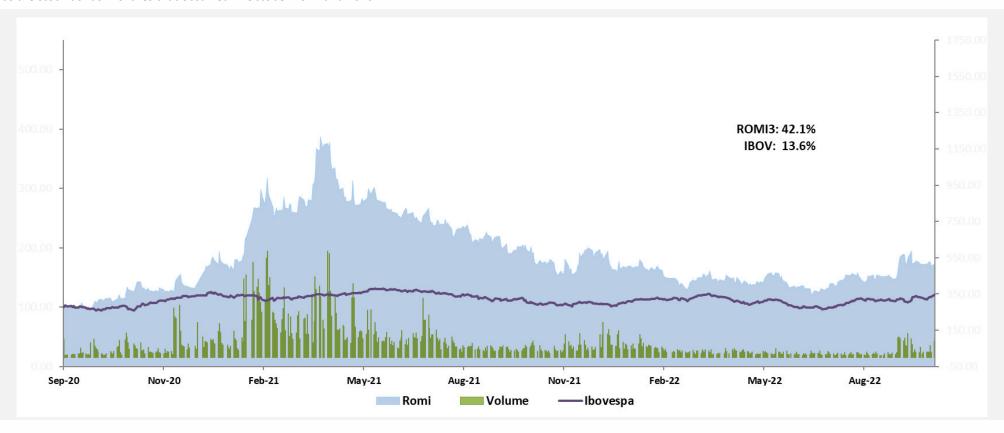


Share performance ROMI3 vs. Ibovespa

From: 09/01/2020 to 10/24/2022

Source: B3

Note: The performance of ROMI3 shares shown in the chart below does not consider the distribution of profits made in the period presented, as well as the stock bonus in shares that occurred in October 2022 and 2020.





IBRA B3 - IDIV B3 - IGCT B3 - ITAG B3
SMLL B3 - IGC-NM B3 - IGC B3



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IBRA B3 - IDIV B3 - IGCT B3 - ITAG B3
SMLL B3 - IGC-NM B3 - IGC B3