









July 23, 2013 2Q13 Earnings Release

June 30, 2013

Share Price

ROMI3 - R\$ 5.26/share

Market Capitalization

R\$ 377.4 million US\$ 170.4 million

Number of shares

Common: 71,757,647 Total: 71,757,647

Free Float = 50.5%

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July 24, 2013

Earnings Conference Call

Time: 10:30 a.m. (Brazil)
Dial-in number:
+55 (11) 4688-6341
Access code: Romi

Earnings Conference Call in English

Time: 12:00 noon (São Paulo) 4:00 p.m. (London) 11:00 a.m. (NY) Dial-in numbers: US +1 (855) 281 6021 Brazil +55 (11) 4688 6341 Other + 1 (786) 924 6977

Access code: Romi







Santa Bárbara d'Oeste, SP, July 23, 2013 - Indústrias Romi S.A. (BM&FBovespa: ROMI3), domestic market leader in Machine Tools and Plastic Processing Machines, as well as an important producer of Raw and Machined Cast Iron Parts, announces its results for the second quarter of 2013 (2Q13). Except where otherwise stated, the Company's operating and financial information is presented on a consolidated basis, in accordance with International Financial Reporting Standards (IFRS), and monetary amounts are expressed in thousands of Reais.

HIGHLIGHTS

Starting this quarter, we will report the results obtained by Romi Italia, Romi's Italian subsidiary, whose voluntary liquidation began on April 23, 2013, as discontinued operations, segregated from other operations of the Company. In 2Q13, income from discontinued operations considers accounts payable arising from the liquidation process know so far. Thus, the operating and financial information presented in this report, except where otherwise stated, do not consider Romi Italia.

Continued operations EBITDA of R\$ 11.7 million in the second quarter of 2013 confirms the best quarterly result since the end of 2011

- Continued operations net operating revenue reached R\$ 151.4 million in the quarter and R\$ 291.7 million in the six-month period, 45.2% and 17.4% higher than the equivalent periods in 2012:
- Continued operations gross margin of 28.0% in the quarter maintains the recovery observed over the past quarters;
- For the fourth consecutive quarter continued operations EBITDA was positive, reaching R \$ 11.7 million in 2013, reflecting the continuous improvement of operational efficiency and gradual price adjustment;
- Continued operations profit of R\$ 5.1 million in the quarter, turning the negative results obtained in the last periods;
- Through the six-month period, Company's net debt decreased R\$ 16.3 million;
- In 2Q13, order entry was up 19.2% from 2Q12 and up 67.5% from 1Q13, reaching R\$ 256.3 million in the quarter, notably in the Plastic Processing Machines business unit;
- Order backlog totaled R\$ 330.1 million as at June 30, 2013, a solid order book for the next quarters.

			Quarter			Accumulated		
R\$'000	2Q12	1Q13	2Q13	Chg %	Chg %	1H12	1H13	Chg %
Sales Volume				2Q/2Q	2T/1T			13/12
Machine Tools (units)	311	399	304	(2.3)	(23.8)	568	703	23.8
Plastic Machines (units)	43	50	61	41.9	22.0	87	111	27.6
Raw and Machined Cast Iron Parts (tons)	3,092	3,598	4,436	43.5	23.3	6,607	8,034	21.6
Continued Operations Net Operating Revenue	104,250	140,315	151,406	45.2	7.9	248,447	291,721	17.4
Gross margin (%)	20.3%	25.8%	28.0%			21.2%	26.9%	
Continued Operations Operating Income (EBIT)	(30,055)	(4,665)	3,389	(111.3)	(172.6)	(36,031)	(1,276)	(96.5)
Operating margin (%)	-28.8%	-3.3%	2.2%			-14.5%	-0.4%	
Continued Operations Net Income	(18,159)	(5,546)	5,135	(128.3)	(192.6)	(18,649)	(411)	(97.8)
Discontinued Operations Net Income	(3,651)	(2,387)	(8,917)	144.2	273.6	(6,590)	(11,304)	71.5
Net Income	(21,810)	(7,933)	(3,782)	(82.7)	(52.3)	(25,239)	(11,715)	(53.6)
Continued Operations Net margin (%)	-17.4%	-4.0%	3.4%			-7.5%	-0.1%	
Continued Operations EBITDA	(21,026)	4,563	11,725	(155.8)	157.0	(18,269)	16,288	(189.2
Continued Operations EBITDA margin (%)	-20.2%	3.3%	7.7%			-7.4%	5.6%	
Investments	903	11,651	7,633	745.3	(34.5)	2,368	19,284	714.4

EBITDA = earnings before interest, taxes, depreciation and amortization.

CORPORATE PROFILE

Indústrias Romi S.A., founded in 1930, is the market leader in the Brazilian industrial machinery and equipment industry and an important manufacturer of raw and machined cast iron parts. The Company is listed on the "New Market" of the São Paulo Stock Exchange (BM&FBovespa), which is reserved for companies with the highest corporate governance levels. Romi manufactures machine tools (Conventional Lathes, CNC - Computer Numerical Control Lathes, Turning Centers, Machining Centers, Vertical and Horizontal Heavy and Extra-Heavy Lathes and Drilling Mills), plastic injection and blow molding machines and nodular or vermicular gray iron cast parts, which can be supplied raw and machined. The Company's products and services are sold worldwide and used by various industrial segments, such as the automotive (light and heavy), agricultural machinery, capital goods, consumer goods, tools, hydraulic equipment and wind energy industries, among many others.

The Company has eleven manufacturing units, four of which are dedicated to the final assembly of industrial machinery, three units for component machining, one unit for the manufacture of steel sheet components, and a plant for the assembly of electronic control panels. The Company has installed capacity for the production of approximately 3,450 industrial machines and 50,000 tons of castings per year.

The Machine Tools business unit accounted for 65.7% of the Company's revenue for the first half of 2013. The Plastic Processing Machines and Raw and Machined Cast Iron Parts business units contributed 15.4% and 18.9%, respectively, to the revenue for the period.

CURRENT ECONOMIC SCENARIO

The second quarter of 2013 was marked by changes in the world economic situation.

This is mainly due to the signs of reversion in the American monetary policy and the decreased growth in China. Combined, these factors generate a wave of aversion to the inherent risk of developing countries, group in which Brazil is included, and makes foreign funding difficult, causing the devaluation of the local currency.

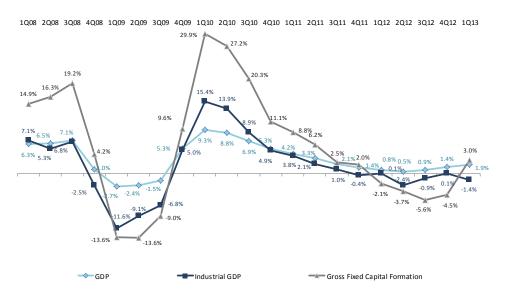
If, on one hand, the more devaluated real generates additional pressure on inflation, on the other hand there is an incentive to exports. Moreover, the current exchange rate makes Romi machines more competitive in the domestic market since its main competitors are imported equipment. However, these effects will only be felt if the currency's current rate is maintained.

According to the National Association of Automotive Vehicle Manufacturers (Anfavea), in the first half of 2013, in relation to the first half of 2012, total production of automotive vehicles grew 18.1%, with light vehicles contributing with a 16.4% increase, while trucks grew 52.5%, and buses, 36.1%. Meanwhile agricultural machinery production grew 15.8% over the same period.

Domestic sales of agricultural machinery and trucks are being driven by favorable conditions in agriculture and attractive interest rates of 3% per year in this first half, offered under the Investment Sustaining Program (PSI) of the National Bank for Economic and Social Development (BNDES).

The Machine Tools and Raw & Machined Cast Iron Parts have directly benefited from the growth of agricultural and trucks sectors since they are suppliers of installed capacity, in the case of machinery, and of inputs, in the case of cast iron parts.

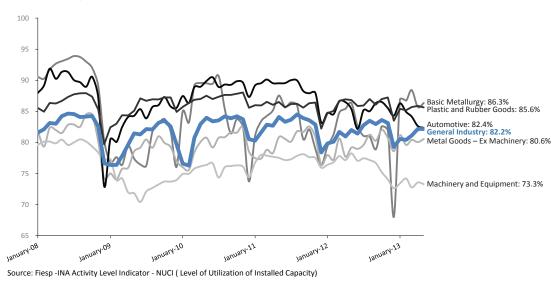
The quarterly economic data, published by the IBGE (Brazilian Institute of Geography and Statistics) in June 2013, in comparison with the same period of last year, show a deceleration of the Industrial GDP, with a 1.4% slowdown. The Gross Fixed Capital Formation (FBKF), in the same comparison, increased 3.0%, showing a good result, but this growth was determined by two specific reasons: a weak base (2.1% drop in 2T12 in relation to 2Q11) and the recovery of the transportation sector (agricultural and trucks).



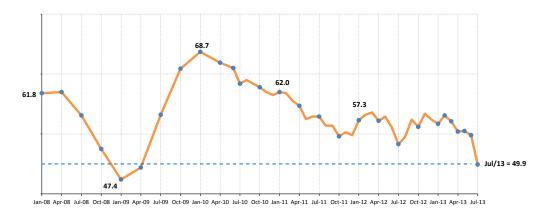
Source: IBGE

The level of utilization of the installed capacity (NUCI) of the industry in general, prepared by the Federation of Industries of the State of São Paulo (FIESP), presented stability in the May data in relation to April, both of 2013. The institution highlights that, among the sectors analyzed, which are also the main sectors that demand Romi products, "there is no homogeneity of growth, nor homogeneity of fall. There is an oscillation, except for one or more sector".

The machinery and equipment industry, base of the industry expansion and in which Romi is inserted, presented a level of utilization of 73.3%.



The Industrial Entrepreneur Confidence Index (ICEI), released by the National Confederation of Industry (CNI), has dropped since March 2013. The ICEI dropped 4.9 points, to 49.9 points in July, almost on the dividing line between trust and distrust. This is the lowest industrial entrepreneur confidence level since April 2009.



Source: CNI - ICEI (Business Confidence Index)

Beginning the second half of 2013, the industry in general is expected to show a recovery trajectory with interruptions, signaling difficulties in keeping a more robust growth pace.

Even with this challenging scenario, in the second quarter of 2013 Romi had an increase in order entry of 19.2% in relation to the same period in 2012, which will be addressed below.

MARKET

Romi's main competitive advantages in the domestic market – products with cutting-edge technology, the company's own nationwide distribution network, ongoing technical assistance, availability of attractive customer credit packages in local currency, and short product delivery times – are all recognized by customers, giving the ROMI® brand name a traditional and prestigious reputation.

Order Entry (R\$ 000) Gross Values, sales taxes included	1Q12	2Q12	1Q13	2Q13	Chg % 2Q13/2Q12	Chg % 2Q13/1Q13
Machine Tools	81,999	164,605	84,479	173,368	5.3%	105.2%
Plastic Machines	25,312	9,975	25,462	45,484	356.0%	78.6%
Rough and Machined Cast Iron Parts	28,250	40,555	43,071	37,495	-7.5%	-12.9%
Total	135,561	215,135	153,012	256,347	19.2%	67.5%
Order Entry (R\$ 000) Gross Values, sales taxes included	1H12	1H13	Chg % 2013/2012			
	1H12 246,604	1H13 257,847				
Gross Values, sales taxes included			2013/2012			
Gross Values, sales taxes included Machine Tools	246,604	257,847	2013/2012 4.6%			

In 2Q13 the Company had a volume of order entry 19.2% higher than that obtained in 2Q12 and 67.5% than that obtained in 1Q13, taking into account B+W's order entry in the period. Excluding B+W, order entry in 2Q13 was up 26.3% from 2Q12, and up 45.7% from 1Q13.

It is natural that there is a growth of order entry in the second quarter in relation to the first quarter since the two major Brazilian fairs of the machinery industry (Feiplastic and Feimafe) are held in the second quarter, heating the market.

The Plastic Processing Machines business unit has benefitted from the devaluation of the real against the dollar since it faces fierce competition of imported products. Thus, the price list of Romi products could be slightly adjusted, which is a very positive factor for the future recovery of margins.

It's important to highlight that a customer of the Plastic Processing Machines business unit canceled an order in the amount of R\$ 19.4 million during 2Q12. This cancellation strongly decreased order entry unit at that time, causing the growth of its order entry in 2Q13 compared to 2Q12, to reach 356.0%. If reconsider this request, the growth in new orders Plastic Machines in 2Q13 compared to 2Q12 would have been 50.5%.

The Raw and Machined Cast Iron Parts segment continues being directly benefited from resumed demand for trucks in Brazil. It is also important to take into account the seasonal variation of this business unit's order entry, since the energy generation (wind) sector has the characteristic of making purchase orders at the beginning of the year, reaching more than 12 months of supply. Thus, this unit's order entry decreased 12.9% in relation to 1Q13.

Order Book (R\$ 000) Gross Values, sales taxes included	2Q12	3Q12	4Q12	1Q13	2Q13	Chg % 2Q13/2Q12	Chg % 2Q13/1Q13
Machine Tools	241,495	219,392	210,390	176,377	246,312	2.0%	39.7%
Plastic Machines	24,819	27,540	33,249	31,209	45,969	85.2%	47.3%
Rough and Machined Cast Iron Parts	31,021	35,168	24,180	37,026	37,846	22.0%	2.2%
Total	297,335	282,100	267,820	244,612	330,127	11.0%	35.0%

Note: The order backlog figures do not include parts, services and resales.

As at June 30, 2013, the order backlog totaled R\$ 330.1 million, up 35.0% from the end of 2Q12. Of the Machine Tools order backlog presented, R\$ 93.6 million refers to B+W's order backlog. This shows a strengthening of the portfolio as a whole, reflecting the reliability of the customer base in Romi's products and equipment.

OPERATING PERFORMANCE

NET OPERATING REVENUE

The Company's Net Operating Revenue reached R\$ 151.4 million in 2Q13, 45.2% higher than in the same period of 2012 and 7.9% higher than in 1Q13, immediately preceding quarter. In the half-year period, the amount obtained was 17.4% higher than that obtained in the same period of 2012, driven mainly by the Raw and Machined Cast Iron Parts, whose revenue grew 32.7% in the period.

Romi - Continued Operations						Acumulado			
Net Operating Revenue (R\$ 000)	2Q12	1Q13	2Q13	Chg % 2Q/2Q	Chg % 2Q/1Q	1H12	1H13	Chg % 13/12	
Máquinas-Ferramenta	73,245	98,871	99,425	35.7%	0.6%	178,396	198,296	11.2%	
Máquinas para Plásticos	12,619	17,449	23,311	84.7%	33.6%	30,355	40,760	34.3%	
Fundidos e Usinados	18,386	23,995	28,670	55.9%	19.5%	39,696	52,665	32.7%	
Total	104,250	140,315	151,406	45.2%	7.9%	248,447	291,721	17.4%	

Note: See income statement by business unit in the Appendix.

Excluding the figures attributed to B+W, the Company's Net Operating Revenue for 2Q13 would have been R\$ 133.4 million, 11.1% higher than in 1Q13 and 36.3% higher than in 2Q12.

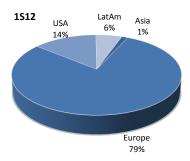
In the first half of 2013, under the same criterion, the Company's Net Operating Revenue would have reached R\$ 253.4 million, up 20.7% from the equivalent period in 2012.

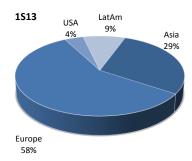
In the domestic market, net revenue in 1H13 was up 30.9% from the first half of 2012, thanks especially to the performance of raw and machined cast iron parts units.

Revenue in the foreign market, in Reais and US dollars, is described in the table below:

Foreign Sales	Quarter						Accumulated		
with B+W	1Q12	4Q12	1Q13	Chg % 1Q/1Q	Chg % 1Q/4Q	1H12	1H13	Chg % 13/12	
Net Sales (R\$ 000)	17.4	30.0	26.8	53.9%	-10.6%	69.0	56.8	-17.7%	
Net Sales (US\$ 000)	8.9	15.7	12.8	44.7%	-18.2%	37.0	28.6	-22.8%	

This revenue was distributed geographically as shown in the chart below:





It is worth pointing out the lack of seasonal partner of B+W's revenue, which totaled R\$ 44.1 million in 1H12 and R\$ 38.3 million in 1H13, which does not imply difficulties in the business, since the company continues to use its total capacity with order backlog of R\$ 93.6 million.

Machine Tools

This unit's net operating revenue reached R\$ 99.4 million in 2Q13, of which R\$ 18.0 million referring to the consolidation of B+W's net operating revenue. This consolidated amount represented an increase of 35.7% in comparison with the same period of last year, and 0.6% compared to the immediately preceding quarter.

Excluding B+W on this comparison, this business unit's net operating revenue was up 21.8% from 2Q12, and up 3.6% from 1Q13.

In the first half of 2013, this business unit's main customers were from the machinery and equipment, teaching, automobile, agricultural machines and machining service industries.

In this period, this unit's net operating revenue was R\$ 198.3 million, which represents an increase of 11.2% as compared with the same period in 2012. 703 new machines were sold in this period, 23.8% more than in the equivalent period in 2012.

Plastic Processing Machines

In 2Q13, the Plastic Processing Machines business unit's net revenue totaled R\$ 23.3 million, representing an increase of 84.7% in relation to 2Q12, and 33.6% compared to the immediately preceding quarter.

The Plastic Processing Machines business unit's physical sales totaled 61 units in 2Q13, up 41.9% in relation to 2Q12 (43 units), and up 22.0% in relation to the immediately preceding period (50 units).

The sectors with the greatest demand for this business unit's products in the domestic market in the first half of 2013 were packaging, automotive, furniture, services and home appliances.

In this period, this unit's net operating revenue was R\$ 40.8 million, which represented an increase of 34.3% as compared to the same period in 2012. 111 new machines were sold in this period, 27.6% higher than that obtained in the equivalent period in 2012.

Raw and Machined Cast Iron Parts

In 2Q13, this unit's physical sales totaled 4,436 tons, up 43.5% from the 3,092 tons sold in 2Q12, due especially to increased demand in the commercial automotive sector (trucks),as well as the wind energy sector.

The segments with the greatest demand for this unit's products in the first half of 2013 were: commercial automotive (trucks), wind energy and agricultural machinery.

In this period, this unit's net operating revenue was R\$ 52.7 million, which represented an increase of 32.7% as compared to the same period in 2012. 8,034 tons of raw and machined cast iron pats were sold in this period, 21.6% higher than that obtained in the equivalent period in 2012.

OPERATING COSTS AND EXPENSES

Gross margin was 28.0% in 2Q13, 770 bps greater than in 2Q12, and up 220 bps from 1Q13. Disregarding B+W, gross margin would have been 29.0%, 680 bps greater than in 2Q12 and 170 bps greater than in 1Q13, using the same criterion.

The moderate price recovery commented on in recent earnings results, boosted by the dollar appreciation, which makes Romi product more competitive, and the increase in the volume billed, which dilutes fixed costs and operating expenses, have contributed to this scenario. On the other hand, as approximately 30% of the Company's cost are linked to foreign exchange (among imported materials and domestic materials sensitive to exchange rate), there was a light pressure on Romi's cost structure, gradually passed through the final product price.

Operating margin was 2.2% in 2Q13, 3100 bps greater than in 2Q12, and up 560 bps from 1Q13. Disregarding B+W, operating margin would have been 2.7%, 2860 bps greater than in 2Q12 and 510 bps greater than in 1Q13, using the same criterion.

This improvement is due, in relation to the second quarter of 2012, to the structural reorganization underwent by the Company in 2012 since in the 2Q12 result there were impacts of approximately R\$ 5.7 million related to indemnities, of which R\$ 3.1 million recorded in cost and R\$ 2.6 in operating expenses. In relation to the first quarter of 2013, this growth is attributable to the increase in the volume billed in the period, which dilutes the expenses.

In relation to both the second quarter of 2012 and the first quarter of 2013, there is a significant reduction in the expense on Allowance for Doubtful Accounts, from R\$ 8.8 million in 2Q12 and R\$ 5.4 in 1Q13 million to R\$ 0.9 million in 2Q13, due to improvements on default level at the Company's order book.

Romi - Continued Operations		Quarter					Accumulated			
Gross Margin (%)	2Q12	1Q13	2Q13	Chg bps 2Q/2Q	Chg bps 2Q/1Q	1H12	1H13	Chg bps 1H/1H		
Machine Tools	29.5%	31.0%	33.8%	430	280	28.7%	32.4%	370		
Plastic Machines	26.4%	32.5%	32.2%	570	(40)	28.5%	32.3%	380		
Raw and Machined Cast Iron Parts	-20.5%	-0.8%	4.5%	2,500	530	-18.3%	2.1%	2,040		
Total	20.3%	25.8%	28.0%	770	220	21.2%	26.9%	580		

Romi - Continued Operations		Quarter				Accumulated			
EBIT Margin (%)	2Q12	1Q13	2Q13	Chg bps 2Q/2Q	Chg bps 2Q/1Q	1H12	1H13	Chg bps 1H/1H	
Machine Tools	-24.2%	0.5%	7.5%	3,240	690	-7.6%	4.0%	1,160	
Plastic Machines	-45.7%	-12.3%	-8.5%	3,810	390	34.7%	-10.1%	(4,480)	
Raw and Machined Cast Iron Parts	-31.8%	-12.7%	-7.2%	2,490	550	-30.2%	-9.7%	2,050	
Total	-28.8%	-3.3%	2.2%	3,100	560	-14.5%	-0.4%	1,410	

In the first half of 2013, the Company's grow margin was 26.9% or 580 bps above the amount reached in the first half of 2012. The operating margin obtained by the Company in this period, however, was a negative 0.4%, situation that, even negative, is 1410 bps above the amount obtained in the equivalent period of the prior year.

Even with the improvements in the volume sold and product price, the level of utilization of the installed capacity still low contributes adversely to a quicker recovery of Rom's margins.

Machine Tools

This business unit's gross margin was 33.8% in 2Q13, improving 430 bps in relation to 2Q12, and 280 bps in relation to 1Q13, due especially to sales increase and consequent costs and expenses dilution.

For the same reason, this business unit's operating martin was 7.5% in the second quarter of 2013, up 3170 bps from 2Q12 and up 690 bps from the immediately preceding quarter.

In the first half of 2013, the business unit's gross margin was 32.4%, up 370 bps from that reached in the first half of 2012. The operating margin obtained by the business unit in this period was 4.0%, up 1160 bps from that obtained in the equivalent period of the prior year.

Plastic Processing Machines

This business unit's gross margin was 32.2% in 2Q13, up 570 bps in relation to 2Q12, and 40 bps lower than 1Q13.

Operating margin for the second quarter of 2013, which was a negative 8,5%, improved 3730 bps in relation to 2Q12 and 390 bps in relation to the immediately preceding quarter. This scenario is directly related to the business unit's low level of activity, which impairs the dilution of operating expenses.

In relation to the second quarter of 2012 and the first quarter of 2013, in the second quarter of 2013 there is an increase in expenses due to the Company's participation in the Feiplastic, Brazilian main fair of the plastics industry.

In the first half of 2013, the business unit's gross margin was 32.3%, up 1290 bps from that reached in the first half of 2012. The operating margin obtained by the business unit in this period was a negative 10.1%, even if negative, up 3360 bps from that obtained in the equivalent period of the prior year.

Raw and Machined Cast Iron Parts

This business unit's gross margin was 4.5% in 2Q13, improving 2500 bps in relation to 2Q12 and 530 bps in relation to 1Q13. The level of utilization of the installed capacity, although still low, increased as compared with the prior quarter and remains the leading factor responsible for this result.

This business unit's operating margin, in the second quarter of 2013, although a negative 7.2%, increased 2460 bps in relation to 2Q12 and 550 bps in relation to the immediately preceding quarter.

In the first half of 2013, the business unit's grow margin was 2.1%, up 2040 bps from that obtained in the equivalent period of the prior year. The operating margin obtained by that business unit in this period was a negative 9.7%, up 2050 bps from that obtained in the first half of 2012.

The improvement in relation to 1H12 is mainly due to the increase in the volume billed, as well as the measures to improve operating efficiency.

EBITDA AND EBITDA MARGIN

In 2Q13, continued operations operating cash generation measured by EBITDA (earnings before interest, taxes, depreciation and amortization) was R\$ 11.7 million, with an EBITDA margin of 7.7% in the quarter, as shown in the table below:

Reconciliation of Net Income to EBITDA	Quarter					Accumulated			
R\$ thousand	2Q12	1Q13	2Q13	Chg % 2Q/2Q	Chg % 2Q/1Q	1H12	1H13	Chg % 13/12	
Continued Operations Net Income	(18,159)	(5,546)	5,135	-128.3%	-192.6%	(18,649)	(411)	-97.8%	
Income tax and social contributions	(8,069)	(2,280)	505	-106.3%	-122.1%	(13,550)	(1,775)	-86.9%	
Net Financial Income	(3,827)	3,161	(2,251)	-41.2%	-171.2%	(3,832)	910	-123.7%	
Depreciation and amortization	9,028	9,228	8,336	-7.7%	-9.7%	17,762	17,564	-1.1%	
Continued Operations EBITDA	(21,027)	4,563	11,725	-155.8%	156.9%	(18,269)	16,288	-189.2%	
Continued Operations EBITDA Margin	-20.2%	3.3%	7.7%			-7.4%	5.6%		

All the impacts mentioned in the "Operating Costs and Expenses" section also impacted Romi's EBITDA in the period.

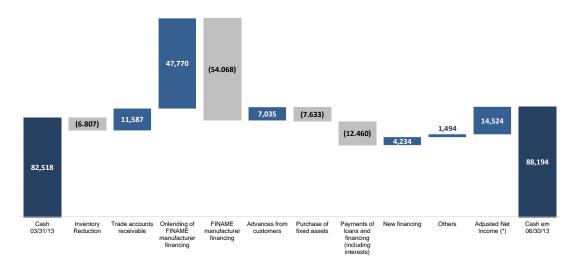
PROFIT

Continued operations net profit for 2Q13 was R\$ 5.1 million, presenting significant increases in relation to the results obtained in the last quarters. The Company had been generating losses since the third quarter of 2011.

Considering the discontinued operations, Romi reached a net loss of R\$ 3.8 million in the 2Q13 and R\$ 11.7 in 1H13.

CHANGES IN CASH AND CASH EQUIVALENTS

The main changes in cash in 2Q13 are described below:



(*) refers to profit (loss) for the year, adjusted for income statement items that did not impact cash in the period. These items are: (i) provision for income tax and social contribution; (ii) depreciation and amortization; (iii) PP&E disposal costs; and (iv) provision for contingent liabilities.

Inventories

Due to the increase of production to deliver the equipment sold specially by B+W subsidiary the second half of 2013, inventories of raw materials and goods in process increased. In comparison with 03/31/2013, inventories increased in the amount of R \$ 6.8 million.

Trade Receivables

In relation to 1Q13 the amount of trade receivables decreased R \$ 11.6 million as a result of the increase in the volume of trade receivables, and the reduce in delinquency.

Onlending of Finame Manufucturer Financing

The amount receivable referring to Finame Manufacturer Financing decreased R\$ 47.8 million in 2Q13. This decrease results mainly from greater use of Finame Buyer Financing, in which the customer obtains financing directly from the financial institution, and Romi receives the amount after the machine is delivered to the customer, without guaranteeing the financing. The conditions for Finame Buyer Financing are the same as those for Finame Manufacturer Financing, and both are regulated by the National Bank for Economic and Social Development (BNDES). This strategy's purpose is to offer customers the best existing financing conditions and gradually reduce Romi's exposure to credit risk.

Advances from Customers

The increase in advances from customers in 2Q13 is attributable to the higher volume of machines order entry in 2Q13 with consequent customer advances.

Financing

The main payments in the quarter refer specially to expansion projects carried out in 2008 and 2009, in the amount of R\$ 12.5 million.

Investments

Investments in 1Q13 totaled R\$ 7.6 million, and were partially allocated to maintenance, productivity and upgrading of production facilities, within the investment plan for the year 2013. In addition, investments were made in machining equipment, including part of the Flexible Manufacturing System that is being developed by the German subsidiary B+W for delivery to Romi in early 2014.



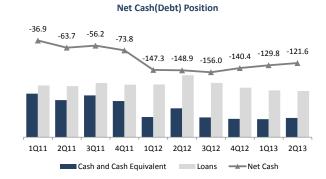


FINANCIAL POSITION

Short-term investments, including those backed by debentures, are made with financial institutions with low credit risk and their yield is substantially pegged to the interbank deposit rate ("CDI"), or time deposit rates (TD), when made abroad. The consolidated position of cash and cash equivalents as at June 30, 2013 was R\$ 86.7 million.

Romi's borrowings are used mainly in investments to expand plant capacity and upgrading, and financing exports and imports. As at June 30, 2013, the amount of financing in local currency was R\$ 195.4 million, and in foreign currency, R\$ 13.0 million, totaling R\$ 208.3 million.

The Company's net debt decreased by R\$ 8.2 million in the second quarter of 2013 and by R\$ 18.8 million in the first half of 2013.



As at June 30, 2013, the Company did not have any derivative transactions.

BURKHARDT + **WEBER**

We present below an Income Statement and the main Balance Sheet accounts as at June 30, 2013 for B+W, both in condensed form:

1		C		Accumulated				
Income Statement IFRS (€ 000)	2Q12	1Q13	2Q13	Chg % 2T/2T	Chg % 2T/1T	1512	1513	Chg % 2T/2T
Net Operation Revenue	2,548	7,700	6,673	161.9%	-13.3%	18,235	14,373	-21.2%
Gross profit	(208)	1,301	1,384	-765.5%	6.4%	2,145	2,685	25.2%
%	-8.2%	16.9%	20.7%			11.8%	18.7%	
EBIT	(1,897)	(709)	(98)	-94.8%	-86.1%	2,247	(808)	-135.9%
%	-74.5%	-9.2%	-1.5%			12.3%	-5.6%	
EBITDA	(1,703)	(138)	273	-116.0%	-297.8%	2,583	135	-94.8%
%	-66.8%	-1.8%	4.1%			14.2%	0.9%	
Net Profit	(1,771)	(703)	(176)	-90.1%	-75.0%	2,141	(879)	-141.1%

Balance Sheet IFRS (€ 000)	03/31/2013	06/30/2013
Cash and Cash equivalents	2,782	65
Trade accounts receivable	4,044	4,808
Inventories	13,613	15,458
Other receivables	1,529	1,294
Property, Plant and Equipment, net	14,584	14,529
Intangible	14,252	14,109
Total Assets	50,804	50,261
Financing	3,747	4,358
Trade accounts payable	3,664	1,803
Advances from customers	10,235	11,610
Deferred tax liability	5,511	5,472
Other payables	3,854	3,438
Shareholder's Equity	23,793	23,580
Total Liabilities and Shareholder's Equity	50,804	50,261

As pointed out previously, as it manufactures large machines with a high degree of customization, there is no specific seasonal variation that determines the distribution of B+W's revenue over the four quarters of the year.

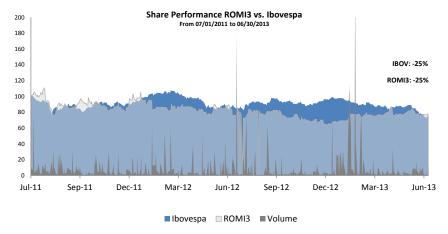
DISCONTINUED OPERATIONS (ROMI ITALIA)

As described earlier in this report and in Note No. 19 of the Quarterly Information Report of 06/30/2013, archived on the website of the Brazilian Securities Commission (CVM) and available on the Company's website on the same date, the subsidiary Romi Italia operations are being presented as discontinued operations. Below are the main groups of accounts of the Income Statement and the Balance Sheet:

		C	Accumulated					
Income Statement IFRS (€ 000)	2Q12	1Q13	2Q13	Chg % 2T/2T	Chg % 2T/1T	1512	1513	Chg % 2T/2T
Net Operating Revenue	2,877	1,432	507	-82.4%	-64.6%	13,926	1,939	-86.1%
Gross Profit	(629)	(1,295)	(943)	49.8%	-27.2%	(1,636)	(2,238)	36.8%
9	6 -21.9%	-90.4%	-186.2%			-11.7%	-115.4%	
EBIT	(3,550)	(2,288)	(8,803)	147.9%	284.8%	(9,245)	(11,091)	20.0%
9	6 -123.4%	-159.7%	-1737.8%			-66.4%	-572.0%	
EBITDA	(3,433)	(2,168)	(8,680)	152.9%	300.4%	(8,910)	(10,848)	21.8%
9	6 -119.3%	-151.4%	-1713.5%			-64.0%	-559.5%	
Net Profit	(3,651)	(2,387)	(8,917)	144.2%	273.6%	(9,527)	(11,304)	18.7%

Balance Sheet IFRS (€ 000)	03/31/2013	06/30/2013
Trade accounts receivable	2.632	2.285
Inventories	19.793	21.288
Related Parties	4.769	5.399
Other receivables	2.742	1.420
Investment in Associated Companies	13.473	7.338
Property, Plant and Equipment	6.932	7.597
Total Assets	50.341	45.327
Trade accounts payable	503	427
Payroll and related taxes	658	695
Current Other payables	3.328	8.338
Related Parties	5.364	5.991
Non Current Other payables	30.694	28.035
Shareholder's Equity	9.794	1.841
Total Liabilities and Shareholder's Equity	50.341	45.327

CAPITAL MARKETS



Source: BMF&Bovespa

At the end of 2Q13, Romi's common shares (ROMI3) were traded at R\$ 5.26, posting depreciation of 2.2% in the quarter (2Q13 vs. 1Q13), and depreciation of 10.8% from the end of 2Q12. The BM&FBovespa index fell 15.1% in relation to the end of 1Q13, and 13.2% in relation to the end of 2Q12.

The Company's market capitalization as at June 30, 2013 was R\$ 377.4 million and the average daily trading volume for 2Q13 was R\$ 205 thousand.

Statements contained in this release related to the Company's business prospects, projections of operating and financial results, and references to the Company's growth potential are mere forecasts and have been based on Management's expectations regarding its future performance. These expectations are highly dependent upon market behavior, economic conditions in Brazil, the industry and international markets, therefore being subject to changes.



FINANCIAL STATEMENTS



Consolidated Balance Sheet (R\$ 000)

ASSETS	12/31/2012	06/30/2013
CURRENT	841,529	790,650
Cash and Cash equivalents	84,232	88,194
Trade accounts receivable	121,658	98,595
Onlending of FINAME manufacturer financing	317,633	280,497
Inventories	279,095	282,403
Recoverable taxes	10,316	11,453
Related Parties	456	611
Other receivables	28,139	28,897
NONCURRENT	773,031	712,774
Long-Term Assets	443,983	377,733
Trade accounts receivable	13,842	10,907
Onlending of FINAME manufacturer financing	312,805	241,796
Recoverable taxes	874	518
Deferred income and social contribution taxes	52,004	54,138
Escrow Deposits	1,697	1,754
Other receivables	28,628	36,030
Assets fo Discontinued Operation	34,133	32,590
Investments		
Property, Plant and Equipment, net	265,508	270,935
Investment in Subsidiaries and Associate Companies	1,944	2,080
Investment Property	16,103	16,103
Intangible assets	45,493	45,923
TOTAL ASSETS	1,614,560	1,503,424



Consolidated Balance Sheet

(R\$ 000)

LIABILITIES AND SHAREHOLDER'S EQUITY	12/31/2012	06/30/2013
CURRENT	489,957	477,223
Loans and financing	70,192	71,618
FINAME manufacturer financing	285,440	252,334
Trade accounts payable	40,443	47,971
Payroll and related taxes	20,399	27,782
Taxes payable	11,253	5,790
Advances from customers	41,353	46,588
Interest on capital, dividends and participations	112	407
Shares to be paid	322	-
Other payables	15,981	14,688
Related Parties	590	579
Accounts Payables for Discontinued Operation	3,872	9,466
NON CURRENT	487,333	396,664
Long-term liabilities		
Loans and financing	152,490	136,716
FINAME manufacturer financing	302,279	226,785
Deferred income and social contribution taxes	22,284	23,433
Taxes payable	3,461	1,780
Reserve for contingencies	6,520	7,573
Other payables	299	377
SHAREHOLDER'S EQUITY	635,527	627,835
Capital	489,973	489,973
Capital reserve	2,052	2,052
Treasury Stock	(17,850)	-
Retained earnings	157,591	139,741
Accumulated defict	-	(11,961)
Other accumulated comprehensive income	3,761	8,030
NON CONTROLLING INTERESTS	1,743	1,702
TOTAL SHAREHOLDER'S EQUITY	637,270	629,537

1,614,560

1,503,424

TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY





Consolidated Income Statement R\$ 000

	2Q12	1013	2Q13	Chg.% 20/20	Chg.% 20/10	1H12	1H13	Chg.%
Net Operating Revenue	104,250	140,315	151,406	45.2	7.9	248,447	291,721	17.4
Cost of Gods Sold	(83,056)	(104,143)	(109,013)	31.3	4.7	(195,855)	(213,156)	8.8
Gross Profit	21,194	36,172	42,393	100.0	17.2	52,592	78,565	49.4
Gross Margin %	20.3%	25.8%	28.0%			21.2%	26.9%	
Operating Income (Expenses)	(51,249)	(40,837)	(39,004)	(23.9)	(4.5)	(88,623)	(79,841)	(6.6)
Selling expenses	(18,206)	(16,112)	(17,987)	(1.2)	11.6	(35,549)	(34,099)	(4.1)
General and administrative expenses	(25,404)	(18,849)	(14,496)	(42.9)	(23.1)	(45,810)	(33,345)	(27.2)
Research and development expenses	(6,139)	(4,575)	(4,853)	(20.9)	6.1	(11,783)	(9,428)	(20.0)
Management profit sharing and compensation	(1,722)	(1,498)	(1,548)	(10.1)	3.3	(3,843)	(3,046)	(20.7)
Other operating income, net	222	197	(120)	(154.1)	(160.9)	8,362	77	(99.1)
Operating Income before Financial Results	(30,055)	(4,665)	3,389	(111.3)	(172.6)	(36,031)	(1,276)	(96.5)
Continued Operation Operating Margin %	-28.8%	-3.3%	2.2%			-14.5%	-0.4%	
Financial Income	3,827	(3,161)	2,251	(41.2)	(171.2)	3,832	(910)	(123.7)
Financial income	9,446	3,876	3,793	(29.8)	(2.1)	14,137	2,669	(45.8)
Financial expenses	(6,736)	(6,143)	(4,722)	(29.9)	(23.1)	(11,559)	(10,865)	(0.9)
Exchance gain (loss), net	1,117	(894)	3,180	184.7	(455.7)	1,254	2,286	82.3
Continued Operations Operating Income	(26,228)	(7,826)	5,640	(121.5)	(172.1)	(32,199)	(2,186)	(93.2)
Income tax and social contribution	8,069	2,280	(202)	(106.3)	(122.1)	13,550	1,775	(86.9)
Loss for the period for Continued Operation	(18,159)	(5,546)	5,135	(128.3)	(192.6)	(18,649)	(411)	(97.8)
Loss for the period for Discontinued Operation	(3,651)	(2,387)	(8,917)	144.2	273.6	(065'9)	(11,304)	71.5
Net income	(21,810)	(7,933)	(3,782)	(82.7)	(52.3)	(25,239)	(11,715)	(53.6)
Continued Operation Net Margin %	-17.4%	-4.0%	3.4%			-7.5%	-0.1%	
Net profit concerning:								
Controlling interests	(21,969)	(8,054)	(3,907)	(82.2)	(51.5)	(25,580)	(11,961)	(53.2)
Non controlling interests	159	121	125	(21.4)	3.3	341	246	(27.9)
EBITDA for Continued Operation	(21,026)	4,563	11,725	(155.8)	157.0	(18,269)	16,288	(189.2)
Loss for the period for Continued Operation	(18,159)	(5,546)	5,135	(128.3)	(192.6)	(18,649)	(411)	(97.8)
Income tax and social contribution	(8,069)	(2,280)	202	(106.3)	(122.1)	(13,550)	(1,775)	(86.9)
Financial income, net	(3,827)	3,161	(2,251)	(41.2)	(171.2)	(3,832)	910	(123.7)
Depreciation	9,029	9,228	8,336	(7.7)	(6.7)	17,762	17,564	(1.1)
Continued Operation EBITDA Margin %	-20.2%	3.3%	7.7%			-7.4%	2.6%	
Nº of shares in capital stock (th)	74,758	71,758	71,758	(4.0)	'	74,758	71,758	(4.0)
Continued Operation Net income per share - R\$	(0.24)	(0.08)	0.07	(129.5)	(192.6)	(0.25)	(0.01)	(97.7)

Cash Flow Statement

IFRS (R\$ mil)

	1H12	1H13
Cash from operating activities		
Loss for the period for Continued Operation	(32,199)	(2,186)
Loss for the period for Discontinued Operation	(6,590)	(11,304)
Financial expenses and exchange gain	(863)	2,408
Depreciation and amortization	17,125	17,564
Allowance for doubtful accounts and other receivables	13,411	7,693
Proceeds from sale of fixed assets	238	541
Provision for inventory realization	6,509	5,158
Reserve for contingencies	4,270	1,824
Negative goodwill on acquisition of foreign subsidiary	(8,094)	-
Change on operating assets		
Trade accounts receivable	18,749	33,995
Related parties	(304)	-
Onlending of FINAME manufacturer financing	93,366	99,608
Inventories	(22,438)	(390)
Recoverable taxes, net	3,513	(421)
Escrow deposits	(2,226)	(57)
Other receivables	(6,799)	3,759
Change on operating liabilities		
Trade accounts payable	(5,600)	6,439
Related parties		
Payroll and related taxes	6,536	6,543
Taxes payable	(6,812)	(7,608)
Advances from customers	3,883	5,288
Other payables	3,023	(5,388)
Change in operating assets and liabilities for the Descontinued Operating	(429)	8,743
Cash provided by (used in) operating activities	78,269	172,209
Income tax and social contribution paid	(596)	(1,886)
Net Cash provided by (used in) operating activities	77,673	170,323
Purchase of fixed assets	(3,031)	(20,663)
Proceeds from sale of fixed assets	- (45,000)	
Amount paid on acquisition of foreign subsidiary	(46,830)	
Exchange variation changes on cash and cash equivalents abroad	5,939	-
Net cash used in investing activities	(43,922)	(20,663)
Interest on capital paid	(552)	(291)
Share Repurchase	(9,710)	
New loans and financing	61,434	11,589
Payments of loans and financing	(18,621)	(26,978)
Interests paid (including FINAME manufacturer financing)	(30,117)	(22,392)
New loans in FINAME manufacturer	90,314	45,357
Payment of FINAME manufacturer financing	(157,879)	(150,652)
Net Cash provided by (used in) financing activities	(65,131)	(143,367)
Increase (decrease) in cash and cash equivalents	(31,380)	6,293
Exchange variation changes on cash and cash equivalents abroad	(1,242)	(1,925)
Cash and cash equivalents - beginning of period	162,813	82,320
Cash and cash equivalents of Continued and Discontinued operation - end of period	130,191	86,688
Decrease in cash and cash equivalent of Discontinued operation	1,362	1,506
Cash and cash equivalents of Continued Operation - end of period	131,553	88,194
<u> </u>		· ·



Appendix

Income Statement by Business Units - 2Q13

R\$ thousand	Machine Tools	Plastic Machines	Rough and Machined Cast Iron Parts	Total
Net Operating Revenue	99,425	23,311	28,670	151,406
Cost of Sales and Services	(65,165)	(13,732)	(30,116)	(109,013)
Business Units Transfers	2,881	-	4,321	(7,202)
Business Units Transfers	(3,542)	(2,080)	(1,580)	7,202
Gross Profit	33,599	7,500	1,294	42,393
Gross Margin %	33.8%	32.2%	4.5%	28.0%
Operating Expenses	(26,171)	(9,471)	(3,360)	(39,003)
Selling	(11,844)	(5,157)	(986)	(17,986)
General and Administrative	(9,228)	(2,386)	(1,945)	(13,559)
Research and Development	(3,327)	(1,526)	-	(4,853)
Management profit sharing	(1,020)	(248)	(280)	(1,548)
Taxation	(631)	(156)	(149)	(937)
Other operating revenue	(121)	1	-	(120)
Operating Income before Financial Results	7,428	(1,972)	(2,066)	3,391
Operating Margin %	7.5%	-8.5%	-7.2%	2.2%
Depreciation	5,198	128	3,010	8,336
EBITDA	12,626	(1,844)	944	11,727
EBITDA Margin %	12.7%	-7.9%	3.3%	7.7%

Income Statement by Business Units - 2Q12

R\$ thousand	Machine Tools	Plastic Machines	Rough and Machined Cast Iron Parts	Total
Net Operating Revenue	73,245	12,619	18,386	104,250
Cost of Sales and Services	(50,597)	(6,962)	(25,497)	(83,056)
Business Units Transfers	3,058	-	5,065	(8,123)
Business Units Transfers	(4,078)	(2,320)	(1,725)	8,123
Gross Profit	21,628	3,338	(3,771)	21,195
Gross Margin %	29.5%	26.4%	-20.5%	20.3%
Operating Expenses	(39,887)	(9,224)	(2,139)	(51,250)
Selling	(12,883)	(4,560)	(764)	(18,207)
General and Administrative	(19,422)	(3,494)	(1,192)	(24,108)
Research and Development	(4,610)	(1,529)	-	(6,139)
Management profit sharing	(1,455)	(176)	(91)	(1,722)
Taxation	(1,022)	(184)	(92)	(1,298)
Other operating revenue	(495)	719	-	224
Operating Income before Financial Results	(18,259)	(5,886)	(5,910)	(30,055)
Operating Margin %	-24.9%	-46.6%	-32.1%	-28.8%
Depreciation	5,628	589	2,812	9,029
EBITDA	(12,631)	(5,297)	(3,098)	(21,026)
FRITO Margin %	-17 2 %	-12.0%	-16.9%	-20.2%



Income Statement by Business Units - 1S13

R\$ thousand	Machine Tools	Plastic Machines	Rough and Machined Cast Iron Parts	Total
Net Operating Revenue	198,296	40,760	52,665	291,721
Cost of Sales and Services	(132,869)	(23,713)	(56,575)	(213,156)
Business Units Transfers	5,702	-	8,540	(14,242)
Business Units Transfers	(6,849)	(3,869)	(3,524)	14,242
Gross Profit	64,280	13,179	1,106	78,565
Gross Margin %	32.4%	32.3%	2.1%	26.9%
Operating Expenses	(56,321)	(17,303)	(6,217)	(79,840)
Selling	(23,721)	(8,524)	(1,854)	(34,099)
General and Administrative	(23,237)	(5,192)	(3,722)	(32,151)
Research and Development	(6,486)	(2,942)	=	(9,428)
Management profit sharing	(2,132)	(453)	(461)	(3,046)
Taxation	(821)	(193)	(180)	(1,194)
Other operating revenue	76	1	-	77
Operating Income before Financial Results	7,959	(4,124)	(5,111)	(1,276)
Operating Margin %	4.0%	-10.1%	-9.7%	-0.4%
Depreciation	10,570	657	6,337	17,564
EBITDA	18,529	(3,467)	1,226	16,288
EBITDA Margin %	9.3%	-8.5%	2.3%	5.6%

Income Statement by Business Units - 1H12

R\$ thousand	Machine Tools	Plastic Machines	Rough and Machined Cast Iron Parts	Total
Net Operating Revenue	178,396	30,355	39,696	248,447
Cost of Sales and Services	(125,014)	(16,296)	(54,545)	(195,855)
Business Units Transfers	7,196	-	11,493	(18,689)
Business Units Transfers	(9,372)	(5,402)	(3,915)	18,689
Gross Profit	51,206	8,657	(7,271)	52,592
Gross Margin %	28.7%	28.5%	-18.3%	21.2%
Operating Expenses	(64,698)	(19,202)	(4,723)	(88,622)
Selling	(24,602)	(9,254)	(1,693)	(35,549)
General and Administrative	(34,975)	(6,877)	(2,662)	(44,514)
Research and Development	(8,676)	(3,107)	-	(11,783)
Management profit sharing	(3,064)	(504)	(275)	(3,843)
Taxation	(1,024)	(179)	(93)	(1,296)
Other operating revenue	7,643	719	-	8,362
Operating Income before Financial Results	(13,492)	(10,545)	(11,994)	(36,031)
Operating Margin %	-7.6%	-34.7%	-30.2%	-14.5%
Depreciation	11,114	1,156	5,492	17,762
EBITDA	(2,378)	(9,389)	(6,502)	(18,269)
EBITDA Margin %	-1.3%	-40.2%	-16.4%	-7.4%

