

(A free translation of the original in Portuguese)

# **Indústrias Romi S.A.**

**Quarterly information (ITR) at**

**March 31, 2016**

**and report on review of  
quarterly information**



(A free translation of the original in Portuguese)

## **Report on review of quarterly information**

To the Board of Directors and Shareholders  
Indústrias Romi S.A.

### **Introduction**

We have reviewed the accompanying parent company and consolidated interim accounting information of Indústrias Romi S.A. ("Company"), included in the Quarterly Information Form (ITR) for the quarter ended March 31, 2016, comprising the balance sheet at that date and the statements of income, comprehensive income, changes in equity and cash flows for the quarter then ended, and a summary of significant accounting policies and other explanatory information.

Management is responsible for the preparation of the parent company and consolidated interim accounting information in accordance with the accounting standard CPC 21, Interim Financial Reporting, of the Brazilian Accounting Pronouncements Committee (CPC) and International Accounting Standard (IAS) 34, Interim Financial Reporting issued by the International Accounting Standards Board (IASB), as well as the presentation of this information in accordance with the standards issued by the Brazilian Securities Commission (CVM), applicable to the preparation of the Quarterly Information (ITR). Our responsibility is to express a conclusion on this interim accounting information based on our review.

### **Scope of review**

We conducted our review in accordance with Brazilian and International Standards on Reviews of Interim Financial Information (NBC TR 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity and ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Brazilian and International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### **Conclusion on the interim information**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying parent company and consolidated interim accounting information included in the quarterly information referred to above has not been prepared, in all material respects, in accordance with CPC 21 and IAS 34 applicable to the preparation of the Quarterly Information, and presented in accordance with the standards issued by the CVM.



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Indústrias Romi S.A.

### **Other matters**

#### **Statements of value added**

We have also reviewed the parent company and consolidated statements of value added for the quarter ended March 31, 2016. These statements are the responsibility of the Company's management, are required to be presented in accordance with standards issued by the CVM applicable to the preparation of Quarterly Information (ITR) and are considered supplementary information under IFRS, which do not require the presentation of the statement of value added. These statements have been submitted to the same review procedures described above and, based on our review, nothing has come to our attention that causes us to believe that they have not been prepared, in all material respects, in a manner consistent with the parent company and consolidated interim accounting information taken as a whole.

Campinas, April 26, 2016

  
PricewaterhouseCoopers  
Auditores Independentes  
CRC 2SP000160/O-5 "F"

  
Marcos Roberto Sponchiado  
Contador CRC 1SP175536/O-5

INDÚSTRIAS ROMI S.A.

BALANCE SHEET

All amounts in thousands of reais unless otherwise stated

	Parent Company		Consolidated			Parent Company		Consolidated	
	March 31, 2016	December 31, 2015	March 31, 2016	December 31, 2015		March 31, 2016	December 31, 2015	March 31, 2016	December 31, 2015
ASSETS					LIABILITIES AND EQUITY				
CURRENT					CURRENT				
Cash and cash equivalents	113.456	102.580	141.698	144.581	Borrowings	41.476	41.857	51.819	45.825
Trade accounts receivable	57.957	56.010	106.029	122.126	FINAME manufacturer financing	76.020	82.785	76.020	82.785
Onlending of FINAME manufacturer financing	116.600	120.908	116.600	120.908	Trade accounts payable	30.364	20.330	35.831	28.400
Inventories	197.742	192.596	269.888	267.786	Payroll and related taxes	20.074	17.656	24.374	20.834
Related parties	27.846	33.022	-	-	Borrowings	1.421	2.144	3.515	6.354
Taxes recoverable	17.107	19.196	20.514	22.923	FINAME manufacturer financing	8.660	11.614	28.751	37.851
Other receivables	18.638	21.695	20.780	23.208	Dividends and interes on capital	1.487	1.487	1.487	1.487
					Profit sharing	527	527	527	527
	549.346	546.007	675.509	701.532	Other payables	6.123	6.346	20.422	23.499
					Provision for net capital deficiency - subsidiary	5	4	-	-
NON-CURRENT					Related parties	664	634	-	-
Trade accounts receivable	8.751	8.941	8.751	8.941					
Onlending of FINAME manufacturer financing	93.113	99.541	93.113	99.541		186.821	185.384	242.746	247.562
Related parties	730	798	-	-					
Taxes recoverable	982	1.203	982	1.203	NON-CURRENT				
Deferred income tax and social contribution	50.520	48.738	52.935	48.738	Borrowings	147.591	152.227	165.087	170.817
Judicial deposits	2.698	2.627	2.698	2.627	FINAME manufacturer financing	81.564	92.124	81.564	92.124
Other receivables	6.058	5.577	6.532	5.959	Borrowings	539	539	539	545
					Provision for tax, labor and divil risks	1.006	1.459	1.006	1.459
	162.852	167.425	165.011	167.009	Other payables	20	29	450	505
					Deferred income tax and social contribution	-	-	31.025	32.711
Investment in subsidiary and associated companies	147.984	172.667	-	-		230.720	246.378	279.671	298.161
Property, plant and equipment	194.194	199.931	267.735	277.809					
Investment properties	15.978	15.978	17.000	17.000	TOTAL LIABILITIES	417.541	431.762	522.417	545.723
Intangible assets	366	473	51.854	55.368					
	521.374	556.474	501.600	517.186	EQUITY				
					Capital	492.025	492.025	492.025	492.025
					Treasury shares	(5.600)	(5.078)	(5.600)	(5.078)
					Profit reserve	140.721	140.721	140.721	140.721
					Accumulated deficit	(9.965)	-	(9.965)	-
					Cumulative translation adjustments	35.998	43.051	35.998	43.051
						653.179	670.719	653.179	670.719
					NON CONTROLLING INTEREST	-	-	1.513	2.276
					TOTAL EQUITY	653.179	670.719	654.692	672.995
TOTAL ASSETS	1.070.720	1.102.481	1.177.109	1.218.718	TOTAL LIBILITIES AND EQUITY	1.070.720	1.102.481	1.177.109	1.218.718

The accompanying notes are na integral part of these Interim financial statements

	<b>Parent Company</b>		<b>Consolidated</b>	
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
Net Operating revenue	95.334	105.451	129.810	120.969
Cost of sales and services	(76.498)	(82.129)	(103.582)	(94.351)
<b>Gross profit</b>	<b>18.836</b>	<b>23.322</b>	<b>26.228</b>	<b>26.618</b>
<b>Operation income (expenses)</b>				
Selling	(9.033)	(10.737)	(14.978)	(14.250)
General and administrative	(9.202)	(9.942)	(19.162)	(15.981)
Research and development	(4.134)	(4.833)	(4.134)	(4.833)
Management profit sharing and fees	(1.163)	(1.611)	(1.186)	(1.638)
Equity income	(6.629)	(4.195)	-	-
Other operating income, net	697	472	661	546
	(29.464)	(30.846)	(38.799)	(36.156)
<b>Operating loss</b>	<b>(10.628)</b>	<b>(7.524)</b>	<b>(12.571)</b>	<b>(9.538)</b>
<b>Financial income (expenses)</b>				
Financial income	3.915	5.112	4.192	6.137
Financial expenses	(3.619)	(6.069)	(3.741)	(6.393)
Foreign exchange gains, net	(1.415)	7.085	(1.777)	6.866
	(1.119)	6.128	(1.326)	6.610
<b>Loss before taxation</b>	<b>(11.747)</b>	<b>(1.396)</b>	<b>(13.897)</b>	<b>(2.928)</b>
<b>Income tax and social contribution</b>	<b>1.782</b>	<b>(377)</b>	<b>3.988</b>	<b>1.236</b>
<b>Loss for the quarter</b>	<b>(9.965)</b>	<b>(1.773)</b>	<b>(9.909)</b>	<b>(1.692)</b>
<b>Attributable to:</b>				
Controlling interests			(9.965)	(1.773)
Non-controlling interests			56	81
			(9.909)	(1.692)
Loss per share (R\$)	(0,14)	(0,03)		

The accompanying notes are an integral part of these Interim financial statements

**INDÚSTRIAS ROMI S.A.****STATEMENTS OF COMPREHENSIVE INCOME****QUARTERS ENDED MARCH 31**

All amounts in thousands of reais unless otherwise stated

	<b>Parent Company</b>		<b>Consolidated</b>	
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
<b>Loss for the quarter</b>	(9.965)	(1.773)	(9.909)	(1.692)
Foreign currency translation effects	(7.053)	3.660	(7.053)	3.660
<b>Comprehensive income (loss) for the quarter</b>	<u>(17.018)</u>	<u>1.887</u>	<u>(16.962)</u>	<u>1.968</u>
<b>Attributable to:</b>				
Controlling interests			(17.018)	1.887
Non-controlling interests			<u>56</u>	<u>81</u>
			<u>(16.962)</u>	<u>1.968</u>

The accompanying notes are an integral part of these Interim financial statements

INDÚSTRIAS ROMI S.A.

STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY

All amounts in thousands of reais unless otherwise stated

	Attributable to the controlling interests									
	Capital	Capital reserve	Theasury share	Profit reserve			Other Comprehensive Income	Reitaned earnings (accumulated deficit)	Total	Non-Controlling Interests
				Reitaned earnings	Legal Reserve	Total				
At January 1, 2015	489.973	2.052	(10.349)	104.859	41.442	146.301	14.560	-	642.537	1.624
Profit (loss) for the period	-	-	-	-	-	-	-	(1.773)	(1.773)	81
Foreign currency translation effects	-	-	-	-	-	-	3.660	-	3.660	-
Total comprehensive income for the period	-	-	-	-	-	-	3.660	(1.773)	1.887	81
Cancellation of Shares theasury	-	-	10.349	(10.349)	-	(10.349)	-	-	-	-
Capital increase	2.052	(2.052)	-	-	-	-	-	-	-	-
Proposed dividends	-	-	-	-	-	-	-	-	-	(167)
Total contribuitons by and distributions to controlling interests	-	-	-	-	-	-	-	-	-	(167)
At March 31, 2015	492.025	-	-	94.510	41.442	135.952	18.220	(1.773)	644.424	1.538
At January 1, 2016	492.025	-	(5.078)	98.966	41.755	140.721	43.051	-	670.719	2.276
Profit (loss) for the period	-	-	-	-	-	-	-	(9.965)	(9.965)	56
Foreign currency translations effects	-	-	-	-	-	-	(7.053)	-	(7.053)	-
Total comprehensive income for the period	-	-	-	-	-	-	(7.053)	(9.965)	(17.018)	56
Purchase of theasury shares	-	-	(522)	-	-	-	-	-	(522)	-
Proposed dividends	-	-	-	-	-	-	-	-	-	(819)
Total contribuitons by and distributions to controlling interests	-	-	(522)	-	-	-	-	-	(522)	(819)
At March 31, 2016	492.025	-	(5.600)	98.966	41.755	140.721	35.998	(9.965)	653.179	1.513

The accompanying notes are an integral part of these Interim financial statements

**INDÚSTRIAS ROMI S.A.****STATEMENT OF CASH FLOWS  
QUARTERS ENDED MARCH 31**

All amounts in thousands of reais unless otherwise stated

	<b>Parent Company</b>		<b>Consolidated</b>	
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
<b><u>Cash flows from operating activities</u></b>				
<b>Loss before taxation</b>	<b>(11.747)</b>	<b>(1.396)</b>	<b>(13.897)</b>	<b>(2.928)</b>
Adjustments from:				
(Revenue), finance expenses and exchange rate	4.735	(4.858)	3.434	1.519
Depreciation and amortization	6.959	6.847	8.942	8.419
Allowance for doubtful accounts and for other receivables	316	550	975	294
Provision for inventory losses	1.254	2.438	309	2.484
Cost of property, plant and equipment and disposals of intangible assets	(422)	(337)	(269)	(283)
Equity in subsidiaries, net of dividends received	6.629	4.195	-	-
Provision for contingent liabilities	(233)	(1.404)	(16)	(1.404)
Changes in operating assets and liabilities				
Trade accounts receivable	(3.267)	9.636	14.118	17.363
Related parties (assets and liabilities)	5.358	(8.710)	-	(158)
Onlending of FINAME manufacturer financing	10.711	20.498	10.711	20.498
Inventory	(6.400)	7.093	(2.410)	(19.661)
Taxes recoverable	2.301	1.245	(1.567)	(5.667)
Judicial deposits	(71)	(1.057)	(71)	(121)
Other receivables	4.380	5.926	3.659	3.061
Suppliers	10.229	8.792	7.626	10.990
Payroll and related taxes	2.434	3.351	3.556	4.860
Taxes payable	(723)	-	86	2.897
Advances from customers	(2.954)	499	(9.100)	15.985
Other payables	(645)	827	(3.772)	(4.768)
Cash provided by oerprations	28.844	54.135	22.314	53.380
Income tax and social contribution paid	-	-	(629)	(275)
<b>Net cash provided by operating activities</b>	<b>28.844</b>	<b>54.135</b>	<b>21.685</b>	<b>53.105</b>
<b>Cash flow from investiment activities</b>				
Purchases of property, plant and equipment	(1.357)	(3.426)	(2.425)	(4.211)
Intangibles increase	-	-	(87)	-
Disposals of property, plant and equipment	664	539	664	536
Dividends received	11.002	-	-	-
<b>Net cash provided (used) by investment activities</b>	<b>10.309</b>	<b>(2.887)</b>	<b>(1.848)</b>	<b>(3.675)</b>
<b>Cash flow from financing activities</b>				
Interest on capital and dividends paid	-	(1.717)	(819)	(935)
Purchase of treasury shares	(522)	-	(522)	-
New borrowing	4.656	3.426	14.992	8.336
Payment of the financing	(9.886)	(14.502)	(13.312)	(18.148)
Interest paid	(3.274)	(3.454)	(3.518)	(3.454)
New FINAME - manufacturer financing	7.018	28.504	7.018	28.504
Payment of FINAME - manufacturer financing	(24.275)	(41.069)	(24.275)	(41.069)
Interest paid - FINAME manufacturer financing	(1.994)	(2.690)	(1.994)	(2.690)
<b>Net cash used in financing activities</b>	<b>(28.277)</b>	<b>(31.502)</b>	<b>(22.430)</b>	<b>(29.456)</b>
<b>Increase (decrease) in cash and cash equivalents</b>	<b>10.876</b>	<b>19.746</b>	<b>(2.593)</b>	<b>19.974</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>102.580</b>	<b>106.170</b>	<b>144.581</b>	<b>145.580</b>
<b>Foreign exchange losses of cash equivalents of foreign subsidiaries</b>	<b>-</b>	<b>-</b>	<b>(290)</b>	<b>(3.575)</b>
<b>Cash and cash equivalents at the end of the period</b>	<b>113.456</b>	<b>125.916</b>	<b>141.698</b>	<b>161.979</b>



**INDÚSTRIAS ROMI S.A.****STATEMENT OF VALUE ADDED  
QUARTERS ENDED MARCH 31**

All amounts in thousands of reais unless otherwise stated

	<b>Parent Company</b>		<b>Consolidated</b>	
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
<b>Revenues</b>				
Sales of products and services	110.871	127.540	145.460	144.877
Allowance for doubtful accounts and for the other receivables	(281)	(1.286)	(281)	(1.286)
	<u>110.590</u>	<u>126.254</u>	<u>145.179</u>	<u>143.591</u>
<b>Inputs acquired from third parties</b>				
Materials used	(48.844)	(57.420)	(60.163)	(48.954)
Others costs of products and services	(4.547)	(3.980)	(8.798)	(5.541)
Electricity, third party services and other expenses	<u>(6.822)</u>	<u>(8.361)</u>	<u>(8.794)</u>	<u>(7.693)</u>
	<u>(60.213)</u>	<u>(69.761)</u>	<u>(77.755)</u>	<u>(62.188)</u>
<b>Gross value added</b>	50.377	56.493	67.424	81.403
Depreciation and amortization	<u>(6.959)</u>	<u>(6.847)</u>	<u>(8.942)</u>	<u>(8.419)</u>
<b>Net value added generated by the Company</b>	<u>43.418</u>	<u>49.646</u>	<u>58.482</u>	<u>72.984</u>
<b>Value added received through transfers</b>				
Equity in the earnings of subsidiaries	(6.629)	(4.197)	-	-
Financial income and net foreign exchange gains	<u>(1.119)</u>	<u>12.197</u>	<u>(1.326)</u>	<u>13.003</u>
<b>Total value added to distribute</b>	<u>35.670</u>	<u>57.646</u>	<u>57.156</u>	<u>85.987</u>
<b>Distribuition of value added</b>				
Employees				
Payroll and related charges	28.058	30.256	49.104	58.246
Sales commision	930	485	930	485
Management profit sharing and fees	1.163	1.611	1.186	1.638
Pensions plans	83	359	83	359
Taxes				
Federal	10.493	14.228	10.788	14.228
State	274	4.433	274	4.433
Municipal	432	939	432	939
Interests	3.619	6.069	3.741	6.393
Rentals	583	1.039	583	1.039
Non-controlling interests	-	-	(56)	(81)
<b>Profit for the period</b>	<u>(9.965)</u>	<u>(1.773)</u>	<u>(9.909)</u>	<u>(1.692)</u>
<b>Value added distributed</b>	<u>35.670</u>	<u>57.646</u>	<u>57.156</u>	<u>85.987</u>

The accompanying notes are an integral part of these Interim financial statements

# **Indústrias Romi S.A.**

## **Notes to the quarterly information (ITR) at March 31, 2016**

**All amounts in thousands of reais unless otherwise stated**

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### **1 General information**

Indústrias Romi S.A. (the "Parent company" and/or "Company") and its subsidiaries (together referred to as the "Company" and/or as "Consolidated"), has been listed on the "New Market" of the São Paulo Stock Exchange ("Bovespa") since March 23, 2007, and is based in Santa Barbara D'Oeste, São Paulo. The Company is engaged in the assembly and sale of capital goods in general, including machine tools, plastic injection molding machines, industrial equipment and accessories, tools, castings and parts, as well as providing systems analysis and developing data processing software related to the production, sale, and use of machine tools and plastic injectors; the manufacture and sale of raw cast parts and machined cast parts; export and import; representation on its own behalf or on behalf of third parties; and the provision of related services. It also holds investments in other companies, and manages its own and/or third party assets.

The Company's industrial facilities consist of 11 plants in three units located in the city of Santa Bárbara D'Oeste, in the State of São Paulo, and one located in the city of Reutlingen, Germany. The latter is a large tooling machine manufacturer. The Company also holds investments in subsidiaries in Brazil and abroad.

This quarterly information was approved by the Company's Board of Directors and authorized for issue on April 26, 2016.

### **2 Basis of preparation and accounting policies**

The financial information for the quarter ended March 31, 2016 of the Company has been prepared in accordance with CVM Resolution 673, of October 20, 2011, which approves accounting standard CPC 21 (R1) and IAS 34 Interim Financial Reporting issued by the International Accounting Standards Board (IASB).

The accounting policies adopted by the Company in the preparation of the parent company and consolidated quarterly financial information are the same as those used in the preparation of the financial statements for the year ended December 31, 2015 and, therefore, both should be read together, except for the accounting policies related to segment reporting, as described in Note 17 to this quarterly information.

The parent company and consolidated quarterly financial information has been prepared in accordance with the accounting practices adopted in Brazil, including the pronouncements issued by the Brazilian Accounting Pronouncements Committee ("CPC"), as well as according to the International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB"), and contains all material information specific to the quarterly information, which is consistent with that used by management.

As there is no difference between the consolidated equity and consolidated profit attributable to the owners of the Company, disclosed in the consolidated quarterly information prepared in accordance with IFRS and accounting practices adopted in Brazil, and the Company's equity and profit disclosed in the parent company financial information prepared in accordance with accounting practices adopted in Brazil, the Company elected to present this parent company and consolidated quarterly information in a single set.

## **Indústrias Romi S.A.**

### **Notes to the quarterly information (ITR)**

**at March 31, 2016**

**All amounts in thousands of reais unless otherwise stated**

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The purpose of the statement of value added is to disclose the wealth created by the Company and its distribution during a certain period, and is presented by the Company, as required by the Brazilian Corporate Law, as an integral part of its parent company quarterly information, and as supplementary information to the consolidated quarterly information, since this statement is not required by IFRS.

**(a) Notes included in the financial statements as at December 31, 2015 not included in this quarterly information**

The quarterly information is presented in accordance with accounting standard CPC 21 and IAS 34 Interim Financial Reporting issued by the International Accounting Standards Board (IASB). The preparation of this quarterly information involves judgment by the Company's management on the relevance and changes that should be disclosed in the notes. Accordingly, this quarterly information includes selected notes and does not comprise all notes presented in the year ended December 31, 2015. As permitted by Circular Letter 03/2011 of the Brazilian Securities Commission (CVM), the following notes are not presented:

- Basis of preparation and accounting policies (Note 2);
- Pension plan (Note 17);
- Insurance (Note 18);
- Financial instruments and operating risks (Note 19);
- Net operating revenue (Note 22);
- Expenses by nature (Note 23);
- Finance income (costs) (Note 24); and
- Other operating income, net (Note 25).

## Indústrias Romi S.A.

### Notes to the quarterly information (ITR) at March 31, 2016 All amounts in thousands of reais unless otherwise stated

#### 3 Cash and cash equivalents

	Parent company		Consolidated	
	March 31, 2016	December 31, 2015	March 31, 2016	December 31, 2015
Cash and banks	825	1,529	5,338	26,267
Bank Deposit Certificates ("CDBs") (a)	51,547	65,655	68,049	81,164
Short term investments backed by debentures (a)	59,465	32,025	61,551	33,775
Short term investments in foreign currency - US\$ (Time deposit)	1,245	2,413	6,379	2,413
Other	374	958	381	962
Total	<u>113,456</u>	<u>102,580</u>	<u>141,698</u>	<u>144,581</u>

(a) These investments are substantially pegged to the Interbank Deposit Certificate ("CDI") interest rate.

#### 4 Trade accounts receivable

	Parent company		Consolidated	
	March 31, 2016	December 31, 2015	March 31, 2016	December 31, 2015
Current				
Domestic customers	56,689	55,271	56,689	73,085
Foreign customers	3,976	3,414	56,740	57,105
Allowance for doubtful accounts	<u>(2,708)</u>	<u>(2,675)</u>	<u>(7,400)</u>	<u>(8,064)</u>
	<u>57,957</u>	<u>56,010</u>	<u>106,029</u>	<u>122,126</u>
Non-current				
Domestic customers	8,659	8,967	8,659	8,967
Foreign customers	457	353	457	353
Allowance for doubtful accounts	<u>(365)</u>	<u>(379)</u>	<u>(365)</u>	<u>(379)</u>
	<u>8,751</u>	<u>8,941</u>	<u>8,751</u>	<u>8,941</u>

The Company's maximum exposure to credit risk is the balance of trade accounts receivable.

## Indústrias Romi S.A.

### Notes to the quarterly information (ITR)

at March 31, 2016

All amounts in thousands of reais unless otherwise stated

The balance of current trade accounts receivable as at March 31, 2016 and December 31, 2015, Parent company and Consolidated, is distributed as follows:

	Parent company		Consolidated	
	March 31, 2016	December 31, 2015	March 31, 2016	December 31, 2015
Not yet due	50,064	43,486	84,528	98,007
Past due:				
1 to 30 days	2,677	5,112	6,324	7,833
31 to 60 days	898	774	6,789	3,712
61 to 90 days	282	627	2,007	1,807
91 to 180 years	1,044	1,435	2,668	2,934
181 to 360 days	1,603	3,325	2,542	7,352
Over 360 days	4,097	3,926	8,571	8,545
	10,601	15,199	28,901	32,183
Total	60,665	58,685	113,429	130,190
Allowance for doubtful accounts	(2,708)	(2,675)	(7,400)	(8,064)
Total - current	57,957	56,010	106,029	122,126

The balance of non-current trade accounts receivable as at March 31, 2016, Parent company and Consolidated, is distributed as follows:

	Parent company and Consolidated
Not yet due:	
2017 (9 months)	6,587
2018	2,139
2019	25
2020	-
2021 and thereafter	-
Total - non-current	8,751

The changes in the allowance for doubtful accounts, Parent company and Consolidated, are as follows:

# Indústrias Romi S.A.

## Notes to the quarterly information (ITR) at March 31, 2016

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	<u>Parent company</u>	<u>Consolidated</u>
As at December 31, 2015	3,054	8,443
Additional allowance recorded	30	194
Receivables written off	(11)	(585)
Foreign exchange rate variations	-	(287)
As at March 31, 2016	<u>3,073</u>	<u>7,765</u>

### 5 Receivables - onward lending of FINAME manufacturer financing

	<u>Parent company and Consolidated</u>	
	<u>March 31, 2016</u>	<u>December 31, 2015</u>
Current		
FINAME not yet due	86,909	95,640
FINAME awaiting release (a)	1,786	399
FINAME past due (b)	40,791	37,230
	<u>129,486</u>	<u>133,269</u>
Allowance for doubtful accounts	<u>(12,886)</u>	<u>(12,361)</u>
	<u>116,600</u>	<u>120,908</u>
Non-current		
FINAME not yet due	87,714	99,916
FINAME awaiting release (a)	7,142	1,596
	<u>94,856</u>	<u>101,512</u>
Allowance for doubtful accounts	<u>(1,743)</u>	<u>(1,971)</u>
	<u>93,113</u>	<u>99,541</u>
Total	<u>209,713</u>	<u>220,449</u>

The item "Receivables - onward lending of FINAME manufacturing financing" refers to sales to customers financed by funds from the National Bank for Economic and Social Development ("BNDES") (Note 13).

## **Indústrias Romi S.A.**

### **Notes to the quarterly information (ITR) at March 31, 2016**

**All amounts in thousands of reais unless otherwise stated**

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FINAME manufacturer line PSI is a line specifically linked to sales transactions, used by Romi with terms of up to 48 months, with grace periods between three and six months and fixed costs between 2.5% and 9.5% per year, in accordance with the terms defined by the BNDES at the time of the transaction. The Line PSI (Investment Support Program) was one of the measures adopted by the federal government to foster investment and consumption, started in June 2009, finances capital goods, investments and technology and was in effect through December 2015.

The financing terms are also based on the customer's characteristics. Funds are released by the BNDES by identifying the customer and the sale, as well as checking that the customer has fulfilled the terms of Circular 195 of July 28, 2006 issued by BNDES, through a financial agent, with the formalization of a financing agreement in the name of the Company and the consent of the customer to be financed. The amounts, periods and charges of the transaction are fully reflected in the amounts to be received by the Company from the bank mediating the agreement to which the Company is the debtor. The Company retains title to the financed equipment until the final settlement of the obligation by the customer.

The differences between the onward lending of FINAME manufacturers' financing receivables and payables include:

- (a) FINAME transactions awaiting release: refer to FINAME manufacturer financing transactions that meet the specified terms and have been approved by all parties involved. The preparation of documentation, the issue of the sales invoice, and the delivery of the equipment to the customer have all taken place. The crediting of the related funds to the Company's account by the agent bank is pending at the end of the reporting period, in view of the normal operating terms of the agent.
- (b) FINAME past due: refers to amounts receivable not settled by customers by their due dates. The Company records provisions for possible losses on the realization of these balances, at the amount of the difference between the expected value of the sale of the collateral (machinery) recovered through the guarantee and the value of the receivables from the customers. In instances in which the machine guaranteed cannot be located, a full loss provision is made for balance of the receivable.

The machines seized as part of the implementation process are recorded at their carrying amount, not exceeding their fair value, under the category of "Other receivables", pending a final court decision, following which they are repossessed and transferred to inventory. As at March 31, 2016, the balance of repossessed machinery, included in the line item "Other receivables", Parent company and Consolidated, amounted to R\$ 10,129 (R\$ 14,572 as at December 31, 2015) in current assets and R\$ 5,730 (R\$ 5,260 as at December 31, 2015) in non-current assets.

## Indústrias Romi S.A.

### Notes to the quarterly information (ITR)

at March 31, 2016

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As at March 31, 2016 and December 31, 2015, the balances of "Receivables - onward lending of FINAME manufacturer financing", Parent company and Consolidated, were as follows:

	<b>Parent company and Consolidated</b>	
	<b>March 31, 2016</b>	<b>December 31, 2015</b>
Not yet due	88,695	96,039
Past due:		
1 to 30 days	3,065	3,108
31 to 60 days	1,908	1,626
61 to 90 days	1,852	1,614
91 to 180 years	4,639	4,452
181 to 360 days	6,956	6,227
Over 360 days	22,371	20,203
	40,791	37,230
Total - current	129,486	133,269

The expected realization of the non-current receivables relating to the onward lending of FINAME manufacturer financing, Parent Company and Consolidated, is as follows:

	<b>Parent company and Consolidated</b>
Not yet due:	
2017 (9 months)	47,903
2018	33,283
2019	12,317
2020 and thereafter	1,353
Total - non-current	94,856



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### Notes to the quarterly information (ITR) at March 31, 2016

All amounts in thousands of reais unless otherwise stated

The changes in the allowance for doubtful accounts, Parent Company and Consolidated, are as follows:

	<b>Parent company and Consolidated</b>
	<b>March 31, 2016</b>
Opening balance	14,332
Allowance recorded during the period	297
Closing balance	14,629

## 6 Inventory

	<b>Parent company</b>		<b>Consolidated</b>	
	<b>March 31, 2016</b>	<b>December 31, 2015</b>	<b>March 31, 2016</b>	<b>December 31, 2015</b>
Finished products	40,833	47,858	69,745	77,683
Used machines	30,940	31,159	30,940	31,159
Work in progress	66,060	52,988	92,824	77,681
Raw materials and components	56,614	59,461	73,084	79,566
Imports in transit	3,295	1,130	3,295	1,697
Total	197,742	192,596	269,888	267,786

The inventory balances, Parent Company and Consolidated, as at March 31, 2016 are net of the amounts of R\$ 59,890 and R\$ 65,551 respectively (R\$ 58,636 Parent Company and R\$ 65,241 Consolidated respectively as at December 31, 2015) corresponding to the provision for slow-moving inventory with a remote probability of being realized through sale or use.

The changes in the provision to bring inventory to their net realizable value, Parent Company and Consolidated, are as follow:

## Indústrias Romi S.A.

### Notes to the quarterly information (ITR) at March 31, 2016

All amounts in thousands of reais unless otherwise stated

	<u>Parent company</u>	<u>Consolidated</u>
As at December 31, 2015	58,636	65,241
Inventory sold or written off	(7,500)	(7,574)
Provision recorded	2,995	2,125
Transfer of provisions resulting from machines repossessed during the period	<u>5,759</u>	<u>5,759</u>
As at March 31, 2016	<u>59,890</u>	<u>65,551</u>

The changes in the provision for inventory losses by class of inventory are as follows:

	<u>Parent company</u>		<u>Consolidated</u>	
	<b>March 31, 2016</b>	<b>December 31, 2015</b>	<b>March 31, 2016</b>	<b>December 31, 2015</b>
Finished products	3,072	3,057	8,733	9,662
Used machines	29,598	28,885	29,598	28,885
Work in progress	6,760	6,465	6,760	6,465
Raw materials and components	<u>20,460</u>	<u>20,229</u>	<u>20,460</u>	<u>20,229</u>
Total	<u>59,890</u>	<u>58,636</u>	<u>65,551</u>	<u>65,241</u>

## Indústrias Romi S.A.

### Notes to the quarterly information (ITR) at March 31, 2016

All amounts in thousands of reais unless otherwise stated

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#### Investments in subsidiaries and associates

The following list shows the investments of the Company in its subsidiaries:

	<b>Subsidiary</b>	<b>Country</b>	<b>Main activity</b>
1.	Romi Itália S.r.l. ("Romi Italy")	Italy	Sale of machine tools, spare parts and technical assistance.
1.1	Romi Machines UK Ltd. (indirect subsidiary – 100% interest)	United Kingdom	Sale of machinery for plastics and machine tools, spare parts and technical assistance.
1.2	Romi France SAS (indirect subsidiary – 100% interest)	France	Sale of machinery for plastics and machine tools, spare parts and technical assistance.
1.3	Romi Máquinas España S.A. (indirect subsidiary – 100% interest)	Spain	Sale of machinery for plastics and machine tools, spare parts and technical assistance.
2.	Romi Europa GmbH ("Romi Europe")	Germany	Distribution of machine tools, spare parts and technical assistance.
2.1	Burkhardt + Weber Fertigungssysteme GmbH ("B+W") (indirect subsidiary – 100% interest)	Germany	Production and sale of large tooling machines with high technology, precision and productivity, as well as machinery for specialized applications.
2.1.1	Riello Sistemi (Riello Shanghai) Trade Co.,Ltd (indirect associate – 30% interest)	China	Company sold on August 26, 2015.
2.1.2	Burkhardt + Weber / Romi (Shanghai) Co., Ltd (indirect subsidiary – 100% interest)	China	Sale of machine tools produced by B+W and provision of services (spare parts and technical assistance).
2.1.3	Burkhardt + Weber LLC	United States of America	Sale of machine tools produced by B+W and provision of services (spare parts and technical assistance).
3.	Rominor Comércio, Empreendimentos e Participações S.A. ("Rominor")	Brazil	Real estate activity, including purchases and sales, lease of company-owned properties, exploration of real estate rights, intermediation of real estate businesses, and provisions of sureties and guarantees.
4.	Romi Machine Tools, Ltd. ("Romi Machine Tools")	United States of America	Sales of machine tools, spare parts, technical assistance and cast and machined products in North America.
5.	Romi Empreendimentos Imobiliários S.A. (formerly named INTEROCEAN).	Brazil	Interest in real estate developments.
6.	Romi A.L. S.A. ("Romi A.L.")	Uruguay	Sales representation for operations in the foreign market.
7.	Irsa Maquinas Mexico S. de R. L. de C.V. (formerly named Sandretto México).	Mexico	Sales of machinery for plastics and machine tools, spare parts and technical assistance.

# Indústrias Romi S.A.

## Notes to the quarterly information (ITR)

at March 31, 2016

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March 31, 2016

	Romi Italy and subsidiaries (1)	Romi Europe and subsidiaries (2)	Rominor (3)	Romi Machine Tools (4)	Romi Empreendimento s (5)	Romi A.L. (6)	IRSA Máq México (7)	Total
<b>Investments:</b>								
<b>Number of shares held</b>	(a)	(a)	6,191,156	3,000,000	78	13,028,000	1,188,000	
<b>Ownership interest</b>	100.0%	100.0%	93.1%	100.0%	100.0%	100.0%	100.0%	
Current assets	38,693	75,344	18,943	13,956	6	5,800	4,590	
Non-current assets	8,086	115,119	3,010	502	-	-	-	
Current liabilities	23,000	44,055	121	10,627	11	2	3,134	
Non-current liabilities	11,206	42,401	-	-	-	-	-	
Equity (net capital deficiency)	12,573	104,007	21,832	3,831	(5)	5,798	1,456	
<b>Changes in investments:</b>								
<b>Investment balance as at December 31, 2015</b>	14,458	114,883	30,567	5,277	(4)	6,252	1,230	172,663
Foreign exchange variations on foreign investments	(1,153)	(4,867)	-	(351)	-	(562)	(120)	(7,053)
Dividends proposed and paid (c)	-	-	(11,002)	-	-	-	-	(11,002)
Share of profits (losses) of subsidiaries	(732)	(6,009)	754	(1,095)	(1)	108	346	(6,629)
<b>Equivalent value - closing balance</b>	<b>12,573</b>	<b>104,007</b>	<b>20,319</b>	<b>3,831</b>	<b>(5)</b>	<b>5,798</b>	<b>1,456</b>	<b>147,979</b>
<b>Investments in subsidiaries</b>	12,573	104,007	20,319	3,831	-	5,798	1,456	147,984
<b>Provision for net capital deficiency of subsidiary</b>	-	-	-	-	(5)	-	-	(5)

(a) The subsidiaries' capital is not divided into quotas or shares in their articles of association.

(b) Payment of dividends by the subsidiary ROMINOR, approved by the Board of Directors at the meeting held on January 19, 2016, in the amount of R\$ 11,821, related to 2015. From this payment amount, the Company received R\$ 11,002.

## Indústrias Romi S.A.

### Notes to the quarterly information (ITR)

at March 31, 2016

All amounts in thousands of reais unless otherwise stated

## 8 Related party transactions

The balances and transactions with related parties as at March 31, 2016 and December 31, 2015 are as follow:

### (i) Balance sheet accounts

	Receivables (current and non-current)		Loan receivables (non-current)		Dividends receivable (current and non-current)		Total receivables		Payables (current)	
	March 31 2016	December 31 2015	March 31 2016	December 31 2015	March 31 2016	December 31 2015	March 31 2016	December 31 2015	March 31 2016	December 31 2015
Direct subsidiaries										
Romi Europa	4,520	4,567	-	-	-	-	4,520	4,567	113	-
Romi Itália	1,832	584	668	700	-	-	2,500	1,284	-	-
Romi Machine Tools	9,197	11,675	-	-	-	-	9,197	11,675	-	-
Romi Empreendimentos	-	-	10	10	-	-	10	10	-	-
Romi A.L.	-	-	-	-	-	-	-	-	527	594
Irsa Máquinas México	1,843	2,458	-	-	-	-	1,843	2,458	-	-
Rominor	4	4	-	-	-	1,549	4	1,553	24	22
Indirect subsidiaries										
B+W - Burkhardt+ Weber	133	-	-	-	-	-	133	-	-	18
Romi France S.A.S.	3,429	3,339	-	-	-	-	3,429	3,339	-	-
Romi Máquinas España S.A.	729	-	-	-	-	-	729	-	-	-
Romi Machines UK	6,211	8,934	-	-	-	-	6,211	8,934	-	-
Total	27,898	31,561	678	710	-	1,549	28,576	33,820	664	634

## **Indústrias Romi S.A.**

### **Notes to the quarterly information (ITR) at March 31, 2016**

**All amounts in thousands of reais unless otherwise stated**

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#### **(ii) Transactions**

The main balances and transactions with the aforementioned related parties refer to trading transactions between the Company and its subsidiaries.

In the Consolidated financial information, receivables and payables refer to trading transactions between B+W and its associate Riello Shangai (sold on August 26, 2015).

Loan agreements have predetermined maturities, are payable in the short and long terms and bear semi-annual LIBOR plus interest of 1% per annum and foreign exchange variations. The loan agreements between the Company and its subsidiaries are generally intended to increase working capital so as to provide financial support to these subsidiaries.

The subsidiary Rominor is the guarantor of some of the FINAME manufacturing financing transactions involving the Company, and the financing is collateralized by promissory notes and sureties (Note 13). The Company has property lease agreements with its subsidiary Rominor, involving four properties, which are used by the sales branch operations in Brazil. These rentals were priced according to market practices.

The Company entered into trading transactions with certain subsidiaries for the supply and purchase of equipment, parts and pieces, and does not have material transactions with related parties other than of this nature. Decisions regarding transactions between the Company and its subsidiaries are made by management. Trade notes mature in the short term.

The Company provides administrative services, mainly accounting and legal services, to the Parent company Fênix Empreendimentos S.A. The revenue accumulated until March 2016 was R\$ 211 (2015 – R\$ 227).

The Company makes donations to Romi Foundation at amounts set in the agreement approved by the State Prosecutor Office. Donations in 2016 totaled R\$ 48 (2015 – R\$ 43).

During 2014, the Company adopted the Policy for Transactions with Related Parties (available at [www.romi.com](http://www.romi.com)) the main purpose of which is to ensure transparency and compliance with market practices in these transactions.

Management compensation for the periods ended March 31, 2016 and 2015 was as follows:

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### Notes to the quarterly information (ITR) at March 31, 2016

All amounts in thousands of reais unless otherwise stated

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	March 31, 2016	March 31, 2015
Fees and charges	1,078	1,523
Private pension plan	50	60
Healthcare plan	35	28
Parent company	1,163	1,611
Fees and charges of subsidiaries	23	27
Consolidated	1,186	1,638

The amounts shown above comply with the limits established by the Board of Directors and approved at the Annual General Meeting of Shareholders held on March 22, 2016.

## 9 Investment property

During the period ended December 31, 2012, Management decided, based on the completion of the property register review and regularization, as well as the perspectives of short and medium term expansion of operations, to classify certain property as "Investment Property" for future rental income and capital appreciation. The amounts classified as investment property are R\$ 15,978 (R\$ 15,978 – as at December 31, 2015) in the Parent company and R\$ 17,000 (R\$ 17,000 – as at December 31, 2015) in the Consolidated.

The investment property is stated at historical cost, and for fair value disclosure purposes the Company contracted an independent expert, who applied a methodology accepted by the Brazilian Institute of Engineering Appraisals as well as recent transactions with similar property, and assessed the fair value less cost to sell of this property at R\$ 121,112 in the Parent company and R\$ 141,685 in the Consolidated.

## Indústrias Romi S.A.

### Notes to the quarterly information (ITR) at March 31, 2016

All amounts in thousands of reais unless otherwise stated

#### 10 Property, plant and equipment

Changes in property, plant and equipment in the Parent company and Consolidated quarterly information statements are as follows:

	<u>Parent company</u>	<u>Consolidation</u>
Net book amount as at December 31, 2015	199,931	277,809
Additions	1,357	2,425
Disposals	(242)	(247)
Depreciation	(6,852)	(8,428)
Foreign exchange rate variations	-	(3,824)
	<u>194,194</u>	<u>267,735</u>
Net book amount as at March 31, 2016		
As at March 31, 2016		
Total cost	489,019	599,692
Accumulated depreciation	<u>(294,825)</u>	<u>(331,957)</u>
Net book amount	<u>194,194</u>	<u>267,735</u>

Due to the financing agreements with the BNDES for investments in property, plant and equipment, the Company pledged as collateral machinery and equipment amounting to R\$164,709 as at March 31, 2016 (R\$170,079 as at December 31, 2015). These items refer to land, buildings, facilities, machinery and equipment.



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### Notes to the quarterly information (ITR)

at March 31, 2016

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#### 11 Intangible assets

Changes in intangible assets in the Parent company and Consolidated quarterly information are as follows:

	<u>Parent company</u>	<u>Consolidated</u>
Net book amount as at December 31, 2015	473	55,368
Additions	-	87
Disposals	-	(148)
Amortization	(107)	(514)
Foreign exchange rate variations	-	(2,939)
	<u>366</u>	<u>51,854</u>
Net book amount as at March 31, 2016	<u>366</u>	<u>51,854</u>
Total cost	7,820	67,566
Accumulated amortization	<u>(7,454)</u>	<u>(15,712)</u>
Net book amount	<u>366</u>	<u>51,854</u>

#### 12 Borrowings

Changes in borrowings in the Parent company and Consolidated quarterly information are as follows:

	<u>Parent company</u>	<u>Consolidated</u>		
	<u>Local currency</u>	<u>Local currency</u>	<u>Foreign currency</u>	<u>Total</u>
Borrowing balance at December 31, 2015	194,084	194,084	22,558	216,642
New borrowing	4,657	4,657	10,335	14,992
Repayment of principal	(9,886)	(9,886)	(3,426)	(13,312)
Payment of interest	(3,274)	(3,274)	(244)	(3,518)
Exchange and monetary variations (principal and interest)	300	300	(1,384)	(1,084)
Interest at the end of the period	<u>3,186</u>	<u>3,186</u>	<u>-</u>	<u>3,186</u>
Borrowing balance at March 31, 2016	<u>189,067</u>	<u>189,067</u>	<u>27,839</u>	<u>216,906</u>
Current	41,476	41,476	10,343	51,819
Non-current	<u>147,591</u>	<u>147,591</u>	<u>17,496</u>	<u>165,087</u>
	<u>189,067</u>	<u>189,067</u>	<u>27,839</u>	<u>216,906</u>

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### Notes to the quarterly information (ITR) at March 31, 2016

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The maturities of financing recorded in non-current liabilities as at March 31, 2016 in the Parent company and Consolidated quarterly information were as follows:

	<u>Parent company</u>	<u>Consolidated</u>
2017 (9 months)	80,444	80,444
2018	48,536	49,928
2019	8,722	10,114
2020 and thereafter	<u>9,889</u>	<u>24,601</u>
Total	<u>147,591</u>	<u>165,087</u>

### 13 FINAME manufacturer financing

	<u>Parent company and Consolidated</u>	
	<u>March</u>	<u>December</u>
	<u>31,</u>	<u>31,</u>
	<u>2016</u>	<u>2015</u>
Current		
FINAME manufacturer financing	76,020	82,785
Non-current		
FINAME manufacturer financing	<u>81,564</u>	<u>92,124</u>
Total	<u>157,584</u>	<u>174,909</u>

The agreements related to FINAME Manufacturer Financing are guaranteed by promissory notes and sureties, and the main guarantor is the subsidiary Rominor. The balances are directly related to the balances of "Receivables - onward lending of FINAME manufacturer financing" (Note 5), considering that the loans are directly linked to sales to specific customers. The contractual terms related to the amounts, charges and periods financed under the program are fully passed on to the financed customers, and the monthly payments by the customers are fully used for the repayment of the related financing agreements. The Company, therefore, acts as an agent for the financing, but remains as the main debtor in these transactions.

The balances of the line item "FINAME manufacturer financing" and, consequently, of the line item "Receivables - onward lending of FINAME manufacturer financing" as at March 31, 2016 and December 31, 2015, were adjusted for inflation through the end of the reporting period. The difference of R\$52,129 between these line items as at March 31, 2016 (R\$ 45,540 as at December 31, 2015) refers

## Indústrias Romi S.A.

### Notes to the quarterly information (ITR) at March 31, 2016

All amounts in thousands of reais unless otherwise stated

to past-due trade notes, renegotiations in progress, and FINAME transactions not yet disbursed by the agent bank. Management understands that there are no risks to the realization of these receivables, in addition to the amount of the allowance for doubtful accounts already recorded, since the amounts are collateralized by the financed machinery.

The non-current maturities of the FINAME manufacturer financing as at March 31, 2016, Parent company and Consolidated, are as follows:

	<b>Parent company and Consolidated</b>
2017 (9 months)	41,306
2018	30,276
2019	9,402
2020	580
Total	81,564

#### 14 Provision for tax, labor and civil risks

The management of the Company and its subsidiaries, based on the opinion of legal counsel, classified the lawsuits according to the risk of loss, as follows:

	<b>Parent company</b>		<b>Consolidated</b>	
	<b>March 31, 2016</b>	<b>December 31, 2015</b>	<b>March 31, 2016</b>	<b>December 31, 2015</b>
Tax	49,739	49,220	49,739	49,220
Civil	2,029	1,970	2,210	2,160
Labor	4,907	4,923	4,907	4,923
( - ) Judicial deposits	(48,733)	(48,516)	(48,733)	(48,516)
Total	7,942	7,597	8,123	7,787
Current liabilities	6,936	6,138	7,117	6,328
Non-current liabilities	1,006	1,459	1,006	1,459
	7,942	7,597	8,123	7,787

The management of the Company and its subsidiaries, based on the opinion of its legal counsel, classified the tax, civil and labor lawsuits, involving risks of loss classified by management as possible, for which no provision was recognized as follow:

## Indústrias Romi S.A.

### Notes to the quarterly information (ITR) at March 31, 2016

All amounts in thousands of reais unless otherwise stated

	March 31, 2016	December 31, 2015
Tax		
Offsetting of IRPJ - 2002 and 2003 Civil	1,267	1,267
Civil		
Losses and damages	3,857	4,192
Labor	2,364	2,444
Total	7,488	7,903

For lawsuits classified as probable losses, Management recognized a provision for losses. The changes in the provision in the period ended March 31, 2016 are as follow:

	Parent company				
	December 31, 2015	Additions	Utilizations/ reversals	Inflation adjustment	March 31, 2016
Tax	49,220	619	(120)	20	49,739
Civil	1,970	-	-	59	2,029
Labor	4,923	559	(681)	106	4,907
( - ) Judicial deposits	(48,516)	(217)	-	-	(48,733)
	7,597	961	(801)	185	7,942

					Consolidated
	December 31, 2015	Additions	Utilizations/ reversals	Inflation/ exchange adjustment	March 31, 2016
Tax	49,220	619	(120)	20	49,739
Civil	2,160	-	-	50	2,210
Labor	4,923	559	(681)	106	4,907
( - ) Judicial deposits	(48,516)	(217)	-	-	(48,733)
	7,787	961	(801)	176	8,123

## **Indústrias Romi S.A.**

### **Notes to the quarterly information (ITR)**

**at March 31, 2016**

**All amounts in thousands of reais unless otherwise stated**

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As at March 31, 2016, the main lawsuits, which were classified by management as representing probable losses based on the opinion of legal counsel and, therefore, included in the provision for risks, are as follow:

**(a) Tax lawsuits**

Refer to the provisions for:

- (i) Social Integration Program ("PIS") and Social Contributions on Revenue ("COFINS") related to State Value-Added Tax ("ICMS") on sales, which amounted to R\$ 8,693 (R\$ 8,654 as at December 31, 2015) and R\$ 40,040 (R\$ 39,862 as at December 31, 2015), respectively.
- (ii) The other tax lawsuits total R\$ 1,006 (R\$ 1,106 as at December 31, 2015).

**(b) Civil lawsuits**

These refer to civil lawsuits in which the Company is the defendant related mainly to the following claims: (i) revision/rescission of contracts; (ii) indemnities; and (iii) annulment of protest of notes with losses and damages, among others.

**(c) Labor lawsuits**

The Company has recorded a provision for contingencies for labor lawsuits in which it is the defendant, the main types of claim of which are as follow: (i) additional overtime due to reduction of the lunch break; (ii) health hazard premium/hazardous duty premium; (iii) stability prior to retirement; (iv) indemnities for occupational accident/disease; and (v) jointly liability of outsourced companies, among others.

The tax, civil and labor lawsuits assessed as representing possible losses involve matters similar to those above. The Company's management believes that the outcomes of ongoing lawsuits will not result in disbursements higher than those recognized in the provision. The amounts involved do not qualify as legal obligations.

## Indústrias Romi S.A.

### Notes to the quarterly information (ITR) at March 31, 2016

All amounts in thousands of reais unless otherwise stated

#### (d) Judicial deposits

The Company has judicial deposits amounting to R\$ 49,171 (R\$ 49,100 as at December 31, 2015), of which R\$ 46,473 (R\$ 46,473 as at December 31, 2015) refers to PIS and COFINS levied on ICMS on sales, as mentioned in item (a), and (i) the other deposits are of a different nature and are classified in non-current assets.

#### 15 Income tax and social contribution

Income tax is calculated at the rate of 15% on the taxable profits plus a 10% surcharge on taxable profit exceeding R\$240, and social contribution is calculated at the rate of 9% on taxable profits. The subsidiary Rominor pays income tax and social contribution on a presumed profit basis.

The table below shows a reconciliation of the tax effect on the Parent company's profit (loss) before income tax and social contribution by applying the prevailing tax rates as at March 31, 2016 and 2015:

	<b>Parent company</b>		<b>Consolidated</b>	
	<b>March</b>	<b>March</b>	<b>March</b>	<b>March</b>
	<b>31,</b>	<b>31,</b>	<b>31,</b>	<b>31,</b>
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
Loss before income tax and social contribution	(11,747)	(1,396)	(13,897)	(2,928)
Standard rates (income tax and social contribution)	34%	34%	34%	34%
Income tax and social contribution expenses at standard rates	3,994	475	4,725	996
Reconciliation with the effective rate:				
Share of the profits (losses) of subsidiaries and provision for the net capital deficiencies of the subsidiary	(2,254)	(1,427)	-	-
Tax losses for which no deferred income tax was recognized	-	-	(1,028)	-
Research and development	-	60	-	60
Other additions (deductions), net (a)	42	515	291	180
Current and deferred income tax and social contribution income (expense)	1,782	(377)	3,988	1,236

## Indústrias Romi S.A.

### Notes to the quarterly information (ITR)

at March 31, 2016

All amounts in thousands of reais unless otherwise stated

- (a) The amounts in the Consolidated quarterly information refer basically to the differences in the calculation of income tax and social contribution between the actual taxable profit and presumed profit basis, due to the fact that the subsidiary Rominor is a taxpayer on a presumed profit basis during the reporting periods, and due to the non-recognition of deferred taxes on the tax losses of foreign subsidiaries.

The changes in deferred tax assets and liabilities, Parent company and Consolidated, for the period ended March 31, 2016 were as follows:

	<u>Asset</u>		<u>Liability</u>
	<u>Parent company</u>	<u>Consolidated</u>	<u>Consolidated</u>
As at December 31, 2015	48,738	48,738	32,711
Changes in the period:			
Additions	1,782	4,262	-
Realization		-	(182)
Foreign exchange rate variations	-	(65)	(1,504)
As at March 31, 2016	<u>50,520</u>	<u>52,935</u>	<u>31,025</u>

## 16 Equity

### Share capital

As at March 31, 2016, the Company's subscribed and paid-up capital amounting to 492,025 (R\$ 492,025 as at December 31, 2015) was represented by 68,757,647 (68,757,647 as at December 31, 2015) book-entry, registered common shares, without par value, all with the same rights and benefits.

### Legal reserve

As required by Article 193 of Law 6,404/76, the balance of the line item "Legal reserve" is equivalent to 5% of the profit for the year, limited to 20% of the share capital.

## Indústrias Romi S.A.

### Notes to the quarterly information (ITR) at March 31, 2016

All amounts in thousands of reais unless otherwise stated

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#### Loss per share

Basic losses per share are calculated by dividing the loss attributable to the shareholders of the Company by the weighted average number of outstanding common shares during the year, excluding common shares purchased by the Company and held as treasury shares.

	<b>March 31, 2016</b>	<b>March 31, 2015</b>
Loss for the period attributable to the controlling shareholders	(9,965)	(1,773)
Weighted average number of shares outstanding in the period (in thousands)	68,758	71,258
Basic and diluted losses per share	<u>(0.14)</u>	<u>(0.02)</u>

Basic and diluted losses per share are the same, since the Company does not have any instruments diluting the losses per share.



## Indústrias Romi S.A.

### Notes to the quarterly information (ITR)

at March 31, 2016

All amounts in thousands of reais unless otherwise stated

#### 17 Segment reporting - Consolidated

To manage its business, the Company is organized into three business units, on which the Company's segmented reporting is based. In order to reflect the Company's recent organizational changes and the reports that are currently used by the Board of Directors, Company's chief operating decision-maker, the segment reporting is now prepared considering three reportable segments, namely: Romi Machiner, Burkhardt+Weber Machinery and Cast and Machined Products (previously the segments were: machine tools; plastic injection machines; and cast and machined products). The information for the period ended March 31, 2015 was prepared and is being presented comparatively with the period ended March 31, 2016, according to the Company's new segments:

	March 31, 2016				
	Romi Machinery	Burkhardt + Weber Machinery	Cast and machined products	Eliminations between segments	Consolidated
Net operating revenue	67,574	21,727	40,510	-	129,810
Cost of sales and services	(44,562)	(21,420)	(37,600)	-	(103,582)
Transfers remitted	1,449	-	3,324	(4,773)	-
Transfers received	(3,324)	-	(1,449)	4,773	-
Gross profit	21,137	307	4,785	-	26,228
Operating (expenses) income:					
Selling expenses	(11,309)	(2,830)	(839)	-	(14,978)
General and administrative	(10,247)	(5,932)	(2,983)	-	(19,162)
Research and development	(4,134)	-	-	-	(4,134)
Management fees	(808)	-	(378)	-	(1,186)
Other operating income, net	661	-	-	-	661
Operating loss (profit) before finance income (costs)	(4,700)	(8,455)	585	-	(12,571)
Inventory	202,247	42,403	25,238	-	269,888
Depreciation and amortization	3,791	1,807	3,344	-	8,942
Property, plant and equipment, net	155,555	15,639	96,541	-	267,735
Intangible assets	366	51,488	-	-	51,854
	<b>Europa</b>	<b>América Latina</b>	<b>América do Norte</b>	<b>África e Ásia</b>	<b>Total</b>
Net operating revenue per geographical region	24,227	86,528	3,290	15,765	129,810

## Indústrias Romi S.A.

### Notes to the quarterly information (ITR)

at March 31, 2016

All amounts in thousands of reais unless otherwise stated

	March 31, 2015				
	Romi Machinery	Burkhardt + Weber Machinery	Cast and machined products	Eliminations between segments	Consolidated
Net operating revenue	86,573	7,125	27,271	-	120,969
Cost of sales and services	(54,099)	(8,467)	(31,784)	-	(94,351)
Transfers remitted	2	-	4,125	(5,470)	(1,343)
Transfers received	(4,125)	-	(3)	5,470	1,342
Gross profit	28,351	(1,342)	(391)	-	26,618
Operating (expenses) income:					
Selling expenses	(12,546)	(872)	(832)	-	(14,250)
General and administrative	(10,260)	(3,773)	(1,948)	-	(15,981)
Research and development	(4,833)	-	-	-	(4,833)
Management fees	(1,323)	-	(315)	-	(1,638)
Other operating income, net	546	-	-	-	546
income, net	-	-	-	-	-
Operating profit (loss) before finance income (costs)	(66)	(5,986)	(3,486)	-	(9,538)
Inventory	211,962	47,380	19,871	-	279,213
Depreciation and amortization	4,308	1,355	2,756	-	8,419
Property, plant and equipment, net	122,350	55,742	101,275	-	279,367
Intangible assets	2,149	45,918	-	-	48,068
	<b>Europa</b>	<b>América Latina</b>	<b>América do Norte</b>	<b>África e Ásia</b>	<b>Total</b>
Net operating revenue per geographical region	19,996	98,626	2,007	340	120,969

## Indústrias Romi S.A.

### Notes to the quarterly information (ITR) at March 31, 2016

All amounts in thousands of reais unless otherwise stated

#### 18 Future commitments

On June 15, 2014, the Company and Centrais Elétricas Cachoeira Dourada S.A. - ("CDSA"), belonging to Endesa, decided to amend the agreement for the supply of electricity entered into on May 1, 2007, in order to contract the volume of electricity according to the current needs of the Company. As a result, the supply of electricity has been extended for another four years, up to December 31, 2018, and reflects the following commitments that will be adjusted annually by the General Market Price Index ("IGP-M").

Year of supply	Amount
2016 (9 months)	6,864
2017	9,698
2018	7,607
Total	24,169

The Company's management believes that this agreement is compatible with the electricity requirements for the contracted period.

#### 19 Events after the reporting period

In the material event notice published on April 5, 2016, the Company informed that it had canceled 3,100,000 common shares, purchased and held in treasury, as a result of the Share Buyback Program approved on April 28, 2015 and closed on January 29, 2016, without capital reduction. After the cancellation, the Company's total common shares amount to 65,657,647.

In a material event notice published on April 6, 2016, the program to buy back Company's shares, to be held in treasury for subsequent cancellation or sale, without capital reduction, was approved, in accordance with its bylaws, CVM Instruction 567/15 and other legal provisions in force. Under the Program, the share purchase transactions will be carried out between April 7, 2016 and April 7, 2017 (365 days), at BM&FBOVESPA (Stock, Commodities and Futures Exchange), at market prices, by the brokerage firm Santander CCVM S.A.

The number of shares to be bought back will be of up to 2,800,000, representing 9.07% of the shares outstanding in the market. The Company's goal with the Program is to maximize value for its shareholders through an efficient management of the capital structure.

\*

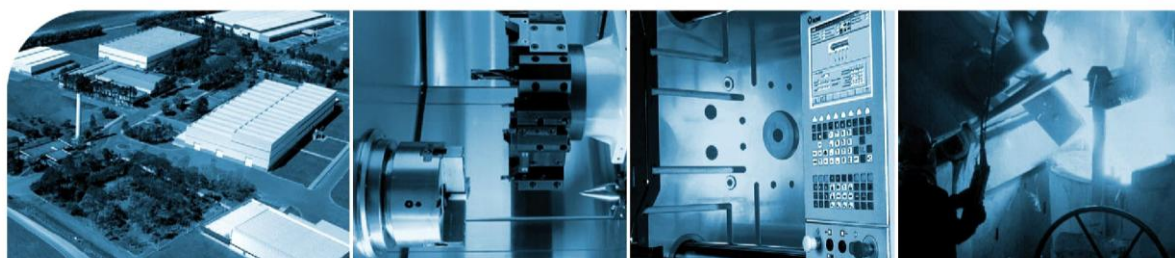
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**ROMI**®

TRADIÇÃO EM INOVAR



## April 26, 2016 1Q16 Earnings Release

**March 31, 2016**

**Share price**

ROMI3 - R\$1.55 / share

**Market capitalization**

R\$106.6 million

US\$30.0 million

**Number of shares**

Common: 68,757,647

Total: 68,757,647

**Free Float = 47.6%**

**Investor Relations Contact**

**Fabio B. Taia**

Investor Relations Officer

Phone: +55 (19) 3455-9418

dri@romi.com

**April 27, 2016**

**Earnings Conference Call in English**

Time: 12:00 noon. (São Paulo)

4:00 p.m. (London)

11:00 a.m. (Nova York)

Dial-in numbers:

USA +1 (786) 924-6977

Brazil +55 (11) 3193-1001

Other + 1 (888) 700-0802

Access code: Romi



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Ações com Tag Along  
Diferenciado **ITAG**

Índice de  
Ações com Governança  
Corporativa Diferenciada **IGC**

Santa Bárbara d'Oeste, SP, April 26, 2016 – Indústrias Romi S.A. ("Romi" or "Company") (BM&FBovespa: ROMI3), domestic market leader in the Machine Tools and Plastic Processing Machines markets, as well as an important producer of Raw and Machined Cast Iron Parts, announces its results for the first quarter of 2016 ("1Q16"). Except where otherwise stated, the Company's operating and financial information is presented on a consolidated basis, in accordance with International Financial Reporting Standards (IFRS).

## HIGHLIGHTS

Order entry in 1Q16 grew 27.2% as compared with 1Q15, with emphasis on the Romi machines and Cast Iron Parts

- Net operating revenues increased by 7.3% in 1Q16 compared with 1Q15, due to the higher revenues of the Raw and Machined Cast Iron Parts unit and of the German subsidiary B+W.
- EBITDA in 1Q16 was negative by R\$3.6 million, mainly due to the decrease in demand for Romi machines in the domestic market and B+W performance.
- In 1Q16, compared with 1Q15, Romi's Raw and Machined Cast Iron Parts Unit posted improvements of 13.2 and 12.4 percentage points in terms of gross margin and EBITDA, respectively.
- Order entry in 1Q16, compared with 1Q15, was 27.2% higher than in 1Q15, due to the increase in orders for Romi machines in the foreign market and cast iron parts for the wind power segment.

R\$'000	Quarter				
	1Q15	4Q15	1Q16	Var. 1Q16/4Q15	Var. 1Q16/1Q15
<b>Revenues Volume</b>					
<b>Machines (units)</b>	244	131	123	-6.1%	-49.6%
<b>Burkhardt + Weber (units)</b>	1	11	3	-72.7%	200.0%
<b>Raw and Machined Cast Iron Parts (tons)</b>	3,632	4,109	4,240	3.2%	16.7%
<b>Net Operating Revenue</b>	<b>120,969</b>	<b>212,443</b>	<b>129,810</b>	-38.9%	7.3%
<i>Gross margin (%)</i>	22.0%	23.9%	20.2%		
<b>Operating Income (EBIT)</b>	<b>(9,538)</b>	<b>31,566</b>	<b>(12,571)</b>	-139.8%	31.8%
<i>Operating margin (%)</i>	-7.9%	14.9%	-9.7%		
<b>Net Income</b>	<b>(1,692)</b>	<b>23,146</b>	<b>(9,909)</b>	-142.8%	485.6%
<i>Net margin (%)</i>	-1.4%	10.9%	-7.6%		
<b>EBITDA</b>	<b>(1,119)</b>	<b>39,926</b>	<b>(3,629)</b>	-109.1%	224.4%
<i>EBITDA margin (%)</i>	-0.9%	18.8%	-2.8%		
<b>Investments</b>	<b>4,211</b>	<b>5,448</b>	<b>2,425</b>	-55.5%	-42.4%

EBITDA = Earnings before interest, taxes, depreciation and amortization.

\* The EBITDA and net income for 4Q15 has a positive impact due the sale of non-strategic real estate properties, in the amounts of R\$21.9 million and R\$21.0 million, respectively.

To manage its business, the Company is organized into three business units, on which the Company's segmented reporting is based. In order to reflect the Company's recent organizational changes, segment reporting now considers the following three reportable segments: Romi Machinery, Burkhardt+Weber Machinery and Raw and Machined Cast Iron Parts (formerly the segments were: machine tools, plastic injectors and cast and machined products.)

## CORPORATE PROFILE

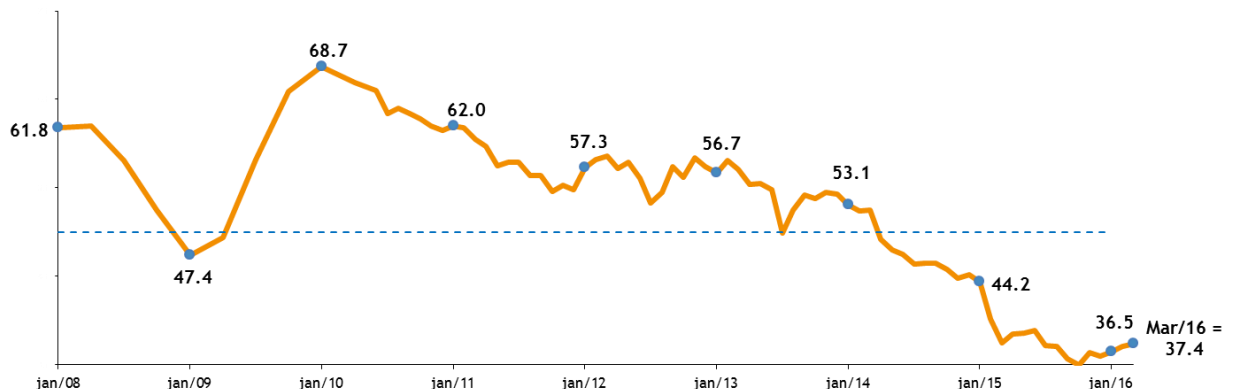
Romi, founded in 1930, is the leader in the Brazilian industrial machinery and equipment market, and an important manufacturer of raw and machined cast iron parts. The Company is listed on BM&FBovespa's "New Market", which is reserved for companies with a higher level of corporate governance. Romi manufactures machine tools (Conventional Lathes, CNC (Computerized Numerical Control) Lathes, Lathing Centers, Machining Centers, Vertical and Horizontal Heavy and Extra-Heavy Lathes and Drilling Mills), Plastic Injection or Blow Molding Machines, and ductile or CDI gray cast iron parts, which may be supplied in raw or machined form. The Company's products and services are sold around the world and used by various industrial segments, such as the automotive (light and heavy), agricultural machinery, capital goods, consumer goods, tools, hydraulic equipment and wind power industries, among many others.

The Company has eleven manufacturing units, four of which are dedicated to the final assembly of industrial machinery, two foundries, three units for component machining, one unit for the manufacture of steel sheet components, and one plant for the assembly of electronic control panels. Of these, nine are located in Brazil and two in Germany. The Company has installed capacity for the production of approximately 3,500 industrial machines and 50,000 tons of castings per year.

The Romi Machines Business Unit accounted for 52.1% of the Company's revenue for 1Q16. The Burkhardt + Weber and Raw and Machined Cast Iron Parts Business Units contributed 16.7% and 31.2%, respectively.

## CURRENT ECONOMIC SCENARIO

With the poor economic activity due to the uncertainties surrounding the market since 2014, the first quarter of 2016 continued to show a slowdown of the economic activity and, mainly, of the Brazilian industry. In March 2016, the ICEI (Industrial Entrepreneur Confidence Index) continues at its lowest level since the 2008 crisis, as shown below:

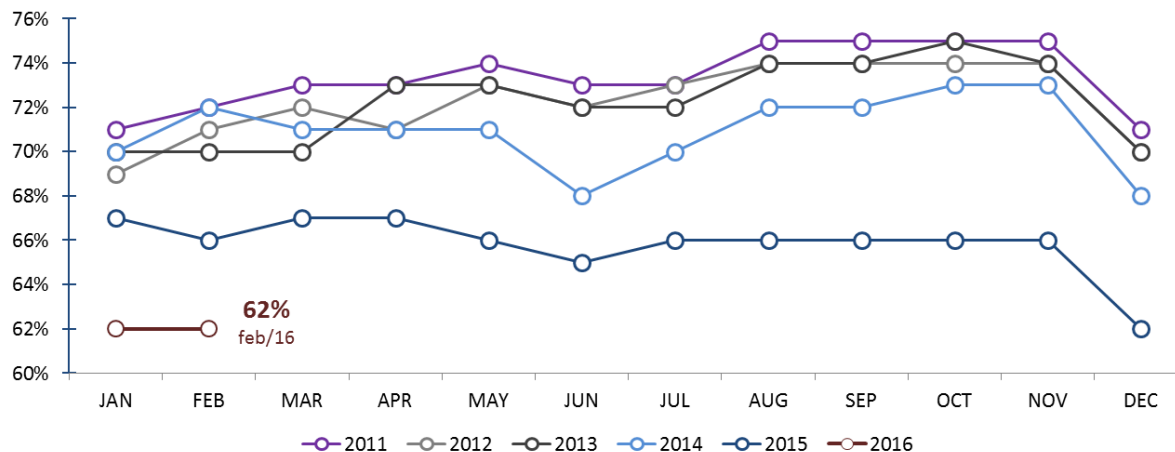


Source: CNI – ICEI (Industrial Executive Confidence Index), Mar, 2016

In 1Q16, the automotive industry produced 27.3% less than in 1Q15, based on data from the Brazilian Association of Automotive Vehicle Manufacturers (ANFAVEA). The production of trucks and agricultural and highway machinery was down 35.2% and 52.2%, respectively, compared with the quarter of the prior year.

The index of Installed Capacity Utilization – UCI for Brazilian industry in general, as released by the National Industrial Confederation – CNI, continued at quite low levels throughout the entire year 2015 and continued low at the beginning of 2016, when it reached the lowest percentage already recorded for the first quarter of the monthly series (beginning in January 2011), demonstrating the challenging time now faced by the Brazilian economy.

### Average Installed Capacity Utilization (UCI)



Source: CNI – ICEI (Industrial Executive Confidence Index), Feb, 2016

This high uncertainty scenario discourages business expansion and impacts negatively the country's investment levels.

On the other hand, the recent depreciation of the Brazilian real (R\$) against the US Dollar (US\$) increased the competitiveness of local manufacturers of machinery and equipment compared with imported equipment. The domestic industry as a whole, in light of the Brazilian Real's depreciation, has the chance to become more competitive in Brazil and abroad. However, the uncertain scenario impairs and delays any potential plans for parts that are currently imported.

The choice of attempting to achieve gradual and sustainable growth in foreign markets continues being an important factor for geographic diversification and increasing global presence of the Romi brand name and products. In 1Q16 the number of new customers reached was higher in comparison with the same period of the prior year, showing the consolidation of the Romi brand in the foreign market. Romi Machines order entry grew 12.8% in 1Q16 in relation to the figure posted in 1Q15, due the increase of sales for the foreign market.

Our German subsidiary B+W, which has a presence in China and felt the effects of the cooling off of the economy in that nation and, in recent years, has been making efforts to expand its activities, such as in the United States, for example. In 1Q16, the share contributed by Romi's foreign sales to consolidated net operating revenues was 35%, up 14 percentage points in relation to the figure posted in 1Q15.

With this scenario of uncertainties and high volatility, Romi continues to take actions to streamline its structure and the planning and manufacturing process, and respond quickly to the volatility of demand. Reducing production leadtimes, optimizing indirect structures, contract reduction projects, and investments in automation are a few examples of these actions.

The Company is aware of the enormous short-term challenges and opportunities, but confident that the actions mentioned above have allowed reducing inventories to regular normal levels and control default, as well as generating positive operating cash flow. We are committed to maintaining appropriate debt and cash levels, allowing that in a year of recession, efforts can be focused on capturing opportunities, aimed at sustainability and the recovery of medium- and long-term profitability.

## MARKET

Romi's main competitive advantages in the domestic market – products with cutting-edge technology, the company's own nationwide distribution network, ongoing technical assistance, availability of attractive customer credit packages in local currency, and short product delivery times – are all recognized by customers, giving the ROMI® brand name a traditional and prestigious reputation.

<b>Order Entry (R\$ 000)</b> Gross Values, sales taxes included	1Q15	4Q15	1Q16	Chg. 1Q16/4Q15	Chg. 1Q16/1Q15
Romi Machines	52,247	68,467	58,956	-13.9%	12.8%
Burkhardt+Weber Machines	9,552	11,061	8,958	-19.0%	-6.2%
Rough and Machined Cast Iron Parts	32,802	21,022	52,435	149.4%	59.9%
<b>Total</b>	<b>94,602</b>	<b>100,551</b>	<b>120,349</b>	<b>19.7%</b>	<b>27.2%</b>

The volume of orders placed in 1Q16 was 27.2% higher than in 1Q15, due the increase of orders placed with Romi Machines for foreign market and our Raw and Machined Cast Iron Parts Business Unit, propelled by greater demand by the wind power industry.

<b>Order Book (R\$ 000)</b> Gross Values, sales taxes included	1Q15	4Q15	1Q16	Chg. 1Q16/4Q15	Chg. 1Q16/1Q15
Romi Machines	83,967	72,647	75,862	4.4%	-9.7%
Burkhardt+Weber Machines	119,621	75,673	57,062	-24.6%	-52.3%
Rough and Machined Cast Iron Parts	56,953	95,221	103,277	8.5%	81.3%
<b>Total *</b>	<b>260,541</b>	<b>243,540</b>	<b>236,201</b>	<b>-3.0%</b>	<b>-9.3%</b>

\* The order backlog figures do not include parts, services and resales.

As at March 31, 2016, the order backlog totaled R\$236.2 million, an amount that is 9.3% lower than the backlog at the end of 1Q15 and 3.0% down in relation to 4Q15, resulting from the drop in the volume of orders for machines in the domestic market. Our German subsidiary B+W, which has a presence in China, has felt the effects of the cooling off of the economy in that nation and, in recent years, has been making efforts to expand its activities, such as in the United States, for example.

## OPERATING PERFORMANCE

### NET OPERATING REVENUES

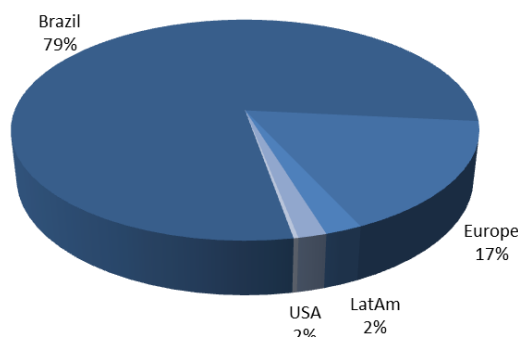
Net operating revenues posted by the Company in 1Q16 reached R\$129.8 million, an increase of 7.3% compared to 1Q15, due to the higher revenues by our German subsidiary B+W in 1Q16 and the 48.5% growth in revenues posted by the Raw and Machine Cast Iron Parts Business Unit in the same period.

	Quarter				
<b>Net Operating Revenue (R\$ 000)</b>	1Q15	4Q15	1Q16	Chg. 1T16/4T15	Chg. 1T16/1T15
Romi Machines	86,573	76,091	67,574	-11.2%	-21.9%
Burkhardt + Weber Machines	7,125	96,831	21,727	-77.6%	204.9%
Raw and Machined Cast Iron Parts	27,271	39,521	40,510	2.5%	48.5%
<b>Total</b>	<b>120,969</b>	<b>212,443</b>	<b>129,810</b>	<b>-38.9%</b>	<b>7.3%</b>

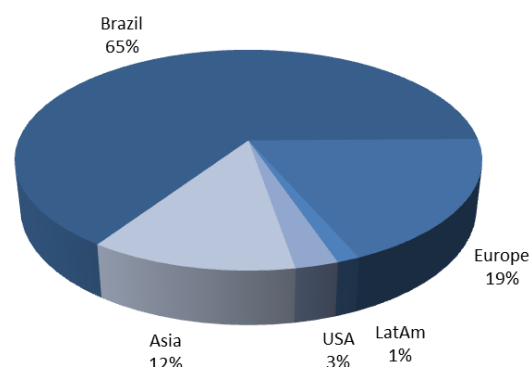


The domestic market accounted for 65% of Romi's revenue in 1Q16. Considering the revenue obtained in the foreign market, which takes into account sales by Romi's subsidiaries abroad (Germany, United States, Italy, United Kingdom, France, Mexico and Spain), the breakdown of Romi's total revenue, by geographical region, was:

**1Q15**



**1Q16**



Below we show the revenues obtained in the foreign market, in Brazilian Reais (R\$) and US Dollars (US\$):

Foreign Sales	Quarter				
	1Q15	4Q15	1Q16	Chg. 1Q16/4Q15	Chg. 1Q16/1Q15
Net Sales (R\$ million)	26.6	125.6	45.5	-63.8%	71.2%
Net Sales (US\$ million)	9.1	32.2	12.8	-60.3%	40.5%

### Romi Machines

This Business Unit's net operating revenues reached R\$67.6 million in 1Q16, a decrease of 21.9% if compared with 1Q15 and 11.2% in relation to 4Q15, showing the scenario of uncertainties of the Brazilian economy.

### Burkhardt + Weber Machines

In 1Q16 the net operating revenues of the German subsidiary B+W posted growth of 14.6 million compared with 1Q15. The produced machinery have differentiated features since they are large, with high and personalized technology, and do not have a defined seasonality.

### Raw and Machined Cast Iron Parts

In 1Q16, net operating revenues of this Business Unit were R\$40.5 million, which represents an increase of 48.5% compared to 1Q15. This increase was due to the recovery of the wind power segment, even though the commercial vehicles (trucks) and agricultural segments have posted a decline in the demand for raw and machined cast iron parts.

### OPERATING COSTS AND EXPENSES

The gross margin obtained in 1Q16, of 20.2%, was 1.8 points below the number for 1Q15, due the composition of the net operating revenue. The Raw and Machined Cast Iron Parts business, due the normal characteristics of the activity, has a lower gross margin when compared with the machine business, increased expressively its participation.

	Quarter				
Gross Margin	1Q15	4Q15	1Q16	Var. p.p. 1Q16/4Q15	Var. p.p. 1Q16/1Q15
Romi Machines	32.7%	21.9%	31.3%	9.4	(1.5)
Burkhardt + Weber Machines	-18.8%	29.1%	1.4%	(27.7)	20.2
Raw and Machined Cast Iron Parts	-1.4%	15.1%	11.8%	(3.3)	13.2
<b>Total</b>	<b>22.0%</b>	<b>23.9%</b>	<b>20.2%</b>	<b>(3.7)</b>	<b>(1.8)</b>

	Quarter				
EBIT Margin	1Q15	4Q15	1Q16	Var. p.p. 1Q16/4Q15	Var. p.p. 1Q16/1Q15
Romi Machines	-0.1%	9.5%	-7.0%	(16.5)	(6.9)
Burkhardt + Weber Machines	-84.0%	22.9%	-38.9%	(61.8)	45.1
Raw and Machined Cast Iron Parts	-12.8%	5.6%	1.4%	(4.1)	14.2
<b>Total</b>	<b>-7.9%</b>	<b>14.9%</b>	<b>-9.7%</b>	<b>(24.5)</b>	<b>(1.8)</b>

### Romi Machines

The gross margin of this Business Unit was 31.3% in 1Q16, a decrease of 1.5% compared with 1Q15, due to the lower level of the net operating revenues. The measures taken by Romi for optimization of our structures and the recent devaluation of the Brazilian currency, which made our machine tool products more competitive, contributed to maintenance of the gross margin in a scenario of lower net operating revenues in the domestic market.

This Business Unit's operating margin in 1Q16 was negative (7.0%), 6.9 percentage points down from 1Q15 due to the lower revenues.

### Burkhardt + Weber Machines

This Business Unit's gross margin in 1Q16 reached 1.4%, 20.2 percentage point higher than in 1Q15, due to the increase in sales in the 1Q16.

### Raw and Machined Cast Iron Parts

This Business Unit's gross margin for 1Q16 was 11.8 percentage points, an improvement of 13.2 percentage points compared with 1Q15, due to the increase in the volume of revenues, which was positively impacted by higher demand in the wind power segment. This revenue increase, allied with an improvement of the gross margin, allowed the 1Q16 EBIT to reach R\$0.6 million (1.4% EBIT margin), 14.2 p.p. higher than 1Q15.

### EBITDA AND EBITDA MARGIN

In 1Q16, the operating cash generation as measured by EBITDA was R\$3.6 million, representing a negative EBITDA margin of 2.8% for the quarter, as shown in the table below:

Reconciliation of Net Income to EBITDA			Quarter		
(R\$ '000)	1Q15	4Q15	1Q16	Chg. p.p. 1Q16/4Q15	Chg. p.p. 1Q16/1Q15
<b>Net Income</b>	(1,692)	23,146	(9,909)	-142.8%	485.6%
Income tax and social contributions	(1,236)	6,969	(3,988)	-157.2%	222.7%
Net Financial Income	(6,610)	1,451	1,326	-8.6%	-120.1%
Depreciation and amortization	8,419	8,360	8,942	7.0%	6.2%
<b>EBITDA</b>	(1,119)	39,926	(3,629)	-109.1%	224.4%
<b>EBITDA Margin</b>	-0.9%	18.8%	-2.8%	-114.9%	202.3%
<b>Total Net Operating Revenue</b>	<b>120,969</b>	<b>212,443</b>	<b>129,810</b>	<b>-38.9%</b>	<b>7.3%</b>

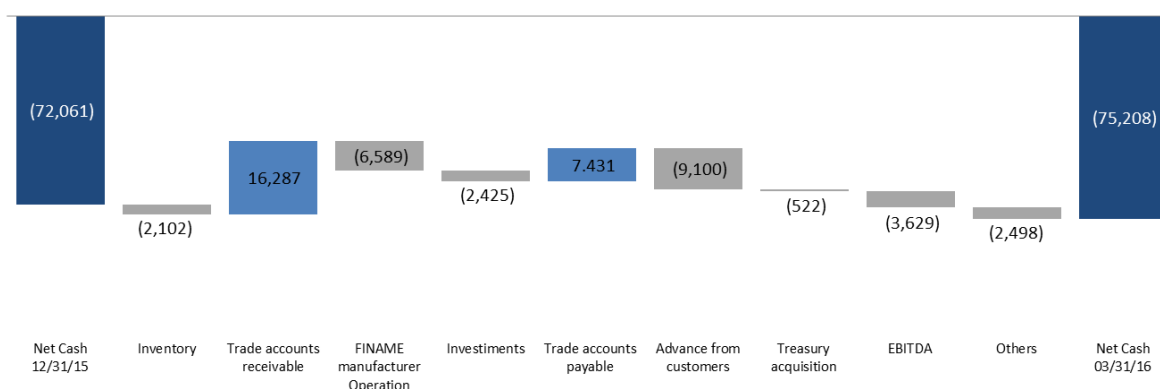
All factors and effects mentioned in the "Operating Expenses and Costs" section affected the EBITDA for 1Q16.

## NET INCOME

Loss for 1Q16 was R\$9.9 million.

## CHANGES IN CASH AND CASH EQUIVALENTS

The main changes in the net debt position during 1Q16 are described below in R\$'000:



### Trade accountings receivables

The decrease of the trade accounts receivables was due to the collection, in January 2016, of the remaining balance of non-strategic property disposal in the amount of R\$ 14.4 million.

### Advances from customers

The decrease in the volume of advances from customers is due to the lower number of orders placed with the subsidiary B+W, in comparison with the prior quarter.

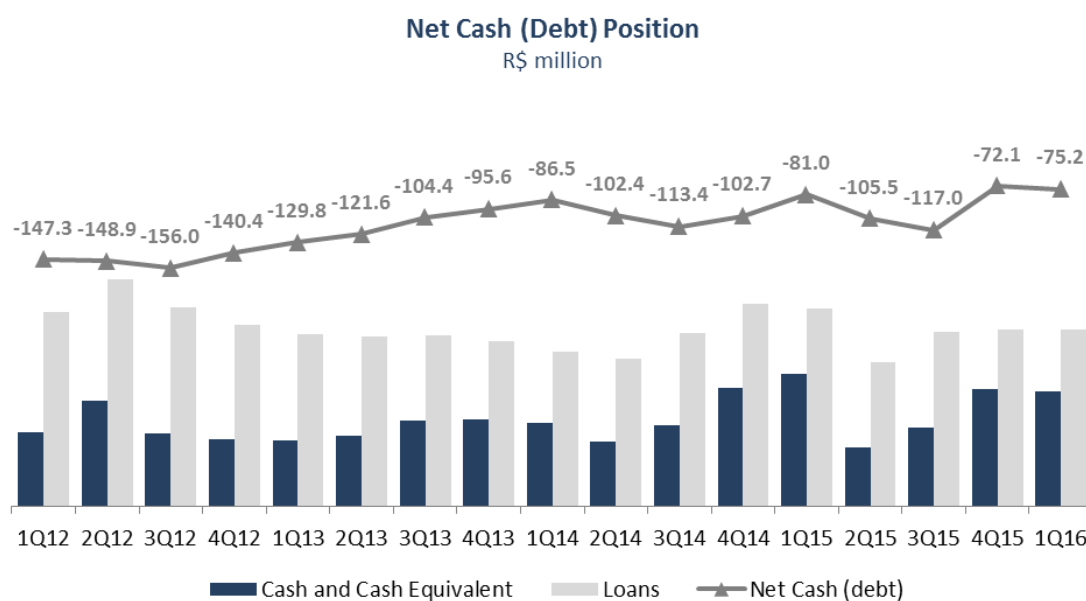
### Investments

Investments in 1Q16 totaled R\$2.4 million, which were partly used for maintenance, productivity, flexibility and competitiveness of the industrial facilities within the investment plan for 2016.

## FINANCIAL POSITION

Short-term investments, including those backed by debentures, are made with financial institutions with low credit risk and their yield is substantially indexed to the interbank deposit rate ("CDI"). The consolidated position of cash and cash equivalents as at March 31, 2016 was R\$141.7 million.

The Company's borrowings are used mainly in investments in the modernization of the industrial facilities, research and development of new products and financing of exports and imports. As at March 31, 2016, the amount of financing in local currency was R\$189.0 million and in foreign currency, R\$27.9 million, totaling R\$216.9 million.



As at March 31, 2016, the Company did not have any derivative transactions.

## SHARE REPURCHASE PROGRAM

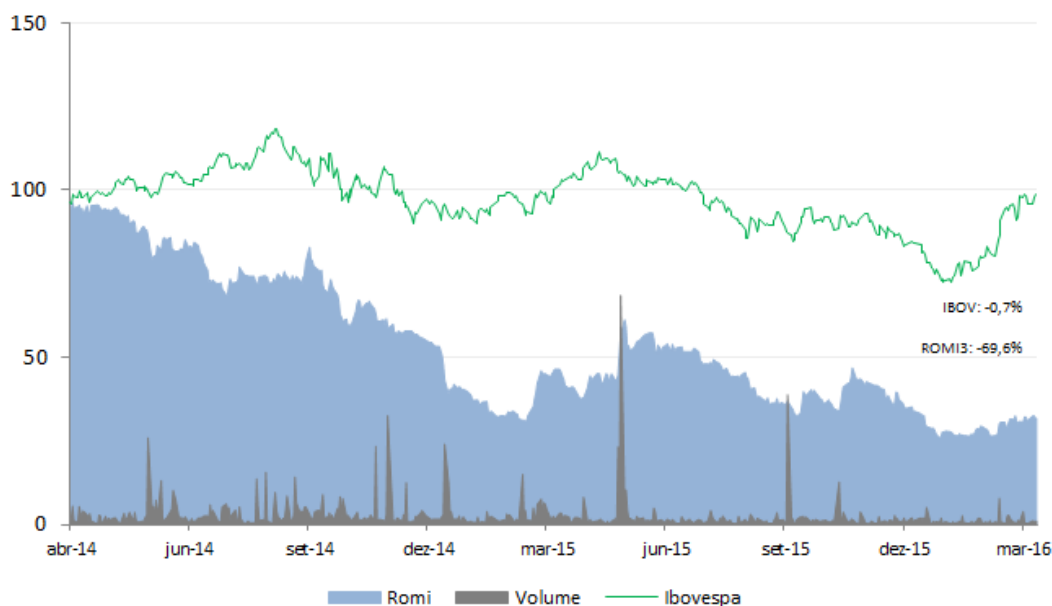
At a meeting held on April 28, 2015, the Board of Directors approved a program for repurchase of shares. According to the program, the share repurchase will begin on April 28, 2015 ending on April 27, 2016. Up to 3,100,000 shares can be repurchased under the Program, representing 8.92% of the Company's free float. The program was completed on January 19, 2016 for the total price of R\$5,599,851.41, and on April 5, 2016 approval was given for the cancelation of 3,100,000 shares, without capital reduction.

On April 6, 2016, the Board of Directors approved the Common Shares Acquisition Program, with share acquisition operations to be carried out between April 7, 2016 and April 7, 2017. The number of common shares to be acquired is 2,800,000 shares, representing 9.07% of the Company's free float. With the Program, the Company intends to generate shareholder value by utilizing efficiently its capital structure.

## CAPITAL MARKETS

### Share Performance ROMI3 vs. Ibovespa

From: 04/01/2014 to 03/31/2016



Source: BM&FBovespa

At the end of 1Q16, Romi's common shares (ROMI3) were traded at R\$1.55, posting depreciation of 10.4% in the quarter and 36.2% in the twelve-month period. The BM&FBovespa Index posted appreciation of 15.5% in the quarter and depreciation of 2.1% in the last twelve months.

The Company's market capitalization as at March 31, 2016 was R\$106.6 million. The average daily trading volume in 1Q16 was R\$135,000.

# FINANCIAL STATEMENTS

## Consolidated Balance Sheet

(R\$ 000)

ASSETS		03/31/15	12/31/15	03/31/16	LIABILITIES AND SHAREHOLDER'S EQUITY		03/31/15	12/31/15	03/31/16
<b>CURRENT</b>		<b>732,373</b>	<b>701,532</b>	<b>675,509</b>	<b>CURRENT</b>		<b>365,762</b>	<b>247,562</b>	<b>242,746</b>
Cash and cash equivalents		161,979	144,581	141,698	Loans and financing		105,412	45,825	51,819
Trade accounts receivable		96,413	122,126	106,029	FINAME manufacturer financing		119,421	82,785	76,020
Onlending of FINAME manufacturer financing		155,755	120,908	116,600	Trade accounts payable		42,592	28,400	35,831
Inventories		279,213	267,786	269,888	Payroll and related taxes		22,812	20,834	24,374
Recoverable taxes		19,936	22,923	20,514	Taxes payable		6,158	6,354	3,515
Related Parties		712	-	-	Advances from customers		56,913	37,851	28,751
Other receivables		18,365	23,208	20,780	Interest on capital, dividends and participations		297	1,487	1,487
					Other payables		11,003	24,026	20,949
<b>NONCURRENT</b>		<b>564,900</b>	<b>517,186</b>	<b>501,600</b>	Related Parties		1,154	-	-
<b>Long-Term Assets</b>		<b>214,814</b>	<b>167,009</b>	<b>165,011</b>	<b>NON CURRENT</b>		<b>285,549</b>	<b>298,161</b>	<b>279,671</b>
Trade accounts receivable		7,639	8,941	8,751	<b>Long-term liabilities</b>				
Onlending of FINAME manufacturer financing		127,255	99,541	93,113	Loans and financing		137,617	170,817	165,087
Recoverable taxes		2,596	1,203	982	FINAME manufacturer financing		115,401	92,124	81,564
Deferred income and social contribution taxes		48,818	48,738	52,935	Deferred income and social contribution taxes		26,989	32,711	31,025
Escrow Deposits		2,566	2,627	2,698	Taxes payable		1,133	545	539
Other receivables		25,940	5,959	6,532	Reserve for contingencies		4,035	1,459	1,006
					Other payables		374	505	450
<b>Investments</b>					<b>SHAREHOLDER'S EQUITY</b>		<b>644,424</b>	<b>670,719</b>	<b>653,179</b>
Property, Plant and Equipment, net		279,367	277,809	267,735	Capital		492,025	492,025	492,025
Investment in Subsidiaries and Associate Companies		2,487	-	-	Capital reserve		-	-	-
Investment Property		20,164	17,000	17,000	Retained earnings		135,952	140,721	140,721
Intangible assets		48,068	55,368	51,854	Income (loss) for the period		(1,773)	-	(9,965)
					Income (loss) for the period for discontinued operations		-	(5,078)	(5,600)
					Treasury shares		18,220	43,051	35,998
					<b>NON CONTROLLING INTERESTS</b>		<b>1,538</b>	<b>2,276</b>	<b>1,513</b>
					<b>TOTAL SHAREHOLDER'S EQUITY</b>		<b>645,962</b>	<b>672,995</b>	<b>654,692</b>
<b>TOTAL ASSETS</b>		<b>1,297,273</b>	<b>1,218,718</b>	<b>1,177,109</b>	<b>TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY</b>		<b>1,297,273</b>	<b>1,218,718</b>	<b>1,177,109</b>

## Consolidated Income Statement

(R\$ thousand)

	1Q15	4Q15	1Q16	Var. 1Q16/4Q15	Var. 1Q16/1Q15
<b>Net Operating Revenue</b>	<b>120.969</b>	<b>212.443</b>	<b>129.810</b>	<b>-38,9%</b>	<b>7,3%</b>
Cost of Goods Sold	(94.351)	(161.617)	(103.582)	-35,9%	9,8%
<b>Gross Profit</b>	<b>26.618</b>	<b>50.826</b>	<b>26.228</b>	<b>-48,4%</b>	<b>-1,5%</b>
<i>Gross Margin %</i>	<i>22,0%</i>	<i>23,9%</i>	<i>20,2%</i>		
<b>Operating Expenses</b>	<b>(36.156)</b>	<b>(19.260)</b>	<b>(38.799)</b>	<b>101,4%</b>	<b>7,3%</b>
Selling expenses	(14.250)	(14.388)	(14.978)	4,1%	5,1%
Research and development expenses	(4.833)	(3.973)	(4.134)	4,1%	-14,5%
General and administrative expenses	(15.981)	(22.275)	(19.162)	-14,0%	19,9%
Management profit sharing and compensation	(1.638)	(1.407)	(1.186)	-15,7%	-27,6%
Other operating income, net	546	22.783	661	-97,1%	21,1%
<b>Operating Income before Financial Results</b>	<b>(9.538)</b>	<b>31.566</b>	<b>(12.571)</b>	<b>-139,8%</b>	<b>31,8%</b>
<i>Operating Margin %</i>	<i>-7,9%</i>	<i>14,9%</i>	<i>-9,7%</i>		
<b>Financial Results, Net</b>	<b>6.610</b>	<b>(1.451)</b>	<b>(1.326)</b>	<b>-8,6%</b>	<b>-120,1%</b>
Financial income	6.137	4.478	4.192	-6,4%	-31,7%
Financial expenses	(6.393)	(4.722)	(3.741)	-20,8%	-41,5%
Exchange gain (loss), net	6.866	(1.207)	(1.777)	47,2%	-125,9%
<b>Operations Operating Income</b>	<b>(2.928)</b>	<b>30.115</b>	<b>(13.897)</b>	<b>-146,1%</b>	<b>374,6%</b>
Income tax and social contribution	1.236	(6.969)	3.988	-157,2%	222,7%
<b>Net income</b>	<b>(1.692)</b>	<b>23.146</b>	<b>(9.909)</b>	<b>-142,8%</b>	<b>485,6%</b>
<i>Net Margin %</i>	<i>-1,4%</i>	<i>10,9%</i>	<i>-7,6%</i>		
<b>Net profit concerning:</b>					
Controlling interests	(1.773)	22.277	(9.965)	-144,7%	462,0%
Non controlling interests	81	869	56	-93,6%	-30,9%
<b>EBITDA</b>	<b>(1.119)</b>	<b>39.926</b>	<b>(3.629)</b>	<b>-109,1%</b>	<b>224,4%</b>
Net income / loss for the period	(1.692)	23.146	(9.909)	-142,8%	485,6%
Income tax and social contribution	(1.236)	6.969	(3.988)	-157,2%	222,7%
Financial income, net	(6.610)	1.451	1.326	-8,6%	-120,1%
Depreciation	8.419	8.360	8.942	7,0%	6,2%
<i>EBITDA Margin %</i>	<i>-0,9%</i>	<i>18,8%</i>	<i>-2,8%</i>		
Nº of shares in capital stock (th)	68.758	68.758	68.758	0,0%	0,0%
Net income per share - R\$	(0,02)	0,32	(0,14)	-144,7%	488,9%

## Consolidated Cash Flow Statement

(R\$ thousand)

	1Q15	4Q15	1Q16
<b>Cash from operating activities</b>			
<b>Net Income</b>	<b>(2,928)</b>	<b>30,116</b>	<b>(13,897)</b>
Financial expenses and exchange gain	1,519	(8,518)	3,434
Depreciation and amortization	8,419	8,375	8,942
Allowance for doubtful accounts and other receivables	294	(1,461)	975
Proceeds from sale of fixed assets and intangibles	(283)	(25,486)	(269)
Provision for inventory realization	2,484	(21,689)	309
Reserve for contingencies	(1,404)	(1,160)	(16)
<b>Change on operating assets and liabilities</b>			
Trade accounts receivable	17,363	16,034	14,118
Related Parties	(158)	-	-
Onlending of FINAME manufacturer financing	20,498	18,094	10,711
Inventories	(19,661)	78,598	(2,410)
Recoverable taxes, net	(5,667)	(2,544)	(1,567)
Escrow deposits	(121)	3,439	(71)
Other receivables	3,061	10,655	3,659
Trade accounts payable	10,990	(10,706)	7,626
Payroll and related taxes	4,860	(10,039)	3,556
Taxes payable	2,897	(1,957)	86
Advances from customers	15,985	(30,939)	(9,100)
Other payables	(4,768)	3,411	(3,772)
<b>Cash provided by (used in) operating activities</b>	<b>53,380</b>	<b>54,223</b>	<b>22,314</b>
Income tax and social contribution paid	(275)	(196)	(629)
<b>Net Cash provided by (used in) operating activities</b>	<b>53,105</b>	<b>54,027</b>	<b>21,685</b>
Purchase of fixed assets	(4,211)	(5,540)	(2,425)
Sales of fixed assets	-	3,903	664
Increase in intangible assets	536	(372)	(87)
<b>Net cash Used in Investing Activities</b>	<b>(3,675)</b>	<b>(2,009)</b>	<b>(1,848)</b>
Interest on capital paid	(1,886)	(114)	(819)
Share Repurchase	-	(1,164)	(522)
New loans and financing	4,824	25,609	14,992
Payments of loans and financing	(14,636)	(19,603)	(13,312)
Interests paid (including Finame manufacturer financing)	(6,144)	(4,966)	(5,512)
New loans in Finame manufacturer	28,504	12,777	7,018
Payment of Finame manufacturer financing	(41,069)	(27,548)	(24,275)
<b>Net Cash provided by (used in) Financing Activities</b>	<b>(30,407)</b>	<b>(15,009)</b>	<b>(22,430)</b>
<b>Increase (decrease) in cash and cash equivalents</b>	<b>19,023</b>	<b>37,009</b>	<b>(2,593)</b>
Exchange variation changes on cash and cash equivalents abroad	(2,624)	11,003	(290)
<b>Cash and cash equivalents - beginning of period</b>	<b>145,580</b>	<b>96,569</b>	<b>144,581</b>
<b>Cash and cash equivalents - end of period</b>	<b>161,979</b>	<b>144,581</b>	<b>141,698</b>



## Appendix I –Income Statement by Business Unit Statement

### Income Statement by Business Units - 1Q16

R\$ 000	Romi Machines	Burkhardt + Weber Machines	Raw and Machined Cast Iron Parts	Total
<b>Net Operating Revenue</b>	<b>67,574</b>	<b>21,727</b>	<b>40,510</b>	<b>129,810</b>
<b>Cost of Sales and Services</b>	<b>(44,562)</b>	<b>(21,420)</b>	<b>(37,600)</b>	<b>(103,582)</b>
Business Units Transfers	1,449	-	3,324	4,773
Business Units Transfers	(3,324)	-	(1,449)	(4,773)
<b>Gross Profit</b>	<b>21,137</b>	<b>307</b>	<b>4,785</b>	<b>26,227</b>
<i>Gross Margin %</i>	<i>31.3%</i>	<i>1.4%</i>	<i>11.8%</i>	<i>20.2%</i>
<b>Operating Expenses</b>	<b>(25,837)</b>	<b>(8,762)</b>	<b>(4,200)</b>	<b>(38,799)</b>
Selling	(11,309)	(2,830)	(839)	(14,978)
General and Administrative	(10,247)	(5,932)	(2,983)	(19,162)
Research and Development	(4,134)	-	-	(4,134)
Management profit sharing	(808)	-	(378)	(1,186)
Other operating revenue	661	-	-	661
<b>Operating Income before Financial Results</b>	<b>(4,700)</b>	<b>(8,455)</b>	<b>585</b>	<b>(12,571)</b>
<i>Operating Margin %</i>	<i>-7.0%</i>	<i>-38.9%</i>	<i>1.4%</i>	<i>-9.7%</i>
Depreciation and amortization	3,791	1,807	3,344	8,942
<b>EBITDA</b>	<b>(909)</b>	<b>(6,648)</b>	<b>3,929</b>	<b>(3,629)</b>
<i>EBITDA Margin %</i>	<i>-1.3%</i>	<i>-30.6%</i>	<i>9.7%</i>	<i>-2.8%</i>

### Income Statement by Business Units - 1Q15

R\$ 000	Romi Machines	Burkhardt + Weber Machines	Raw and Machined Cast Iron Parts	Total
<b>Net Operating Revenue</b>	<b>86,573</b>	<b>7,125</b>	<b>27,271</b>	<b>120,969</b>
<b>Cost of Sales and Services</b>	<b>(54,099)</b>	<b>(8,467)</b>	<b>(31,784)</b>	<b>(94,351)</b>
Business Units Transfers	2	-	4,125	4,127
Business Units Transfers	(4,125)	-	(2)	(4,127)
<b>Gross Profit</b>	<b>28,351</b>	<b>(1,342)</b>	<b>(390)</b>	<b>26,618</b>
<i>Gross Margin %</i>	<i>32.7%</i>	<i>-18.8%</i>	<i>-1.4%</i>	<i>22.0%</i>
<b>Operating Expenses</b>	<b>(28,416)</b>	<b>(4,645)</b>	<b>(3,095)</b>	<b>(36,156)</b>
Selling	(12,546)	(872)	(832)	(14,250)
General and Administrative	(10,260)	(3,773)	(1,948)	(15,981)
Research and Development	(4,833)	-	-	(4,833)
Management profit sharing	(1,323)	-	(315)	(1,638)
Other operating revenue	546	-	-	546
<b>Operating Income before Financial Results</b>	<b>(66)</b>	<b>(5,986)</b>	<b>(3,485)</b>	<b>(9,537)</b>
<i>Operating Margin %</i>	<i>-0.1%</i>	<i>-84.0%</i>	<i>-12.8%</i>	<i>-7.9%</i>
Depreciation and amortization	4,308	1,355	2,756	8,419
<b>EBITDA</b>	<b>4,243</b>	<b>(4,631)</b>	<b>(729)</b>	<b>(1,118)</b>
<i>EBITDA Margin %</i>	<i>4.9%</i>	<i>-65.0%</i>	<i>-2.7%</i>	<i>-0.9%</i>

## Appendix II – Financial Statements of B+W

	(€ 000)		
ASSETS	03/31/15	12/31/15	03/31/16
<b>CURRENT</b>	<b>23,569</b>	<b>18,687</b>	<b>17,134</b>
Cash and Cash equivalents	2,997	2,807	91
Trade accounts receivable	4,871	7,263	6,773
Inventories	13,755	8,288	9,108
Recoverable taxes	1,577	182	966
Related Parties	210	4	34
Other receivables	160	141	162
<b>NONCURRENT</b>	<b>30,234</b>	<b>28,687</b>	<b>28,367</b>
<b>Investments</b>			
Property, Plant and Equipment, net	16,182	15,742	15,639
Investment in Subsidiaries and Associate Companies	722	24	24
Intangible assets	13,330	12,922	12,704
<b>TOTAL ASSETS</b>	<b>53,803</b>	<b>47,374</b>	<b>45,501</b>

	(€ 000)		
LIABILITIES AND SHAREHOLDER'S EQUITY	03/31/15	12/31/15	03/31/16
<b>CURRENT</b>	<b>18,826</b>	<b>11,341</b>	<b>9,974</b>
Loans and financing	1,141	958	1,799
Trade accounts payable	1,674	1,205	545
Payroll and related taxes	1,040	492	800
Taxes payable	436	409	146
Advances from customers	12,887	6,048	4,817
Other payables	1,313	2,146	1,844
Related Parties	335	82	24
<b>NON CURRENT</b>	<b>8,851</b>	<b>8,459</b>	<b>9,313</b>
<b>Long-term liabilities</b>			
Loans and financing	3,676	3,418	4,317
Deferred income and social contribution taxes	5,176	5,041	4,996
<b>SHAREHOLDER'S EQUITY</b>	<b>26,126</b>	<b>27,574</b>	<b>26,213</b>
Capital	7,025	7,025	7,025
Capital reserve	505	505	505
Accumulated deficit	18,596	20,044	18,683
<b>TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY</b>	<b>53,803</b>	<b>47,374</b>	<b>45,501</b>

## B+W Income Statement

	(€ 000)		
	1Q15	4Q15	1Q16
<b>Net Operating Revenue</b>	<b>2,167</b>	<b>22,743</b>	<b>5,052</b>
Cost of Goods Sold	(2,613)	(16,122)	(4,971)
<b>Gross Profit</b>	<b>(446)</b>	<b>6,621</b>	<b>81</b>
<i>Gross Margin %</i>	<i>-20.6%</i>	<i>29.1%</i>	<i>1.6%</i>
<b>Operating Expenses</b>	<b>(1,453)</b>	<b>(1,436)</b>	<b>(2,034)</b>
Selling expenses	(268)	(528)	(665)
General and administrative expenses	(1,185)	(908)	(1,369)
<b>Operating Income before Financial Results</b>	<b>(1,899)</b>	<b>5,185</b>	<b>(1,953)</b>
<i>Operating Margin %</i>	<i>-87.6%</i>	<i>22.8%</i>	<i>-38.7%</i>
<b>Financial Results, Net</b>	<b>(176)</b>	<b>(83)</b>	<b>(30)</b>
<b>Operations Operating Income</b>	<b>(2,075)</b>	<b>5,102</b>	<b>(1,983)</b>
Income tax and social contribution	600	(1,745)	573
<b>Net income</b>	<b>(1,475)</b>	<b>3,357</b>	<b>(1,410)</b>
<i>Net Margin %</i>	<i>-68.1%</i>	<i>14.8%</i>	<i>-27.9%</i>
<b>EBITDA</b>	<b>(1,476)</b>	<b>5,697</b>	<b>(1,534)</b>
Net income / loss for the period	(1,475)	3,357	(1,410)
Income tax and social contribution	(600)	1,745	(573)
Financial income, net	176	83	30
Depreciation	423	512	419
<i>EBITDA Margin %</i>	<i>-68.1%</i>	<i>25.0%</i>	<i>-30.4%</i>

Statements contained in this release related to the Company's business outlook, projections of operating and financial results, and references to the Company's growth potential are mere forecasts and have been based on Management's expectations regarding its future performance. These expectations are highly dependent upon market behavior, economic conditions in Brazil, the industry and international markets, therefore being subject to changes.