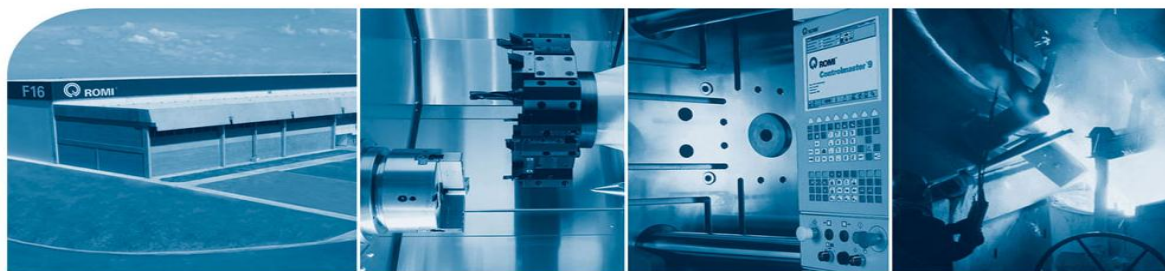




ROMI®

A TRADITION OF INNOVATION



February 7, 2012

4Q11 Earnings Release

February 8, 2012

Share Price (12/31/2011)

ROMI3 – R\$ 6.74/share

Market Capitalization (12/31/2011)

R\$ 503.9 million

US\$ 268.7 million

Number of shares (12/31/2011)

Common: 74,757,547

Total: 74,757,547

Free Float = 52.56%

Earnings Conference Call

Time: 12:30 p.m. (Brazil)

Telephone for connection:

+55 (11) 4688-6361

Access code: Romi

Earnings Conference Call in English

Time: 2:00 p.m. (São Paulo)

4:00 p.m. (London)

11:00 a.m. (New York)

Telephone for connection:

US +1 (888) 700 0802

Brazil +55 (11) 4688 6361

Others + 1 (786) 924 6977

Access code: Romi

Investor Relations Contact:

Luiz Cassiano R. Rosolen
Investor Relations Officer
Phone: +55 (19) 3455-9004
dri@romi.com

Fabio B. Taiar
IR Manager
Phone: +55 (19) 3455-9418
gri@romi.com

Juliana Mendes Calil
IR Associate
Phone: +55 (19) 3455-9514
icalil@romi.com

Website:

www.romi.com

**ROMI®**

A TRADITION OF INNOVATION

Santa Bárbara d'Oeste, SP, February 7, 2012 - Indústrias Romi S.A. (Bovespa: ROMI3), domestic market leader in Machine Tools and Plastic Processing Machines, as well as an important producer of Rough and Machined Cast Iron Parts, announces its results for the fourth quarter of 2011 (4Q11). Except where otherwise stated, the Company's operating and financial information is presented on a consolidated basis, in accordance with International Financial Reporting Standards (IFRS), and monetary amounts are expressed in thousands of Reais.

Highlights

Romi broadens its portfolio of high-tech products and expands its global operations with the acquisition of Burkhardt + Weber, a German manufacturer of machine tools

- The Rough and Machined Cast Iron Parts business unit's net revenue grew 62.6% in 4Q11 in relation to 4Q10, and 45.7% in 2011 in relation to 2010.
- The Machine Tool business unit's new orders posted growth of 4.7% in 2011 compared to 2010.
- In 4Q11, revenue from the foreign market grew 21.9% in relation to 4Q10.
- New orders totaled R\$ 692.1 million in 2011, similar to the figure for 2010, demonstrating solid and consistent performance even in times of adverse conditions.

ROMI - Consolidated	Quarter					Accumulated		
In Thousands of Reais	4Q10	3Q11	4Q11	Chg. %	Chg. %	2010	2011	Chg. %
Sales Volume				4Q/4Q	4Q/3Q			12M/12M
Machine Tools (units)	706	519	511	(27.6)	(1.5)	2,326	2,043	(13.0)
Plastic Processing Machines (units)	111	96	61	(45.0)	(36.5)	425	387	(10.8)
Rough and Machined Cast Iron Parts (tons)	2,635	5,299	4,250	61.3	(18.7)	11,489	16,639	46.6
Net Operating Revenue	191,213	167,516	152,016	(20.5)	(9.3)	673,529	631,054	(6.3)
Gross margin (%)	34.4%	29.3%	19.2%			36.0%	27.4%	
Operating Income (EBIT)	21,504	2,724	(19,070)	(188.7)	(800.1)	76,901	(11,064)	(114.4)
Operating margin (%)	11.2%	1.6%	-12.5%			11.4%	-1.8%	
Net Income	17,662	8,668	(17,219)	(197.5)	(298.7)	68,750	4,326	(93.7)
Net margin (%)	9.2%	5.2%	-11.3%			10.2%	0.7%	
EBITDA	28,146	10,086	(12,042)	(142.8)	(219.4)	100,942	17,731	(82.4)
EBITDA margin (%)	14.7%	6.0%	-7.9%			15.0%	2.8%	
Investments	12,142	3,331	6,776	(44.2)	(103.4)	33,253	19,702	(40.8)

EBITDA = earnings before interest, taxes, depreciation and amortization

**ROMI**[®]

A TRADITION OF INNOVATION

Corporate Profile

Romi is the leading Brazilian manufacturer of Machine Tools and Plastic Processing Machines. It also has an important share of the Rough and Machined Cast Iron Parts market. The Company's main customer segments are the automotive (light and heavy), agricultural machinery, capital goods, consumer goods, tooling and hydraulic equipment industries, among many others.

The Company has thirteen industrial units, five of which are dedicated to the final assembly of industrial machinery. Romi also operate two foundries, four units for components machining, one unit for the manufacture of steel sheet components, and a plant for the assembly of electronic control panels. The Company has installed capacity for the production of approximately 3,950 industrial machines and 50,000 tons of castings per year.

The Machine Tools business unit, which accounted for 67.9% of the Company's 4Q11 revenue, comprises lines for Conventional Lathes, CNC (computerized numerical control) Lathes, Machining Centers, and Vertical and Horizontal Heavy and Extra-Heavy Lathes. The Rough and Machined Cast Iron Parts and Plastic Processing Machines business units (the latter comprising plastic injection and blow molding machines) contributed 17.3% and 14.8%, respectively, of the revenue for the period.

Current Economic Scenario

In early 2011, the market consensus was that it would be the year in which economic recovery would gain force, after the global financial crisis that began in 2008. However, this expectation did not materialize, having a negative impact on domestic manufacturing's performance. Growth in GDP, as well as industrial activity and investments, fell short of expectations in early 2011, impacting Romi's results. The foreign scenario also deteriorated over the course of the year, with the deepening of the European crisis and the issue of raising the US debt ceiling. All these factors drove a decline in local industrial confidence, increasing volatility for new investment decisions, which was felt throughout the year by Romi.

Meanwhile, Brazil was trying to keep up the pace of growth, even in the midst of global turbulence, inflation and exchange rate instability. The Brazilian government began the year concerned about overheating of the economy, and thus reinforced macro-prudential measures, as well as raising the Selic benchmark interest rate. In late August, with the deterioration of the external crisis and resulting fears of a slowdown, the Central Bank began cutting interest rates and reversing actions to restrain credit.

In light of this scenario of instability, Brazilian manufacturing – affected by exchange rates and the global economy's low growth – suffered in this period the effects of uncertainty about what path demand would take.

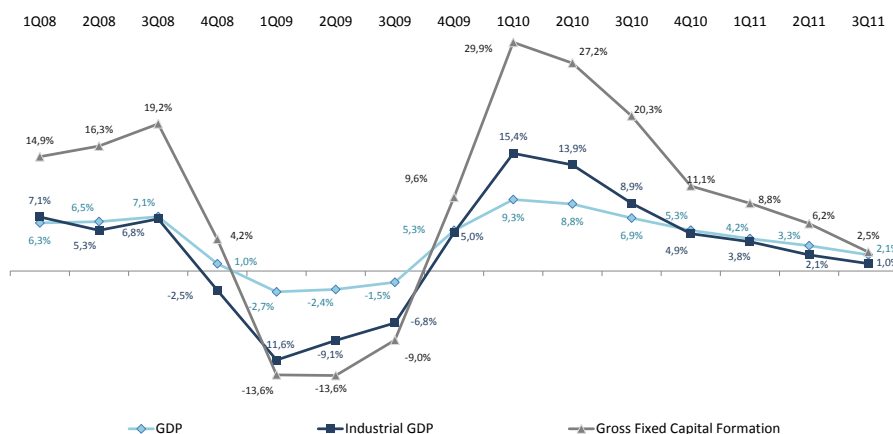
For Romi, the scenario of uncertainty reduced opportunities to sell machines in 2011. This, along with a strong local currency over the course of 2011, led the Company to charge lower prices, since competition is mainly from imported machinery.

Economic data for 3Q11 (compared to the same quarter of 2010), released by the IBGE, point to deceleration of industrial GDP growth to 1.0%. Growth of Gross Fixed Capital Formation also decelerated sharply, to 2.5%, due to growth in 2010 compared to demand conditions in 2011.



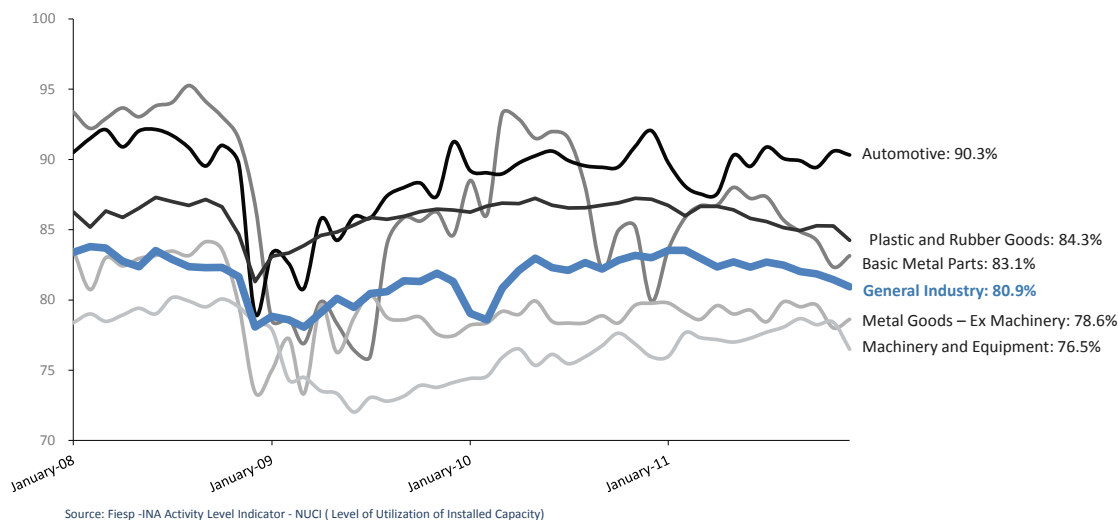
ROMI®

A TRADITION OF INNOVATION



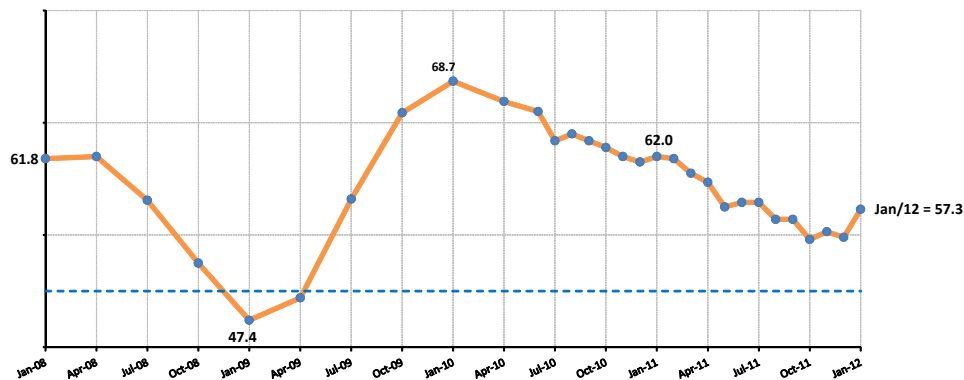
Source: IBGE (quarter this year vs. quarter last year)

The Gross Fixed Capital Formation indicator should be observed in conjunction with FIESP's installed capacity utilization index, as shown in the following graph. We point out the main sectors with demand for the Company's products:



Source: Fiesp -INA Activity Level Indicator - NUCI (Level of Utilization of Installed Capacity)

The Industrial Executive Confidence Index, released by the National Confederation of Industry (CNI), is still favorable, with prospects for improvement in early 2012.



Source: CNI - ICEI (Industrial Executive Confidence Index)

**ROMI®**

A TRADITION OF INNOVATION

Market

Romi's main competitive advantages in the domestic market – products with cutting-edge technology, the company's own nationwide distribution network, ongoing technical assistance, availability of attractive customer credit packages in local currency, and short product delivery times – are all recognized by customers, giving the ROMI® brand name a traditional and prestigious reputation.

New Orders (gross amounts, including taxes)

Order Entry (R\$ thousand)	4Q09	1Q10	2Q10	3Q10	4Q10	1Q11	2Q11	3Q11	4Q11	Chg % 4T11/4T10	Chg % 4T11/3T11
Machine Tools	158,061	94,084	132,784	111,777	99,194	110,370	129,179	113,057	105,751	6.6%	-6.5%
Plastic Machines	71,065	42,138	53,187	43,865	32,127	30,418	37,846	27,861	25,495	-20.6%	8.5%
Rough and Machined Cast Iron Parts	17,585	21,968	22,065	24,276	13,729	38,149	21,186	33,304	19,445	41.6%	-41.6%
Total	246,711	158,190	208,036	179,918	145,050	178,937	188,211	174,222	150,691	3.9%	-13.5%

Order Entry (R\$ thousand)	2008	2009	2010	2011	Chg % 2011/2010	Chg % 2011/2009
Machine Tools	479,200	381,436	437,839	458,357	4.7%	20.2%
Plastic Machines	124,496	163,557	171,317	121,619	-29.0%	-25.6%
Rough and Machined Cast Iron Parts	118,542	47,828	82,038	112,084	36.6%	134.3%
Total	722,238	592,821	691,194	692,060	0.1%	16.7%

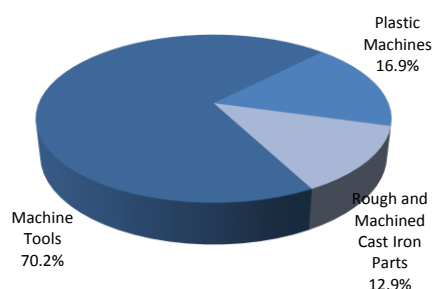
In 4Q11, the Company's volume of new orders was 3.9% higher than the figure for 4Q10. For full-year 2011, new orders totaled R\$ 692.1 million, 0.1% more than that obtained for 2010.

Compared to 4Q10, the Machine Tool unit's new orders rose 6.6%, demonstrating consistency every quarter of the year and, even with the scenario of uncertainty in the global economy.

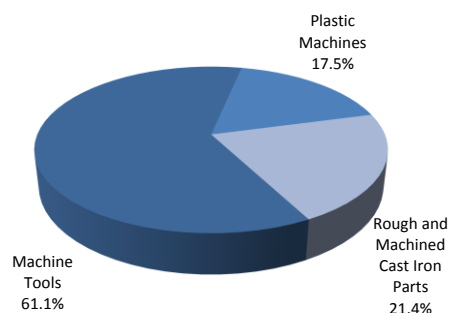
The Plastic Processing Machine business unit, for its part, experienced a 20.6% drop in the volume of new orders comparing 4Q11 to 4Q10, mainly due to heightened competition in the domestic market, as commented in previous quarters. This competition led the Company to increase its discounts over the course of 2011.

In the Rough and Machined Cast Iron Parts segment, the time to convert new orders into billing is considerably shorter than in the machinery segment. Thus, the impact of the Euro 5 standard, the new stage of emissions legislation for diesel-engine vehicles, on demand for rough and machined cast iron products from this industry lasted until 3Q11. This, together with various customers on collective leave, led new orders for rough and machined cast iron parts to fall 41.6% in 4Q11 compared to the previous quarter. In relation to 2010, new orders rose 36.6%, with significant growth from the power generation sector (wind).

Order Entry
(4Q11)



Order Book
(4Q11)



Order Backlog (gross amounts, including taxes, at the end of each period)

Order Book (R\$ thousand)	4Q09	1Q10	2Q10	3Q10	4Q10	1Q11	2Q11	3Q11	4Q11
Machine Tools	121,817	107,763	128,434	124,310	82,656	95,269	103,986	92,277	96,143
Plastic Processing Machines	67,103	80,528	77,228	66,470	47,564	41,876	33,139	29,789	27,609
Rough and Machined Cast Iron Parts	9,952	21,066	19,779	22,543	21,457	43,313	36,530	33,612	33,612
Total	198,872	209,357	225,441	213,323	151,677	180,458	173,655	155,678	157,365

Note: Order backlog figures do not include parts, services and resale business.

Operating Performance

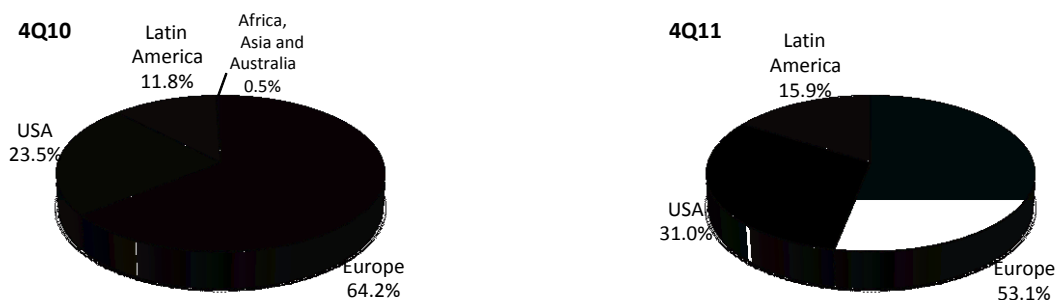
Net Operating Revenue

Net Operating Revenue reached R\$ 152.0 million for 4Q11, down 20.5% from 4Q10 and 9.3% less than the figure for 3Q11. For full-year 2011, net operating revenue came in at R\$ 631.1 million, 6.3% lower than the figure for 2010.

Comparing 4Q11 with 4Q10 and full-year results, there was growth in revenue from the Rough and Machined Cast Iron Parts unit, but declines in both the Machine Tool unit and the Plastic Processing Machine unit. In the case of the Machine Tool unit, over the course of the year, Romi invested in its discount policy in order to maintain its volume of operating activity. In the case of Plastic Processing machine, as stated in previous quarters, Romi has been suffering with strong competition from imported products, mainly from China. As a result, in this unit it has also invested in its discount policy.

In 4Q11, revenue from the foreign market reached R\$ 23.4 million, 21.9% higher than the figure for 4Q10 (R\$ 19.2 million). In USD, revenue from the foreign market in 4Q11 reached US\$ 13.0 million, representing a 14.0% increase from the figure for 4Q10 (US\$ 11.4 million).

In the quarter, Europe accounted for 53.1% of revenue from the foreign market. In relation to the same quarter last year, the US' share of Romi's sales expanded to 31.0%. Latin America, for its part, accounted for 15.9%.



In 12M11, revenue from the foreign market accounted for 10.0% (US\$ 45.2 million) of Net Operating Revenue, compared to 8.7% (US\$ 33.9 million) in 12M10. Europe accounted for 56.8% (vs. 65.9% in 2010), the US, 26.9% (vs. 24.2% in 2010), and Latin America, 16.3% (vs. 9.4% in 2010), the last of which increased its share of the portfolio in relation to 12M10 mainly due to demand for machinery for the automotive and agriculture industries in Argentina.

Net Operating Revenue (R\$'000)

Romi - Consolidated	Quarter			Accumulated		
	4Q10	4Q11	Chg % 4Q/4Q	2010	2011	Chg % 2011/2010
Net Operating Revenue						
Machine Tools	125,187	103,212	-17.6%	427,104	407,107	-4.7%
Plastic Machines	49,825	22,459	-54.9%	179,413	126,336	-29.6%
Rough and Machined Cast Iron Parts	16,201	26,345	62.6%	67,012	97,611	45.7%
Total	191,213	152,016	-20.5%	673,529	631,054	-6.3%

Note: See income statement by business unit in Appendix I.

Machine Tools

This unit's net operating revenue reached R\$ 103.2 million in 4Q11, down 17.6% from the same quarter last year, and down 4.6% from 3Q11.

The Machine Tools business unit's physical sales in 4Q11 totaled 511 units, falling 27.6% from 4Q10 (706 units), and 1.5% from 3Q11 (519 units).

In the domestic market, this business unit's main customers were in the machining services segment, machinery and equipment manufacturing, automotive, tools, hydraulics and agricultural machinery industries.

Plastic Processing Machines

In 4Q11, the Plastic Processing Machines business unit's net revenue totaled R\$ 22.5 million, representing a 54.9% drop from 4Q10, attributable to a decline in sales volume resulting from strong competition from imported machinery, especially from China, as mentioned previously.

The Plastic Processing Machine business unit's physical sales totaled 61 units in 4Q11, down 45.0% from 4Q10 (111 units), and compared to 3Q11 (96 units), down 36.5%.

The sectors with the greatest demand for this business unit's products were packaging, services, automotive, homeware, furniture and civil construction.

Not only are plastic processing machines suffering with the intensification of competition in the Brazilian market, mainly due to inflows of Chinese products, but the plastic consumer goods market is also facing the same challenges, thus reducing demand for machinery.

Rough and Machined Cast Iron Parts

In 4Q11, this unit's physical sales totaled 4,250 tons, up 61.3% from the 2,635 tons sold in 4Q10, especially due to growth in production by segments with demand for the Company's products, such as commercial vehicles (trucks), agricultural machinery, wind energy and capital goods.

This business unit's share of the Company's total sales was 17.3% in 4Q11, similar to the level in 3Q11 (17.8%).

Operating Costs and Expenses

Gross margin fell 1520 basis points in 4Q11 in relation to 4Q10, mainly due to the decline in sales volume in the period, along with a greater amount of discounts given to keep products competitive, being necessary in light of the BRL's appreciation and low investment volumes in Brazil over the course of 2011. As Romi's operating expenses are more fixed than variable in nature, this decline in revenue volume directly affects the Company's margins.

Based on demand expectations for 2012, Romi revised its production schedule over the course of the second half, and as a result, adjusted its headcount. In 4Q11 and full-year 2011, employee termination expenses totaled R\$6.2 million and R\$12.0 million, respectively.

In addition, as has happened historically, the last quarter of the year reflects the impacts of the annual collective bargaining agreement, which in November 2011 had a 10.0% pay raise.

As a result of termination expenses, pay raises and the gross margin scenario, operating margin for 4Q11 was a negative 12.5%.

Comparing 2011 with 2010, besides the impacts mentioned previously, there was also a restructuring of personnel in Romi Italy in 3Q11 (R\$5.5 million) and a R\$1.3 million increase from 2010 in the Company's sales structure, through participation in trade shows and events in the sector, with the purpose of publicizing new product launches, as well as reinforcing Romi's image as a solid company that works closely with customers.

Romi - Consolidated	Quarter			Accumulated		
Gross Margin (%)	4Q10	4Q11	Chg bps 4Q/4Q	2010	2011	Chg bps 2011/2010
Machine Tools	41.9	28.0	-1395	42.7	34.8	-789
Plastic Machines	27.9	11.6	-1628	32.6	25.5	-709
Rough and Machined Cast Iron Parts	-4.2	-9.0	-481	3.0	-1.3	-428
Total	34.4	19.2	-1520	36.0	27.4	-869

Romi - Consolidated	Quarter			Accumulated		
EBIT Margin (%)	4Q10	4Q11	Chg bps 4Q/4Q	2010	2011	Chg bps 2011/2010
Machine Tools	19.0	-3.2	-2215	17.9	5.8	-1215
Plastic Machines	0.7	-47.4	-4806	3.3	-18.1	-2139
Rough and Machined Cast Iron Parts	-15.8	-19.5	-367	-8.3	-12.0	-373
Total	11.2	-12.5	-2379	11.4	-1.8	-1317

Machine Tools

This business unit's gross margin was 28.0% in 4Q11, down 1395 bps from 4Q10. Due to pressure from costs and expenses, mainly labor, as well as expenses on adjusting headcount to the new expectations for 2012, along with low investment growth in 2011, it was not possible to dilute costs and expenses significantly.

Comparing 2011 with 2010, this business unit's gross margin decreased by 789 bps, to 34.8%.

Operating margin, for its part, fell 2215 bps in 4Q11 from the 19.0% figure for 4Q10. For full-year 2011, operating margin was 5.8%, down 1215 bps due to the reasons mentioned previously.

Plastic Processing Machines

In this business unit, gross margin reached 11.6% in 4Q11, down 1628 bps from 4Q10. As mentioned previously, this segment has been suffering from strong competition from China in its lines of smaller machines, offered at prices lower than those charged by Romi. This has led to the need to offer additional discounts and a decline in volume, not allowing for dilution of fixed expenses.

It is worth noting that 2011's results were impacted by the restructuring in Romi Italy, in the amount of R\$ 2.9 million on gross profit and R\$ 5.5 million on operating profit.

Compared to 2010, this unit's gross margin posted a 709 bps drop, to 25.5%.

Operating margin fell 4806 bps in 4Q11 from the 0.7% figure for 4Q10. For full-year 2011, operating margin was a negative 18.1%, down 2139 bps.

Rough and Machined Cast Iron Parts

This business unit's gross margin was a negative 9.0% for 4Q11, down 481 bps from 4Q10. Low utilization of installed capacity, along with the pay raise and termination expenses, had a negative impact on this unit's margins in 4Q11.

For full-year 2011, this business unit's gross margin was a negative 1.3%, down 428 bps in relation to 2010.

Operating margin, for its part, fell 367 bps in 4Q11 from the same quarter a year earlier, to a negative 15.8%. For full-year 2011, operating margin was a negative 12.0%, decreasing 373 bps due to the reasons mentioned previously.

EBITDA and EBITDA Margin

In 4Q11, operating cash generation as measured by EBITDA (earnings before interest, taxes, depreciation and amortization) was a negative R\$ 12.0 million, with a negative EBITDA margin of 7.9%, and for full-year 2011, it was a positive R\$ 17.7 million, with an EBITDA margin of 2.8%, as shown in the table below:

Reconciliation of Net Income to EBITDA	Quarter			Accumulated		
R\$ thousand	4Q10	4Q11	Chg % 4Q/4Q	2010	2011	Chg % 2011/2010
Net Income	17,662	(17,219)	-197.5%	68,750	4,326	-93.7%
Net financial income	1,256	25	-98.0%	(4,247)	(10,836)	155.1%
Income tax and social contribution	2,586	(1,876)	-172.5%	12,398	(4,554)	-136.7%
Depreciation and amortization	6,642	7,028	5.8%	24,041	28,795	19.8%
EBITDA	28,146	(12,042)	-142.8%	100,942	17,731	-82.4%
EBITDA Margin	14.7%	-7.9%		15.0%	2.8%	

All the impacts mentioned in the “Operating Costs and Expenses” section also impacted Romi’s EBITDA in the period.

Profit for the Quarter

Profit for 4Q11 was a negative R\$ 17.2 million, mainly due to declining sales in the quarter, intensification of discounts to maintain competitiveness, increases in payroll and termination expenses, as mentioned previously. For full-year 2011, net income was R\$ 4.3 million, as a result of the operating effects commented upon previously.

Profit Distribution

Three payments of interest on capital were made, in April, July and October, attributable to 2011 mandatory minimum dividends, in the gross amount of approximately R\$ 24.6 million, representing R\$ 0.33 per share.

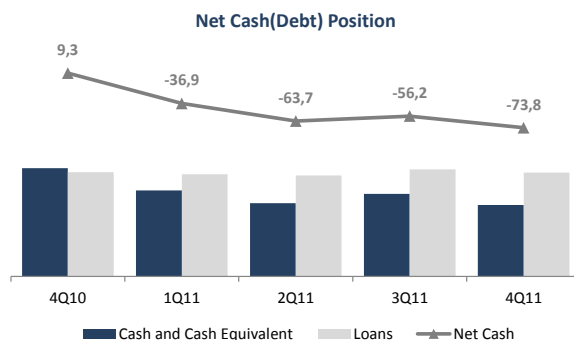
Investments

Investments in 4Q11 totaled R\$6.8 million, and were basically allocated to maintenance, productivity and upgrading of production facilities, as well as information technology. Over the course of 2011, investments totaled R\$ 19.7 million, 40.8% less than in 2010 and in line with the investment plan for the year.

Financial Position

Short-term investments, including those backed by debentures, are made with financial institutions with low credit risk and their yield is pegged to the interbank deposit rate (“CDI”), or time deposit rates (TD) when made abroad. The consolidated position of cash and cash equivalents as at December 31, 2011 was R\$ 162.8 million, of which R\$52.0 was in foreign currency and the remaining amount in local currency.

Romi’s borrowings are used mainly in investments to expand plant capacity and upgrading, and financing exports and imports. As at December 31, 2011, the amount of financing in local currency was R\$ 236.8 million. In 2011, the cash position was impacted by the use of working capital, especially in inventories, in an amount considered higher than normal by management. This scenario arises from the expected growth in investments in Brazil and, as a result, in demand for machinery that did not materialize in 2011. With an adjustment in the production program for 2012, these inventories should decrease in the coming quarters.



As at December 31, 2011, the Company did not conduct any derivative transactions.

Burkhardt + Weber Fertigungssysteme GmbH Acquisition



On December 22, 2011, Romi announced the acquisition, through Romi Europe (a wholly-owned subsidiary of Romi), of Burkhardt + Weber Fertigungssysteme GmbH ("B+W"), an important and traditional German manufacturer of machine tools.

B+W is established in a notable industrial region that is a center of development of high-tech manufacturing, in Reutlingen, Germany. Its products are sold directly and through commercial representatives around the world, including in China, through a subsidiary in which B+W has a 30% stake. It is recognized around the world for its products' high degree of sophistication and technology, and a highlight of its portfolio is its large horizontal machining centers and machinery for special applications, with 4 and 5 axes, featuring high precision and productivity, targeting important manufacturing sectors such as commercial automotive, aeronautics, energy and others.

The acquisition, concluded on January 31, 2012, is in line with Romi's strategic plan to broaden its portfolio of products with higher technological content and globally expand its operating bases and markets. In the coming years, Romi will add B+W products to its machine tool portfolio, thus increasing its capacity to offer its customers and South and North America premium machinery, with greater precision, produced in Germany.

The amount paid was € 20.5 million, of which € 4.1 million refers to the company's net cash position. Thus, the acquisition's enterprise value was approximately € 16.4 million.

Share Buyback Program

On August 22, 2011, the Board of Directors approved the program of acquisition of shares issued by the Company, with acquisitions of shares to be made between 08/22/2011 and 02/18/2012 (180 days).

On February 7, 2012, the Board of Directors approved an extension of this program for 180 days more from starting on its date of termination (acquisitions of shares may be held until 08/16/2012, with no intermission).

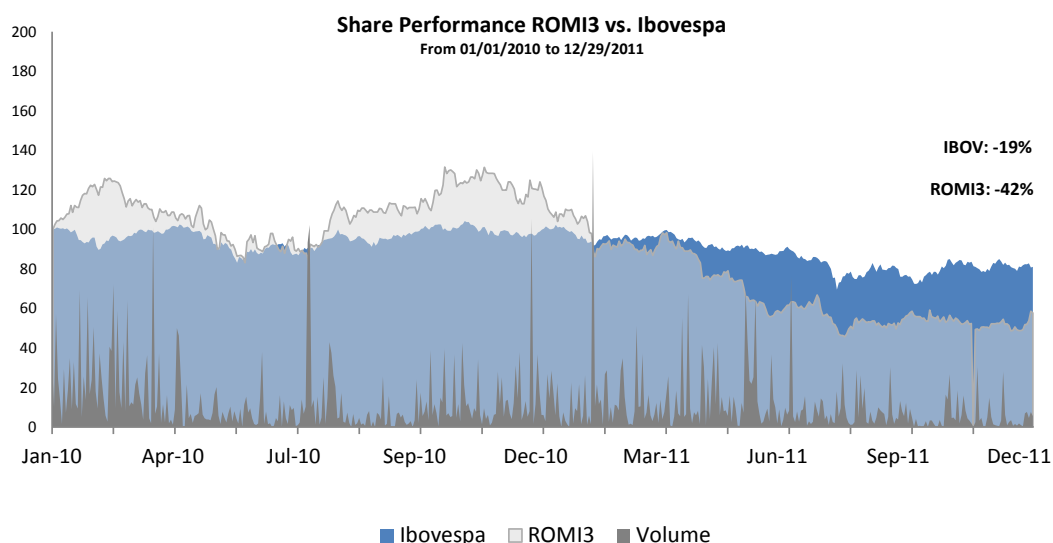
The maximum amount of shares to be acquired of 3,000,000 (three million) was not altered. Until December 31, 2011, 742,400 shares were purchased in the amount of \$ 4,598 thousand, representing an average value of the acquisition of R \$ 6.19 per share.

The Company's goal with the program remains to maximize value creation for its shareholders through the application of part of its financial resources available within the overall amount of profit reserves and capital.

**ROMI**[®]

A TRADITION OF INNOVATION

Stock Market



Source: BMF&Bovespa

At the end of 4Q11, Romi's common shares (ROMI3) were traded at R\$6.74, posting depreciation of 1.5% in the quarter (4Q11 vs. 3Q11), and 53.5% from the end of 4Q10. The Bovespa index gained 8.5% from the end of 3Q11 and fell 18.1% from the end of 4Q10.

The Company's market value as at December 31, 2011 was R\$ 503.9 million and the average daily trading volume for 4Q11 was R\$ 248 thousand.

Statements contained in this release related to the Company's business prospects, projections of operating and financial results, and references to the Company's growth potential are mere forecasts and have been based on Management's expectations regarding its future performance. These expectations are highly dependent upon market behavior, the economic situation in Brazil, the industry and international markets. Therefore, they are subject to changes.



Financial Statements

Consolidated Balance Sheet

(R\$ thousand)

ASSETS	12/31/2010	09/30/2011	12/31/2011
CURRENT	976,708	991,637	950,348
Cash and cash equivalents	246,935	188,059	162,813
Trade accounts receivable	87,364	85,879	86,938
Onlending of FINAME manufacturer financing	350,935	347,732	341,688
Inventories	263,460	331,386	314,355
Recoverable taxes	14,090	13,474	11,854
Other receivables	13,924	25,107	32,700
NONCURRENT	884,484	875,577	863,046
Long-term assets	588,116	587,081	574,118
Trade accounts receivable	14,544	12,125	13,208
Onlending of FINAME manufacturer financing	500,103	493,062	478,991
Recoverable taxes	9,943	6,466	2,383
Deferred income and social contribution taxes	19,996	29,166	35,001
Escrow deposits	24,466	29,238	30,669
Other receivables	19,064	17,024	13,866
Investments			
Property, plant and equipment, net	289,018	282,406	280,796
Intangible assets	7,350	6,090	8,132
TOTAL ASSETS	1,861,192	1,867,214	1,813,394

**ROMI®**

A TRADITION OF INNOVATION

Consolidated Balance Sheet

(R\$ thousand)

LIABILITIES AND SHAREHOLDER'S EQUITY	12/31/2010	09/30/2011	12/31/2011
CURRENT	450,169	508,242	512,924
Loans and financing	24,927	94,148	113,038
FINAME manufacturer financing	303,579	307,075	307,734
Trade accounts payable	48,323	41,249	41,172
Payroll and related taxes	36,422	33,433	26,546
Taxes payable	11,305	8,626	6,505
Advances from customers	7,579	10,834	10,131
Interest on capital, dividends and participations	12,192	7,701	628
Other payables	5,842	5,176	7,170
NON CURRENT	709,006	661,207	620,726
Long-term liabilities			
Loans and financing	212,615	150,167	123,776
FINAME manufacturer financing	454,304	462,448	447,020
Deferred income and social contribution taxes on negative goodwill	7,325	7,773	7,761
Taxes payable	4,721	5,358	4,761
Other payables	26,429	31,363	33,061
Reserve for contingencies	3,612	4,098	4,347
SHAREHOLDER'S EQUITY	700,042	695,788	677,776
Capital	489,973	489,973	489,973
Capital reserve	2,052	2,052	2,052
Treasury Stock	-	(4,371)	(4,599)
Retained earnings	225,656	212,988	195,598
Other accumulated comprehensive income	(17,639)	(4,854)	(5,248)
NON CONTROLLING INTERESTS	1,975	1,977	1,968
TOTAL SHAREHOLDER'S EQUITY	702,017	697,765	679,744
TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY	1,861,192	1,867,214	1,813,394

**Consolidated Income Statement**

(R\$ thousand)

	4Q10	4Q11	Chg.% 4Q/4Q	2010	2011	Chg.% 2010/2011
Net Operating Revenue	191,213	152,016	(20.5)	673,529	631,054	(6.3)
Cost of Goods Sold	(125,499)	(122,884)	(2.1)	(430,776)	(458,442)	6.4
Gross Profit	65,714	29,132	(55.7)	242,753	172,612	(28.9)
<i>Gross Margin %</i>	<i>34.4%</i>	<i>19.2%</i>		<i>36.0%</i>	<i>27.4%</i>	
Operating Income	(44,210)	(48,202)	(9.0)	(165,852)	(183,676)	10.7
Selling expenses	(16,814)	(20,699)	23.1	(62,687)	(74,933)	19.5
Research and development expenses	(7,048)	(5,919)	(16.0)	(24,838)	(26,085)	5.0
General and administrative expenses	(18,264)	(20,482)	12.1	(69,168)	(73,416)	6.1
Management profit sharing and compensation	(2,385)	(1,374)	(42.4)	(9,809)	(8,276)	(15.6)
Tax expenses	(253)	(649)	156.5	(1,829)	(1,970)	7.7
Other operating income, net	554	921	66.2	2,479	1,004	(59.5)
Operating Income before Financial Results	21,504	(19,070)	(188.7)	76,901	(11,064)	(114.4)
<i>Operating Margin %</i>	<i>11.2%</i>	<i>-12.5%</i>		<i>11.4%</i>	<i>-1.8%</i>	
Financial Income	(1,256)	(25)	(98.0)	4,247	10,836	155.1
Financial income	3,569	5,745	61.0	26,050	25,383	(2.6)
Financial expenses	(5,173)	(4,094)	(20.9)	(16,520)	(16,076)	(2.7)
Exchange gain (loss), net	(348)	(1,676)	(581.6)	(5,283)	1,529	(128.9)
Operating Income	20,248	(19,095)	(194.3)	81,148	(228)	(100.3)
Income tax and social contribution	(2,586)	1,876	(172.5)	(12,398)	4,554	(136.7)
Net income	17,662	(17,219)	(197.5)	68,750	4,326	(93.7)
<i>Net Margin %</i>	<i>9.2%</i>	<i>-11.3%</i>		<i>10.2%</i>	<i>0.7%</i>	
Net profit concerning:						
Controlling interests	17,460	(17,390)	(199.6)	67,929	3,568	(94.7)
Non controlling interests	202	171	(15.3)	821	758	(7.7)
EBITDA	28,146	(12,042)	(142.8)	100,942	17,731	(82.4)
Net income	17,662	(17,219)	(197.5)	68,750	4,326	(93.7)
Income tax and social contribution	2,586	(1,876)	(172.5)	12,398	(4,554)	(136.7)
Financial income	1,256	25	(98.0)	(4,247)	(10,836)	155.1
Depreciation	6,642	7,028	5.8	24,041	28,795	19.8
<i>EBITDA Margin %</i>	<i>14.7%</i>	<i>-7.9%</i>		<i>15.0%</i>	<i>2.8%</i>	
Nº of shares in capital stock (th)	74,758	74,758	-	74,758	74,758	-
Net income per share - R\$	0.24	(0.23)	(197.5)	0.92	0.06	(93.7)

**ROMI®**

A TRADITION OF INNOVATION

Appendix I**Consolidated Cash Flow Statement**

(R\$ thousand)

	4Q10	3Q11	4Q11	2010	2011
Cash from operating activities					
Net Income	17,662	8,668	(17,219)	68,750	4,326
Current and deferred income and social contribution taxes	2,586	(1,142)	(1,876)	12,398	(4,554)
Depreciation and amortization	6,642	7,362	7,028	24,041	28,795
Allowance for doubtful accounts and other receivables	6,273	5,851	3,803	12,692	19,490
Proceeds from sale of fixed assets	(53)	1	(647)	(1,526)	(563)
Financial expenses and exchange gain	510	727	4,477	(3,868)	6,912
Provision for inventory losses	(4,046)	3,166	4,270	(3,216)	14,360
Reserve for contingencies	2,255	1,036	2,157	7,005	7,361
Change on operating assets					
Trade accounts receivable	(20,064)	(7,019)	12	(14,884)	9,690
Onlending of FINAME manufacturer financing	8,189	29,057	31,322	18,187	79,178
Inventories	11,579	(15,077)	12,761	(20,137)	(63,295)
Recoverable taxes, net	(266)	2,830	2,263	1,180	6,884
Escrow deposits	(1,578)	(1,767)	(1,431)	(6,467)	(6,203)
Other receivables	(5,840)	(10,332)	(8,258)	(14,161)	(27,149)
Change on operating liabilities					
Trade accounts payable	4,534	(3,453)	(1,682)	13,596	(9,911)
Payroll and related taxes	(3,499)	1,733	(7,346)	13,430	(10,915)
Taxes payable	6,890	116	1,008	(2,728)	(6,430)
Advances from customers	(3,377)	522	703	43	2,499
Other payables	1,144	(158)	445	(4,996)	(1,593)
Cash provided by (used in) operating activities	29,541	22,121	30,384	99,339	48,882
Income tax and social contribution paid	(10,860)	(1,964)	(1,484)	(12,456)	(5,684)
Net Cash provided by (used in) operating activities	18,681	20,157	28,900	86,883	43,198
Purchase of fixed assets	(8,969)	(3,331)	(6,776)	(29,239)	(18,743)
Proceeds from sale of fixed assets	1,326	-	1,756	3,463	1,996
Increase in intangible assets	(405)	(5)	(490)	(1,311)	(545)
Net cash used in investing activities	(8,048)	(3,336)	(5,510)	(27,087)	(17,292)
Interest on capital paid	(12,335)	(7,307)	(9,643)	(33,432)	(34,957)
New loans and financing	386	17,331	-	26,043	21,532
Payments of loans and financing	(4,435)	(4,091)	(7,016)	(21,391)	(22,017)
Interests paid (including FINAME manufacturer financing)	(17,641)	(16,098)	(16,839)	(71,738)	(66,690)
New loans in FINAME manufacturer	97,072	101,176	64,557	363,071	319,700
Payment of FINAME manufacturer financing	(79,053)	(83,019)	(79,201)	(292,415)	(323,777)
Share Repurchase	-	(4,371)	(228)	-	(4,599)
Net Cash provided by (used in) financing activities	(16,006)	3,621	(48,370)	(29,862)	(110,808)
Increase (decrease) in cash and cash equivalents	(5,373)	20,442	(24,980)	29,934	(84,902)
Exchange variation changes on cash and cash equivalents abroad	113	861	(266)	(8,912)	780
Cash and cash equivalents - beginning of period	252,195	166,756	188,059	225,913	246,935
Cash and cash equivalents - end of period	246,935	188,059	162,813	246,935	162,813

**ROMI**[®]

A TRADITION OF INNOVATION

Income Statement by Business Unit - 12M11

R\$ thousand	Machine Tools	Plastic Processing Machines	Rough and Machined Cast Iron Parts	Total
Net Operating Revenue	407,107	126,336	97,611	631,054
Cost of Sales and Services	(262,192)	(77,794)	(118,456)	(458,442)
Business Units Transfers	21,332	-	30,301	51,633
Business Units Transfers	(24,641)	(16,305)	(10,687)	(51,633)
Gross Profit	141,606	32,237	(1,231)	172,612
<i>Gross Margin %</i>	34.8%	25.5%	-1.3%	27.4%
Operating Expenses	(118,065)	(55,109)	(10,502)	(183,676)
Selling	(43,654)	(28,349)	(2,930)	(74,933)
General and administrative	(49,495)	(17,379)	(6,542)	(73,416)
Management profit sharing	(18,247)	(7,838)	-	(26,085)
Research and development	(6,054)	(1,389)	(833)	(8,276)
Taxation	(1,426)	(347)	(197)	(1,970)
Other operating revenues	811	193	-	1,004
Operating Income before Financial Results	23,541	(22,872)	(11,733)	(11,064)
<i>Operating Margin %</i>	5.8%	-18.1%	-12.0%	-1.8%
	16,151	3,110	9,534	28,795
EBITDA	39,692	(19,762)	(2,199)	17,731
<i>EBITDA Margin %</i>	9.7%	-15.6%	-2.3%	2.8%

Income Statement by Business Unit - 12M10

R\$ thousand	Machine Tools	Plastic Processing Machines	Rough and Machined Cast Iron Parts	Total
Net Operating Revenue	427,104	179,413	67,012	673,529
Cost of Sales and Services	(239,349)	(95,277)	(96,150)	(430,776)
Business Units Transfers	19,166	-	39,453	58,619
Business Units Transfers	(24,682)	(25,643)	(8,294)	(58,619)
Gross Profit	182,239	58,493	2,021	242,753
<i>Gross Margin %</i>	42.7%	32.6%	3.0%	36.0%
Operating Expenses	(105,670)	(52,605)	(7,577)	(165,852)
Selling	(40,448)	(19,904)	(2,335)	(62,687)
General and administrative	(42,371)	(22,457)	(4,340)	(69,168)
Management profit sharing	(16,980)	(7,858)	-	(24,838)
Research and development	(6,781)	(2,249)	(779)	(9,809)
Taxation	(1,079)	(627)	(123)	(1,829)
Other operating revenues	1,989	490	-	2,479
Operating Income before Financial Results	76,569	5,888	(5,556)	76,901
<i>Operating Margin %</i>	17.9%	3.3%	-8.3%	11.4%
	14,066	3,132	6,843	24,041
EBITDA	90,635	9,020	1,287	100,942
<i>EBITDA Margin %</i>	21.2%	5.0%	1.9%	15.0%

**ROMI**[®]

A TRADITION OF INNOVATION

Income Statement by Business Units - 4Q11

R\$ thousand	Machine Tools	Plastic Machines	Rough and Machined Cast Iron Parts	Total
Net Operating Revenue	103,212	22,459	26,346	152,016
Cost of Sales and Services	(75,757)	(17,184)	(29,943)	(122,884)
Business Units Transfers	4,646	-	3,884	8,530
Business Units Transfers	(3,203)	(2,674)	(2,653)	(8,531)
Gross Profit	28,898	2,600	(2,367)	29,131
Gross Margin %	28.0%	11.6%	-9.0%	19.2%
Operating Expenses	(32,193)	(13,244)	(2,764)	(48,201)
Selling	(12,257)	(7,692)	(750)	(20,698)
General and Administrative	(15,033)	(3,610)	(1,839)	(20,482)
Management profit sharing	(4,046)	(1,873)	-	(5,919)
Research and Development	(1,189)	(71)	(114)	(1,374)
Taxation	(508)	(80)	(61)	(649)
Other operating revenue	840	81	-	921
Operating Income before Financial Results	(3,296)	(10,644)	(5,131)	(19,071)
Operating Margin %	-3.2%	-47.4%	-19.5%	-12.5%
	3,908	663	2,457	7,028
EBITDA	612	(9,981)	(2,674)	(12,043)
EBITDA Margin %	0.6%	-44.4%	-10.1%	-7.9%

Income Statement by Business Units - 4Q10

R\$ thousand	Machine Tools	Plastic Machines	Rough and Machined Cast Iron Parts	Total
Net Operating Revenue	125,188	49,825	16,200	191,213
Cost of Sales and Services	(70,882)	(27,782)	(26,835)	(125,499)
Business Units Transfers	4,866	-	11,843	16,709
Business Units Transfers	(6,664)	(8,161)	(1,884)	(16,709)
Gross Profit	52,508	13,882	(676)	65,714
Gross Margin %	41.9%	27.9%	-4.2%	34.4%
Operating Expenses	(28,776)	(13,550)	(1,884)	(44,210)
Selling	(10,809)	(5,341)	(644)	(16,814)
General and Administrative	(11,960)	(5,256)	(1,048)	(18,264)
Management profit sharing	(4,515)	(2,533)	-	(7,048)
Research and Development	(1,755)	(465)	(165)	(2,385)
Taxation	(127)	(119)	(7)	(253)
Other operating revenue	390	164	-	554
Operating Income before Financial Results	23,732	332	(2,560)	21,504
Operating Margin %	19.0%	0.7%	-15.8%	11.2%
	3,481	843	2,318	6,642
EBITDA	27,213	1,175	(242)	28,146
EBITDA Margin %	21.7%	2.4%	-1.5%	14.7%