

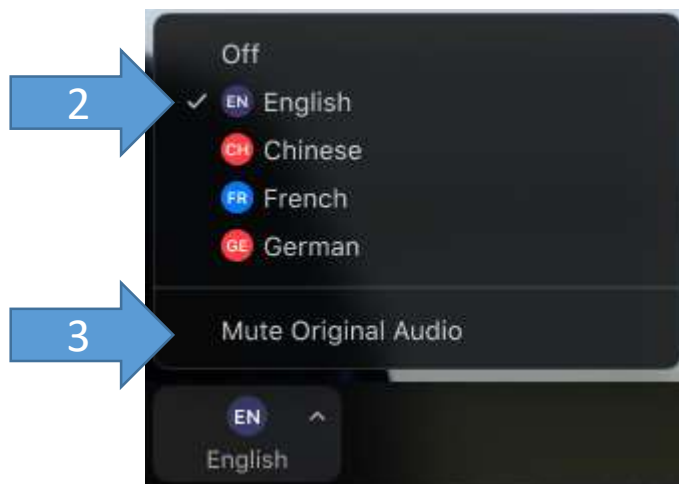
Tradução Simultânea / Simultaneous translation



1. Nos controles da reunião, clique em **Interpretação**.
*In meeting controls, click **Interpretation**.*



2. Clique no idioma: **Inglês** / *Click the language: **English***



3. Para ouvir apenas a tradução, clique em **Silenciar áudio original**.
*To hear the interpreted language only, click **Mute Original Audio**.*

*O recurso de tradução simultânea só está disponível para usuários com o plug-in/app Zoom instalado no desktop ou celular.

**The simultaneous translation feature is only available to users that have the Zoom plug-in/app installed on desktop or mobile.*



4Q21 Earnings Release

February 2, 2022

ROMI3
B3 LISTED NM

IBRA B3 IDIV B3 IGCT B3 ITAG B3 SMLL B3 IGC-NM B3 IGC B3 INDX B3



This release contains forward looking statements subject to risks and uncertainties Such forward looking statements are based on the management's beliefs and assumptions on information currently available to the Company The reservations as to forward looking statements also apply to information on possible or presumed operating results, as well as any statements preceded, followed or including words such as " believes", " may", " will", " expects", " intends", " plans", " or similar expressions Forward looking statements are not performance guarantees They involve risks, uncertainties and assumptions because they refer to future events and, therefore, depend on circumstances which may or may not occur Future results may differ materially from those expressed or suggested by forward looking statements Many of the factors which will determine these results and figures are beyond Romi's control or prediction capacity.



ROMI

Fourth quarter of 2021

Revenue

R\$442.8 million

Increase of **22.8%** compared to 4Q20

EBITDA

R\$85.2 million

22.7% vs EBITDA adjusted 4Q20

Incoming orders

R\$542.1 million

39.0% over 4Q20

Order Backlog

R\$795.3 million

Increase of **55.9%** compared to 4Q20

- At the **Romi Machines** Unit, net operating revenue **increased** by **28.0%** in 4Q21 compared to 4Q20, due to the consolidation of success of the new product lines and the resumption of orders in the domestic and foreign markets; The increase in revenue, coupled with an effective control over operating expenses, resulted in an **increase** of **37.3%** in **operating profit** compared to 4Q20;

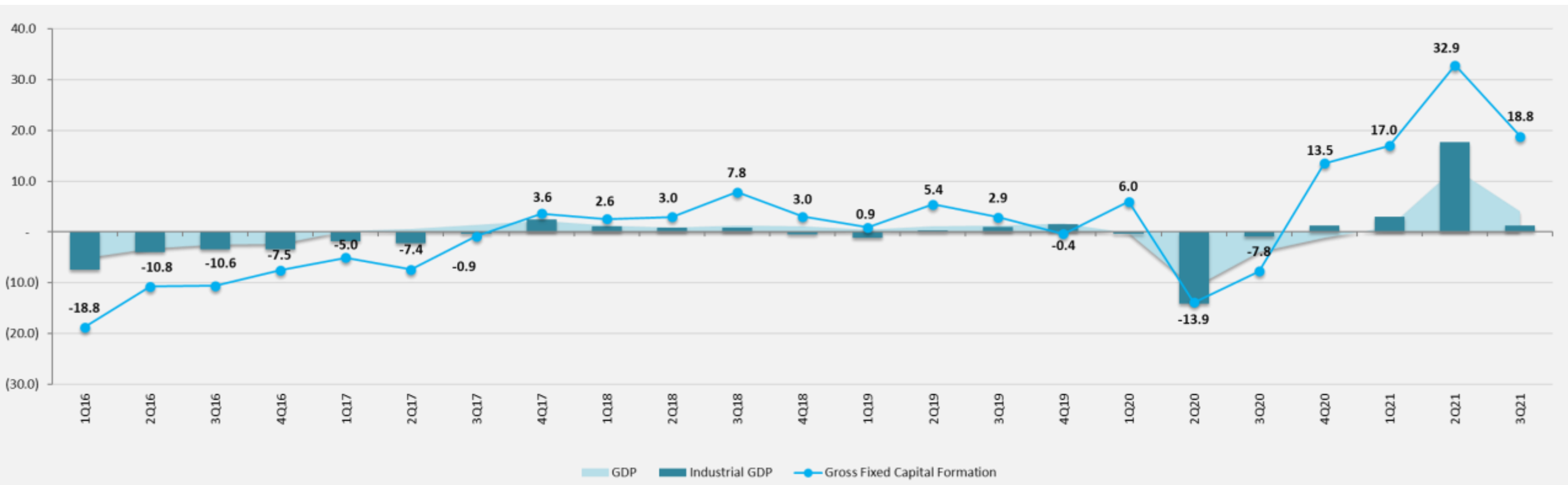


- Incoming orders at the **Romi Machines** Unit increased by 3.6 pp compared to **4Q20** and increased by **45.3%** in 2021 compared to 2020, reflecting the favorable environment for investments, the technology in our products and the new business alternatives, such as the machine rental business;
- In **4Q21**, incoming orders at the Rough and Machined Cast Iron Parts Unit increased by **209.9%** compared to 4Q20, reflecting the continuity of orders for large parts placed by customers from the energy industry and the recovery of all the other industrial segments;
- In 2021, incoming orders at the **Burkhardt+Weber** Unit reached **EUR28.3** million, an increase of **41.6%** compared to 2020, reflecting the resumption of projects that had been suspended due to the COVID-19 pandemic;



GDP and FBKF (Gross Fixed Capital Formation)

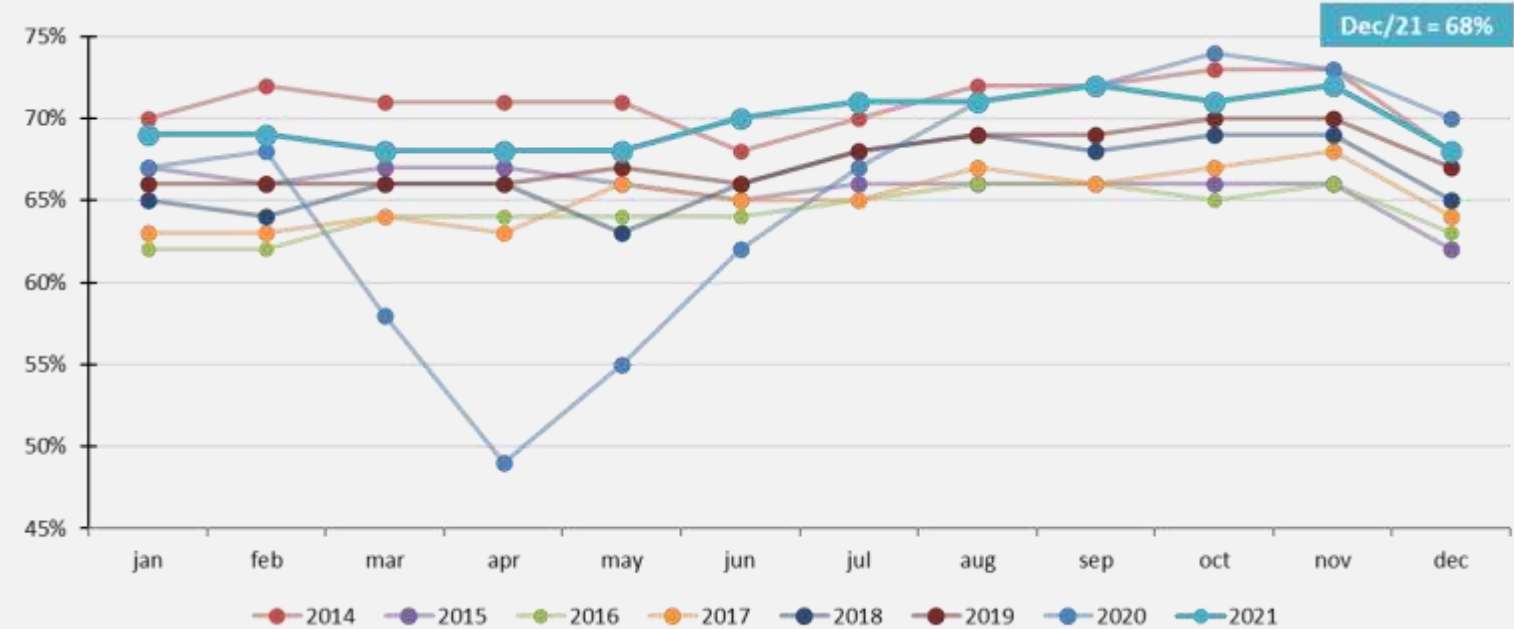
Source: IBGE (current quarter vs the same quarter last year)



Economic Indexes - Conjunctural

Average Installed Capacity Utilization (UCI)

Source: CNI – UCI december 2021



Industrial Entrepreneur Confidence Index - ICEI

Source: CNI – ICEI, january 2022





Romi Machines



	2021	2020
Machines and Equipments	20%	19%
Job shops	19%	19%
Automotive	15%	12%
Agricultural	8%	8%
Tooling	3%	6%
Packing	8%	8%
Construction	3%	4%
Hidraulic	4%	4%
Others	20%	21%

BW Machines



	2021	2020
Machines and Equipments	68%	51%
Automotive	0%	21%
Motors and Systems	32%	22%
Aerospace	0%	6%

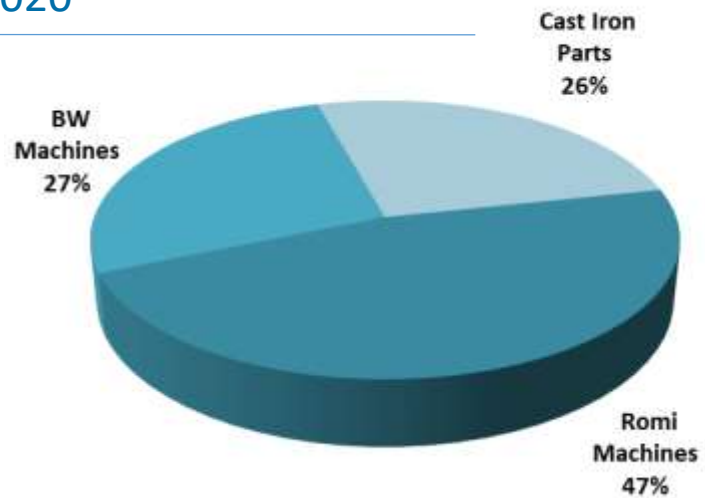
Rough and Machined Cast Iron Parts



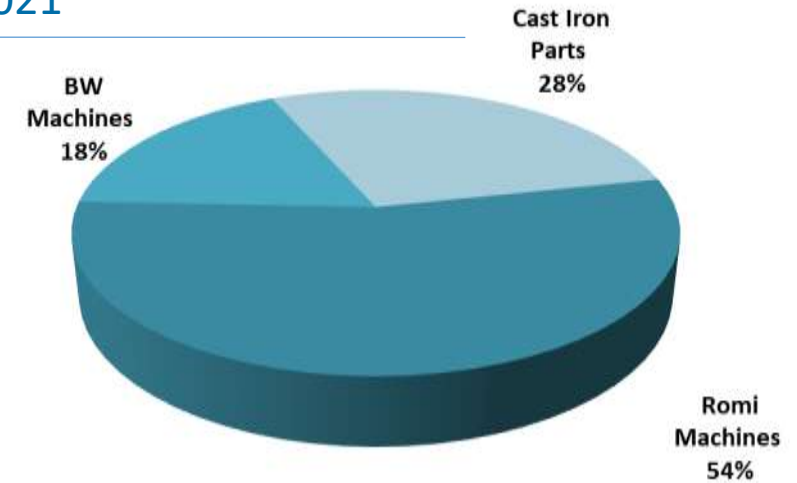
	2021	2020
Wind Power	46%	53%
Automotive	23%	22%
Construction	11%	12%
Agriculture	20%	13%

Net Sales per Business Unit

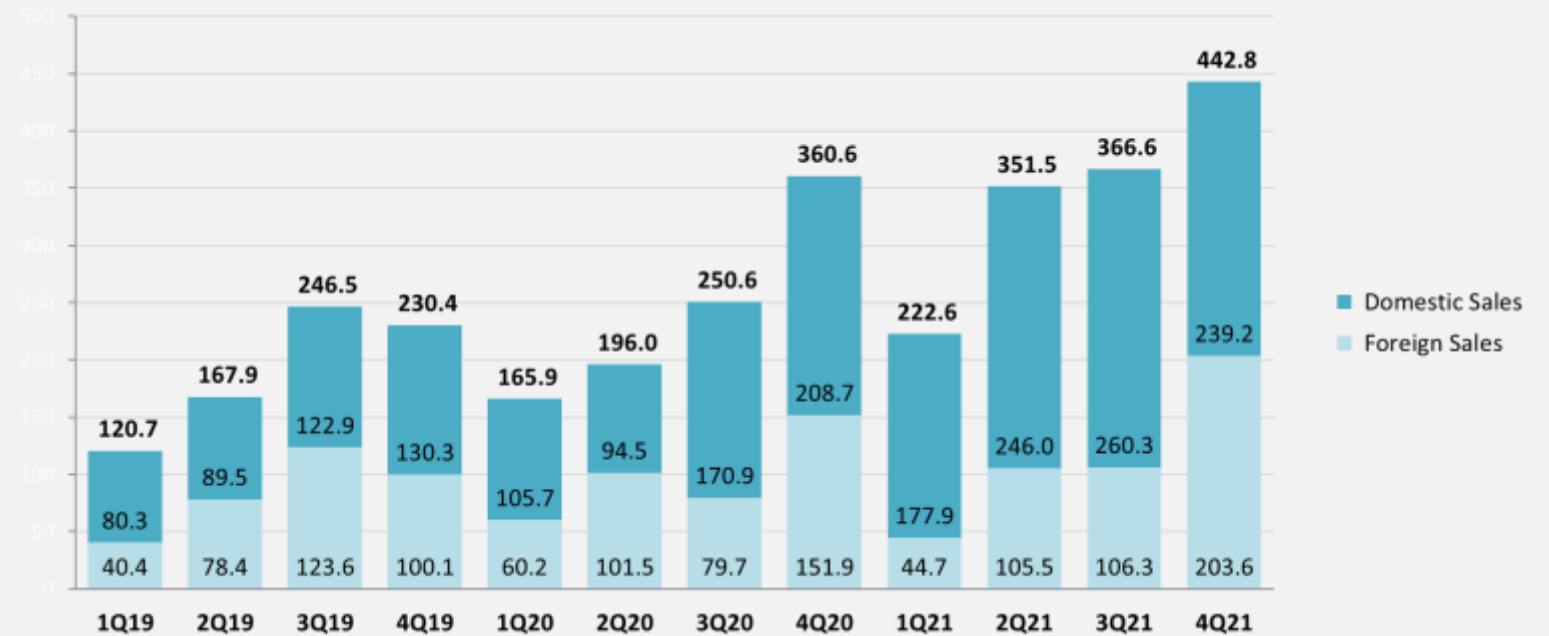
2020



2021



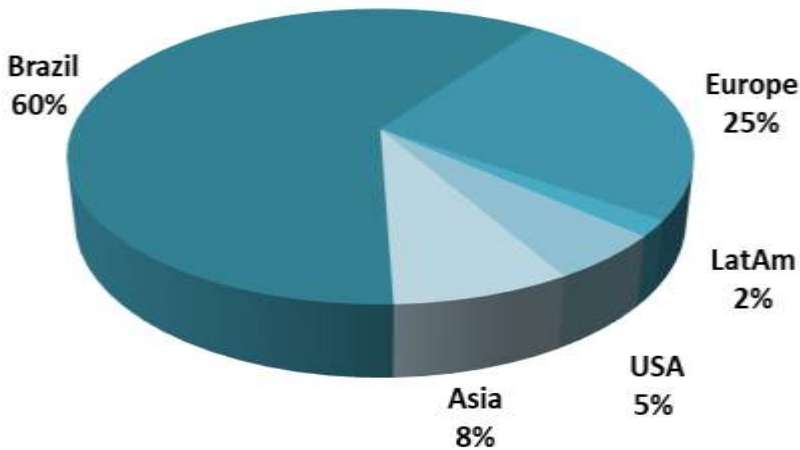
Net Operating Sales (R\$ million)



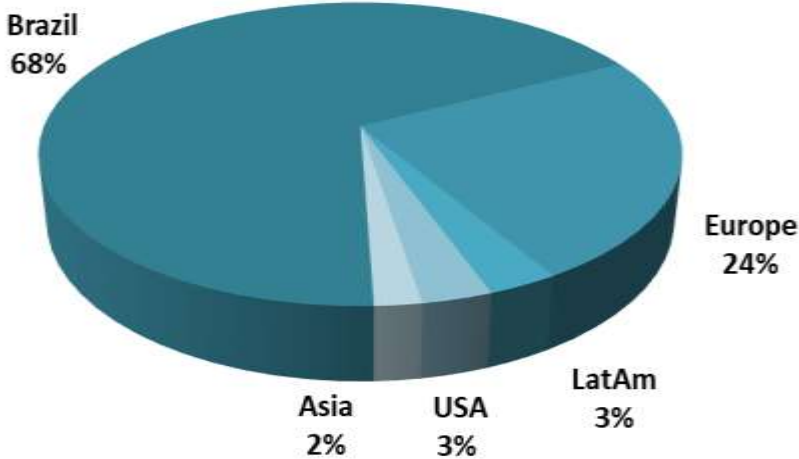
Sales Distribution



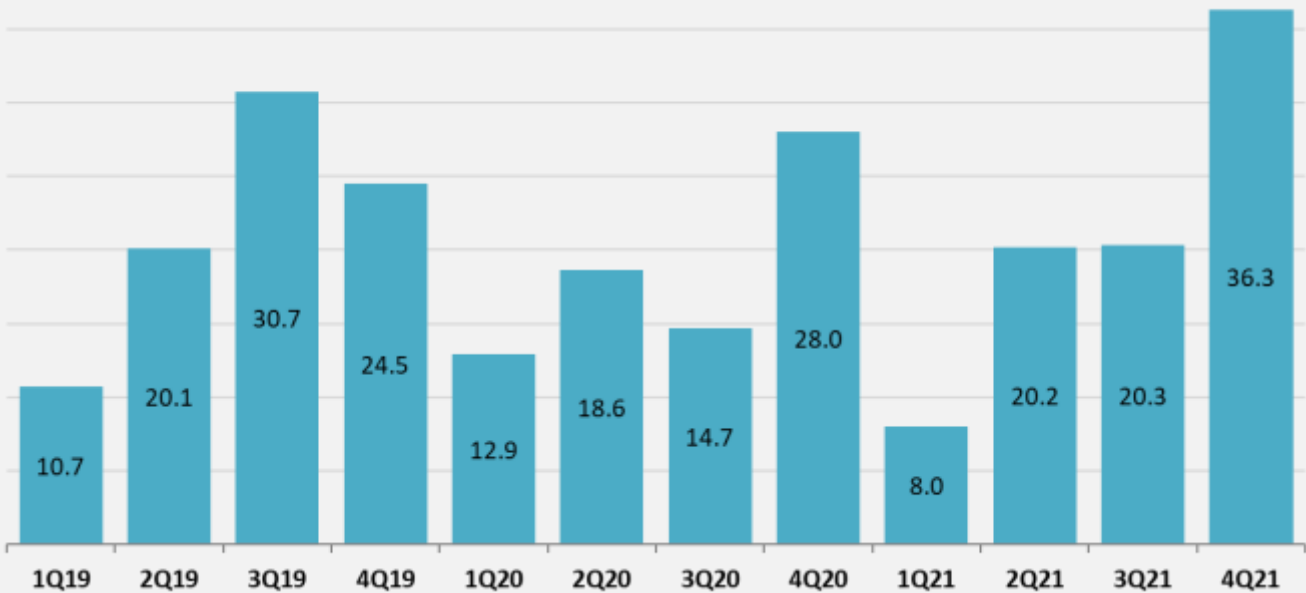
2020



2021



Foreing Sales (US\$ million)



Order Entry and Backlog



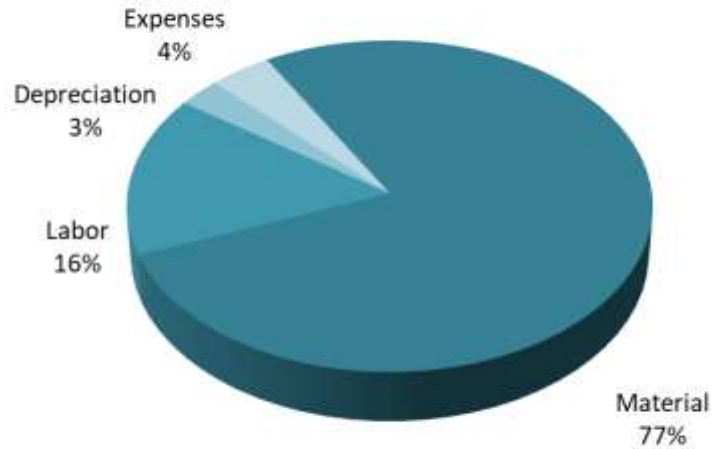
Order Entry (R\$ 000) Gross Values, sales taxes included	4Q20	3Q21	4Q21	Chg. 4Q21/3Q21	Chg. 4Q21/4Q20	2020	2021	Chg. 21/20
Romi Machines	208,471	258,857	216,012	-16.6%	3.6%	628,608	913,176	45.3%
Burkhardt+Weber Machines	99,346	29,896	71,606	139.5%	-27.9%	125,541	181,747	44.8%
Rough and Machined Cast Iron Parts	82,250	126,711	254,545	100.9%	209.5%	319,197	636,167	99.3%
Total *	390,067	415,465	542,162	30.5%	39.0%	1,073,345	1,731,090	61.3%

Order Backlog (R\$ 000) Gross Values, sales taxes included	4Q20	3Q21	4Q21	Chg. 4Q21/3Q21	Chg. 4Q21/4Q20
Romi Machines	254,213	400,366	357,382	-10.7%	40.6%
Burkhardt+Weber Machines	126,200	144,727	107,583	-25.7%	-14.8%
Rough and Machined Cast Iron Parts	129,612	185,538	330,310	78.0%	154.8%
Total *	510,024	730,632	795,276	8.8%	55.9%

(*) The informed amounts related to incoming orders and order backlog do not include parts and services

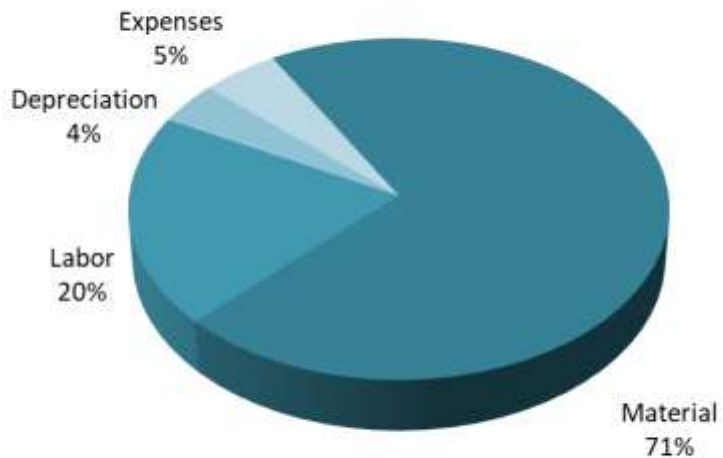
Cost of Goods Sold

2021



17%	Domestic material
17%	FX Related Domestic Material
18%	Metals
25%	Imported Material

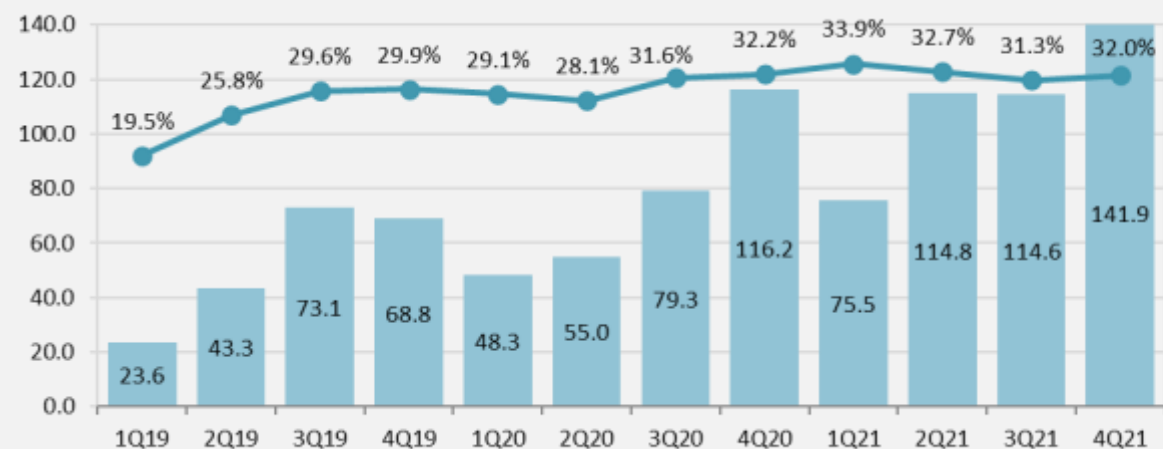
2020



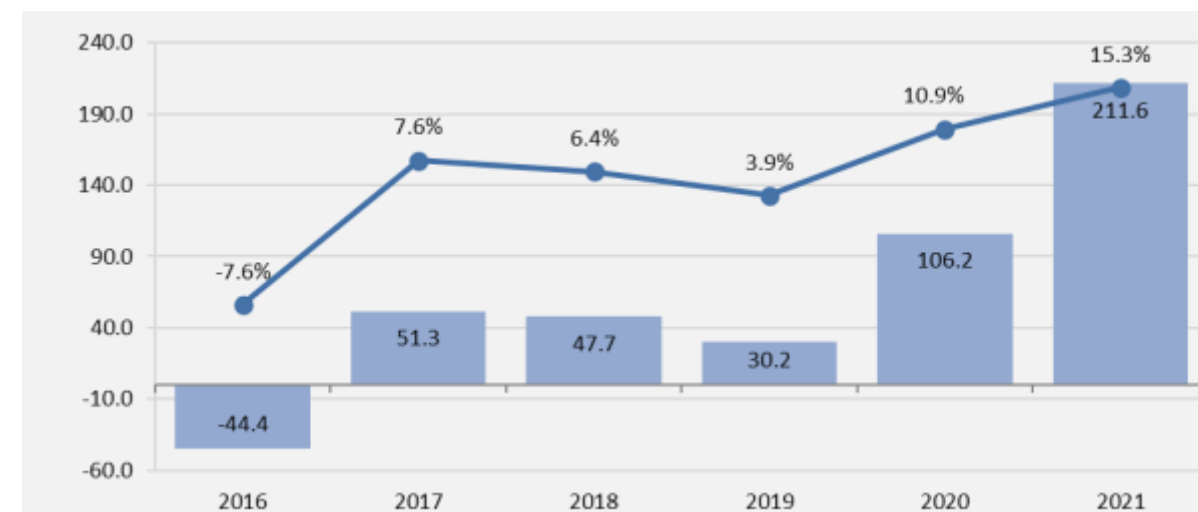
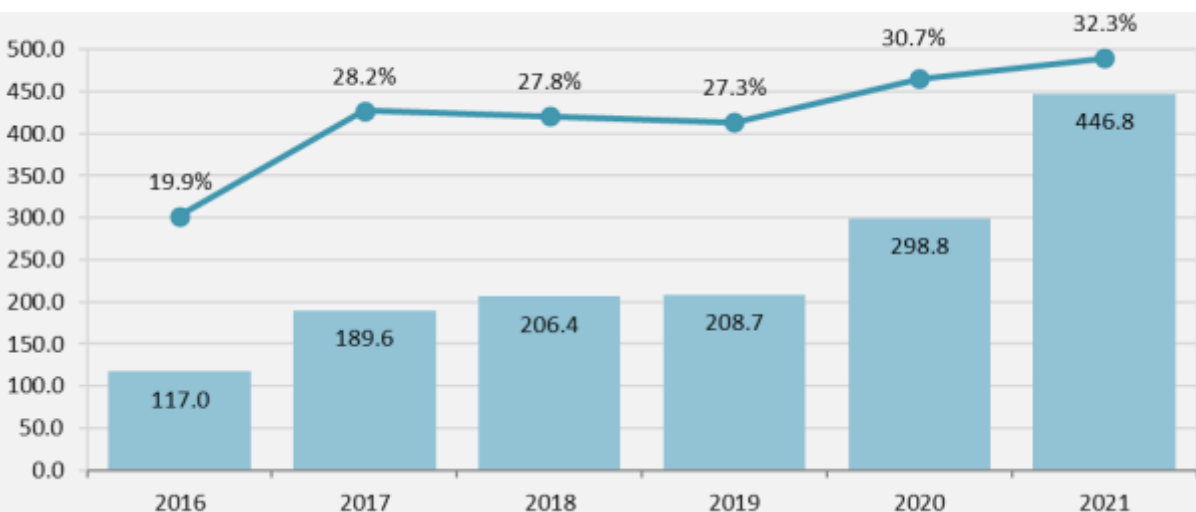
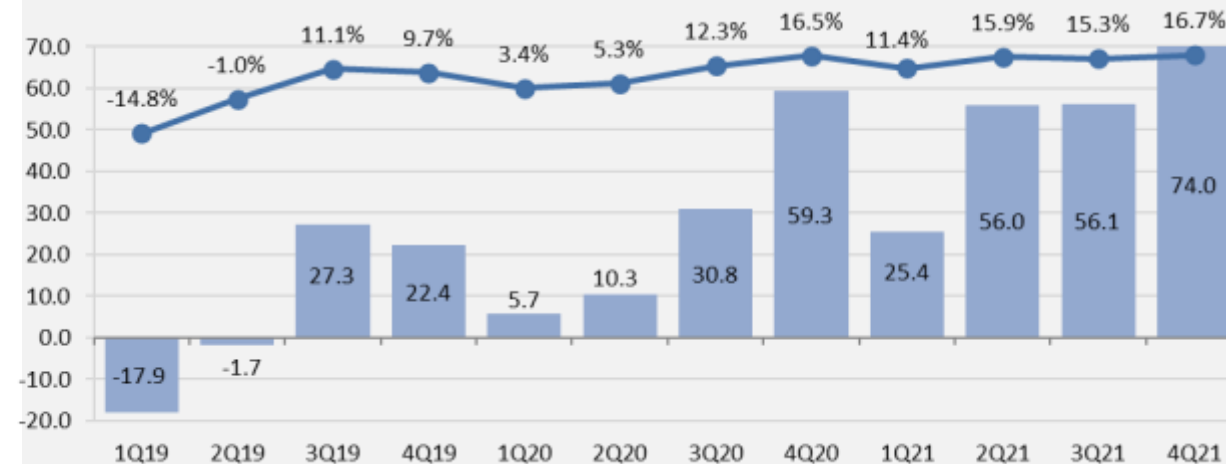
21%	Domestic material
15%	FX Related Domestic Material
15%	Metals
20%	Imported Material

Profitability

Gross profit (R\$ million) and Gross Margin



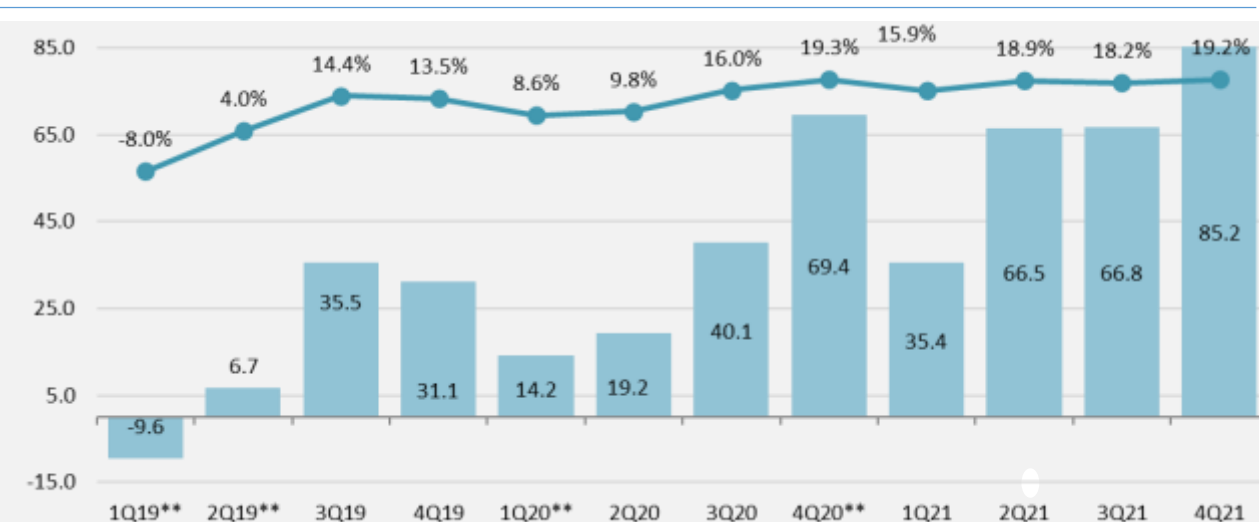
Operating Profit (loss) (R\$ million) and Operating Margin



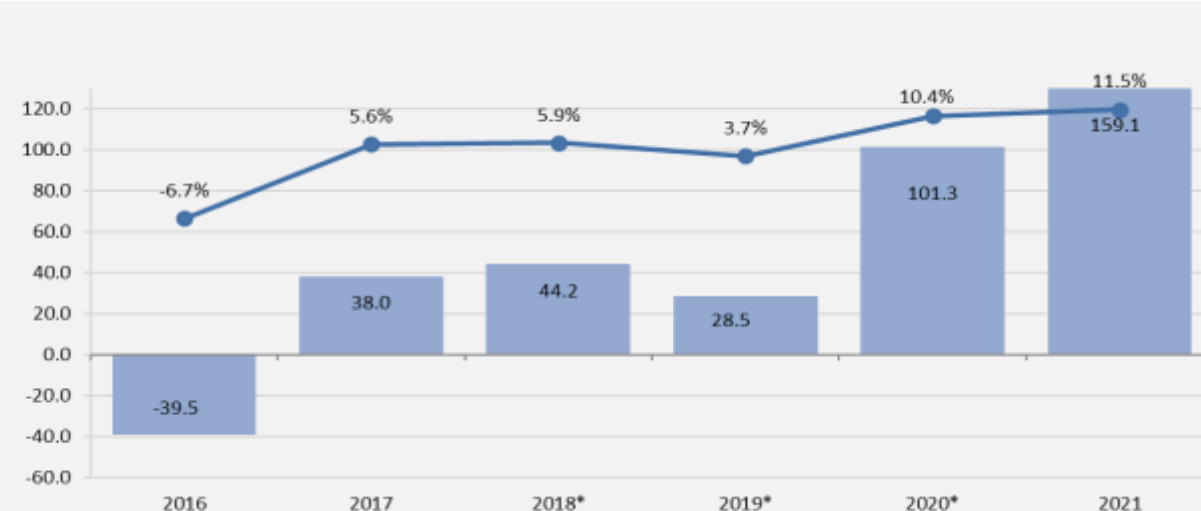
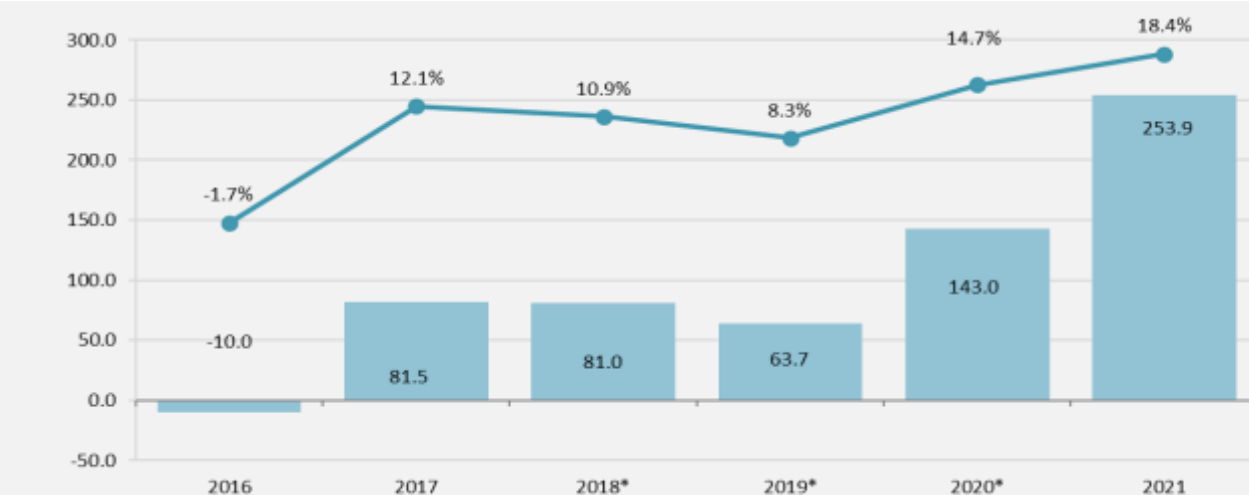
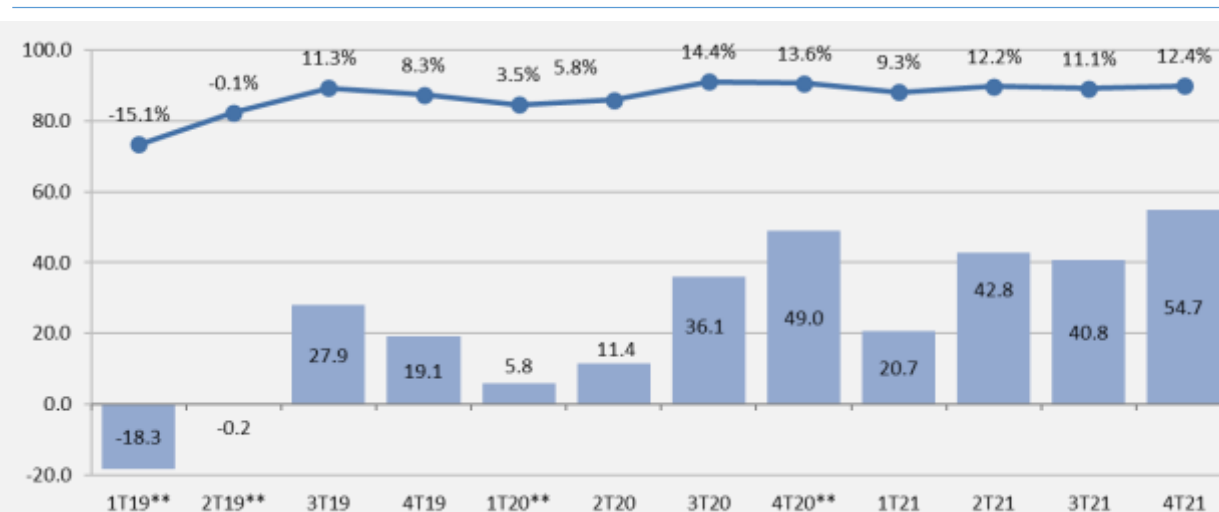
(*) According to the information in the Earnings Release, operating income is adjusted as follows: (i) 2Q18/2018: increased by R\$1.6 million; (ii) 1Q19/2019: reduced by R\$74.3 million; and (iii) 1Q20: increased by R\$1.0 million, (iv) 4Q20: reduced by R\$1.7 million (v) 2020: reduced by R\$0.7 million

Profitability

EBITDA (R\$ million) and EBITDA Margin



Net income (loss) (R\$ million) and Net Margin



(*) According to the information in the Earnings Release, EBITDA is adjusted by the following aspects: (i) 2Q18/2018: increased by R\$1.6 million; (ii) 1Q19/2019: reduced by R\$74.3 million; and (iii) 1Q20: reduced by R\$1.0 million. (**) According to the information in the Earnings Release, net income is adjusted by the following aspects: (i) 2Q18/2018: reduced by R\$40.1 million; (ii) 1Q19: reduced by R\$105.6 million; and (iii) 2Q19: increased by R\$4.2 million; (iv) 2019: reduced by R\$101.4; and (v) 1Q20: reduced by R\$35.0 million; (vi) 4Q20: reduced by R\$37.4 million; (viii) 2020: reduced by R\$73.4 million.

Business Units' Results

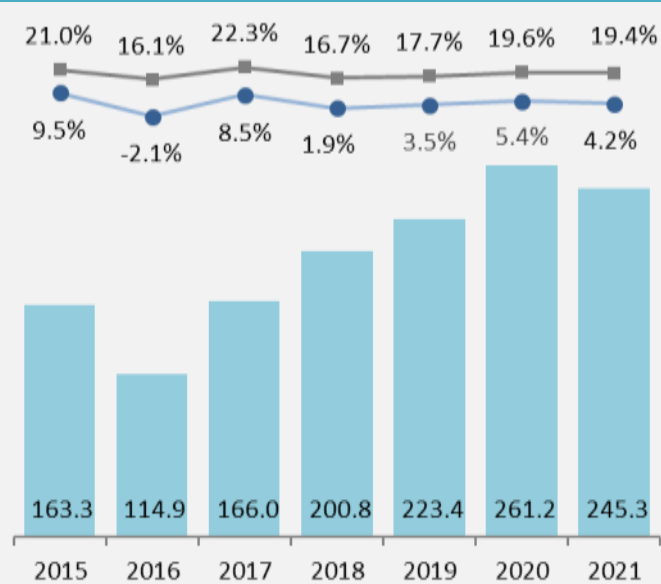


	Quarterly												Accumulated	
	1Q19	2Q19	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21	2020	2021
Sales														
Romi Machines (qty)	137	172	246	248	164	137	230	329	219	332	312	338	860	1,201
Burkhardt+Weber (qty)	2	8	12	7	3	5	2	7	-	5	6	7	17	18
Rough and Machined Cast Iron Part	3,567	3,836	4,286	3,605	4,095	4,263	7,056	6,528	5,808	7,329	7,819	6,089	21,943	27,045

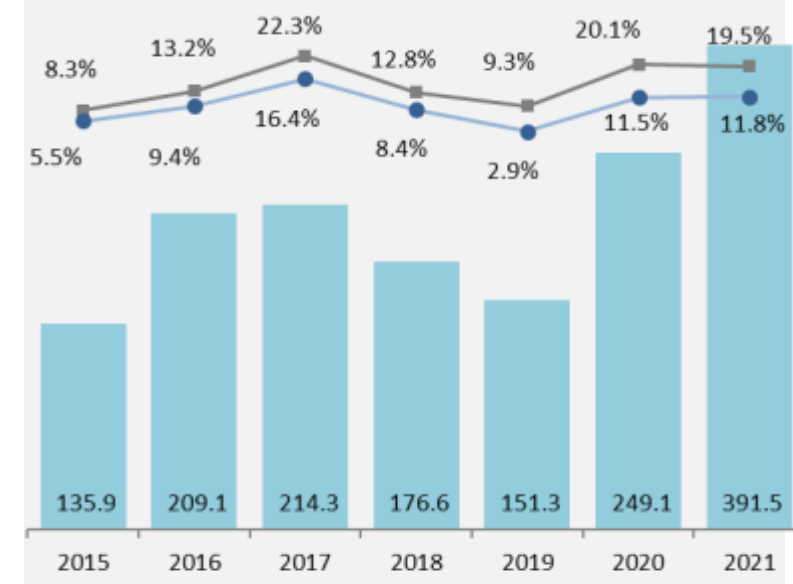
Romi Machines



Burkhardt+Weber



Rough and Machined Cast Iron Parts



Revenue Gross Margin EBITDA

Financial Position



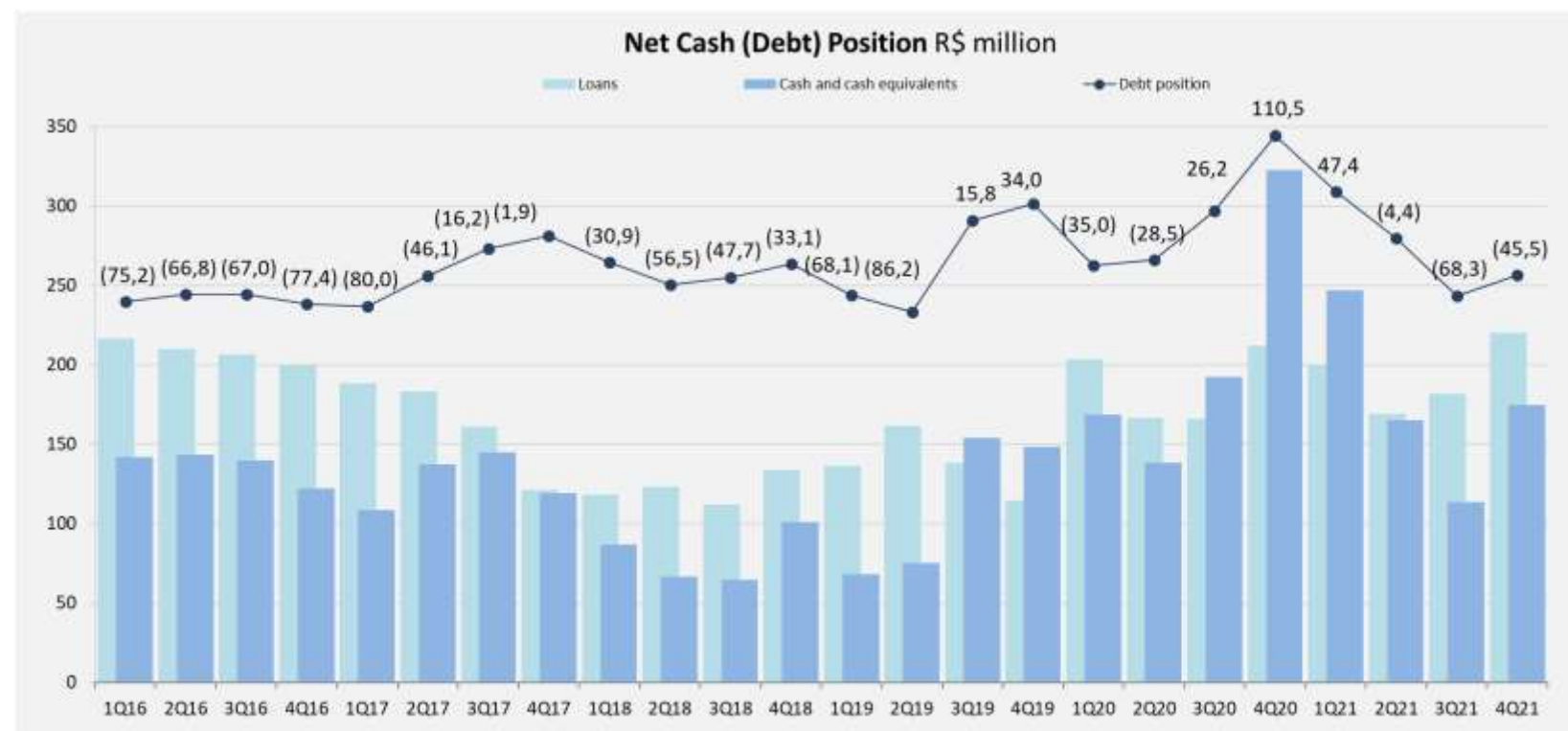
Cash and Cash Equivalent (R\$ MM) - 12/31/2021

	Amount
Bank Deposit Certificate ("CDB")	47.6
Investment funds DI and fixed income	50.4
Financial investments covered by debentures	24.4
Banks	52.3
Total	174.7
Net Cash =	(45.5)

Loans* (R\$ MM) - 12/31/2021

	Amount
2022	70.7
2023	23.4
2024	120.3
2025 e após	5.8
Total	220.2

Net Cash (Debt) Position R\$ million

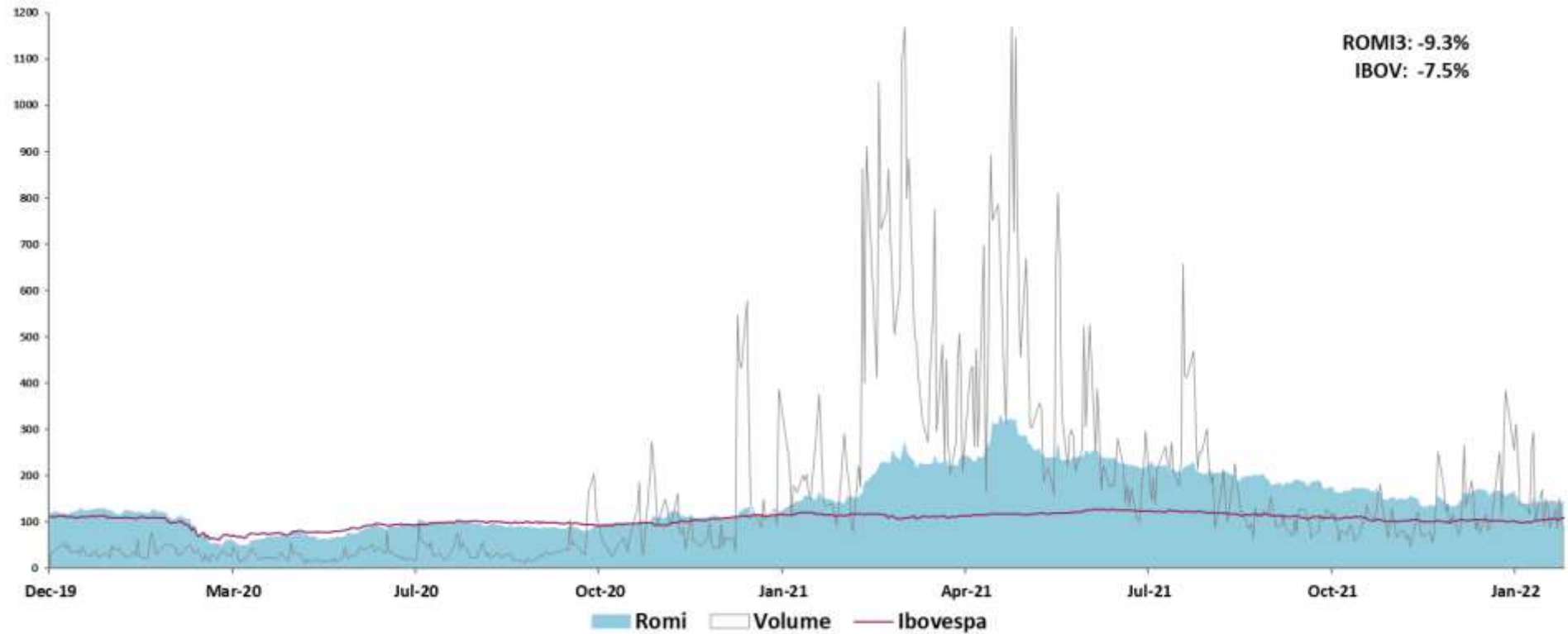




Share performance ROMI3 vs. Ibovespa

From: 12/30/2019 to 01/28/2022

Source: B3



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