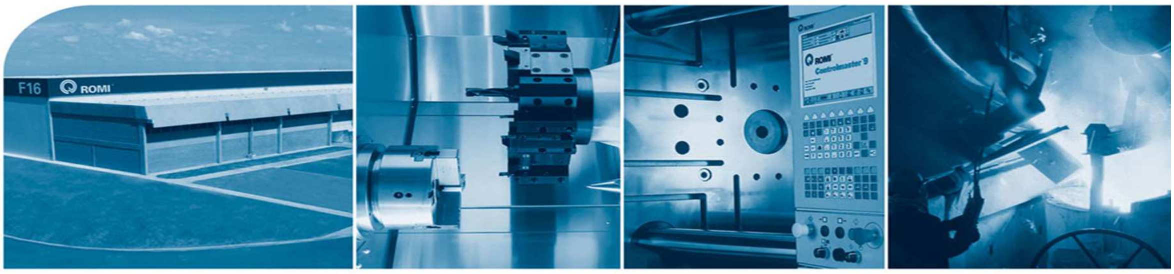
A TRADITION OF INNOVATION



October 23, 2012

3Q12 Earnings Release

October 24, 2012

Analysts Meeting – APIMEC – SP (webcast)
Time: 4:00 p.m. (Brazil)

Location: Meliá Jardim Europa
Rua João Cachoeira, nº 107

RSVP:
Phone: (11) 3107-1571
E-mail: apimecsp@apimecsp.com.br

Earnings Conference Call in English
Time: 12:00 noon (São Paulo)
3:00 p.m. (London)
10:00 a.m. (New York)
Dial-in numbers:
US +1 (855) 281 6021
Brazil +55 (11) 4688 6341
Other + 1 (786) 924 6977
Access code: Romi

Share Price (09/28/2012)
ROMI3 – R$ 5.80/share

Market Capitalization (09/28/2012)
R$ 433.6 million
US$ 213.5 million

Number of Shares (09/30/2012)
Common: 74,757,547
Total: 74,757,547

Free Float = 48.5%

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Investor Relations Officer
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Website:
www.romi.com

ROMI3 NOVO MERCADO BM&FBOVESPA

Índice de Ações com Tag Along Diferenciado ITAG

Índice de Ações com Governança Corporativa Diferenciada IGC

A TRADITION OF INNOVATION

Santa Bárbara d'Oeste, SP, October 23, 2012 – Indústrias Romi S.A. (BM&FBovespa: ROMI3), domestic market leader in Machine Tools and Plastic Processing Machines, as well as an important producer of Rough and Machined Cast Iron Parts, announces its results for the third quarter of 2012 (3Q12). Except where otherwise stated, the Company's operating and financial information is presented on a consolidated basis, in accordance with International Financial Reporting Standards (IFRS), and monetary amounts are expressed in thousands of Reais.

Highlights

Net operating revenue climbs 49.8% in relation to 2Q12, and operating cash generation was positive in 3Q12

- Romi's net operating revenue was R$ 160.5 million in 3Q12, growing 49.8% in relation to 2Q12.
- In 3Q12, all the company's business units posted growth in net operating revenue compared to 2Q12.
- In 3Q12, EBITDA was once again positive, at R$0.3 million, the result of operating adjustments made in the first half of 2012 and the growth in net operating revenue.
- As mentioned in the previous quarter, in 3Q12 there was a decrease in inventories, which contributed to operating cash generation.
- New orders of plastic processing machines grew 6.4% in 3Q12 in relation to 3Q11.

ROMI - Consolidated	Quarter					Accumulated		
In Thousand Reais	3Q11	2Q12	3Q12	Chg. %	Chg. %	9M11	9M12	Chg. %
Sales Volume				3Q/3Q	3Q/2Q			9M/9M
Machine Tools (units)	519	311	443	(14.6)	42.4	1,532	1.009	(34.1)
Plastic Machines (units)	96	43	60	(37.5)	39.5	326	152	(53.4)
Rough and Machined Cast Iron Parts (tons)	5,299	3,092	3,561	(32.8)	15.2	12,389	10,167	(17.9)
Net Operating Revenue	**167,516**	**107,127**	**160,519**	(4.2)	49.8	**479,038**	**417,367**	(12.9)
Gross margin (%)	*29.3%*	*19.2%*	*22.8%*			*30.0%*	*21.1%*	
Operating Income (EBIT)	**2,724**	**(33,604)**	**(9,365)**	(443.8)	(72.1)	**8,006**	**(51,794)**	(746.9)
Operating margin (%)	*1.6%*	*-31.4%*	*-5.8%*			*1.7%*	*-12.4%*	
Net Income	**8,668**	**(21,810)**	**(7,995)**	(192.2)	(63.3)	**21,545**	**(33,234)**	(254.3)
Net margin (%)	*5.2%*	*-20.4%*	*-5.0%*			*4.5%*	*-8.0%*	
EBITDA	**10,086**	**(24,458)**	**284**	(97.2)	(101.2)	**29,773**	**(24,157)**	(181.1)
EBITDA margin (%)	*6.0%*	*-22.8%*	*0.2%*			*6.2%*	*-5.8%*	
Investments	**3,331**	**1,566**	**3,999**	20.1	155.4	**12,927**	**7,030**	(45.6)

EBITDA = earnings before interest, taxes, depreciation and amortization

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Índice de Ações com Tag Along Diferenciado ITAG

Índice de Ações com Governança Corporativa Diferenciada IGC

Corporate Profile

Indústrias Romi S.A. (Romi or Company) is the leading Brazilian manufacturer of Machine Tools and Plastic Processing Machines. It also has an important share of the Rough and Machined Cast Iron Parts market. The Company's main customer segments are the automotive (light and heavy), agricultural machinery, capital goods, consumer goods, tools and hydraulic equipment industries, among many others.

The Company has 13 industrial units, five of which are dedicated to the final assembly of industrial machinery. Romi also operates two foundries, four units for component machining, one unit for the manufacture of steel sheet components, and a plant for the assembly of electronic control panels. The Company has installed capacity for the production of approximately 3,950 industrial machines and 50,000 tons of castings per year.

The Machine Tools business unit, which accounted for 69.7% of the Company's 3Q12 revenue, comprises lines for Conventional Lathes, CNC (Computerized Numerical Control) Lathes, Machining Centers, and Vertical and Horizontal Heavy and Extra-Heavy Lathes and Drilling Mills. The Rough and Machined Cast Iron Parts and Plastic Processing Machines business units (the latter comprising plastic injection and blow molding machines) contributed 14.7% and 15.6%, respectively, of the revenue for the period.

Current Economic Scenario

Since the beginning of 2011, investments in Brazil have been sluggish, as manufacturers – facing a scenario of flat demand – have scaled back investments in increasing installed capacity and upgrading manufacturing facilities.

Over the course of 2012, global growth has been weak, especially due to the Eurozone's unprecedented financial crisis, which is expected to continue, with no forecast of significant improvements in the short term. .The first signs of slowdown in Germany, the Eurozone's main economy, are already being seen.

Besides the global aspect, in Brazil – although utilization of installed manufacturing capacity remains at good levels (still above 80%) – high levels of inventories and a lack of positive prospects have discouraged investments to expand supply of manufactured goods.

Over the first half of 2012, the government concentrated its efforts on incentivizing consumption, with reductions in basic interest rates, as well as tax breaks for automobiles, furniture and other consumer goods. However, industrial production was down in comparison with the same period of 2011, showing that momentary stimulus measures are insufficient to rescue the industrial sector from a lack of competitiveness and productivity, as well as declining foreign demand.

In July 2012, government stimuli began turning toward the industrial sector, with relief in payroll charges; a lower rate for FINAME financing, within the PSI program, to 2.5% p.a. through December 2012; accelerated depreciation tax incentives; and higher import taxes for certain products that are manufactured locally.

In light of these incentives, manufacturers have reduced inventories, as in the case of passenger vehicles, whose sales reached a record in August 2012. With this, this segment's utilization of installed capacity improved over the course of 2012, demonstrating that this sector, which is highly important for local industry, may resume investments in the near future. As for commercial vehicles, inventories remain high, impairing a faster recovery by this segment, although an interest rate reduction for the *Pro Caminhoneiro* program, to 2.5% p.a., may help in speeding up the recovery.

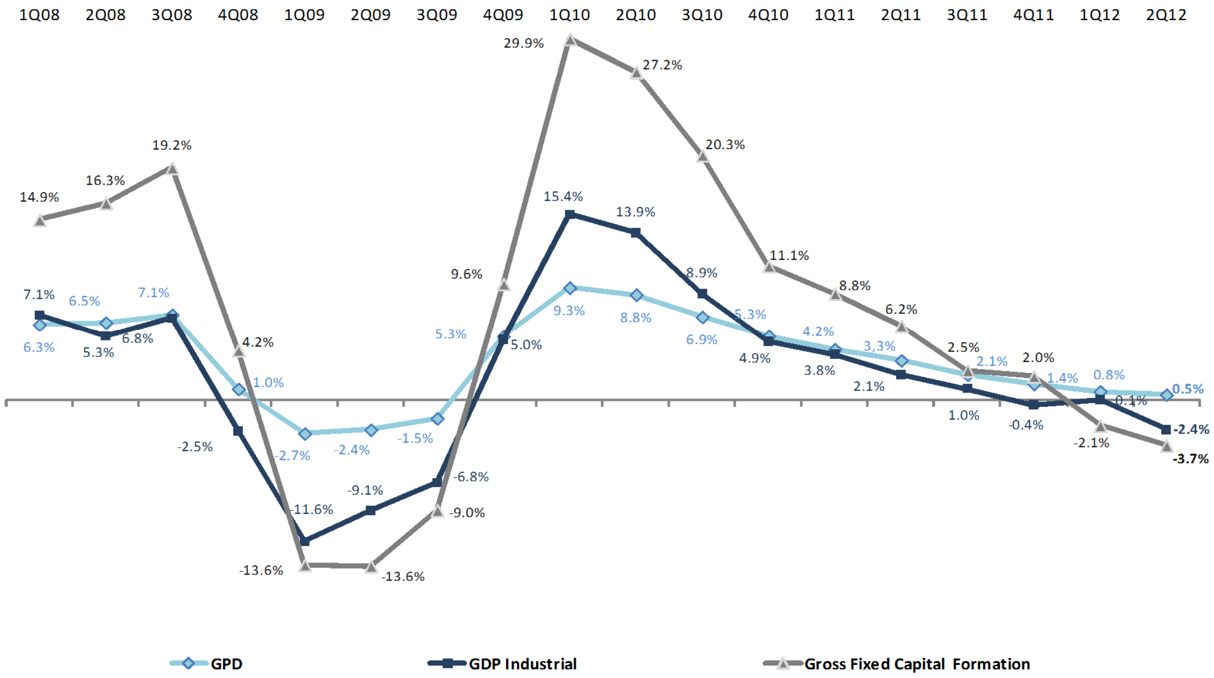
With the drop in industrial production and weakening of economic activity as a whole, 2012 has experienced a maintenance of delinquency levels, above historical levels, making credit – which plays an important role in driving investment – further out of reach for companies, especially small and medium-sized companies, which account for a significant portion of Romi's customer base.

With the stability of the US dollar in relation to the Brazilian real at current levels, Brazilian manufacturers should become more competitive against imported products and equipment, which are offered at quite competitive prices to the local market.

The current expectation is for 2012 to be a year in which investments should be below the level posted for 2011, as can be seen in the Gross Fixed Capital Formation index, which posted a 2.9% decline in the first half of 2012 compared to the same period of 2011. However, a gradual improvement in the business volume can be seen in the second half of 2012, which, although little significant, we expect to be consistent for the next quarters.

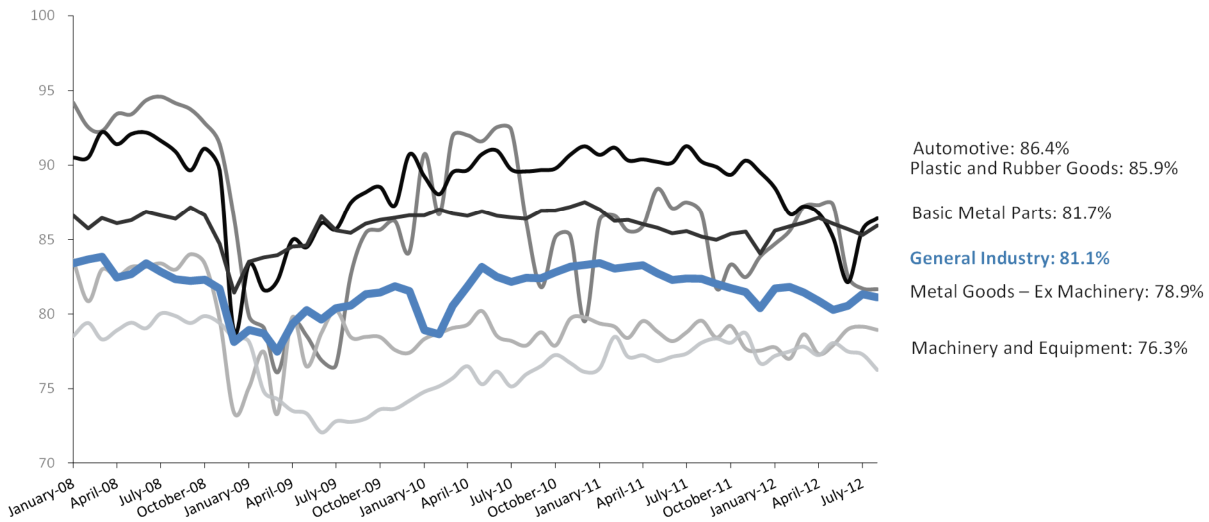
In light of this unmistakable market retraction in terms of investments, the Company carried out an operating adjustment in its structure in the first half of the year, and the effects of this decision were already noticeable in 3Q12, with the reduction in operating costs and expenses.

Economic data from August 2012 (compared to the same period of 2011), released by the IBGE, point to industrial GDP decelerating -2.4%. In the same comparison, Gross Fixed Capital Formation also decelerated, shrinking -3.7%, due to the situation described in the paragraphs above.



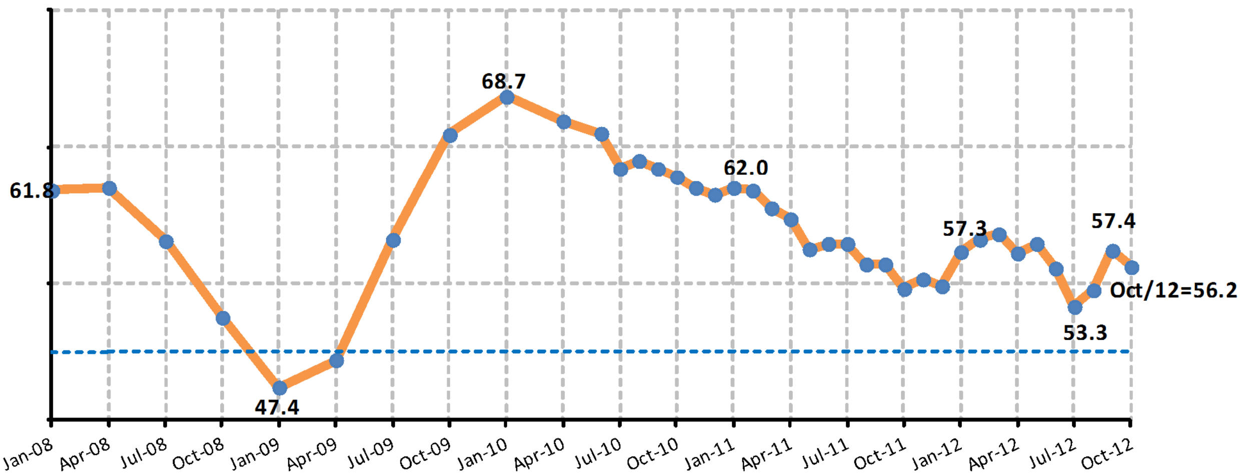
Source: IBGE (quarter this year vs. quarter last year)

The Gross Fixed Capital Formation indicator should be observed in conjunction with FIESP's installed capacity utilization index, as shown in the following graph. We point out the main sectors with demand for the Company's products, with data from August 2012:



Source: FIESP – INA (Activity Level Indicator)/NUCI (Level of Utilization of Installed Capacity)

The Industrial Executive Confidence Index, released by the National Confederation of Industry (CNI), still does not show a trend in 2012:



Source: CNI - ICEI (Industrial Executives' Confidence Index)

Market

Romi's main competitive advantages in the domestic market – products with cutting-edge technology, the company's own nationwide distribution network, ongoing technical assistance, availability of attractive customer credit packages in local currency, and short product delivery times – are all recognized by customers, giving the ROMI® brand name a traditional and prestigious reputation.

Order Entry (R$ thousand) Gross values, sales taxes included	1Q11	2Q11	3Q11	4Q11	1Q12	2Q12	3Q12	Chg % 3Q12/3Q11	Chg % 3Q12/2Q12
Machine Tools	110,370	129,179	113,057	105,751	81,999	164,605	106,530	-5.8%	-35.3%
Plastic Machines	30,418	37,846	27,861	25,495	25,312	9,975	29,652	6.4%	197.3%
Rough and Machined Cast Iron Parts	38,149	21,186	33,304	19,445	28,250	40,555	21,176	-36.4%	-47-8%
Total	**178,937**	**188,211**	**174,222**	**150,691**	**135,561**	**215,135**	**157,358**	**-9.7%**	**-26.9%**

Order Entry (R$ thousand) Gross values, sales taxes included	9M11	9M12	Chg % 9M11/9M12
Machine Tools	352,606	353,134	0.1%
Plastic Machines	96,125	64,939	-32.4%
Rough and Machined Cast Iron Parts	92,639	89,982	-2.9%
Total	**541,370**	**508,055**	**-6.2%**

In 3Q12, the Company had a volume of new orders 9.7% less than that obtained in 3Q11, taking into account B+W's new orders in the period. In the first nine months of 2012, new orders totaled R$ 508.1 million, 6.2% less than in the same period of 2011. The economic scenario described previously in this report, with low investment levels, had a negative impact on the volume of new orders in all our business units.

We highlight that B+W (Burkhardt + Weber Fertigungssysteme GmbH) is an important and traditional German manufacturer of machine tools, acquired by Romi on January 31, 2012. B+W's new orders in 3Q12 totaled R$ 5.7 million.

In relation to 3Q11, the Machine Tools unit's new orders were down 5.8%. In Brazil, the unfavorable economic scenario has resulted in a decline in investments in expanding and upgrading manufacturing facilities, which affected new orders for this business unit. Excluding B+W's orders, the machine tools unit's new orders totaled R$ 100.1 million in 3Q12, representing a 20.3% decline from 3Q11.

New orders for the Plastic Processing Machines unit were 6.4% higher in 3Q12 than in 3Q11.

In the Rough and Machined Cast Iron Parts segment, new orders fell 36.4% in relation to the third quarter of 2011, due to a sharp drop in orders for the commercial automotive sector (trucks) in 3Q12. In relation to 2Q12, new orders were down 47.8% in 3Q12, due to a large concentration of orders from the wind energy generation sector, which is characterized by long purchase terms, with supply time surpassing 12 months.

Order Backlog (R$ thousand)	1Q11	2Q11	3Q11	4Q11	1Q12	2Q12	3Q12	Chg % 3Q12/3Q11	Chg % 3Q12/2Q12
Machine Tools	95,269	103,986	92,277	96,143	155,945	241,495	219,392	137.8%	-9.2%
Plastic Machines	41,876	33,139	29,789	27,609	32,371	24,819	27,540	-7.5%	11.0%
Rough and Machined Cast Iron Parts	43,313	36,530	33,612	31,824	23,868	31,021	35,168	4.6%	13.4%
Total	**180,458**	**173,655**	**155,678**	**155,576**	**212,184**	**297,335**	**282,100**	**81.2%**	**-5.1%**

At the end of 3Q12, the order backlog continues solid, totaling R$ 282.1 million, 81.2% above the backlog at the end of 3Q11. This reflects not only a solid backlog brought by B+W, but also a strengthening of the backlog as a whole, evidencing that the activity levels begin to show positive signs and that the demand for investments grows gradually in this second half of the year.

The order backlog, which in 2011 showed a decrease over the quarters, shows an improvement in 2012 and, with the possible gradual resumption of activities it should continue strengthening and reflecting the confidence of our customers on our products and equipment. The plastic processing machine business unit, more linked to the consumer segments, is the segment that perceives the resumption more quickly and at this moment the order delivery terms present short-term characteristics, which can be evidenced by revenues 61.7% higher than in 2Q12, as well as the new orders, which posted a strong growth. In the machine tools segment, the backlog has a heterogeneous composition and showed a growth in 2012. In the rough and machined cast iron parts, the backlog remains consistent, with an amount at the end of 3Q12, 4.6% and 13.4% higher than in 3Q11 and 2Q12, respectively. With the increase in the representativeness of the wind segment in this business unit, which has characteristics of products of heavy weight and complexity, the maturation period of this backlog is extended.

Of the Machine Tools portfolio presented, R$ 115.7 million (R$ 124.2 million in 2Q12) refers to B+W's order portfolio.

Note: the order backlog figures are gross of sales taxes and do not include parts, services and resales.

Operating Performance

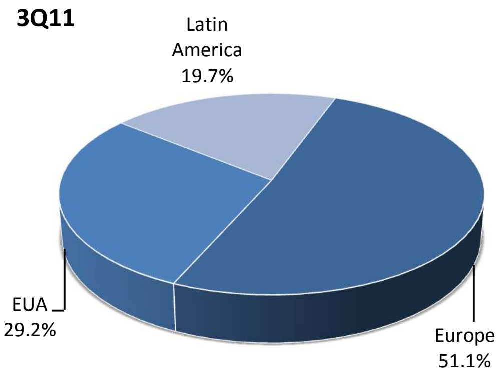
Net Operating Revenue

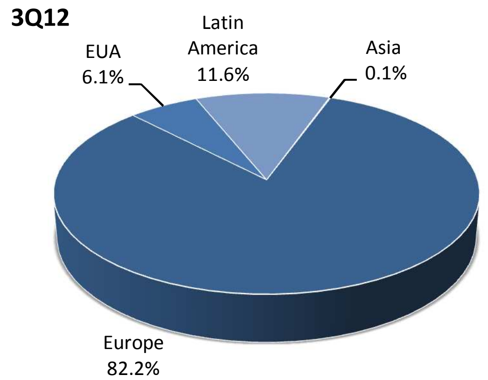
The Company's net operating revenue for 3Q12 was R$ 160.5 million, down 4.2% from 3Q11 and up 49.8% from 2Q12.

For the first nine months of 2012, Net Operating Revenue came in at R$ 417.4 million, down 12.9% from the same period of 2011. However, we can see that the order backlog in 3Q12 is solid, with growth when compared with the amount at the end of 3Q11.

Since February 1, 2012, Romi has consolidated into its results the performance of B+W. Had we excluded the figures attributed to it, the Company's net operating revenue for 3Q12 would have been R$ 136.8 million, 35.8% higher than that obtained for 2Q12.

In the quarter, taking B+W's revenue into account, Europe represented 82.2% of the revenue obtained in the foreign market. The entry of the Asian market into the portfolio is the result of revenue obtained by B+W in China. The United States' share of Romi's sales portfolio was diluted, accounting for 3.8%. Meanwhile, Latin America now accounts for 11.6%.





Using the same criterion, in 9M12, Europe accounted for 64.1% (58.4% in 9M11), the US, 10.7% (25.1% in 9M11), Latin America, 7.6% (16.5% in 9M11), and Asia, 17.6%, which was not in the Company's sales portfolio in 2011, resulting from revenue obtained by B+W in China.

Foreign Sales	Quarter				Accumulated		
Net Sales (R$ million):	**3Q11**	**2Q12**	**3Q12**	**Chg 3Q/2Q**	**9M11**	**9M12**	**Chg 9M/9M**
Romi (with BW)	19.9	20.3	39.1	92.6%	52.9	116.5	120.2%
Romi (without BW)	19.9	13.9	15.4	10.8%	52.9	48.7	-7.9%
Net Sales (em US $ million):	**3Q11**	**2Q12**	**3Q12**	**Chg 3Q/2Q**	**9M11**	**9M12**	**Chg 9M/9M**
Romi (with BW)	11.9	10.4	19.3	85.6%	32.2	63.3	96.6%
Romi (without BW)	11.9	7.1	9.9	39.4%	32.2	35.7	10.9%

Net Operating Revenue (R$'000)

Romi - Consolidated	Quarter						Accumulated		
Net Operating Revenue	**3Q11**	**1Q12**	**2Q12**	**3Q12**	**Var % 3Q/3Q**	**Var % 3Q/2Q**	**9M11**	**9M12**	**Var % 9M/9M**
Machine Tools	108,170	105,151	73,245	111,908	3.5%	52.8%	303,895	290,304	-4.5%
Plastic Machines	29,488	23,260	15,495	25,063	-15.0%	61.7%	103,877	63,819	-38.6%
Rough and Machined Cast Iron Parts	29,858	21,310	18,387	23,548	-21.1%	28.1%	71,266	63,244	-11.3%
Total	**167,516**	**149,721**	**107,127**	**160,519**	**-4.2%**	**49.8%**	**479,038**	**417,367**	**-12.9%**

Note: See income statement by business unit in Appendix I.

Machine Tools

This unit's net operating revenue reached R$ 111.9 million in 3Q12, of which R$ 23.8 million referring to the consolidation of B+W's net operating revenue. This amount represented an increase of 3.5% in comparison to the same quarter of last year, and 52.8% compared to 2Q12.

Excluding the effects of B+W on this comparison, this business unit's net operating revenue was up 31.9% from 2Q12, and down 18.6% from 3Q11. The growth as compared to 2Q12 shows a gradual resumption of investments, which should continue in the next quarters.

The Machine Tools Business Unit's physical sales totaled 443 units in 3Q12. This amount is 14.6% lower than that obtained in 3Q11 (519 units), and 42.4% higher than that obtained in 2Q12 (311 units).

In the domestic market, this business unit's main customers were in the machining services, automotive, machinery and equipment, tools, education, oil and agricultural machinery segments.

Plastic Processing Machines

In 3Q12, the Plastic Processing Machinery Business Unit's net revenue totaled R$ 25.1 million, representing a 15.0% decrease from 3Q11, resulting from the scenario of low levels of investment in the local industry, as commented previously. Already in 3Q12, when compared to 2Q12, the growth in net operating revenue was 61.7%, evidencing a gradual resumption of investments in the industry. The impacts of the resumption of investments are usually felt in this segment, which has correlation with consumer goods, such as packaging, white goods and household appliances, for example.

In the quarter, this business unit's physical sales totaled 64 units, down 33.3% from 3Q11 (96 units), and up 48.8% in comparison to 2Q12 (43 units).

The sectors that had the greatest demand for this business unit's products in the domestic market were packaging, household utensils, tools, automotive and disposable materials.

Rough and Machined Cast Iron Parts

In 2Q12, this unit's physical sales totaled 3,561 tons, down 32.8% from the 5,299 tons sold in 3Q11, due especially to diminished demand in the commercial automotive sector (trucks), as presented in the "Current Economic Scenario" section. In 3Q12, when compared to 2Q12, physical sales totaled 3,561 tons, a growth of 15.2%. In this same comparison, net operating revenue increased 28.1%, a result of the increase in business volume related to wind energy.

Operating Costs and Expenses

Gross margin for 3Q12 was 3.6 percentage point lower than in 2Q12, and down 6.5 p.p. in relation to 3Q11, mainly due to the decrease in the volume of operations and strong inflationary pressures, especially related to labor. As Romi's operating expenses are more fixed in nature than variable, this decrease in revenues directly affects the Company's margins.

In 3Q12, the evolution of operating margins reflects operating adjustment measures, mainly involving labor costs, which were adjusted to the Company's new level of activities. These measures are the main factor responsible for the improvement in operating margins. In addition, with the US currency's appreciation, imported equipment's prices were affected, providing for a more favorable competitive environment for local manufacturers. With this, a moderate recovery in prices can be observed, which have also helped in the recovery of operating margins.

As explained in previous quarters, since mid-2011 restructuring studies have been under way in the Company's Italian operation with the purpose of adapting Romi Italy's structure to current market conditions. In Early 2012, a decision was reached to discontinue the manufacturing facilities of that unit, which would begin trading machinery and rendering services. Based on discussions with the workers' union and public authorities in Italy, the Company's management has reached an agreement to postpone, until first half of 2013, restructuring actions to adjust the structure of Romi Italy to current market conditions ("restructuring"), in order to avoid operational stoppages in the subsidiary.

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Romi - Consolidated	Quarter					Accumulated		
Gross Margin (%)	3Q11	2Q12	3Q12	Chg bps 3Q/3Q	Chg bps 3Q/2Q	9M11	9M12	Chg bps 9M/9M
Machine Tools	36.3	29.5	27.1	(9.2)	(2.4)	37.1	28.1	(9.0)
Plastic Machines	27.9	17.5	22.2	(5.7)	4.7	28.5	20.5	(8.0)
Rough and Machined Cast Iron Parts	5.4	(20.5)	2.8	(2.6)	23.3	1.6	(10.5)	(12.1)
Total	**29.3**	**19.2**	**22.8**	**(6.5)**	**3.6**	**30.0**	**21.1**	**(8.9)**

Romi - Consolidated	Quarter					Acumulado		
EBIT Margin (%)	3Q11	2Q12	3Q12	Chg bps 3Q/3Q	Chg bps 3Q/2Q	9M11	9M12	Chg bps 9M/9M
Machine Tools	8.3	(24.9)	(1.7)	(10.0)	23.2	8.8	(5.3)	(14.1)
Plastic Machines	(16.0)	(60.9)	(21.9)	(5.9)	39.0	(11.8)	(35.1)	(23.3)
Rough and Machined Cast Iron Parts	(5.1)	(32.1)	(8.3)	(3.2)	23.8	(9.3)	(22.0)	(12.7)
Total	**1.6**	**(31.4)**	**(5.8)**	**(7.4)**	**25.6**	**(1.7)**	**(12.4)**	**(14.1)**

Machine Tools

This business unit's gross margin was 27.1% in 3Q12, down 9.2 p.p. in relation to 3Q11. Due to the decline in machinery sales volume, it is still difficult to achieve significant dilution of fixed costs and expenses. The quarter's gross margin of 27.1% represents a 2.4 p.p. decrease in relation to 2Q12, due to the mix of products billed in the quarter, such as conventional lathes, which had a greater share. These products are targeted for technical schools (teaching), with the purpose of reinforcing the Company's name and reputation from the beginning of apprentices' contact with machine tools.

Operating margin for the third quarter of 2012 fell 10.0 p.p. in relation to the same quarter of the previous year, and rose 23.2 p.p. in relation to 2Q12, in the latter case due to the greater volume of billing in the quarter, which represented greater dilution of operating expenses that are predominantly fixed in nature.

The consolidation of B+W, which this quarter had a revenue level of R$ 23.8 million, affected the improvement in these margins, compared to 2Q12, in which revenue reached R$ 6.4 million.

The gradual recovery of the volume of activities, combined with operating adjustments to align the Company with the expected level of operations, brings us good expectations in relation to the near future.

Plastic Processing Machines

In this business unit, gross margin reached 22.2% for 3Q12, down 5.7 p.p. from 3Q11. In relation to 2Q12, gross margin was up 4.7 p.p., as a result of operating adjustments made in 2Q12 and the strategy of gradual recovery of prices in light of the less-appreciated local currency, contributing to local products' competitiveness.

Operating margin for the third quarter of 2012 was down 5.9 p.p. from the same quarter last year. In relation to 2Q12, operating margin improved 39.0 pp., resulting from the greater volume of revenue, allowing for greater dilution of operating expenses.

Rough and Machined Cast Iron Parts

This business unit's gross margin was a positive 2.8% in 3Q12, down 2.6 p.p. in relation to 3Q11. Low utilization of installed capacity and an overall increase in this unit's costs, as well as a decline in demand, especially in the truck sector, were the main factors responsible for this result. In relation to 2Q12, gross margin expanded 23.3 p.p., as a result of operating adjustments made over the first half of 2012.

Meanwhile, the operating margin for 3Q12 increased 23.8 p.p. in relation to the same quarter last year, due to a 28.1% rise in revenue.

EBITDA and EBITDA Margin

In 3Q12, operating cash generation as measured by EBITDA (earnings before interest, taxes, depreciation and amortization) was a positive R$ 0.3 million, with an EBITDA margin of 0.2% in the period, as shown in the table below:

Reconciliation of Net Income to EBITDA	Quarter					Accumulated		
R$ thousand	3Q11	2Q12	3Q12	Chg % 2Q/2Q	Chg % 2Q/1Q	9M11	9M12	Chg % 9M/9M
Net Income	**8,668**	**(21,810)**	**(7,995)**	**-192.2%**	**-63.3%**	**21,545**	**(33,234)**	**-254.3%**
Net Financial Income	(4,802)	(3,725)	2,513	-152.3%	-167.5%	(10,861)	(1,127)	-89.6%
Income tax and social contributions	(1,142)	(8,069)	(3,883)	240.0%	-51.9%	(2,678)	(17,433)	551.0%
Depreciation and amortization	7,362	9,146	9,649	31.1%	5.5%	21,767	27,637	27.0%
EBITDA	**10,086**	**(24,458)**	**284**	**-97.2%**	**-101.2%**	**29,773**	**(24,157)**	**-181.1%**
EBITDA Margin	**6.0%**	**-22.8%**	**0.2%**			**6.2%**	**-5.8%**	

All the impacts mentioned in the "Operating Costs and Expenses" section also impacted Romi's EBITDA in the period.

Profit for the Quarter

Profit for 3Q12 was a negative R$ 8.0 million. The main reasons were related to the decline in activity in the period, as mentioned previously.

Investments

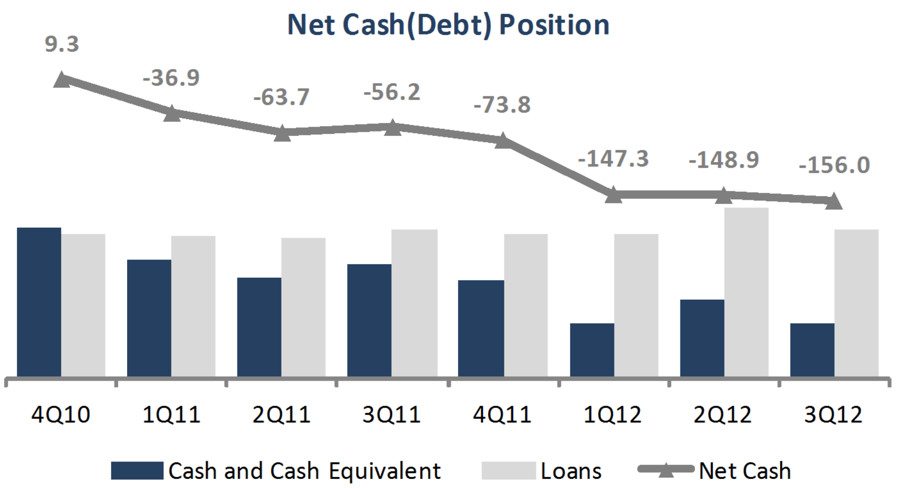
Investments in 3Q12 totaled R$ 3,999 thousand, and were basically allocated to maintenance, productivity and upgrading of production facilities, within the investment plan for the year 2012.

Financial Position

Short-term investments, including those backed by debentures, are made with financial institutions with low credit risk and their yield is pegged to the interbank deposit rate ("CDI"), or time deposit rates (TD), when made abroad. The consolidated position of cash and cash equivalents as at September 30, 2012 was R$ 88.8 million.

Romi's borrowings are used mainly in investments to expand plant capacity and upgrading, and financing exports and imports. As at September 30, 2012, the amount of financing in local currency was R$ 234.8 million, and in foreign currency, R$ 10.0 million, totaling R$ 244.8 million.

The Company's net debt increased by R$7.1 million in 3Q12, in which, as mentioned in the previous quarter, there was a decline in inventories due to adjustment of production scheduling, helping balance use of working capital in the period. Meanwhile, the stock buyback program came to an end, which consumed R$ 3.5 million in 3Q12.



As at September 30, 2012, the Company had no derivative transactions.

Burkhardt + Weber

We present below an Income Statement and the main Balance Sheet accounts as at September 30, 2012 for B+W, both in condensed form:

Income Statement (R$ 000)	**9M12**
Net Operating Revenue	67,818
Gross Profit	9,808
%	14%
EBIT	5,522
%	8%
EBITDA	8,705
%	13%
Net Profit	5,751
Balance Sheet	**9M12**
Cash and Cash equivalents	8,672
Trade accounts receivable	13,082
Inventories	47,784
Other receivables	3,606
Property, Plant and Equipment, net/Investments	31,647
Intangible	39,389
Total Assets	**144,180**
Financing	9,963
Trade accounts payable	4,365
Advances from customers	46,123
Deferred tax liability	15,127
Other payables	8,333
Shareholder's Equity	60,269
Total Liabilities and Shareholder's Equity	**144,180**

As pointed out in the first quarter of 2012, as it manufactures large machines with a high degree of customization, there is no specific seasonal variation that determines the distribution of B+W's revenue over the four quarters of the year.

B+W obtained R$5.7 million in new orders in 3Q12, demonstrating soundness and recognition of its products by customers.

Stock Buyback Program

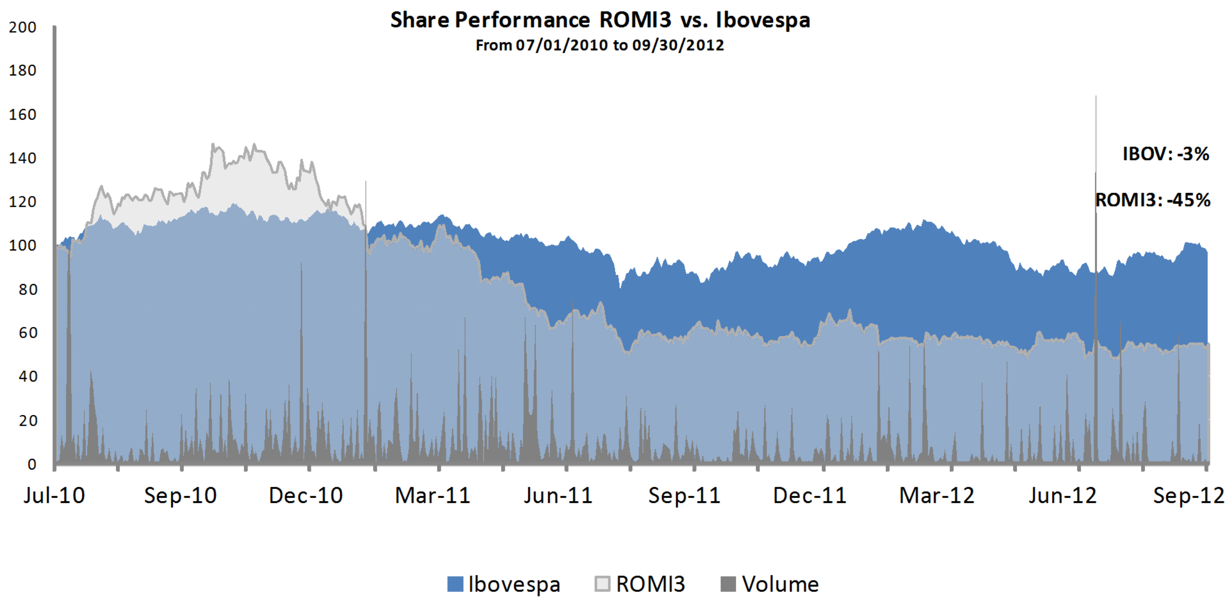
On August 22, 2011, the Board of Directors approved the program to buy common shares issued by the Company, with purchases of shares to be made between 08/22/2011 and 02/18/2012 (180 days).

On February 7, 2012, the Board of Directors approved an extension of this program for another 180 days after the original ending date (shares can be purchased through 08/16/2012, without interruption).

The program reached its deadline on 08/16/2012, with 2,999,900 shares being acquired for R$ 17,850 thousand, representing an average purchase price of R$ 5.95 per share. Thus, at this time there is no stock buyback program in effect by the Company.

The Company's goal with the program remains to maximize the creation of shareholder value through the application of part of its financial resources available, within the overall amount of earnings reserves and capital.

Stock Market



Source: BMF&Bovespa

At the end of 3Q12, Romi's common shares (ROMI3) were traded at R$5.80, posting depreciation of 3.3% in the quarter (3Q12 vs. 3Q12), and 15.2% from the end of 3Q11. The Bovespa index gained 8.9% from the end of 3Q12, and 13.1% from the end of 3Q11.

The Company's market capitalization as at September 30, 2012 was R$ 433.6 million and the average daily trading volume for 3Q12 was R$ 518 thousand.

Statements contained in this release related to the Company's business prospects, projections of operating and financial results, and references to the Company's growth potential are mere forecasts and have been based on Management's expectations regarding its future performance. These expectations are highly dependent upon market behavior, economic conditions in Brazil, the industry and international markets, therefore being subject to changes.

Financial Statements

Consolidated Balance Sheet

(R$ thousand)

ASSETS	09/30/2011	06/30/2012	09/30/2012
CURRENT	**991,637**	**987,406**	**911,924**
Cash and Cash equivalents	188,059	130,191	88,769
Trade accounts receivable	85,879	77,640	89,726
Onlending of FINAME manufacturer financing	347,732	341,955	330,969
Inventories	331,386	381,709	357,489
Recoverable taxes	13,474	12,649	10,442
Related Parties	-	304	348
Other receivables	25,107	42,958	34,181
NONCURRENT	**875,577**	**843,227**	**818,976**
Long-Term Assets	**587,081**	**498,860**	**479,609**
Trade accounts receivable	12,125	14,516	15,868
Onlending of FINAME manufacturer financing	493,062	391,823	351,282
Recoverable taxes	6,466	1,526	1,322
Deferred income and social contribution taxes	29,166	49,508	53,120
Escrow Deposits	29,238	32,895	35,691
Other receivables	17,024	8,592	22,326
Investments			
Property, Plant and Equipment, net	282,406	279,540	275,734
Investment in Subsidiaries and Associate Companies	-	1,283	1,521
Investment Property	-	16,103	16,103
Intangible assets	6,090	47,441	46,009
TOTAL ASSETS	**1.867,214**	**1.830,633**	**1.730,900**

Consolidated Balance Sheet

(R$ thousand)

LIABILITIES AND SHAREHOLDER'S EQUITY	09/30/2011	06/30/2012	09/30/2012
CURRENT	**508,242**	**573,685**	**500,587**
Loans and financing	94,148	120,848	64,752
FINAME manufacturer financing	307,075	302,828	295,662
Trade accounts payable	41,249	39,612	33,611
Payroll and related taxes	33,433	34,845	29,717
Taxes payable	8,626	2,803	7,187
Advances from customers	10,834	58,569	57,292
Interest on capital, dividends and participations	7,701	429	429
Related Parties	-	75	281
Other payables	5,176	13,676	11,656
NON CURRENT	**661,207**	**607,540**	**590,970**
Long-term liabilities			
Loans and financing	150,167	158,264	180,030
FINAME manufacturer financing	462,448	379,584	341,209
Deferred income and social contribution taxes on negative goodwill	7,773	23,891	23,471
Taxes payable	5,358	4,761	4,761
Other payables	31,363	37,331	38,642
Reserve for contingencies	4,098	3,709	2,857
SHAREHOLDER'S EQUITY	**695,788**	**647,640**	**637,418**
Capital	489,973	489,973	489,973
Capital reserve	2,052	2,052	2,052
Treasury Stock	(4,371)	(14,309)	(17,850)
Retained earnings	212,988	170,018	161,866
Other accumulated comprehensive income	(4,854)	(94)	1,377
NON CONTROLLING INTERESTS	**1,977**	**1,768**	**1,925**
TOTAL SHAREHOLDER'S EQUITY	**697,765**	**649,408**	**639,343**
TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY	**1.867,214**	**1.830,633**	**1.730,900**

Consolidated Income Statement

(R$ thousand)

	3Q11	3Q12	Chg.% 3Q/3Q	9M11	9M12	Chg.% 9M/9M
Net Operating Revenue	**167,516**	**160,519**	**(4.2)**	**479,038**	**417,367**	**(12.9)**
Cost of Gods Sold	(118,385)	(123,957)	4.7	(335,558)	(329,346)	(1.9)
Gross Profit	**49,131**	**36,562**	**(25.6)**	**143,480**	**88,021**	**(38.7)**
Gross Margin %	*29.3%*	*22.8%*		*30.0%*	*21.1%*	
Operating Income	**(46,407)**	**(45,927)**	**(1.0)**	**(135,474)**	**(139,815)**	**3.2**
Selling expenses	(18,591)	(17,404)	(6.4)	(54,234)	(55,549)	2.4
Research and development expenses	(6,218)	(5,300)	(14.8)	(20,166)	(17,460)	(13.4)
General and administrative expenses	(18,808)	(20,994)	11.6	(52,934)	(66,715)	26.0
Management profit sharing and compensation	(2,429)	(1,601)	(34.1)	(6,902)	(5,444)	(21.1)
Tax expenses	(432)	(492)	13.9	(1,321)	(1,788)	35.4
Other operating income, net	71	(136)	(291.5)	83	7,141	8,503.6
Operating Income before Financial Results	**2,724**	**(9,365)**	**(443.8)**	**8,006**	**(51,794)**	**(746.9)**
Operating Margin %	*1.6%*	*-5.8%*		*1.7%*	*-12.4%*	
Financial Income	**4,802**	**(2,513)**	**(152.3)**	**10,861**	**1,127**	**(89.6)**
Financial income	7,242	3,013	(58.4)	19,638	17,190	(12.5)
Financial expenses	(4,197)	(5,901)	40.6	(11,982)	(17,692)	47.7
Exchance gain (loss), net	1,757	375	(78.7)	3,205	1,629	(49.2)
Operating Income	**7,526**	**(11,878)**	**(257.8)**	**18,867**	**(50,667)**	**(368.5)**
Income tax and social contribution	1,142	3,883	240.0	2,678	17,433	551,0
Net income	**8,668**	**(7,995)**	**(192.2)**	**21,545**	**(33,234)**	**(254.3)**
Net Margin %	*5.2%*	*-5.0%*		*4.5%*	*-8.0%*	
Net profit concerning:						
Controlling interests	8,494	(8,152)	(196.0)	20,958	(33,732)	(261.0)
Non controlling interests	174	157	(9.8)	587	498	(15.2)
EBITDA	**10,086**	**284**	**(97.2)**	**29,773**	**(24,157)**	**(181.1)**
Net income	8,668	(7,995)	(192.2)	21,545	(33,234)	(254.3)
Income tax and social contribution	(1,142)	(3,883)	240.0	(2,678)	(17,433)	551.0
Financial income	(4,802)	2,513	(152.3)	(10,861)	(1,127)	(89.6)
Depreciation	7,362	9,649	31.1	21,767	27,637	27.0
EBITDA Margin %	*6.0%*	*0.2%*		*6.2%*	*-5.8%*	
Nº of shares in capital stock (th)	74,758	74,758	0,0	74,758	74,758	0,0
Net income per share - R$	0.12	(0.11)	(192.2)	0.29	(0.44)	(254.3)

Consolidated Cash Flow Statement

(R$ thousand)

	3Q11	2Q12	3Q12	9M11	9M12
Cash from operating activities					
Net Income	**8,668**	**21,545**	**(7,995)**	**21,545**	**(33,234)**
Current and deferred income and social contribution taxes	(1,142)	(8,069)	(3,883)	(2,678)	(17,433)
Depreciation and amortization	7,362	9,146	9,649	21,767	27,637
Allowance for doubtful accounts and other receivables	9,017	13,596	1,527	25,777	21,447
Proceeds from sale of fixed assets	1	96	70	84	308
Financial expenses and exchange gain	727	(2,492)	6,241	2,435	5,570
Provision for inventory losses	-	-	-	-	-
Reserve for contingencies	1,036	3,675	1,311	5,204	5,581
Negative goodwill on acquisition of foreign subsidiary	-	-	-	-	(8,094)
Change on operating assets					
Trade accounts receivable	(7,019)	14,207	(12,490)	9,678	7,661
Onlending of FINAME manufacturer financing	29,057	44,470	64,520	47,856	157,886
Inventories	(15,077)	(30,917)	31,439	(76,056)	6,618
Recoverable taxes, net	2,830	4,134	2,972	4,621	6,485
Escrow deposits	(1,767)	(1,026)	(1,070)	(4,772)	(3,296)
Other receivables	(10,332)	790	(11,492)	(18,891)	(16,261)
Change on operating liabilities	-	-	-	-	-
Trade accounts payable	(3,453)	11,767	(6,286)	(8,229)	(13,626)
Payroll and related taxes	1,733	6,207	(5,178)	(3,569)	566
Taxes payable	116	(5,122)	4,494	(7,438)	(2,297)
Advances from customers	522	14,627	(2,164)	3,202	1,248
Other payables	(158)	381	(2,717)	(2,038)	451
Cash provided by (used in) operating activities	**22,121**	**53,660**	**68,948**	**18,498**	**147,217**
Income tax and social contribution paid	(1,964)	(77)	(1,124)	(4,200)	(1,720)
Net Cash provided by (used in) operating activities	**20,157**	**53,583**	**67,824**	**14,298**	**145,497**
Purchase of fixed assets	(3,331)	(1,566)	(3,999)	(11,967)	(7,030)
Proceeds from sale of fixed assets	-	-		240	-
Amount paid on acquisition of foreign subsidiary	-	-	-	-	(46,830)
Exchange variation changes on cash and cash equivalents abroad	-	-	-	-	5,939
Increase in intangible assets	(5)			(55)	-
Net cash used in investing activities	**(3,336)**	**(1,566)**	**(3,999)**	**(11,782)**	**(47,921)**
Interest on capital paid	(7,307)	225	-	(25,314)	(552)
New loans and financing	17,331	51,783	29,666	21,532	91,100
Payments of loans and financing	(4,091)	(9,263)	(66,150)	(15,001)	(84,771)
Interests paid (including FINAME manufacturer financing)	(16,098)	(14,319)	(15,910)	(49,851)	(46,027)
New loans in FINAME manufacturer	101,176	36,874	35,848	255,143	126,162
Payment of FINAME manufacturer financing	(83,019)	(76,846)	(86,659)	(244,576)	(244,538)
Share Repurchase	(4,371)	(3,012)	(3,541)	(4,371)	(13,251)
Net Cash provided by (used in) financing activities	**3,621**	**(14,558)**	**(106,746)**	**(62,438)**	**(171,877)**
Increase (decrease) in cash and cash equivalents	**20,442**	**37,459**	**(42,921)**	**(59,922)**	**(74,301)**
Exchange variation changes on cash and cash equivalents abroad	861	2,130	1,499	1,046	257
Cash and cash equivalents - beginning of period	**166,756**	**90,602**	**130,191**	**246,935**	**162,813**
Cash and cash equivalents - end of period	**188,059**	**130,191**	**88,769**	**188,059**	**88,770**

Appendix I

Income Statement by Business Units - 9M12

R$ thousand	Machine Tools	Plastic Machines	Rough and Machined Cast Iron Parts	Total
Net Operating Revenue	**290,304**	**63,819**	**63,244**	**417,367**
Cost of Sales and Services	(207,081)	(44,215)	(78,050)	(329,346)
Business Units Transfers	9,919	-	14,118	(24,037)
Business Units Transfers	(11,580)	(6,527)	(5,930)	24,037
Gross Profit	**81,562**	**13,077**	**(6,618)**	**88,021**
Gross Margin %	*28.1%*	*20.5%*	*-10.5%*	*21.1%*
Operating Expenses	**(96,987)**	**(35,507)**	**(7,321)**	**(139,815)**
Selling	(36,397)	(16,740)	(2,412)	(55,549)
General and Administrative	(50,277)	(12,107)	(4,331)	(66,715)
Management profit sharing	(12,297)	(5,163)	-	(17,460)
Research and Development	(4,242)	(767)	(435)	(5,444)
Taxation	(1,378)	(267)	(143)	(1,788)
Other operating revenue	7,604	(463)	-	7,141
Operating Income before Financial Results	**(15,425)**	**(22,430)**	**(13,939)**	**(51,794)**
Operating Margin %	*-5.3%*	*-35.1%*	*-22.0%*	*-12.4%*
	17,273	1,993	8,371	27,637
EBITDA	**1,848**	**(20,437)**	**(5,568)**	**(24,157)**
EBITDA Margin %	*0.6%*	*-32.0%*	*-8.8%*	*-5.8%*

Income Statement by Business Units - 9M11

R$ thousand	Machine Tools	Plastic Machines	Rough and Machined Cast Iron Parts	Total
Net Operating Revenue	**303,895**	**103,877**	**71,266**	**479,038**
Cost of Sales and Services	(186,435)	(60,610)	(88,513)	(335,558)
Business Units Transfers	16,686	-	26,417	43,103
Business Units Transfers	(21,438)	(13,631)	(8,034)	(43,102)
Gross Profit	**112,708**	**29,637**	**1,136**	**143,481**
Gross Margin %	*37.1%*	*28.5%*	*1.6%*	*30.0%*
Operating Expenses	**(85,872)**	**(41,865)**	**(7,738)**	**(135,475)**
Selling	(31,397)	(20,657)	(2,180)	(54,235)
General and Administrative	(34,462)	(13,769)	(4,703)	(52,934)
Management profit sharing	(14,201)	(5,965)	-	(20,166)
Research and Development	(4,865)	(1,318)	(719)	(6,902)
Taxation	(918)	(267)	(136)	(1,321)
Other operating revenue	(29)	112	-	83
Operating Income before Financial Results	**26,836**	**(12,228)**	**(6,602)**	**8,005**
Operating Margin %	*8.8%*	*-11.8%*	*-9.3%*	*1.7%*
	12,243	2,447	7,077	21,767
EBITDA	**39,079**	**(9,781)**	**475**	**29,772**
EBITDA Margin %	*12.9%*	*-9.4%*	*0.7%*	*6.2%*

Income Statement by Business Units - 3Q12

R$ thousand	Machine Tools	Plastic Machines	Rough and Machined Cast Iron Parts	Total
Net Operating Revenue	**111,908**	**25,063**	**23,548**	**160,519**
Cost of Sales and Services	(82,068)	(18,384)	(23,505)	(123,957)
Business Units Transfers	2,724	-	2,625	5,349
Business Units Transfers	(2,208)	(1,125)	(2,016)	(5,349)
Gross Profit	**30,356**	**5,554**	**652**	**36,562**
Gross Margin %	*27.1%*	*22.2%*	*2.8%*	*22.8%*
Operating Expenses	**(32,289)**	**(11,040)**	**(2,598)**	**(45,927)**
Selling	(11,795)	(4,890)	719	(17,404)
General and Administrative	(15,302)	(4,023)	(1,669)	(20,994)
Management profit sharing	(3,621)	(1,679)	-	(5,300)
Research and Development	(1,178)	(263)	(160)	(1,601)
Taxation	(354)	(88)	(50)	(492)
Other operating revenue	(39)	(97)	-	(136)
Operating Income before Financial Results	**(1,933)**	**(5,486)**	**(1,946)**	**(9,365)**
Operating Margin %	*-1.7%*	*-21.9%*	*-8.3%*	*-5.8%*
	6,159	611	2,879	9,649
EBITDA	**4,226**	**(4,875)**	**933**	**284**
EBITDA Margin %	*3.8%*	*-19.5%*	*4.0%*	*0.2%*

Income Statement by Business Units - 3Q11

R$ thousand	Machine Tools	Plastic Machines	Rough and Machined Cast Iron Parts	Total
Net Operating Revenue	**108,170**	**29,488**	**29,858**	**167,516**
Cost of Sales and Services	(66,170)	(16,729)	(35,487)	(118,385)
Business Units Transfers	5,858	-	10,210	16,068
Business Units Transfers	(8,557)	(4,530)	(2,980)	(16,067)
Gross Profit	**39,301**	**8,229**	**1,601**	**49,132**
Gross Margin %	*36.3%*	*27.9%*	*5.4%*	*29.3%*
Operating Expenses	**(30,322)**	**(12,956)**	**(3,129)**	**(46,407)**
Selling	(10,920)	(6,852)	(819)	(18,592)
General and Administrative	(12,935)	(3,906)	(1,967)	(18,808)
Management profit sharing	(4,374)	(1,844)	-	(6,218)
Research and Development	(1,752)	(386)	(291)	(2,429)
Taxation	(306)	(74)	(51)	(432)
Other operating revenue	(36)	107	-	71
Operating Income before Financial Results	**8,979**	**(4,727)**	**(1,527)**	**2,724**
Operating Margin %	*8.3%*	*-16.0%*	*-5.1%*	*1.6%*
	4,211	723	2,428	7,362
EBITDA	**13,190**	**(4,004)**	**901**	**10,086**
EBITDA Margin %	*12.2%*	*-13.6%*	*3.0%*	*6.0%*