

Indústrias Romi S.A.

Quarterly Information (ITR) at

March 31, 2018

and reporting on review of quarterly information



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Independent auditor's review report on quarterly financial information

Introduction

We have reviewed the individual and consolidated interim financial information of Indústrias Romi S.A. (Company) contained in the Quarterly Information Form (ITR) for the quarter ended March 31, 2018, comprising the statement of financial position at March 31, 2018, and the related statements of profit or loss, comprehensive income (loss), changes in equity and cash flows for the three-month period then ended including the explanatory notes.

Management is responsible for the preparation of the individual and consolidated interim financial information in accordance with Accounting Pronouncement CPC 21 (R1) and IAS 34 - Interim Financial Reporting, issued by the International Accounting Standards Board (IASB), as well as for the presentation of this financial information in accordance with the rules issued by the Brazilian Securities and Exchange Commission (CVM) applicable to the preparation of Quarterly Information (ITR). Our responsibility is to express a conclusion on this interim financial information based on our review.

Scope of review

We conducted our review in accordance with Brazilian and International Standards on Review Engagements (NBC TR 2410 *Revisão de Informações Intermediárias Executada pelo Auditor da Entidade* and ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity). A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with auditing standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Basis for qualified conclusion

Reversal of provision for ICMS tax on sales included in the PIS and COFINS calculation bases

As disclosed in Note 14, as at December 31, 2018, the Company recorded in its Provision for tax, labor and civil contingencies the amount of R\$ 54,496 thousand (53,736 thousand as of December 31, 2017) related to the effect of the exclusion of State VAT (ICMS) from the Contribution Tax on Gross Revenue for Social Integration Program (PIS) and the Contribution Tax on Gross Revenue for Social Security Financing (COFINS) bases, which were not collected from November 2006 to March 2018 but were deposited in court in that period. In a high-profile decision handed down by the Federal Supreme Court (STF) on March 15, 2017, the STF justices understood that the ICMS tax is not to be included in the PIS and COFINS contribution tax bases. Accordingly, based on the guidelines set down in CPC 25/IAS 37 - Provisions, Contingent Liabilities and Contingent Assets, we understand that it is no longer probable that an outflow of resources that incorporate future economic benefits will be required to settle this obligation and, therefore, this provision should have been reversed at the statement of financial position date. As a consequence, at March 31, 2018, the amount of individual and consolidated noncurrent assets and total assets are understated by R\$ 82,070 thousand (R\$ 81,320 thousand at December 31, 2017), whilst individual and consolidated equity at March 31, 2018 and individual and consolidated net income for the 3-month period then ended are understated by R\$54,166 thousand (R\$ 53,671 thousand at December 31, 2017) and R\$495 thousand, respectively, net of tax effects.

Modified conclusion on the interim individual and consolidated financial information

Based on our review, except for the effects of the matter described in the “Basis for qualified conclusion” section of our report, nothing has come to our attention that causes us to believe that the individual and consolidated interim financial information included in the quarterly information referred to above was not prepared, in all material respects, in accordance with CPC 21 (R1) and IAS 34 applicable to the preparation of Quarterly Information (ITR), and presented consistently with the rules issued by the Brazilian Securities and Exchange Commission (CVM).




Other matters

Statements of value added

We also reviewed the individual and consolidated statements of value added (SVA), for the three-month period ended March 31, 2018, prepared under the responsibility of Company management, whose presentation in the interim financial information is required by the standards issued by the Brazilian Securities and Exchange Commission (CVM) applicable to preparation of Quarterly Information (ITR) and are considered supplementary information under IFRS, which do not require SVA presentation. These statements have been subject to the same review procedures previously described and, based on our review, nothing has come to our attention that causes us to believe that they were not prepared, in all material respects, in a manner consistent with the overall accompanying individual and consolidated interim financial information.

Campinas, April 17, 2018.

ERNST & YOUNG
Auditores Independentes S.S.
CRC 2SP034519/O-6



Luís Alexandre Marini
Accountant CRC-1SP182975/O-5

INDÚSTRIAS ROMI S.A.

STATEMENT OF FINANCIAL POSITION
(In thousands of reais unless otherwise stated)

| | Note | Parent | | Consolidated | | | Note | Parent | | Consolidated | |
|---|------|----------------|-------------------|------------------|-------------------|---|------|----------------|-------------------|------------------|-------------------|
| | | March 31, 2018 | December 31, 2017 | março 31, 2018 | dezembro 31, 2017 | | | March 31, 2018 | December 31, 2017 | March 31, 2018 | December 31, 2017 |
| ASSETS | | | | | | LIABILITIES AND EQUITY | | | | | |
| CURRENT ASSETS | | | | | | CURRENT LIABILITIES | | | | | |
| Cash and cash equivalents | 3 | 41,186 | 69,806 | 74,088 | 105,682 | Borrowings | 12 | 72,626 | 71,246 | 75,039 | 74,170 |
| Short-term investments | 3 | 12,944 | 13,670 | 12,944 | 13,670 | FINAME manufacturer financing | 13 | 54,161 | 55,463 | 54,161 | 55,463 |
| Trade accounts receivable | 4 | 79,709 | 70,359 | 119,832 | 120,303 | Trade accounts payable | | 37,455 | 27,405 | 47,697 | 33,802 |
| Onlending of FINAME manufacturer financing | 5 | 82,131 | 88,114 | 82,131 | 88,114 | Payroll and related taxes | | 17,602 | 20,484 | 26,929 | 28,148 |
| Inventories | 6 | 175,159 | 162,517 | 273,233 | 241,891 | Taxes payable | | 1,742 | 4,918 | 2,470 | 5,896 |
| Related parties | 8 | 47,916 | 42,052 | - | - | Advances from customers | | 10,014 | 12,755 | 52,911 | 56,512 |
| Taxes recoverable | | 8,884 | 7,119 | 13,436 | 11,780 | Profit sharing | | - | 1,551 | - | 1,551 |
| Other receivables | | 10,085 | 8,594 | 12,568 | 10,753 | Dividends and interest on capital | | 105 | 8,335 | 105 | 8,335 |
| | | <u>458,014</u> | <u>462,231</u> | <u>588,232</u> | <u>592,193</u> | Other payables | | 6,534 | 5,802 | 17,841 | 16,649 |
| | | | | | | Related parties | 8 | 705 | 778 | - | - |
| | | | | | | Provision for net capital deficiency - subsidiary | 7 | 1,156 | 664 | - | - |
| | | | | | | | | <u>202,100</u> | <u>209,401</u> | <u>277,153</u> | <u>280,526</u> |
| NONCURRENT ASSETS | | | | | | Borrowings | | | | | |
| Trade accounts receivable | 4 | 11,852 | 11,310 | 11,852 | 11,310 | Borrowings | 12 | 30,802 | 34,748 | 42,912 | 47,066 |
| Onlending of FINAME manufacturer financing | 5 | 76,272 | 79,819 | 76,272 | 79,819 | FINAME manufacturer financing | 13 | 71,404 | 72,770 | 71,404 | 72,770 |
| Taxes recoverable | | 894 | 778 | 894 | 778 | Provision for tax, labor and civil risks | 14 | 397 | 768 | 1,214 | 1,561 |
| Deferred income tax and social contribution | 15 | 49,203 | 49,426 | 49,975 | 49,426 | Other payables | | - | 3 | 113 | 115 |
| Judicial deposits | 14 | 2,092 | 2,057 | 2,092 | 2,057 | Deferred income tax and social contribution | 15 | - | - | 30,573 | 29,885 |
| Other receivables | | 9,557 | 10,835 | 9,855 | 11,125 | | | <u>102,603</u> | <u>108,289</u> | <u>146,216</u> | <u>151,397</u> |
| | | <u>149,870</u> | <u>154,225</u> | <u>150,940</u> | <u>154,515</u> | TOTAL LIABILITIES | | <u>304,703</u> | <u>317,690</u> | <u>423,369</u> | <u>431,923</u> |
| Investment in subsidiary and associated companies | 7 | 136,568 | 137,727 | - | - | EQUITY | | | | | |
| Property, plant and equipment | 10 | 192,524 | 190,852 | 260,980 | 257,939 | Capital | 16 | 492,025 | 492,025 | 492,025 | 492,025 |
| Investment properties | 9 | 13,500 | 13,500 | 18,602 | 18,602 | Capital reserve | 16 | 118,960 | 118,960 | 118,960 | 118,960 |
| Intangible assets | 11 | 1,047 | 1,124 | 52,928 | 52,174 | Profit for the period | 16 | 1,799 | - | 1,799 | - |
| | | <u>493,509</u> | <u>497,428</u> | <u>483,450</u> | <u>483,230</u> | Cumulative translation adjustments | 16 | 34,036 | 30,984 | 34,036 | 30,984 |
| | | | | | | | | 646,820 | 641,969 | 646,820 | 641,969 |
| | | | | | | NON-CONTROLLING INTEREST | | | | | |
| | | | | | | | | - | - | 1,493 | 1,531 |
| | | | | | | TOTAL EQUITY | | | | | |
| | | | | | | | | <u>646,820</u> | <u>641,969</u> | <u>648,313</u> | <u>643,500</u> |
| TOTAL ASSETS | | <u>951,523</u> | <u>959,659</u> | <u>1,071,682</u> | <u>1,075,423</u> | TOTAL LIABILITIES AND EQUITY | | | | | |
| | | | | | | | | <u>951,523</u> | <u>959,659</u> | <u>1,071,682</u> | <u>1,075,423</u> |

The accompanying notes are an integral part of these Interim financial statements.

INDÚSTRIAS ROMI S.A.
STATEMENT OF PROFIT OR LOSS
QUARTERS ENDED MARCH 31

(In thousands of reais unless otherwise stated)

| | Note | Parent | | Consolidated | |
|---|-------------|---------------|---------------|---------------------|---------------|
| | | 2018 | 2017 | 2018 | 2017 |
| Net Operating revenue | | 100,106 | 108,070 | 132,647 | 146,525 |
| Cost of sales and services | | (75,784) | (83,418) | (97,888) | (110,281) |
| Gross profit | | 24,322 | 24,652 | 34,759 | 36,244 |
| Operation income (expenses) | | | | | |
| Selling | | (9,067) | (8,139) | (16,153) | (14,659) |
| General and administrative | | (6,141) | (6,919) | (13,367) | (12,906) |
| Research and development | | (3,883) | (4,052) | (3,883) | (4,052) |
| Management profit sharing and fees | 8 | (1,433) | (1,430) | (1,456) | (1,453) |
| Equity in earnings of subsidiaries | 7 | (3,702) | (954) | - | - |
| Other operating income, net | | 958 | 150 | 744 | 142 |
| | | (23,268) | (21,344) | (34,115) | (32,928) |
| Operating profit | | 1,054 | 3,308 | 644 | 3,316 |
| Finance income (costs) | | | | | |
| Finance income | | 3,050 | 3,764 | 3,478 | 4,285 |
| Finance costs | | (2,040) | (3,713) | (2,601) | (4,067) |
| Foreign exchange gains, net | | 300 | (738) | 304 | (735) |
| | | 1,310 | (687) | 1,181 | (517) |
| Profit before taxation | | 2,364 | 2,621 | 1,825 | 2,799 |
| Income tax and social contribution | | (565) | (606) | 11 | (735) |
| Profit for the period | | 1,799 | 2,015 | 1,836 | 2,064 |
| Attributable to: | | | | | |
| Controlling interests | | | | 1,799 | 2,015 |
| Non-controlling interests | | | | 37 | 49 |
| Basic and diluted earnings (loss) per share (R\$) | | | | 1,836 | 2,064 |
| Basic and diluted earnings per share (R\$) | 16 | 0.03 | 0.03 | | |

The accompanying notes are an integral part of these Interim financial statements.

INDÚSTRIAS ROMI S.A.**STATEMENT OF COMPREHENSIVE INCOME (LOSS)****QUARTERS ENDED MARCH 31**

(In thousands of reais unless otherwise stated)

| | <u>Parent</u> | | <u>Consolidated</u> | |
|--|---------------|----------------|---------------------|----------------|
| | <u>2018</u> | <u>2017</u> | <u>2018</u> | <u>2017</u> |
| Profit for the period | 1,799 | 2,015 | 1,836 | 2,064 |
| Foreign currency translation effects | <u>3,052</u> | <u>(1,552)</u> | <u>3,052</u> | <u>(1,552)</u> |
| Comprehensive profit for the period | <u>4,851</u> | <u>463</u> | <u>4,888</u> | <u>512</u> |
| Attributable to: | | | | |
| Controlling interests | | | 4,851 | 463 |
| Non-controlling interests | | | <u>37</u> | <u>49</u> |
| | | | <u>4,888</u> | <u>512</u> |

The accompanying notes are an integral part of these Interim financial statements.

INDÚSTRIAS ROMI S.A.

STATEMENT OF CHANGES IN EQUITY

(In thousands of reais unless otherwise stated)

| | Attributable to the controlling interests | | | | | | | | |
|--|---|-------------------|---------------|----------------|-----------------------------------|-----------------------|----------------|---------------------------|----------------|
| | Capital | Income reserve | | | Other comprehensive income (loss) | Profit for the period | Total | Non-controlling interests | Total |
| | | Retained earnings | Legal reserve | Total | | | | | |
| At December 31, 2016 | 492,025 | 48,488 | 41,755 | 90,243 | 17,694 | - | 599,962 | 1,570 | 601,532 |
| Profit for the period | - | - | - | - | - | 2,015 | 2,015 | 49 | 2,064 |
| Foreign currency translation effects | - | - | - | - | (1,552) | - | (1,552) | - | (1,552) |
| Total comprehensive income (loss) for the period | - | - | - | - | (1,552) | 2,015 | 463 | 49 | 512 |
| Dividends paid by subsidiary | - | - | - | - | - | - | - | (113) | (113) |
| At March 31, 2017 | 492,025 | 48,488 | 41,755 | 90,243 | 16,142 | 2,015 | 600,425 | 1,506 | 601,931 |
| At December 31, 2017 | 492,025 | 75,322 | 43,638 | 118,960 | 30,984 | - | 641,969 | 1,531 | 643,500 |
| Profit for the period | - | - | - | - | - | 1,799 | 1,799 | 37 | 1,836 |
| Foreign currency translation effects | - | - | - | - | 3,052 | - | 3,052 | - | 3,052 |
| Total comprehensive income (loss) for the period | - | - | - | - | 3,052 | 1,799 | 4,851 | 37 | 4,888 |
| Dividends paid by subsidiary | - | - | - | - | - | - | - | (75) | (75) |
| At March 31, 2017 | 492,025 | 75,322 | 43,638 | 118,960 | 34,036 | 1,799 | 646,820 | 1,493 | 648,313 |

The accompanying notes are an integral part of these Interim financial statements.

INDÚSTRIAS ROMI S.A.

STATEMENT OF CASH FLOW
FOR THE QUARTERS ENDED MARCH 31
(In thousands of reais unless otherwise stated)

| | <u>Parent</u> | | <u>Consolidated</u> | |
|--|-----------------|-----------------|---------------------|-----------------|
| | <u>2018</u> | <u>2017</u> | <u>2018</u> | <u>2017</u> |
| <u>Cash flows from operating activities</u> | | | | |
| Profit before taxation | 2,364 | 2,621 | 1,825 | 2,799 |
| Adjustments from: | | | | |
| Finance expenses (revenue) and exchange rate | (78) | 2,673 | 448 | 2,478 |
| Depreciation and amortization | 6,426 | 6,040 | 8,248 | 7,513 |
| Allowance for doubtful accounts and for other receivables | (319) | 407 | (737) | 420 |
| Provision for inventory losses | (1,042) | (1,963) | (839) | (2,475) |
| Cost of property, plant and equipment and disposals of intangible assets | (684) | (383) | (684) | (297) |
| Equity in earnings of subsidiaries | 3,702 | 954 | - | - |
| Provision for contingent liabilities | 1,553 | (3,150) | 1,553 | (3,511) |
| Change in operating assets and liabilities | | | | |
| Financial investments | 726 | (534) | 726 | (534) |
| Trade accounts receivable | (7,196) | (18,034) | 3,043 | (18,130) |
| Related parties (assets and liabilities) | (5,945) | 580 | - | - |
| Onlending of Finame manufacturer financing | 11,737 | 16,305 | 11,737 | 16,305 |
| Inventories | (11,600) | 18,669 | (30,502) | 17,028 |
| Taxes receivable | (2,226) | 3,960 | (2,321) | 3,642 |
| Judicial deposits | (1,132) | (578) | (1,132) | (578) |
| Other credits | 1,063 | (745) | 731 | (1,430) |
| Trade accounts payable | 9,819 | (8,090) | 13,664 | (7,519) |
| Payroll and related taxes | (3,273) | 2,568 | (1,610) | 4,641 |
| Taxes payable | (2,983) | 309 | (2,448) | (1,252) |
| Advances from costumers | (2,741) | (1,091) | (3,601) | (122) |
| Other payables | (1,471) | 1,720 | (1,014) | 1,043 |
| Cash from (used in) operations | (3,300) | 22,238 | (2,913) | 20,021 |
| Income tax and social contribution paid | (193) | (593) | (279) | (842) |
| Net cash from (used in) operations | (3,493) | 21,645 | (3,192) | 19,179 |
| <u>Cash flow from investing activities</u> | | | | |
| Purchase of property, plant and equipment | (8,106) | (3,091) | (8,800) | (3,394) |
| Intangible increase | - | (613) | (8) | (671) |
| Disposal of property, plant and equipment | 769 | 494 | 769 | 494 |
| Capital increase | 1,001 | 1,528 | - | - |
| Net cash used in investing activities | (6,336) | (1,682) | (8,039) | (3,571) |
| <u>Cash flow from financing activities</u> | | | | |
| Interest on capital and dividends paid | (8,230) | - | (8,305) | (113) |
| New borrowings | 5,572 | 1,801 | 5,572 | 1,801 |
| Financing repaid | (8,773) | (9,841) | (9,436) | (12,823) |
| Interest paid | (1,540) | (2,894) | (2,106) | (3,363) |
| New Finame - manufacturer financing | 11,764 | 4,759 | 11,764 | 4,759 |
| Payment of Finame - manufacturer financing | (14,736) | (18,497) | (14,736) | (18,497) |
| Interest paid re. Finame - manufacturer financing | (2,848) | (1,657) | (2,848) | (1,657) |
| Net cash used in financing activities | (18,791) | (26,329) | (20,095) | (29,893) |
| Decrease in cash and cash equivalents | (28,620) | (6,366) | (31,326) | (14,285) |
| Cash and cash equivalents at beginning of period | 69,806 | 60,671 | 105,682 | 101,510 |
| Foreign exchange losses of cash equivalents of foreign subsidiaries | - | - | (268) | (11) |
| Cash and cash equivalents at end of period | 41,186 | 54,305 | 74,088 | 87,214 |

The accompanying notes are an integral part of these Interim financial statements.

INDÚSTRIAS ROMI S.A.

STATEMENT OF VALUE ADDED
FOR THE QUARTERS ENDED MARCH 31

(In thousands of reais unless otherwise stated)

| | Parent | | Consolidated | |
|---|----------|----------|--------------|----------|
| | 2018 | 2017 | 2018 | 2017 |
| Revenues | | | | |
| Sales of products and services | 117,635 | 123,934 | 150,193 | 162,406 |
| Allowance for doubtful accounts and for other receivables | 230 | (482) | 230 | (482) |
| Other operating revenues, net | 958 | - | 744 | - |
| | 118,823 | 123,452 | 151,167 | 161,924 |
| Inputs acquired from third parties | | | | |
| Materials used | (55,635) | (55,101) | (63,006) | (69,271) |
| Other costs of products and services | (2,858) | (5,082) | (5,998) | (7,777) |
| Electricity, third-party services and other expenses | (6,588) | (6,448) | (7,423) | (8,487) |
| | (65,081) | (66,631) | (76,427) | (85,535) |
| Gross value added | 53,742 | 56,821 | 74,740 | 76,389 |
| Depreciation and amortization | (6,426) | (6,040) | (8,248) | (7,513) |
| | 47,316 | 50,781 | 66,492 | 68,876 |
| Net value added generated by the Company | | | | |
| Value added received through transfers | | | | |
| Equity in earnings of subsidiaries | (3,702) | (954) | - | - |
| Finance income (costs) and net foreign exchange gains | 3,348 | (688) | 3,782 | (517) |
| | 46,962 | 49,139 | 70,274 | 68,359 |
| Total value added to distribute | | | | |
| Distribution of value added | | | | |
| Employees | | | | |
| Payroll and related changes | 24,158 | 28,109 | 46,044 | 46,600 |
| Sales commission | 1,120 | 889 | 1,120 | 889 |
| Management profit sharing and fees | 1,433 | 1,430 | 1,456 | 1,453 |
| Gain sharing | 201 | 199 | 201 | 199 |
| Taxes | 15,885 | 12,233 | 16,131 | 12,585 |
| Interests | 2,040 | 3,713 | 2,601 | 4,067 |
| Rentals | 326 | 551 | 922 | 551 |
| Non-controlling interests | - | - | (37) | (49) |
| Profit for the period | 1,799 | 2,015 | 1,836 | 2,064 |
| Value added distributed | 46,962 | 49,139 | 70,274 | 68,359 |

The accompanying notes are an integral part of these Interim financial statements.

Indústrias Romi S.A.

Notes to the quarterly information (ITR)

at March 31, 2018

(In thousands of reais, unless otherwise stated)

1 General information

Indústrias Romi S.A. (Parent) and its subsidiaries (jointly referred to as “Company” or “Consolidated”), listed on the "New Market" of B3 S.A. - Brasil, Bolsa, Balcão, since March 23, 2007, and headquartered in Santa Bárbara d’Oeste, São Paulo, are engaged in the manufacture and sale of capital goods in general, including machine tools, plastic injection molding machines, industrial equipment and accessories, tools, castings and parts, as well as providing system analysis and developing data processing software related to the production, sale, and use of machine tools and plastic injectors; the manufacture and sale of raw cast parts and machined cast parts; the export, import and representation on its own account or on behalf of third parties; and the provision of related services. It also holds interest in other companies as a partner, shareholder or member in other civil or business entities, business ventures of any nature, in Brazil or abroad, as well as the management of its own and/or third-party assets.

The Company's industrial facilities consist of 11 plants in three units located in the city of Santa Bárbara d’Oeste, in the State of São Paulo, and one located in the city of Reutlingen, Germany. The latter is a large tooling machine manufacturer. It also holds interest in subsidiaries in Brazil and abroad.

This quarterly information was approved by the Company’s Board of Directors and authorized for issue on April 17, 2018.

2 Basis of preparation and accounting policies

The Company’s financial information for the quarter ended March 31, 2018 has been prepared in accordance with CVM Ruling No. 673, dated October 20, 2011, which approved accounting standard CPC 21 (R1) and IAS 34 Interim Financial Reporting issued by the International Accounting Standards Board (IASB).

The accounting practices adopted by the Company in the preparation of the Company and consolidated quarterly financial information are the same as those used in the preparation of the financial statements for the year ended December 31, 2017 and, therefore, should be read in conjunction with those financial statements.

The purpose of the statement of value added is to disclose the wealth created by the Company and its distribution during a certain period, and is presented by the Company, as required by Brazilian Corporation Law, as an integral part of its individual quarterly information, and as supplementary information to the consolidated financial statements. That statement is not provided for, or required under IFRS.

Indústrias Romi S.A.

Notes to the quarterly information (ITR)

at March 31, 2018

(In thousands of reais, unless otherwise stated)

(a) Notes included in the financial statements as at December 31, 2017 not included in this quarterly information

The quarterly information is presented in accordance with accounting pronouncement CPC 21 and IAS 34 Interim Financial Reporting issued by the International Accounting Standards Board (IASB). The preparation of this quarterly information involves judgment by the Company's management on the materiality and changes that should be disclosed in the accompanying notes. Accordingly, this quarterly information includes selected notes and does not comprise all notes presented for the year ended December 31, 2017. As permitted by Circular Letter 03/2011 of the Brazilian Securities and Exchange Commission (CVM), the following notes are not presented:

- Basis of preparation and accounting practices (Note 2);
- Pension plan (Note 17);
- Insurance (Note 18);
- Financial instruments and operational risks (Note 19):
- Net sales revenue (Note 22);
- Expenses by nature (Note 23);
- Finance income (costs) (Note 24); and
- Other operating revenue, net (Note 25).

(b) New and revised standards applied for the first time in 2018

The Company applied for the first time certain amendments to standards, effective for annual periods beginning on or after January 1, 2018. The nature and impact of each of these new standards and amendments are as follows:

IFRS 15 - Revenue from Contracts with Customers

IFRS 15 (CPC 47 – Revenue from Contracts with Customers) was issued in May 2014, and amended in April 2016, and establishes a five -step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The adoption is required for annual periods beginning on or after January 1, 2018, and the method known as cumulative effect will be adopted.

- Romi Machinery and B+W Machinery: Under these contracts the main performance obligation is expected to be the delivery of machines. The identification of other performance obligations such as the installation/technical delivery and training on the adoption of IFRS 15 have no significant effects on the Company's financial statements for the quarter ended March 31, 2018.

Indústrias Romi S.A.

Notes to the quarterly information (ITR)

at March 31, 2018

(In thousands of reais, unless otherwise stated)

- Cast and Machined Products: Under these contracts, the sale of equipment is generally expected to be the only performance obligation. Therefore, the adoption of IFRS 15 has no material impact on the Company's revenue and profit or loss.

3 Cash and cash equivalents and financial investments

| | Parent | | Consolidated | |
|--|----------------------|-------------------------|----------------------|-------------------------|
| | March 31, 2018 | December 31, 2017 | March 31, 2018 | December 31, 2017 |
| Cash and banks | 2,279 | 2,899 | 10,599 | 14,545 |
| Bank deposit certificates ("CDBs") (a) | 3,607 | 10,839 | 22,310 | 29,380 |
| Short-term investments backed by debentures (a) | 13,368 | 19,445 | 13,368 | 19,442 |
| Investment funds DI and fixed income | 20,939 | 34,774 | 20,939 | 34,774 |
| Short-term investments in foreign currency - US\$ (Time deposit) | 931 | 1,819 | 6,810 | 7,511 |
| Other | 62 | 30 | 62 | 30 |
| Total cash and cash equivalents | 41,186 | 69,806 | 74,088 | 105,682 |
| Bank deposit certificates ("CDBs") (b) | 12,944 | 13,670 | 12,944 | 13,670 |
| Total assets held for trading | 12,944 | 13,670 | 12,944 | 13,670 |

- (a) These investments are substantially pegged to the Interbank Deposit Certificate ("CDI") rate.
- (b) These investments are substantially pegged to the Interbank Deposit Certificate ("CDI") rate and are pledged as collateral for commitments assumed.

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Notes to the quarterly information (ITR)

at March 31, 2018

(In thousands of reais, unless otherwise stated)

4 Trade notes receivable

| | Parent | | Consolidated | |
|---------------------------------|---------------|---------------|----------------|----------------|
| | March | December | March | December |
| | 31, | 31, | 31, | 31, |
| | 2018 | 2017 | 2018 | 2017 |
| Current | | | | |
| Domestic customers (Brazil) | 73,336 | 63,443 | 73,334 | 64,243 |
| Foreign customers | 7,435 | 8,017 | 51,796 | 61,283 |
| Allowance for doubtful accounts | (1,062) | (1,101) | (5,298) | (5,223) |
| | <u>79,709</u> | <u>70,359</u> | <u>119,832</u> | <u>120,303</u> |
| Noncurrent | | | | |
| Domestic customers (Brazil) | 8,593 | 8,399 | 8,593 | 8,399 |
| Foreign customers | 3,298 | 2,912 | 3,298 | 2,912 |
| Allowance for doubtful accounts | (39) | (1) | (39) | (1) |
| | <u>11,852</u> | <u>11,310</u> | <u>11,852</u> | <u>11,310</u> |

The Company's maximum exposure to credit risk is the balance of trade notes receivable.

The balance of current trade notes receivable as at March 31, 2018 and December 31, 2017, Parent and consolidated, is distributed as follows:

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at March 31, 2018

(In thousands of reais, unless otherwise stated)

| | Parent | | Consolidated | |
|---------------------------------|----------------------|-------------------------|----------------------|-------------------------|
| | March 31, 2018 | December 31, 2017 | March 31, 2018 | December 31, 2017 |
| Falling due | 71,853 | 56,453 | 101,826 | 97,023 |
| Past due: | | | | |
| 1 to 30 days | 3,302 | 8,203 | 6,240 | 14,073 |
| 31 to 60 days | 284 | 1,371 | 976 | 2,745 |
| 61 to 90 days | 393 | 662 | 1,687 | 1,182 |
| 91 to 180 days | 991 | 816 | 3,432 | 2,259 |
| 181 to 360 days | 879 | 1,201 | 2,640 | 1,527 |
| Over 360 days | 3,069 | 2,754 | 8,329 | 6,717 |
| | 8,918 | 15,007 | 23,304 | 28,503 |
| Total | 80,771 | 71,460 | 125,130 | 125,526 |
| Allowance for doubtful accounts | (1,062) | (1,101) | (5,298) | (5,223) |
| Total current | 79,709 | 70,359 | 119,832 | 120,303 |

The balance of noncurrent trade notes receivable as at March 31, 2018, parent and consolidated, is distributed as follows:

| | Parent and Consolidated |
|---------------------------------|----------------------------|
| Falling due: | |
| 2019 (9 months) | 7,990 |
| 2020 | 3,652 |
| 2021 | 249 |
| Allowance for doubtful accounts | (39) |
| Total noncurrent | 11,852 |

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at March 31, 2018

(In thousands of reais, unless otherwise stated)

Changes in allowance for doubtful accounts, parent and consolidated, are as follows:

| | <u>Parent</u> | <u>Consolidated</u> |
|---------------------------------------|---------------|---------------------|
| Balance at December 31, 2017 | 1,102 | 5,224 |
| Receivables recognized for the period | 148 | 213 |
| Receivables written off | (149) | (809) |
| Foreign exchange difference | - | 709 |
| Balance at March 31, 2018 | <u>1,101</u> | <u>5,377</u> |

5 Receivables - onward lending of FINAME manufacturer financing

| | <u>March</u> | <u>Parent and Consolidated</u> |
|---------------------------------|-----------------|------------------------------------|
| | <u>31,</u> | <u>December</u> |
| | <u>2018</u> | <u>31,</u> |
| | | <u>2017</u> |
| Current | | |
| FINAME falling due | 58,433 | 60,903 |
| FINAME awaiting release (a) | 610 | 1,635 |
| FINAME past due (b) | 33,525 | 36,174 |
| | <u>92,568</u> | <u>98,712</u> |
| Allowance for doubtful accounts | <u>(10,437)</u> | <u>(10,598)</u> |
| | <u>82,131</u> | <u>88,114</u> |
| Noncurrent | | |
| FINAME falling due | 74,221 | 73,862 |
| FINAME awaiting release (a) | 2,438 | 6,540 |
| | <u>76,659</u> | <u>80,402</u> |
| Allowance for doubtful accounts | <u>(387)</u> | <u>(583)</u> |
| | <u>76,272</u> | <u>79,819</u> |
| Total | <u>158,403</u> | <u>167,933</u> |

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at March 31, 2018

(In thousands of reais, unless otherwise stated)

The item "Receivables - onward lending of FINAME manufacturing financing" refers to sales to customers financed by funds from the Brazilian Development Bank ("BNDES") (Note 13).

The FINAME manufacturer credit line refers to financing specifically linked to sales transactions, with terms of up to 48 months and a grace period of up to six months, in accordance with the terms defined by the BNDES at the time of the financing.

The financing terms are also based on customer's characteristics. Funds are released by the BNDES on identification of a customer and sale, as well as checking that a customer has fulfilled the terms of Circular 195 dated July 28, 2006 issued by BNDES, through a financial agent, with the formalization of a financing agreement in the name of the Company and consent of the customer to be financed. The amounts, periods and charges of the transaction are fully reflected in the amounts to be received by the Company from the bank mediating the agreement to which the Company is the debtor. The Company holds title to the financed equipment until the final settlement of the obligation by the customer.

The differences between onward lending of FINAME manufacturer financing receivables include:

- (a) FINAME transactions awaiting release: refers to FINAME manufacturer financing transactions that meet the specified terms and have been approved by all parties involved. The preparation of documentation, the issue of the sales invoice and the delivery of the equipment to the customer have all taken place. The crediting of the related funds to the Company's account by the agent bank is pending at the end of the reporting period, in view of the normal operating terms of the agent.
- (b) FINAME past due: refers to amounts receivable not settled by customers on their due dates. The Company records provisions for possible losses on the realization of these balances, at the amount of the difference between the expected value of the sale of the collateral (machinery) recovered through the enactment of covenant regarding reservation of title over the machinery sold (security interest) and the value of the receivables from defaulting customers. In instances in which the security interest cannot be located, a full loss provision is set up for balance of the receivable.

The machinery seized as part of the execution process are recorded at its carrying amount, not exceeding its fair value, under the category of "Other receivables", pending a final and unappealable court decision, after which it is repossessed and transferred to inventories. As at March 31, 2018, the balance of repossessed machinery, included under the line item of "Other receivables", parent and consolidated, amounted to R\$1,649 (R\$1,699 as at December 31, 2017) in current assets and R\$9,210 (R\$10,404 as at December 31, 2017) in noncurrent assets.

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at March 31, 2018

(In thousands of reais, unless otherwise stated)

As at March 31, 2018 and December 31, 2017, the balances of "Receivables - onward lending of FINAME manufacturer financing", parent and consolidated, were as follows:

| | Parent and Consolidated | |
|-----------------|------------------------------------|-----------------|
| | March | December |
| | 31, | 31, |
| | 2018 | 2017 |
| Falling due | 59,043 | 62,538 |
| Past due: | | |
| 1 to 30 days | 2,661 | 1,496 |
| 31 to 60 days | 690 | 1,082 |
| 61 to 90 days | 660 | 885 |
| 91 to 180 days | 2,001 | 2,718 |
| 181 to 360 days | 3,530 | 4,579 |
| Over 360 days | 23,982 | 25,414 |
| | <u>33,525</u> | <u>36,174</u> |
| Total - current | <u>92,568</u> | <u>98,712</u> |

The expected realization of noncurrent receivables relating to the onward lending of FINAME manufacturer financing, parent and consolidated, is as follows:

| | Parent and Consolidated |
|--------------------|------------------------------------|
| Falling due: | |
| 2019 (9 months) | 31,113 |
| 2020 | 28,277 |
| 2021 | 16,538 |
| 2022 onwards | <u>731</u> |
| Total - noncurrent | <u>76,659</u> |

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at March 31, 2018

(In thousands of reais, unless otherwise stated)

Changes in allowance for doubtful accounts, parent and consolidated, are as follows:

| | <u>Parent and Consolidated</u> |
|--|------------------------------------|
| Balance at December 31, 2017 | 11,181 |
| Allowance recognized (or written off) for the period | <u>(357)</u> |
| Balance at March 31, 2018 | <u><u>10,824</u></u> |

6 Inventories

| | <u>Parent</u> | | <u>Consolidated</u> | |
|------------------------------|-------------------------------|----------------------------------|-------------------------------|----------------------------------|
| | <u>March 31, 2018</u> | <u>December 31, 2017</u> | <u>March 31, 2018</u> | <u>December 31, 2017</u> |
| Finished products | 28,381 | 27,389 | 62,799 | 56,620 |
| Used machinery | 14,535 | 16,501 | 14,535 | 16,501 |
| Work-in-process | 59,700 | 57,515 | 101,081 | 88,709 |
| Raw materials and components | 69,951 | 58,806 | 90,094 | 77,499 |
| Imports in transit | <u>2,592</u> | <u>2,306</u> | <u>4,724</u> | <u>2,562</u> |
| Total | <u><u>175,159</u></u> | <u><u>162,517</u></u> | <u><u>273,233</u></u> | <u><u>241,891</u></u> |

The inventory balances, parent and consolidated, as at March 31, 2018 are net of R\$32,869 and R\$36,161 (R\$33,911 Parent and R\$37,000 Consolidated as at December 31, 2017), respectively, corresponding to the provision for slow-moving inventories and inventories posing a remote probability of being realized through sale or use.

The changes in the provision to bring inventories to their net realizable value, parent and consolidated, are as follows:

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(In thousands of reais, unless otherwise stated)

| | <u>Parent</u> | <u>Consolidated</u> |
|--|----------------------|----------------------|
| As at January 1, 2018 | 33,911 | 37,000 |
| Inventory sold or written off | (4,173) | (4,173) |
| Provision recorded | 1,914 | 1,852 |
| Foreign exchange difference | | 265 |
| Transfer of provision resulting from machines repossessed in the period | <u>1,217</u> | <u>1,217</u> |
| As at March 31, 2018 | <u><u>32,869</u></u> | <u><u>36,161</u></u> |

The changes in the provision for inventory losses by class of inventory are as follows:

| | <u>Parent</u> | | <u>Consolidated</u> | |
|------------------------------|-------------------------------|----------------------------------|-------------------------------|----------------------------------|
| | <u>March 31, 2018</u> | <u>December 31, 2017</u> | <u>March 31, 2018</u> | <u>December 31, 2017</u> |
| Finished products | 1,916 | 1,852 | 5,208 | 4,941 |
| Used machines | 13,042 | 14,542 | 13,042 | 14,542 |
| Work-in-process | 4,728 | 4,520 | 4,728 | 4,520 |
| Raw materials and components | <u>13,183</u> | <u>12,997</u> | <u>13,183</u> | <u>12,997</u> |
| Total | <u><u>32,869</u></u> | <u><u>33,911</u></u> | <u><u>36,161</u></u> | <u><u>37,000</u></u> |

Indústrias Romi S.A.

Notes to the quarterly information (ITR)

at March 31, 2018

(In thousands of reais, unless otherwise stated)

7 Investments in subsidiaries and affiliates

Company investments in its subsidiaries are as follows:

| | Subsidiary | Country | Main activity |
|-------|---|--------------------------|---|
| 1. | Romi Itália S.r.l. ("Romi Italy") | Italy | Sale of machine tools, spare parts and technical support. |
| 1.1 | Romi Machines UK Ltd. (indirect subsidiary – 100% interest) | United Kingdom | Sale of machinery for plastics and machine tools, spare parts and technical support. |
| 1.2 | Romi France SAS France (indirect subsidiary – 100% interest) | France | Sales of machinery for plastics and machine tools, spare parts and technical support. |
| 1.3 | Romi Máquinas España S.A. (indirect subsidiary – 100% interest) | Spain | Sale of machinery for plastics and machine tools, spare parts and technical support. |
| 2. | Romi Europa GmbH ("Romi Europe") | Germany | Distribution of machine tools, spare parts and technical support. |
| 2.1 | Burkhardt + Weber Fertigungssysteme GmbH ("B+W") (indirect subsidiary – 100% interest) | Germany | Production and sale of large tooling machinery with high technology, precision and productivity, as well as machinery for specialized applications. |
| 2.1.1 | Burkhardt + Weber / Romi (Shanghai) Co., Ltd (indirect subsidiary – 100% interest) | China | Sale of machine tools produced by B+W and provision of services (spare parts and technical support). |
| 2.1.2 | Burkhardt + Weber LLC | United States of America | Sale of machine tools produced by B+W and provision of services (spare parts and technical support). |
| 3. | Rominor Comércio, Empreendimentos e Participações S.A. ("Rominor") | Brazil | Real estate activity, including purchases and sales, lease of company-owned properties, use of real estate rights, intermediation of real estate businesses, and provisions of sureties and guarantees. |
| 4. | Romi Machine Tools, Ltd. ("Romi Machine Tools") | United States of America | Sale of machine tools, spare parts, technical support and cast and machined products in North America. |
| 5. | Rominor Empreendimentos Imobiliários S.A. (formerly named Romi Empreendimentos). | Brazil | Interest in real estate ventures. |
| 6. | Romi A.L. S.A. ("Romi A.L.") | Uruguay | Sales representation for operations in the foreign market. |
| 7. | Irsa Maquinas Mexico S. de R. L. de C.V. (formerly named Sandretto Mexico) | Mexico | Sale of machinery for plastics and machine tools, spare parts and technical support. |

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Notes to the quarterly information (ITR) at March 31, 2018 (In thousands of reais, unless otherwise stated)

| | | | | | | | | March 31, 2018 |
|---|------------------------------------|-------------------------------------|----------------|---------------------------|-----------------------|------------------|------------------------|----------------|
| | Romi Italy and subsidiaries (1) | Romi Europe and subsidiaries (2) | Rominor (3) | Romi Machine Tools (4) | Romi Empreend. (5) | Romi A.L. (6) | IRSA Máq Mexico (7) | Total |
| Investments: | | | | | | | | |
| Number of shares held | (a) | (a) | 6,191,156 | 3,000,000 | 78 | 13,028,000 | 1,188,000 | |
| Ownership interest | 100.0% | 100.0% | 93.1% | 100.0% | 100.0% | 100.0% | 100.0% | |
| Current assets | 47,629 | 89,831 | 21,140 | 12,948 | 2,400 | 6,342 | 4,325 | |
| Noncurrent assets | 6,699 | 114,033 | 522 | 116 | - | - | 86 | |
| Current liabilities | 37,085 | 70,316 | 112 | 14,220 | - | 2 | 3,818 | |
| Noncurrent liabilities | 11,787 | 31,826 | - | - | - | - | - | |
| Equity (equity deficit) of subsidiary | 5,456 | 101,722 | 21,550 | (1,156) | 2,400 | 6,340 | 593 | |
| Changes in investment: | | | | | | | | |
| Investment balance as at December 31, 2017 | 6,274 | 101,671 | 20,566 | (664) | 2,405 | 6,137 | 674 | 137,063 |
| Foreign exchange differences on foreign investments | 203 | 2,826 | - | (10) | - | 34 | (1) | 3,052 |
| Dividends proposed and paid (b) | - | - | (1,001) | - | - | - | - | (1,001) |
| Equity pick-up | (1,021) | (2,775) | 492 | (482) | (5) | 169 | (80) | (3,702) |
| Equivalent value - closing balance | 5,456 | 101,722 | 20,057 | (1,156) | 2,400 | 6,340 | 593 | 135,412 |
| Investment in subsidiaries | 5,456 | 101,722 | 20,057 | - | 2,400 | 6,340 | 593 | 136,568 |
| Provision for equity deficit - subsidiaries | - | - | - | (1,156) | - | - | - | (1,156) |

(a) The subsidiaries' capital is not divided into units of interest or shares in their articles of organization.

(b) Payment of dividends by subsidiary ROMINOR, approved by the Board of Directors at the meeting held on February 6, 2018, in the amount of R\$1,075, related to the second half of 2017. From such payment, the Company received R\$1,001.

Indústrias Romi S.A.

Notes to the quarterly information (ITR) at March 31, 2018

(In thousands of reais unless otherwise stated)

8 Related party transactions and balances

The balances and transactions with related parties as at March 31, 2018 and December 31, 2017 are as follows:

(i) Statement of financial position accounts – Company

| | Receivables | | Payables | |
|---------------------------|----------------------|-------------------------|----------------------|-------------------------|
| | March 31, 2018 | December 31, 2017 | March 31, 2018 | December 31, 2017 |
| Direct subsidiaries | | | | |
| Romi Europe | 3,533 | 3,217 | 104 | 175 |
| Romi Italy | 5,951 | 5,648 | - | - |
| Romi Machine Tools | 13,351 | 12,944 | - | - |
| Romi A.L. | - | - | 601 | 603 |
| Irsa Máquinas Mexico | 3,334 | 3,335 | - | - |
| Rominor Com. | 4 | 4 | - | - |
| Indirect subsidiaries | | | | |
| B+W - Burkhardt+Weber | 524 | 173 | - | - |
| Romi France S.A.S. | 8,464 | 5,855 | - | - |
| Romi Máquinas España S.A. | 2,729 | 2,896 | - | - |
| Romi Machines UK | 10,026 | 7,980 | - | - |
| Total | 47,916 | 42,052 | 705 | 778 |

(ii) Transactions

The main balances and transactions with the aforementioned related parties refer to trading transactions between the parent and its subsidiaries.

Subsidiary Rominor is the guarantor of some of the FINAME manufacturing financing transactions involving the Company, and the financing is collateralized by promissory notes and sureties (Note 13).

The Company entered into trading transactions with certain subsidiaries for the supply and purchase of equipment, parts and pieces, but does not have material transactions with related parties other than those described above. Decisions regarding transactions between the parent and its subsidiaries are made by management. Trade notes mature in the short term.

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The Company provides administrative services, mainly accounting and legal services, to its parent company Fênix Empreendimentos S.A. The accumulated revenue until March 2018 was R\$37 (2017 – R\$39).

The Company makes donations to Romi Foundation at amounts set in the agreement approved by the State Prosecutor's Office. Donations in 2018 totaled R\$229 (2017 – R\$223).

In 2014, the Company adopted the Policy for Transactions with Related Parties (available at www.romi.com) the main purpose of which is to ensure transparency and compliance with market practices in these transactions.

Management compensation for the periods ended March 31, 2018 and 2017 was as follows:

| | March | December |
|----------------------------------|--------------|-----------------|
| | 31, | 31, |
| | 2018 | 2017 |
| Fees and charges | 1,236 | 1,257 |
| Profit sharing | 90 | 75 |
| Private pension plan | 57 | 56 |
| Healthcare plan | 50 | 42 |
| Parent | <u>1,433</u> | <u>1,430</u> |
| Fees and charges of subsidiaries | <u>23</u> | <u>23</u> |
| Consolidated | <u>1,456</u> | <u>1,453</u> |

The amounts shown above comply with the limits established by the Board of Directors and approved at the Annual General Meeting of Shareholders held on March 13, 2018.

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(In thousands of reais unless otherwise stated)

9 Investment property

In the period ended December 31, 2012, management decided, based on the completion of the property register review and regularization, as well as the perspectives of short and medium-term expansion of operations, to classify certain property as "Investment Property" for future rental income and capital appreciation. The amounts classified as investment property are R\$13,500 (R\$13,500 – as at December 31, 2017) at the parent and R\$18,602 (R\$18,602 – as at December 31, 2017) in the consolidated financial statements.

The investment property is stated at historical cost, and for fair value disclosure purposes the Company contracted an independent expert, who applied a methodology accepted by the Brazilian Institute of Engineering Appraisals which also uses market evidence related to transaction prices for similar property and assessed the fair value less cost to sell of this property at R\$51,357 for the parent and R\$147,194 for the consolidated financial information.

10 Property, plant and equipment

Changes in property, plant and equipment, parent and consolidated, are as follows:

| | <u>Parent</u> | <u>Consolidated</u> |
|---------------------------------|------------------|---------------------|
| Balance as at December 31, 2017 | 190,852 | 257,939 |
| Additions | 8,106 | 8,800 |
| Disposals | (85) | (85) |
| Depreciation | (6,349) | (8,091) |
| Foreign exchange difference | - | 2,417 |
| Balance as at March 31, 2018 | <u>192,524</u> | <u>260,980</u> |
| Balance as at March 31, 2018 | | |
| Total cost | 522,647 | 638,698 |
| Accumulated depreciation | <u>(330,123)</u> | <u>(377,718)</u> |
| | <u>192,524</u> | <u>260,980</u> |

Due to the financing agreements with the BNDES for investments in property, plant and equipment, the Company pledged as collateral machinery and equipment amounting to R\$75,489 as at March 31, 2018 (R\$77,920 as at December 31, 2017). These items refer to land, buildings, facilities, machinery and equipment.

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Notes to the quarterly information (ITR) at March 31, 2018 (In thousands of reais unless otherwise stated)

11 Intangible assets

Changes in intangible assets, parent and consolidated, are as follows:

| | <u>Parent</u> | <u>Consolidated</u> |
|---------------------------------|----------------|---------------------|
| Balance as at December 31, 2017 | 1,124 | 52,174 |
| Additions | - | 8 |
| Amortization | (77) | (157) |
| Foreign exchange difference | - | 903 |
| | <u>1,047</u> | <u>52,928</u> |
| Balance as at March 31, 2018 | <u>1,047</u> | <u>52,928</u> |
| | | |
| Total cost | 9,267 | 78,366 |
| Accumulated amortization | <u>(8,220)</u> | <u>(25,438)</u> |
| | | |
| Intangible assets, net | <u>1,047</u> | <u>52,928</u> |

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(In thousands of reais unless otherwise stated)

12 Borrowings

Changes in borrowings, parent and consolidated, are as follows:

| | Parent | | | Consolidated | | |
|--|-------------------|---------------------|----------------|-------------------|---------------------|----------------|
| | Local currency | Foreign currency | Total | Local currency | Foreign currency | Total |
| Borrowing balance at | | | | | | |
| December 31, 2017 | 91,720 | 14,274 | 105,994 | 91,720 | 29,516 | 121,236 |
| New borrowing | - | 5,572 | 5,572 | - | 5,572 | 5,572 |
| Repayment of principal | (6,700) | (2,073) | (8,773) | (6,700) | (2,736) | (9,436) |
| Payment of interest | (1,402) | (138) | (1,540) | (1,402) | (704) | (2,106) |
| Exchange and monetary difference (principal and interest) | - | 677 | 677 | - | 1,187 | 1,187 |
| Interest at the end of the period | <u>1,354</u> | <u>144</u> | <u>1,498</u> | <u>1,354</u> | <u>144</u> | <u>1,498</u> |
| Borrowing balances at | | | | | | |
| March 31, 2018 | <u>84,972</u> | <u>18,456</u> | <u>103,428</u> | <u>84,972</u> | <u>32,979</u> | <u>117,951</u> |
| Current | 54,170 | 18,456 | 72,626 | 54,170 | 20,869 | 75,039 |
| Noncurrent | <u>30,802</u> | - | <u>30,802</u> | <u>30,802</u> | <u>12,110</u> | <u>42,912</u> |
| | <u>84,972</u> | <u>18,456</u> | <u>103,428</u> | <u>84,972</u> | <u>32,979</u> | <u>117,951</u> |

The maturities of financing recorded in noncurrent liabilities as at March 31, 2018, in the parent and consolidated, are as follows:

| | Parent | Consolidated |
|-----------------|---------------|---------------|
| 2019 (9 months) | 8,880 | 10,758 |
| 2020 | 8,459 | 10,210 |
| 2021 | 6,391 | 7,522 |
| 2022 | 6,129 | 7,260 |
| 2023 onwards | <u>943</u> | <u>7,162</u> |
| Total | <u>30,802</u> | <u>42,912</u> |

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Notes to the quarterly information (ITR) at March 31, 2018

(In thousands of reais unless otherwise stated)

13 FINAME manufacturer financing

| | Parent and consolidated | |
|-------------------------------|-------------------------|-------------------------|
| | March 31, 2018 | December 31, 2017 |
| Current | | |
| FINAME manufacturer financing | 54,161 | 55,463 |
| Noncurrent | | |
| FINAME manufacturer financing | 71,404 | 72,770 |
| Total | 125,565 | 128,233 |

Balances are directly related to the balances of "Receivables - onward lending of FINAME manufacturer financing" (Note 5), considering that the loans are directly linked to sales to specific customers. The contractual terms related to the amounts, charges and periods financed under the program are on-lent in full to the financed customers and amounts received on a monthly basis under the line item Amounts receivable – onlending FINAME Manufacturer Financing are fully used for the repayment of the related financing agreements. The Company, therefore, acts as an agent for the financing, but remains as the main debtor in these transactions.

The balances of the line item "FINAME manufacturer financing" and, consequently, of the line item "Receivables - onward lending of FINAME manufacturer financing" as at March 31, 2018 and December 31, 2017, were adjusted for inflation up to the end of the reporting period. The difference of R\$32,838 between these line items as at March 31, 2018 (R\$39,700 as at December 31, 2017) refers to past-due trade notes, renegotiations in progress, and FINAME transactions not yet released by the agent bank. Management understands that there are no risks to the realization of these receivables, in addition to the amount of the allowance for doubtful accounts already recorded, since the amounts are collateralized by the financed machinery.

The noncurrent maturities of the FINAME manufacturer financing as at March 31, 2018, parent and consolidated, were as follows:

Indústrias Romi S.A.

Notes to the quarterly information (ITR) at March 31, 2018

(In thousands of reais unless otherwise stated)

| | Parent and Consolidated |
|-----------------|------------------------------------|
| 2019 (9 months) | 28,741 |
| 2020 | 26,321 |
| 2021 | 15,864 |
| 2022 onwards | 478 |
| Total | <u>71,404</u> |

14 Provision for tax, labor and civil contingencies

Company management, based on the opinion of legal counsel, classified the legal proceedings in accordance with the probable likelihood of loss, as follows:

| | Parent | | Consolidated | |
|---|-------------------------------|----------------------------------|-------------------------------|----------------------------------|
| | March 31, 2018 | December 31, 2017 | March 31, 2018 | December 31, 2017 |
| Tax | 54,533 | 53,805 | 55,350 | 54,598 |
| Civil | 1,945 | 1,986 | 1,945 | 1,986 |
| Labor | 3,774 | 3,383 | 3,774 | 3,383 |
| (-) Judicial deposits / other receivables | (54,496) | (53,399) | (54,496) | (53,399) |
| Total | <u>5,756</u> | <u>5,775</u> | <u>6,573</u> | <u>6,568</u> |
| Current liabilities | 5,359 | 5,007 | 5,359 | 5,007 |
| Noncurrent liabilities | 397 | 768 | 1,214 | 1,561 |
| | <u>5,756</u> | <u>5,775</u> | <u>6,573</u> | <u>6,568</u> |

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Notes to the quarterly information (ITR) at March 31, 2018

(In thousands of reais unless otherwise stated)

For legal proceedings classified as probable losses, the changes in the provision for the period ended March 31, 2018 are as follows:

| | December 31, 2017 | Additions | Utilizations/ Reversals | Monetary restatement | March 31, 2018 |
|---|-------------------------|------------|----------------------------|-------------------------|----------------------|
| Tax | 53,805 | 761 | (33) | - | 54,533 |
| Civil | 1,986 | - | (98) | 57 | 1,945 |
| Labor | 3,383 | 528 | (188) | 51 | 3,774 |
| (-) Judicial deposits / other receivables | (53,399) | (1,097) | - | - | (54,496) |
| Total Company | 5,775 | 192 | (319) | 108 | 5,756 |
| Proceedings at subsidiaries | 793 | - | - | 24 | 817 |
| Total Consolidated | 6,568 | 192 | (319) | 132 | 6,573 |

As at March 31, 2018, the main legal proceedings which were classified by management as probable losses or as legal obligation are as follows:

(a) Tax proceedings

Refer to the provisions for:

- (i) Contribution Tax on Gross Revenue for Social Integration Program (PIS) and Contribution Tax on Gross Revenue for Social Security Financing (COFINS) related to State VAT (ICMS) on sales, which amounted to R\$9,721 (R\$9,585 as at December 31, 2017) and R\$44,775 (R\$44,151 as at December 31, 2017), respectively.

On October 24, 2006, the Company filed a common civil action challenging the constitutionality of the inclusion of ICMS on sales in the PIS and COFINS tax base. On March 15, 2017, when judging Extraordinary Appeal No. 574.706/PR, regarding the general repercussion effect, the Federal Supreme Court (STF), by majority of votes, decided that the ICMS is not to be included in the PIS and COFINS tax bases since it is intended to the State and, therefore, is not included in the concept of revenue. However, on October 19, 2017, the National Treasury Attorney General's Office (PGFN) filed Motions to Clarify in view of the Court Decision published on October 2, 2017 by the STF. In this motion, PGFN requests the correction of alleged errors in the Court Decision. The most significant ones are as follows: (i) material error regarding the analysis of gross and net revenue concepts brought by Law 6404/76; (ii)

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Notes to the quarterly information (ITR)

at March 31, 2018

(In thousands of reais unless otherwise stated)

lack of clarity on the ICMS to be excluded (whether the tax calculated or paid), which reflects on the determination of tax credit to be recovered as well as the future exclusion procedure; and (iii) modulation of judgment effects. The analysis of the motions to clarify by the STF, which can be subject to modificatory effects, and the respective publication of an unappealable final decision, were pending to the date of this report. In view of the current uncertainty regarding the outcome of this matter, management believes that is not possible to conclude on the taxpayer's rights to the credits, neither definitively measure the involved amounts, thus leading to the decision of not recognize gains on this lawsuit in the financial statements. As at March 31, 2018, the amount recognized in the financial statements as payables for tax risks, in noncurrent liabilities, was R\$54,496 (R\$53,736 as at December 31, 2017), and the Company made judicial deposits for such proceeding that, as at that date, amounted to R\$47,080 (R\$46,741 as at December 31, 2017). When the matter presents a favorable decision for the taxpayers and measurement is possible, the Company will calculate the monetary restatement of these amounts, which will be recognized in profit for the year. As the Company elected to make judicial deposits for this proceeding, in the event the final decision is unfavorable, the monetary restatement of the aforementioned amounts will have no impact on the profit for the year.

At the end of the reporting period, management's best estimate of the restated amount of this proceeding was R\$89,958 (R\$88,110 as at December 31, 2017), of which R\$82,306 (R\$81,218 as at December 31, 2017) related to judicial deposits and R\$7,652 (R\$6,892 as at December 31, 2017) to tax credits.

(ii) The other tax proceedings total R\$37 (R\$70 as at December 31, 2017).

(b) Tax proceedings (Summer Plan)

In 2017, the Company obtained a favorable outcome in the proceeding in which the Company is the plaintiff and the Federal Government is the defendant, which claims for the right to monetarily restate the statement of financial position for the calendar year 1989 by reference to the inflation for January and February of that year and to dismiss the inflation indexes of the legislation then in force (Summer Plan). On September 6, 2017, the Company filed a request with the Federal Revenue Office for use of the respective credit. On April 9, 2018, the Federal Revenue Office approved the request regarding this credit, authorizing the Company to utilize it to offset future federal taxes. Based on preliminary calculations, the Company estimates that such credit, monetarily adjusted for inflation by the monetary restatement indexes acknowledged by the courts, corresponds to approximately R\$44,400, before any taxes levied thereon, the impact of which on profit for the period is estimated at approximately R\$29,600.

Indústrias Romi S.A.

Notes to the quarterly information (ITR)

at March 31, 2018

(In thousands of reais unless otherwise stated)

(c) Civil proceedings

These refer to civil proceedings in which the Company figures as defendant related mainly to the following claims: revision/termination of contracts; (ii) damages; and (iii) annulment of protest of notes with losses and damages, among others.

(d) Labor claims

The Company has recorded a provision for contingencies for labor claims in which it figures as defendant, and the main causes are as follows: (i) additional overtime due to reduction of lunch break; (ii) health hazard premium/hazardous duty premium; (iii) stability prior to retirement; (iv) damages for work-related accident/disease; and (v) jointly liability over outsourced companies, among others.

The tax and civil proceedings and labor claims assessed as representing possible losses involve matters similar to those above. The Company management believes that the outcomes of ongoing legal proceedings shall not result in disbursements higher than those recognized in the provision. The amounts involved do not qualify as legal obligations.

(e) Judicial deposits

The Company has judicial deposits amounting to R\$49,171 (R\$48,799 as at December 31, 2017), of which R\$47,079 (R\$46,741 as at December 31, 2017) refers to PIS and COFINS levied on ICMS on sales, as mentioned in item (a), and (i) the other deposits are of a different nature and are classified in noncurrent assets.

15 Income and social contribution taxes

Income tax is calculated at the rate of 15% on the taxable profits plus a 10% surtax on taxable profit exceeding R\$240, and social contribution is calculated at the rate of 9% on taxable profits, except for subsidiaries Rominor and Rominor Empreendimentos, which pay income and social contribution taxes based on a percentage of gross revenue.

The reconciliation of the tax effect on the Company's profit (loss) before income and social contribution taxes through application of the prevailing tax rates as at March 31, 2018 and 2017 is as follows:

Indústrias Romi S.A.

Notes to the quarterly information (ITR) at March 31, 2018

(In thousands of reais unless otherwise stated)

| | <u>Parent</u> | | <u>Consolidated</u> | |
|---|---|---|---|---|
| | <u>March</u> <u>31,</u> <u>2018</u> | <u>March</u> <u>31,</u> <u>2017</u> | <u>March</u> <u>31,</u> <u>2018</u> | <u>March</u> <u>31,</u> <u>2017</u> |
| Income before income and social contribution taxes | 2,364 | 2,621 | 1,825 | 2,799 |
| Statutory rates (income and social contribution taxes) | 34% | 34% | 34% | 34% |
| Income and social contribution tax income (expense) at statutory rates | (804) | (891) | (621) | (952) |
| Reconciliation to the effective rate: | | | | |
| Equity pickup | (1,259) | (324) | - | - |
| Unrecorded deferred income tax and social contribution taxes at subsidiaries | - | - | (1,005) | (494) |
| Research and development | 386 | 597 | 386 | 597 |
| Interest on capital | 1,332 | - | 1,332 | - |
| Management profit sharing | (31) | (25) | (31) | (25) |
| Other additions (deductions), net | <u>(189)</u> | <u>37</u> | <u>(50)</u> | <u>139</u> |
| Current and deferred income and social contribution tax income (expense) | <u>(565)</u> | <u>(606)</u> | <u>11</u> | <u>(735)</u> |

- (a) The amount in the Consolidated quarterly information refers basically to the difference in the calculation of income and social contribution taxes between taxable profit based on accounting records [*lucro real*] and profit computed as a percentage of the Company's gross revenue [*lucro presumido*], due to the fact that the subsidiaries Rominor and Rominor Empreendimentos opted to calculate tax based on *lucro presumido* during the periods presented and for non-recognition of deferred income taxes on the tax losses of foreign subsidiaries, except for BW.

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Notes to the quarterly information (ITR) at March 31, 2018

(In thousands of reais unless otherwise stated)

Changes in deferred tax assets and liabilities, parent and consolidated, for the period ended March 31, 2018 were as follows:

| | <u>Asset</u> | | <u>Liability</u> |
|-----------------------------|---------------|---------------------|---------------------|
| | <u>Parent</u> | <u>Consolidated</u> | <u>Consolidated</u> |
| As at December 31, 2017 | 49,426 | 49,426 | 29,885 |
| Changes in the period | | | |
| Additions | 1,013 | 1,739 | - |
| Realization | (1,236) | (1,236) | (179) |
| Foreign exchange difference | | 46 | 867 |
| As at March 31, 2018 | <u>49,203</u> | <u>49,975</u> | <u>30,573</u> |

16 Equity

Capital

As at March 31, 2018, the Company's subscribed and paid-up capital amounting to R\$492,025 (R\$492,025 as at December 31, 2017) comprised 62,857,647 (62,857,647 as at December 31, 2017) book-entry, registered common shares, without par value, all with the same rights and benefits.

Profit reserve

a) Legal reserve

As required by Article 193 of Law No. 6404/76, the balance of the line item "Legal reserve" is equivalent to 5% of the profit for the year, limited to 20% of the share capital. As at March 31, 2018, the legal reserve amounted to R\$43,638 (R\$43,638 as at December 31, 2017).

b) Retained earnings reserve

As at March 31, 2018, the balance of the line item "Retained earnings reserve" amounted to R\$75,322 (R\$75,322 as at December 31, 2017).

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Notes to the quarterly information (ITR)

at March 31, 2018

(In thousands of reais unless otherwise stated)

Earnings per share

Basic earnings per share are calculated by dividing the profit attributable to shareholders of the Company by the weighted average number of outstanding common shares in the period, excluding common shares purchased by the Company and held as treasury shares.

| | March 31, 2018 | March 31, 2017 |
|--|-------------------------------|-------------------------------|
| Profit for the period attributable to the controlling shareholders | 1,799 | 2,015 |
| Weighted average number of shares outstanding in the period (in thousands) | <u>62,858</u> | <u>62,858</u> |
| Basic and diluted earnings per share | <u>0.03</u> | <u>0.03</u> |

Basic and diluted earnings per share are the same, since the Company does not have any instruments diluting the earnings per share.

Indústrias Romi S.A.

Notes to the quarterly information (ITR) at March 31, 2018

(In thousands of reais unless otherwise stated)

17 Segment reporting - consolidated

To manage its business, the Company is organized into three business units on which the Company reports its primary information by segment, namely: Romi Machinery, Burkhardt+Weber Machinery and Cast and Machined Products. The information for the period ended March 31, 2018 was prepared and is presented on a comparative basis with the period ended March 31, 2017, according to the Company's new segments:

| | March 31, 2018 | | | | |
|--|----------------|-----------------------------------|----------------------------------|-------------------------------------|--------------|
| | Romi Machinery | Burkhardt + Weber Machinery | Cast and machined products | Eliminations between segments | Consolidated |
| Net operating revenue | 61,913 | 29,077 | 41,657 | - | 132,647 |
| Cost of sales and services | (37,548) | (24,036) | (36,304) | - | (97,888) |
| Transfers remitted | 940 | - | 3,265 | (4,205) | |
| Transfers received | (3,265) | - | (940) | 4,205 | |
| Gross profit | 22,040 | 5,041 | 7,678 | - | 34,759 |
| Operating expenses: | | | | | |
| Selling expenses | (13,077) | (2,177) | (899) | - | (16,153) |
| General and administrative expenses | (5,200) | (5,367) | (2,800) | - | (13,367) |
| Research and development | (3,883) | - | - | - | (3,883) |
| Management fees | (803) | - | (653) | - | (1,456) |
| Other operating income, net | 744 | - | - | - | 744 |
| Operating profit (loss) before finance income (costs) | (179) | (2,503) | 3,326 | - | 644 |
| Inventory | 191,402 | 55,009 | 26,822 | - | 273,233 |
| Depreciation and amortization | 3,175 | 1,694 | 3,379 | - | 8,248 |
| Property, plant and equipment, net | 136,790 | 15,158 | 109,032 | - | 260,980 |
| Intangible assets | 1,047 | 51,881 | - | - | 52,928 |
| | <u>Europe</u> | <u>Latin America</u> | <u>North America</u> | <u>Africa and Asia</u> | <u>Total</u> |
| Net operating revenue per geographical region | 17,607 | 87,064 | 2,928 | 25,048 | 132,647 |

Indústrias Romi S.A.

Notes to the quarterly information (ITR) at March 31, 2018

(In thousands of reais unless otherwise stated)

| | March 31, 2017 | | | | |
|--|----------------|-----------------------------------|----------------------------------|-------------------------------------|--------------|
| | Romi Machinery | Burkhardt + Weber Machinery | Cast and machined products | Eliminations between segments | Consolidated |
| Net operating revenue | 59,313 | 29,869 | 57,343 | - | 146,525 |
| Cost of sales and services | (37,563) | (23,479) | (49,240) | - | (110,281) |
| Transfers remitted | 1,500 | - | 1,529 | (3,030) | |
| Transfers received | (1,529) | - | (1,500) | 3,030 | |
| Gross profit | 21,721 | 6,390 | 8,132 | - | 36,244 |
| Operating (expenses) income: | | | | | |
| Selling expenses | (10,842) | (2,497) | (1,320) | - | (14,659) |
| General and administrative expenses | (5,067) | (3,955) | (3,884) | - | (12,906) |
| Research and development | (4,052) | - | - | - | (4,052) |
| Management fees | (641) | - | (812) | - | (1,453) |
| Other operating income, net | 142 | - | - | - | 142 |
| Operating profit (loss) before finance income (costs) | 1,261 | (62) | 2,117 | - | 3,316 |
| Inventory | 179,412 | 48,414 | 22,210 | - | 250,036 |
| Depreciation and amortization | 3,175 | 1,334 | 3,004 | - | 7,513 |
| Property, plant and equipment, net | 131,558 | 14,717 | 100,069 | - | 246,344 |
| Intangible assets | 1,313 | 40,985 | - | - | 42,298 |
| | <u>Europe</u> | <u>Latin America</u> | <u>North America</u> | <u>Africa and Asia</u> | <u>Total</u> |
| Net operating revenue per geographical region | 18,515 | 98,159 | 4,803 | 25,048 | 146,525 |

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Notes to the quarterly information (ITR) at March 31, 2018

(In thousands of reais unless otherwise stated)

18 Future commitments

On April 10, 2017, the Parent and Centrais Elétricas Cachoeira Dourada S.A. - - CDSA, belonging to Endesa, decided to amend the agreement for the supply of electric energy entered into on May 1, 2007, which intended to contract a volume of electric energy according to the Company's needs. As a result, the supply of electric energy has been extended for further two years, up to December 31, 2020, and has reflected the following commitments that will be adjusted annually by the General Market Price Index (IGP-M).

| Year of supply | Amount |
|-----------------|---------------|
| 2018 (9 months) | 5,705 |
| 2019 | 8,597 |
| 2020 | 8,597 |
| Total | <u>22,899</u> |

The Company management believes that this agreement is compatible with the electric energy requirements for the contracted period.

19 Events after the reporting period

As described in Note 14 b. and disclosed in the material fact of April 10, 2018, the Brazilian IRS approved on that date the request to utilize the credit relating to the favorable outcome obtained in a proceeding (Summer Plan) in which the Company was the plaintiff and the Federal Government was the defendant, which claims for the right to monetarily restate the statement of financial position for the calendar year 1989 by reference to the inflation for January and February of that year and to dismiss the inflation indexes of the legislation then in force (Summer Plan).

Such credit amounts to approximately R\$44,400 before taxes levied thereon and other costs, and its impact on profit for the period is estimated at around R\$29,600, which will be recorded in April 2018. These amounts will be offset against future federal taxes.

* * *



April 17, 2018 1Q18 Earnings Release

March 31, 2018

Share price

ROMI3 - R\$9.55 per share (on 04/16/2018)

Market capitalization

R\$600.3 million
US\$ 175.5 million

Number of shares

Common: 62,857,647
Total: 62,857,647

Free Float = 45.6%

Investor Relations Contact

Fábio B. Taiar

Investor Relations Officer
Telephone: (19) 3455-9418
dri@romi.com

April 18, 2018

Earnings Conference Call

Time: 10:30 am
Dial-in numbers:
+55 (11) 3193-1001 or (11) 2820-4001
Access code: Romi

Earnings Conference Call in English

Time: 12:00 pm (São Paulo)
4:00 pm (London)
11:00 am (New York)
Dial-in numbers:
USA +1 (800) 492-3904
Brazil +55 (11) 3193-1001
Other + 1 (646) 828-8246
Access Code: Romi

Santa Bárbara d'Oeste – SP, April 17, 2018 – Indústrias Romi S.A. ("Romi" or "Company") (B3: ROMI3), domestic market leader in the Machine Tools and Plastic Processing Machines markets, as well as an important producer of Raw and Machined Cast Iron Parts, announces its results for the first quarter of 2018 ("1Q18"). Except where otherwise stated, the Company's operating and financial information is presented on a consolidated basis, in accordance with International Financial Reporting Standards – IFRS).

Highlights

Gross margin reaches 26.2% in the quarter

- The gross margin in 1Q18 was 26.2%, representing an increase of 1.5 percentage point compared with the 1Q17, even with a lower net operating revenue;
- The Romi Machines Business Unit, in 1Q18, reached an EBITDA margin of 4.8%, representing a 2.7% reduction in comparison with 1Q17, as a result of the product mix;
- In 1Q18, compared with the same period in 2017, the Raw and Machined Cast Iron Parts Business Unit reported a growth of 7.2 percentage points in EBITDA margin as a result of improvements in this business unit's operational efficiency.
- The Company's net debt grew R\$29.0 million at March 31, 2018, due to the profit distributions made and inventory increases, which is considered normal for this time of year;
- The orders entry in 1Q18, when compared to 1Q17, posted a growth of 10.9%, with highlight to the Burkhardt+Weber Machines Business Unit.
- On April 9, 2018, the Company obtained the approval for its credit utilization request relating to the income tax and social contribution refund proceeding ("Plano Verão"), the amount of which, before taxes, is approximately R\$44.4 million (R\$29.6 million after taxes and other costs). All the gains will be recognized in the profit and loss account during 2Q18.

| R\$'000 | Quarter | | | | |
|--|----------------|----------------|----------------|-----------|-----------|
| | 1Q17 | 4Q17 | 1Q18 | Chg. | Chg. |
| | | | | 1Q18/4Q17 | 1Q18/1Q17 |
| Revenues Volume | | | | | |
| Machines (units) | 162 | 246 | 144 | -41.5% | -11.1% |
| Burkhardt + Weber (units) | 6 | 8 | 3 | -62.5% | -50.0% |
| Raw and Machined Cast Iron Parts (tons) | 5,784 | 4,172 | 4,592 | 10.1% | -20.6% |
| Net Operating Revenue | 146,525 | 194,555 | 132,647 | -31.8% | -9.5% |
| <i>Gross margin (%)</i> | 24.7% | 29.5% | 26.2% | | |
| Operating Income (EBIT) | 3,316 | 21,272 | 644 | -97.0% | -80.6% |
| <i>Operating margin (%)</i> | 2.3% | 10.9% | 0.5% | | |
| Net Income | 2,064 | 14,852 | 1,836 | -87.6% | -11.0% |
| <i>Net margin (%)</i> | 1.4% | 7.6% | 1.4% | | |
| EBITDA | 10,829 | 28,948 | 8,892 | -69.3% | -17.9% |
| <i>EBITDA margin (%)</i> | 7.4% | 14.9% | 6.7% | | |
| Investments | 4,065 | 15,445 | 8,800 | -43.0% | 116.5% |

EBITDA = Earnings before interest, taxes, depreciation and amortization.

Corporate Profile



Romi, founded in 1930, is the leader in the Brazilian industrial machinery and equipment market, and an important manufacturer of raw and machined cast iron parts.

The Company is listed on B3's "New Market", which is reserved for companies with a higher level of corporate governance. Romi manufactures machine tools (Conventional Lathes, CNC - Computerized Numerical Control Lathes, Lathing Centers, Machining Centers, Vertical and Horizontal Heavy and Extra-Heavy Lathes and Drilling Mills), Plastic Injection or Blow Molding Machines, and ductile or CDI gray cast iron parts, which may be supplied in raw or machined form. The Company's products and services are sold around the world and used by various industrial segments, such as the automotive (light and heavy), agricultural machinery, capital goods, consumer goods, tools, hydraulic equipment and wind power industries, among many others.

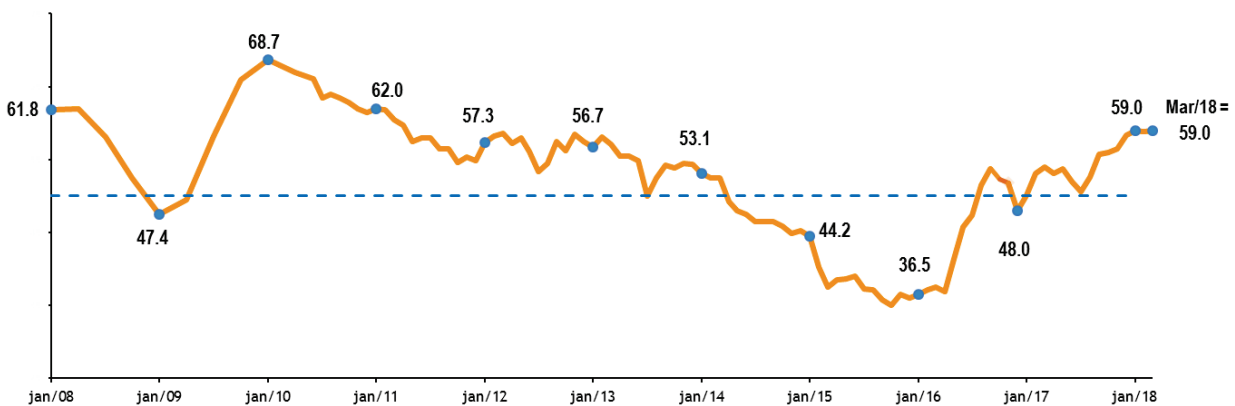
The Company has eleven manufacturing units, four of which for final assembly of industrial machinery, two foundries, three units for machining of mechanical components, one unit for manufacture of steel sheet components, and one unit for assembly of electronic panels. Of these, nine are located in Brazil and two in Germany. The installed capacity of industrial machines and casting production is of, respectively, about 3,500 units and 50,000 tons per year.

Current Economic Scenario

2018 showed a poor economic activity and high volatility in its first two months, but there is an acceleration in the number of opportunities and orders generated in the last month of 2018's first quarter. Some macroeconomic data indicate concrete recovery signs in the Brazilian economy, such as the improvement in the confidence indexes and in the utilization of installed capacity when compared to 2017, presented below. This improvement in macroeconomic data begins to materialize more significantly in the volume of orders entry of the Raw and Machined Cast Iron Parts Unit, mainly from the commercial and agricultural automotive segments.

In March 2018, the Industrial Entrepreneur Confidence Index (ICEI) reached 59.0, a level that shows the development of the index since 2016, where it reached its lowest level of 36.5 points, as shown below:

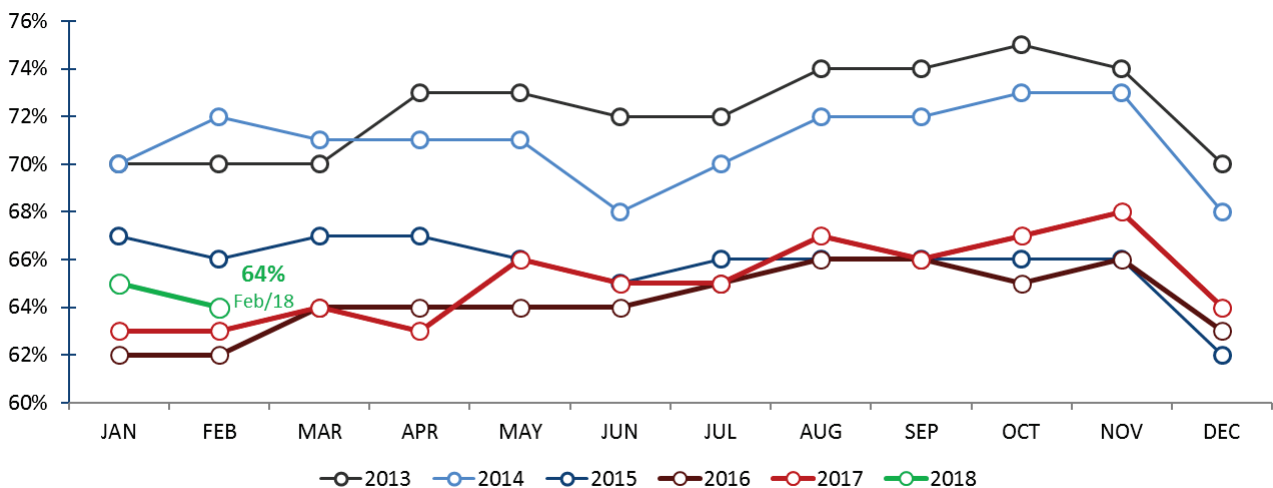
Industrial Entrepreneur Confidence Index – ICEI



Source: CNI – UCI, March 2018.

The Installed Capacity Utilization (UCI) index of the Brazilian industry in general, as released by the National Confederation of Industries (CNI), remains at low levels, but higher than those of the same periods of 2017 and 2016, demonstrating that, although the Brazilian economic scenario is still challenging, there are signs of a modest and gradual recovery.

Average Installed Capacity Utilization(UCI)



Source: CNI – ICEI, February 2018.

Romi continues to implement actions to streamline its structure and the planning and manufacturing process, to respond quickly to the demand volatility. During the last years we have carried out a number of optimizations, mainly in indirect structures, reinforced the focus on cost and expense reduction projects and invested in automation and productivity, focusing on the increase of profitability, which can be noted since the first quarter of 2017.

Market

The Company's main competitive advantages in the market – products with cutting-edge technology, own nationwide distribution network, ongoing technical assistance, availability of attractive customer credit packages in local currency, and short product delivery times – are all recognized by customers, giving the ROMI® brand name a traditional and prestigious reputation.

| Order Entry (R\$ 000) | | | | | |
|---|----------------|----------------|----------------|---------------------------|---------------------------|
| Gross Values, sales taxes included | 1Q17 | 4Q17 | 1Q18 | Chg. 1Q18/4Q17 | Chg. 1Q18/1Q17 |
| Romi Machines | 59,530 | 70,195 | 48,778 | -30.5% | -18.1% |
| Burkhardt+Weber Machines | 9,711 | 22,211 | 35,065 | 57.9% | 261.1% |
| Rough and Machined Cast Iron Parts | 63,647 | 56,269 | 63,489 | 12.8% | -0.2% |
| Total * | 132,888 | 148,675 | 147,332 | -0.9% | 10.9% |

* The order entry figures do not include parts and services.

The order entry volume in Romi Machines Unit in 1Q18 was 18.1% lower than in 1Q17, demonstrating that although there are signs of economic recovery, the Brazilian environment still continues with high volatility, which in turn reflects the order entry level.

In German subsidiary B+W the order entry in 1Q18 was 261.1% higher than in 1Q17. This increase was chiefly due to a relevant order made by an Asian customer. The number of projects currently in progress and the volume of backlog orders are within the normal range and allow us to keep the good expectation of sustaining the normal profitability levels presented in 2017.

The Raw and Machined Cast Iron Parts Unit presented stable order entry in 1Q18 when compared to 1Q17. Even with the reduction of large wind turbine parts, there has been a significant increase in the volume of orders for parts for the commercial automotive segment and earth movement machinery.

| Order Book (R\$ 000) | | | | | |
|---|----------------|----------------|----------------|---------------------------|---------------------------|
| Gross Values, sales taxes included | 1Q17 | 4Q17 | 1Q18 | Chg. 1Q18/4Q17 | Chg. 1Q18/1Q17 |
| Romi Machines | 64,304 | 71,745 | 60,595 | -15.5% | -5.8% |
| Burkhardt+Weber Machines | 109,251 | 118,624 | 130,806 | 10.3% | 19.7% |
| Rough and Machined Cast Iron Parts | 74,808 | 51,279 | 66,471 | 29.6% | -11.1% |
| Total * | 248,363 | 241,648 | 257,872 | 6.7% | 3.8% |

* The order backlog figures do not include parts and services.

At March 31, 2018, the order backlog totaled R\$257.9 million, 3.8% higher than in the same period last year. The increase in the backlog at the end of 1Q18 at B+W Machines Unit was chiefly due to the increase in the volume of orders of 1Q18 previously mentioned.

Operational Performance

NET OPERATING REVENUE

Net operating revenue posted by the Company in 1Q18 reached R\$132.7 million, 31.8% and 9.5% lower than in 4Q17 and 1Q17, respectively.

By Business Unit

| Net Operating Revenue (R\$ 000) | Quarter | | | | |
|----------------------------------|----------------|----------------|----------------|-------------------|-------------------|
| | 1Q17 | 4Q17 | 1Q18 | Chg. 1Q18/4Q17 | Chg. 1Q18/1Q17 |
| Romi Machines | 59,313 | 96,124 | 61,913 | -35.6% | 4.4% |
| Burkhardt+Weber Machines | 29,869 | 60,002 | 29,077 | -51.5% | -2.7% |
| Raw and Machined Cast Iron Parts | 57,343 | 38,429 | 41,657 | 8.4% | -27.4% |
| Total | 146,525 | 194,555 | 132,647 | -31.8% | -9.5% |

Romi Machines

The net operating revenue of this Business Unit reached R\$61.9 million in 1Q18, posting a slight increase of 4.4% when compared with the same period in 2017, showing that the economic recovery should be slow and gradual.

Burkhardt+Weber Machines

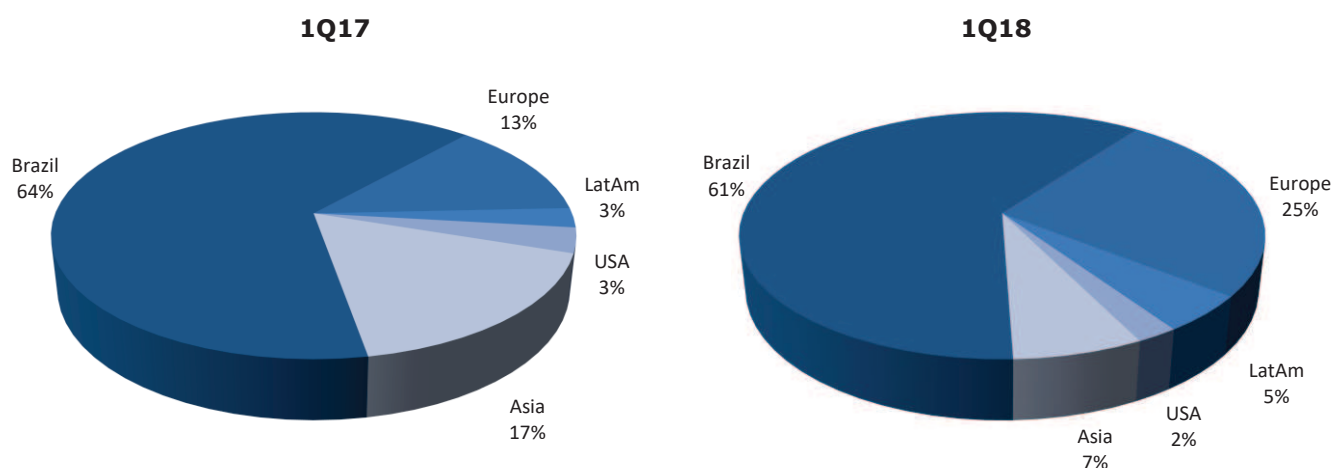
The revenue of the German subsidiary B+W in 1Q18 posted a volume similar to that observed in 1Q17, demonstrating that the revenue has reflected the solid order entry and backlog.

Raw and Machined Cast Iron Parts

The net operating revenue of this Business Unit was R\$41.7 million in 1Q18, representing a 27.4% reduction compared to 1Q17, chiefly due to the reduction in the volume of orders for large raw and machined cast iron parts.

By Geographical Region

The domestic market accounted for 61% of Romi's consolidated revenue in 1Q18, 3 percentage points lower than in 1Q17. Considering the revenue in foreign markets, which takes into consideration sales by Romi subsidiaries abroad (Germany, China, United States, Italy, United Kingdom, France, Mexico and Spain) and direct sales to other markets, the distribution of Romi's total revenue by geographic region was the following:



Below we show the revenue obtained in the foreign market, in Brazilian reais (R\$) and US dollars (US\$):

| Foreign Sales | Quarter | | | | |
|--------------------------|---------|------|------|----------------|----------------|
| | 1Q17 | 4Q17 | 1Q18 | Chg. 1Q18/4Q17 | Chg. 1Q18/1Q17 |
| Net Sales (R\$ million) | 52.1 | 93.5 | 52.1 | -44.3% | -0.1% |
| Net Sales (US\$ million) | 16.5 | 28.3 | 15.7 | -44.5% | -4.8% |

OPERATING COSTS AND EXPENSES

The gross margin obtained in 1Q18, of 26.2%, posted an increase of 1.5 percentage points when compared to 1Q17, while operating margin (EBIT), when compared to 1Q17, posted a decrease of 1.8 percentage points due to a revenue volume 9.5% lower than in 1Q18.

| | Quarter | | | | |
|----------------------------------|--------------|--------------|--------------|---------------------|---------------------|
| | 1Q17 | 4Q17 | 1Q18 | Chg. p.p. 1Q18/4Q17 | Chg. p.p. 1Q18/1Q17 |
| Gross Margin | | | | | |
| Romi Machines | 36.6% | 36.0% | 35.6% | (0.4) | (1.0) |
| Burkhardt+Weber Machines | 21.4% | 25.7% | 17.3% | (8.3) | (4.1) |
| Raw and Machined Cast Iron Parts | 14.2% | 19.3% | 18.4% | (7.9) | 4.2 |
| Total | 24.7% | 29.5% | 26.2% | (3.3) | 1.5 |

| | Quarter | | | | |
|----------------------------------|-------------|--------------|-------------|---------------------|---------------------|
| | 1Q17 | 4Q17 | 1Q18 | Chg. p.p. 1Q18/4Q17 | Chg. p.p. 1Q18/1Q17 |
| EBIT Margin | | | | | |
| Romi Machines | 2.1% | 11.7% | -0.3% | (12.0) | (2.4) |
| Burkhardt+Weber Machines | -0.2% | 13.4% | -8.6% | (22.0) | (8.4) |
| Raw and Machined Cast Iron Parts | 3.7% | 5.2% | 8.0% | 2.8 | 4.3 |
| Total | 2.3% | 10.9% | 0.5% | (10.4) | (1.8) |

Romi Machines

Gross and operating margins of this Business Unit presented a drop of 1.0 and 2.4 percentage points in 1Q18 when compared to 1T17. The slight reduction was chiefly due to the revenue mix, where there has been growth in share of the foreign market, which has higher trade costs when compared to an equipment

in Brazil and, consequently, lower operating margins.

Burkhardt+Weber Machines

In this Business Unit, the gross margin in 1Q18 was 17.3%, which represents a decrease of 4.1 percentage points as compared to 1Q17, due to the lower volume of turnover in Euros of 19.3% and the mix of products.

Raw and Machined Cast Iron Parts

Gross and operating margins of this Business Unit posted a drop of 4.2 and 4.3 percentage points in 1Q18 when compared to 1T17. Projects focused on operational efficiency and strategy to add more value to products were the main reasons for this margin development.

EBITDA AND EBITDA MARGIN

In 1Q18, the operating cash generation as measured by EBITDA amounted to R\$8.9 million, representing an EBITDA margin of 6.7% in the quarter, as shown in the table below:

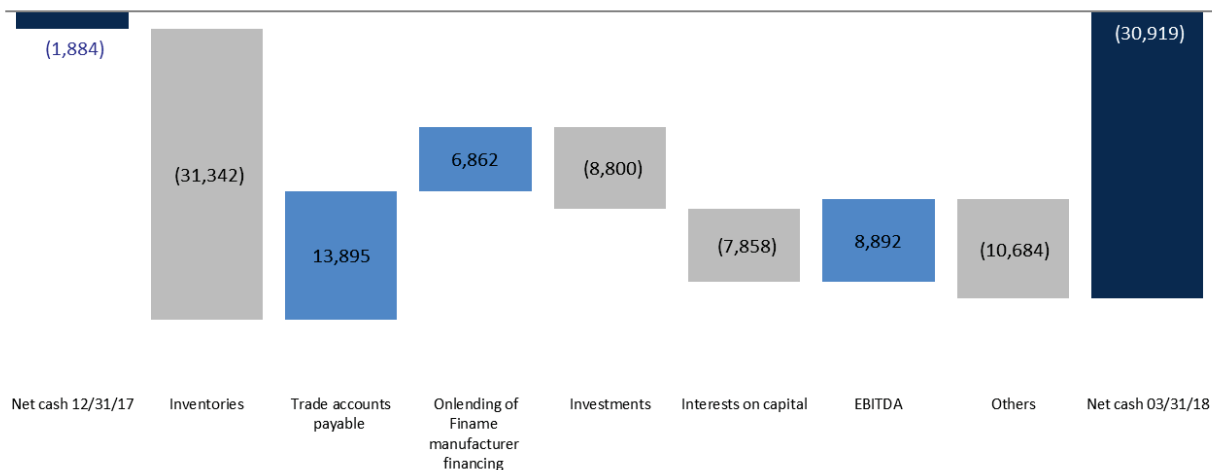
| Reconciliation of Net Income to EBITDA (R\$ 000) | Quarter | | | | |
|--|----------------|----------------|----------------|-------------------|-------------------|
| | 1Q17 | 4Q17 | 1Q18 | Chg. 1Q18/4Q17 | Chg. 1Q18/1Q17 |
| Net Income | 2,064 | 14,852 | 1,836 | -87.6% | -11.0% |
| Income tax and social contributions | 735 | 7,787 | (11) | -100.1% | -101.5% |
| Net Financial Income | 517 | (1,367) | (1,181) | -13.6% | -328.4% |
| Depreciation and amortization | 7,513 | 7,676 | 8,248 | 7.5% | 9.8% |
| EBITDA | 10,829 | 28,948 | 8,892 | -69.3% | -17.9% |
| EBITDA Margin | 7.4% | 14.9% | 6.7% | -54.9% | -9.3% |
| Total Net Operating Revenue | 146,525 | 194,555 | 132,647 | -31.8% | -9.5% |

PROFIT FOR THE PERIOD

The profit for the period amounted to R\$1.8 million in 1Q18, representing a net margin of 1.4%.

Evolution of Net Cash (Debt) Position

The main variations in the net debt position during 1Q18 are described below in R\$'000:



The balances of "Finame Manufacturer Financing" are not used in the calculation of net debt of the Company.

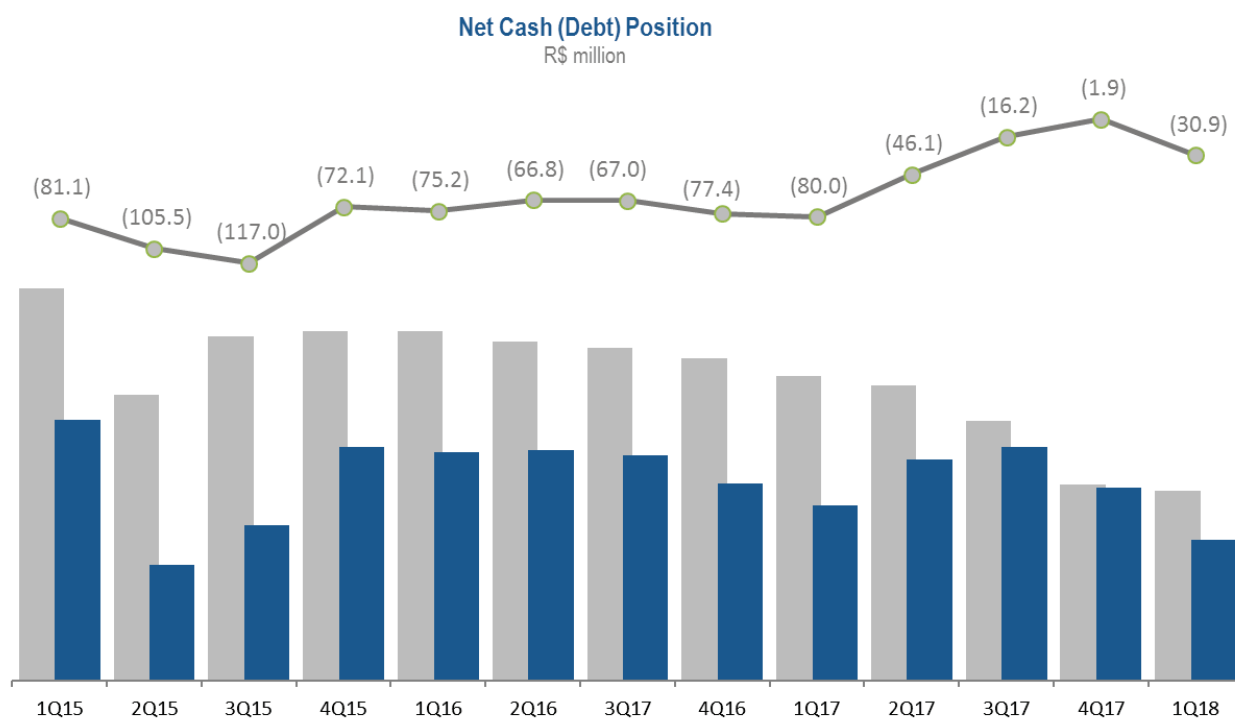
The growth in net debt in 1Q18 is due to the following main aspects:

- a) growth of inventories due to the larger volume of purchases at the beginning of the year so that there is adequate availability of products to customers. In April and/or May of each year the leading trade fair in the machine-tool sector and plastic processing takes place, and such fair generates a significant business volume that must be met within a reasonable period; and
- b) profit distribution for 2017, amounting to a total of R\$7.9 million.

Financial Position

Short-term investments, including those backed by debentures, are made with financial institutions with low credit risk and their yield is substantially indexed to the Interbank Certificate of Deposit (CDI). The consolidated net cash (debt) position at March 31, 2018 was R\$30.9 million.

The Company's borrowings are used mainly in investments in the modernization of the industrial facilities, research and development of new products and financing of exports and imports. At March 31, 2018, the amount of financing in local currency was R\$85.0 million, and in foreign currency, R\$33.0 million, totaling R\$118.0 million.



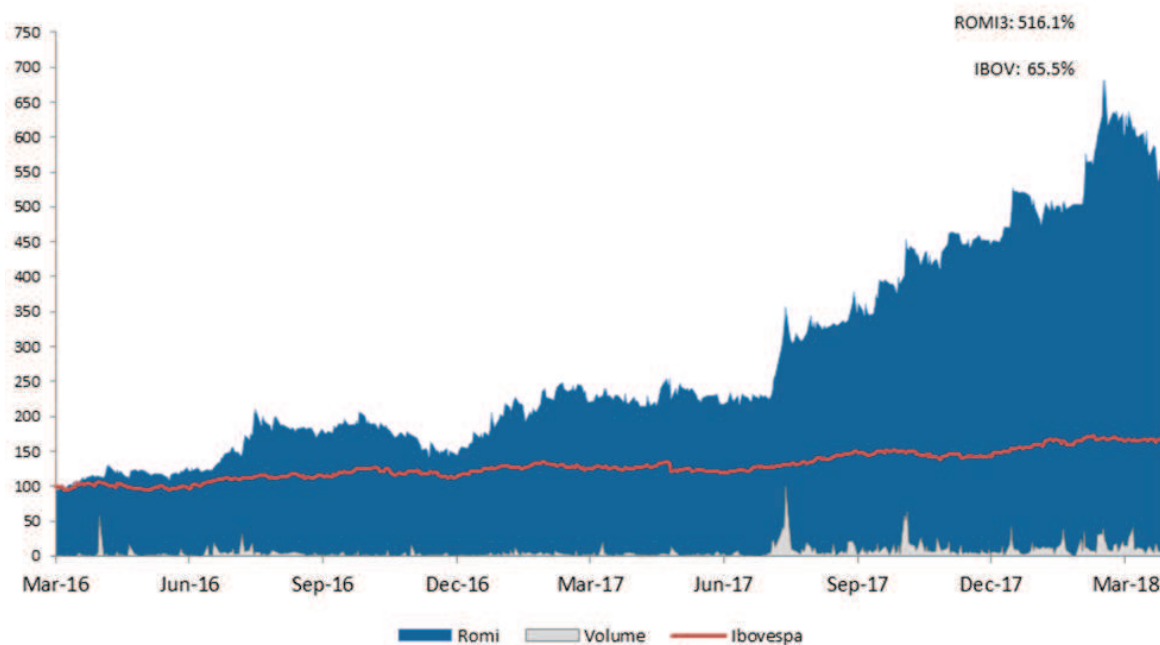
The balances of "Finame Manufacturer Financing" are not used in the calculation of net debt of the Company.

At March 31, 2018, the Company did not have any derivative transactions.

Capital Market

Share Performance ROMI3 vs. Ibovespa

From 03/31/2016 to 04/16/2017



Source: B3.

On April 16, 2018 the Company's common shares (ROMI3), which were quoted at R\$9.55, posted appreciation of 151.3% since March 31, 2017 and 516.1% since March 31, 2016. Ibovespa recorded appreciation of 27.5% and 65.5% in the same period.

The Company's market capitalization on April 16, 2018 was R\$600.3 million. The average daily trading volume during 1Q18 was R\$1,490.2.

Success in Legal Proceeding (“Plano Verão”)

In 2017, the Company was successful in the legal proceeding in which it is the plaintiff and the Federal Government is the defendant, whose object is the right to adjust for inflation the balance sheet of the calendar year 1989, in accordance with the inflation for the months of January and February of that year, and exclude the inflation indexes of the legislation then in force (“Plano Verão”). On September 6, 2017, the Company filed with the Federal Revenue Service a request for utilization of this credit. On April 9, 2018 the Federal Revenue granted the request to utilize this credit, allowing the Company to utilize it for offset against future federal taxes. The Company estimates, based on preliminary calculations, that such credit, adjusted for inflation based on the inflation adjustment indexes recognized by the courts, corresponds to approximately R\$44.4 million before taxes and other costs, the impact of which on profit for the period is estimated at approximately R\$29.6 million.

Consolidated Balance Sheet

(R\$ 000)

| ASSETS | 03/31/17 | 12/31/17 | 03/31/18 | LIABILITIES AND SHAREHOLDER'S EQUITY | 03/31/17 | 12/31/17 | 03/31/18 |
|---|------------------|------------------|------------------|---|------------------|------------------|------------------|
| CURRENT | 605,824 | 592,193 | 588,232 | CURRENT | 274,847 | 280,526 | 277,153 |
| Cash and Cash equivalents | 87,214 | 105,682 | 74,088 | Loans and financing | 94,952 | 74,170 | 75,039 |
| Financial investments | 21,365 | 13,670 | 12,944 | FINAME manufacturer financing | 62,025 | 55,463 | 54,161 |
| Trade accounts receivable | 113,469 | 120,303 | 119,832 | Trade accounts payable | 26,828 | 33,802 | 47,697 |
| Onlending of FINAME manufacturer financing | 95,668 | 88,114 | 82,131 | Payroll and related taxes | 21,765 | 28,148 | 26,929 |
| Inventories | 250,036 | 241,891 | 273,233 | Taxes payables | 1,759 | 5,896 | 2,470 |
| Recoverable taxes | 21,879 | 11,780 | 13,436 | Advances from customers | 53,665 | 56,512 | 52,911 |
| Other receivables | 16,193 | 10,753 | 12,568 | Other payables | 13,853 | 26,535 | 17,946 |
| | | | | | | | |
| NON CURRENT | 446,403 | 154,515 | 150,940 | NON CURRENT | 175,449 | 151,397 | 146,216 |
| Trade accounts receivable | 11,466 | 11,310 | 11,852 | Loans and financing | 93,621 | 47,066 | 42,912 |
| Onlending of FINAME manufacturer financing | 58,447 | 79,819 | 76,272 | FINAME manufacturer financing | 54,406 | 72,770 | 71,404 |
| Recoverable taxes | 671 | 778 | 894 | Deferred income and social contribution taxes | 25,331 | 29,885 | 30,573 |
| Deferred income and social contribution taxes | 57,040 | 49,426 | 49,975 | Taxes payable | 539 | - | - |
| Judicial Deposits | 2,087 | 2,057 | 2,092 | Reserve for contingencies | 1,439 | 1,561 | 1,214 |
| Other receivables | 9,462 | 11,125 | 9,855 | Other payables | 113 | 115 | 113 |
| | | | | | | | |
| Investments | | | | SHAREHOLDER'S EQUITY | 600,425 | 641,969 | 646,820 |
| Property, Plant and Equipment | 246,344 | 257,939 | 260,980 | Capital | 492,025 | 492,025 | 492,025 |
| Investment Property | 18,588 | 18,602 | 18,602 | Retained earnings | 492,025 | 118,960 | 118,960 |
| Intangible assets | 42,298 | 52,174 | 52,928 | Profit for the period | 90,243 | - | 1,799 |
| | | | | Cumulative translation adjustments | 2,015 | 30,984 | 34,036 |
| | | | | | | | |
| | | | | NON CONTROLLING INTERESTS | 1,506 | 1,531 | 1,493 |
| | | | | | | | |
| | | | | TOTAL SHAREHOLDER'S EQUITY | 601,931 | 643,500 | 648,313 |
| | | | | | | | |
| TOTAL ASSETS | 1,052,227 | 1,075,423 | 1,071,682 | TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY | 1,052,227 | 1,075,423 | 1,071,682 |

Consolidated Income Statement

(R\$ thousand)

| | 1Q17 | 4Q17 | 1Q18 | Chg. 1Q18/4Q17 | Chg. 1Q18/1Q17 |
|--|-----------------|-----------------|-----------------|-------------------|-------------------|
| Net Operating Revenue | 146,525 | 194,555 | 132,647 | -31.8% | -9.5% |
| Cost of Goods Sold | (110,281) | (137,106) | (97,888) | -28.6% | -11.2% |
| Gross Profit | 36,244 | 57,449 | 34,759 | -39.5% | -4.1% |
| <i>Gross Margin %</i> | <i>24.7%</i> | <i>29.5%</i> | <i>26.2%</i> | <i>0.0%</i> | <i>0.0%</i> |
| Operating Expenses | (32,928) | (36,177) | (34,115) | -5.7% | 3.6% |
| Selling expenses | (14,659) | (18,590) | (16,153) | -13.1% | 10.2% |
| Research and development expenses | (4,052) | (4,186) | (3,883) | -7.2% | -4.2% |
| General and administrative expenses | (12,906) | (13,539) | (13,367) | -1.3% | 3.6% |
| Management profit sharing and compensation | (1,453) | (1,904) | (1,456) | -23.5% | 0.2% |
| Other operating income, net | 142 | 2,042 | 744 | -63.6% | 423.9% |
| Operating Income before Financial Results | 3,316 | 21,272 | 644 | -97.0% | -80.6% |
| <i>Operating Margin %</i> | <i>2.3%</i> | <i>10.9%</i> | <i>0.5%</i> | <i>0.0%</i> | <i>0.0%</i> |
| Financial Results, Net | (517) | 1,367 | 1,181 | -13.6% | -328.4% |
| Financial income | 4,285 | 2,995 | 3,478 | 16.1% | -18.8% |
| Financial expenses | (4,067) | (2,915) | (2,601) | -10.8% | -36.0% |
| Exchange gain (loss), net | (735) | 1,287 | 304 | -76.4% | -141.4% |
| Operations Operating Income | 2,799 | 22,639 | 1,825 | -91.9% | -34.8% |
| Income tax and social contribution | (735) | (7,787) | 11 | -100.1% | -101.5% |
| Net income | 2,064 | 14,852 | 1,836 | -87.6% | -11.0% |
| <i>Net Margin %</i> | <i>1.4%</i> | <i>7.6%</i> | <i>1.4%</i> | <i>0.0%</i> | <i>0.0%</i> |
| Net profit concerning: | | | | | |
| Controlling interests | 2,015 | 14,816 | 1,799 | -87.9% | -10.7% |
| Non controlling interests | 49 | 36 | 37 | 2.8% | -24.5% |
| EBITDA | 10,829 | 28,948 | 8,892 | -69.3% | -17.9% |
| Profit (loss) for the period | 2,064 | 14,852 | 1,836 | -87.6% | -11.0% |
| Income tax and social contribution | 735 | 7,787 | (11) | -100.1% | -101.5% |
| Financial income, net | 517 | (1,367) | (1,181) | -13.6% | -328.4% |
| Depreciation and amortization | 7,513 | 7,676 | 8,248 | 7.5% | 9.8% |
| <i>EBITDA Margin %</i> | <i>7.4%</i> | <i>14.9%</i> | <i>6.7%</i> | <i>0.0%</i> | <i>0.0%</i> |
| Nº of shares in capital stock (th) | 62,858 | 62,858 | 62,858 | 0.0% | 0.0% |
| Profit per share - R\$ | 0.03 | 0.24 | 0.03 | -87.9% | -10.7% |

Consolidated Cash Flow Statement

(R\$ thousand)

| | 1Q17 | 4Q17 | 1Q18 |
|--|-----------------|-----------------|-----------------|
| Cash from operating activities | | | |
| Net Income before taxation | 2,799 | 22,638 | 1,825 |
| Financial expenses and exchange gain | 2,478 | (9,715) | 448 |
| Depreciation and amortization | 7,513 | 7,676 | 8,248 |
| Allowance for doubtful accounts and other receivables | 420 | (956) | (737) |
| Proceeds from sale of fixed assets and intangibles | (297) | (1,137) | (684) |
| Provision for inventory realization | (2,475) | (6,719) | (839) |
| Reserve for contingencies | (3,511) | 1,857 | 1,553 |
| Change on operating assets and liabilities | | | |
| Financial Investments | (534) | (250) | 726 |
| Trade accounts receivable | (18,130) | (1,802) | 3,043 |
| Onlending of Finame manufacturer financing | 16,305 | (16,741) | 11,737 |
| Inventories | 17,028 | 28,155 | (30,502) |
| Recoverable taxes, net | 3,642 | 6,172 | (2,321) |
| Judicial deposits | (578) | (531) | (1,132) |
| Other receivables | (1,430) | 3,136 | 731 |
| Trade accounts payable | (7,519) | (928) | 13,664 |
| Payroll and related taxes | 4,641 | (4,405) | (1,610) |
| Taxes payable | (1,252) | (2,905) | (2,448) |
| Advances from customers | (122) | (15,856) | (3,601) |
| Other payables | 1,043 | 1,330 | (1,014) |
| Cash provided by (used in) operating activities | 20,021 | 9,019 | (2,913) |
| Income tax and social contribution paid | (842) | (463) | (279) |
| Net Cash provided by (used in) operating activities | 19,179 | 8,556 | (3,192) |
| Purchase of fixed assets | (3,394) | (16,094) | (8,800) |
| Sales of fixed assets | 494 | 2,611 | 769 |
| Increase in intangible assets | (671) | (5,040) | (8) |
| Net cash Used in Investing Activities | (3,571) | (18,523) | (8,039) |
| Interest on capital paid | (113) | - | (8,305) |
| New loans and financing | 1,801 | 4,515 | 5,572 |
| Payments of loans and financing | (12,823) | 48,882 | (9,436) |
| Interests paid (including Finame manufacturer financing) | (5,020) | (88,656) | (4,954) |
| New loans in Finame manufacturer | 4,759 | 35,082 | 11,764 |
| Payment of Finame manufacturer financing | (18,497) | (15,859) | (14,736) |
| Net Cash provided by (used in) Financing Activities | (29,893) | (16,036) | (20,095) |
| Increase (decrease) in cash and cash equivalents | (14,285) | (26,003) | (31,326) |
| Exchange variation changes on cash and cash equivalents abroad | (11) | 93 | (268) |
| Cash and cash equivalents - beginning of period | 101,510 | 128,420 | 105,682 |
| Cash and cash equivalents - end of period | 87,214 | 102,510 | 74,088 |

Attachment I – DRE by Business Unit

Demonstração do Resultado Consolidado por Unidade de Negócio - 1Q18

| R\$ 000 | Romi Machines | Burkhardt + Weber Machines | Raw and Machined Cast Iron | Total |
|--|------------------|----------------------------------|----------------------------------|-----------------|
| Net Operating Revenue | 61,913 | 29,077 | 41,657 | 132,647 |
| Cost of Sales and Services | (37,548) | (24,036) | (36,304) | (97,888) |
| Business Units Transfers | 940 | - | 3,265 | 4,205 |
| Business Units Transfers | (3,265) | - | (940) | (4,205) |
| Gross Profit | 22,040 | 5,041 | 7,678 | 34,759 |
| <i>Gross Margin %</i> | <i>35.6%</i> | <i>17.3%</i> | <i>18.4%</i> | <i>26.2%</i> |
| Operating Expenses | (22,219) | (7,544) | (4,352) | (34,115) |
| Selling | (13,077) | (2,177) | (899) | (16,153) |
| General and Administrative | (5,200) | (5,367) | (2,800) | (13,367) |
| Research and Development | (3,883) | - | - | (3,883) |
| Management profit sharing | (803) | - | (653) | (1,456) |
| Other operating revenue | 744 | - | - | 744 |
| Operating Income before Financial Results | (179) | (2,503) | 3,326 | 644 |
| <i>Operating Margin %</i> | <i>-0.3%</i> | <i>-8.6%</i> | <i>8.0%</i> | <i>0.5%</i> |
| Depreciation and amortization | 3,175 | 1,694 | 3,379 | 8,248 |
| EBITDA | 2,996 | (809) | 6,705 | 8,892 |
| <i>EBITDA Margin %</i> | <i>4.8%</i> | <i>-2.8%</i> | <i>16.1%</i> | <i>6.7%</i> |

Income Statement by Business Units - 1Q17

| R\$ 000 | Romi Machines | Burkhardt + Weber Machines | Raw and Machined Cast Iron | Total |
|--|------------------|----------------------------------|----------------------------------|------------------|
| Net Operating Revenue | 59,313 | 29,869 | 57,343 | 146,525 |
| Cost of Sales and Services | (37,563) | (23,479) | (49,239) | (110,281) |
| Business Units Transfers | 1,500 | - | 1,529 | 3,030 |
| Business Units Transfers | (1,529) | - | (1,500) | (3,030) |
| Gross Profit | 21,721 | 6,390 | 8,133 | 36,244 |
| <i>Gross Margin %</i> | <i>36.6%</i> | <i>21.4%</i> | <i>14.2%</i> | <i>24.7%</i> |
| Operating Expenses | (20,461) | (6,452) | (6,015) | (32,928) |
| Selling | (10,842) | (2,497) | (1,320) | (14,659) |
| General and Administrative | (5,067) | (3,955) | (3,884) | (12,906) |
| Research and Development | (4,052) | - | - | (4,052) |
| Management profit sharing | (642) | - | (811) | (1,453) |
| Other operating revenue | 142 | - | - | 142 |
| Operating Income before Financial Results | 1,260 | (62) | 2,118 | 3,316 |
| <i>Operating Margin %</i> | <i>2.1%</i> | <i>-0.2%</i> | <i>3.7%</i> | <i>2.3%</i> |
| Depreciation and amortization | 3,174 | 1,334 | 3,005 | 7,513 |
| EBITDA | 4,434 | 1,272 | 5,123 | 10,829 |
| <i>EBITDA Margin %</i> | <i>7.5%</i> | <i>4.3%</i> | <i>8.9%</i> | <i>7.4%</i> |

Attachment II – Financial Statements of B+W

Balance Sheet B+W

| | (€ 000) | | |
|---|---------------|---------------|---------------|
| ASSETS | 06/30/17 | 12/31/17 | 03/31/18 |
| CURRENT | 24,892 | 20,810 | 20,882 |
| Cash and Cash equivalents | 980 | 1,587 | 828 |
| Trade accounts receivable | 5,562 | 7,011 | 4,844 |
| Inventories | 16,430 | 11,372 | 14,151 |
| Recoverable taxes | 1,017 | 527 | 681 |
| Related Parties | 134 | 99 | 82 |
| Other receivables | 768 | 214 | 296 |
| NONCURRENT | 26,556 | 28,235 | 27,924 |
| Investments | | | |
| Property, plant and equipment | 14,569 | 15,308 | 15,158 |
| Investment in subsidiaries | 46 | 59 | 59 |
| Intangible assets | 11,941 | 12,868 | 12,707 |
| TOTAL ASSETS | 51,448 | 49,045 | 48,806 |
| | | | |
| LIABILITIES AND SHAREHOLDER'S EQUITY | 06/30/17 | 12/31/17 | 03/31/18 |
| CURRENT | 17,954 | 14,868 | 15,388 |
| Trade accounts payable | 1,484 | 953 | 1,788 |
| Payroll and related taxes | 1,489 | 1,613 | 1,939 |
| Advances from customers | 12,949 | 10,690 | 10,172 |
| Other payables | 1,708 | 1,528 | 1,285 |
| Related Parties | 248 | 84 | 204 |
| NON CURRENT | 8,154 | 7,979 | 7,795 |
| Loans and financing | 3,382 | 3,105 | 2,966 |
| Deferred income and social contribution taxes | 4,772 | 4,874 | 4,829 |
| SHAREHOLDER'S EQUITY | 25,340 | 26,198 | 25,623 |
| Capital | 7,025 | 7,025 | 7,025 |
| Capital reserve | 505 | 505 | 505 |
| Profit reserve | 17,810 | 18,668 | 18,093 |
| TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY | 51,448 | 49,045 | 48,806 |

B+W Income Statement

| | (€ 000) | | |
|--|----------------|----------------|----------------|
| | 1Q17 | 4Q17 | 1Q18 |
| Net Operating Revenue | 8,937 | 15,606 | 7,214 |
| Cost of Goods Sold | (7,026) | (11,602) | (5,976) |
| Gross Profit | 1,911 | 4,004 | 1,238 |
| <i>Gross Margin %</i> | <i>21.4%</i> | <i>25.7%</i> | <i>17.2%</i> |
| Operating Expenses | (1,926) | (1,925) | (1,892) |
| Selling expenses | (747) | (786) | (546) |
| General and administrative expenses | (1,179) | (1,139) | (1,346) |
| Operating Income before Financial Results | (15) | 2,079 | (654) |
| <i>Operating Margin %</i> | <i>-0.2%</i> | <i>13.3%</i> | <i>-9.1%</i> |
| Financial Results, Net | (105) | (156) | (111) |
| Operations Operating Income | (120) | 1,923 | (765) |
| Income tax and social contribution | 35 | (641) | 189 |
| Net income | (85) | 1,282 | (576) |
| <i>Net Margin %</i> | <i>-1.0%</i> | <i>8.2%</i> | <i>-8.0%</i> |
| EBITDA | 492 | 2,640 | (121) |
| Net income / loss for the period | (85) | 1,282 | (576) |
| Income tax and social contribution | (35) | 641 | (189) |
| Financial income, net | 105 | 156 | 111 |
| Depreciation and amortization | 507 | 561 | 533 |
| <i>EBITDA Margin %</i> | <i>5.5%</i> | <i>16.9%</i> | <i>-1.7%</i> |

Statements contained in this release related to the Company's business outlook, projections of operating and financial results, and references to the Company's growth potential are mere forecasts and have been based on Management's expectations regarding its future performance. These expectations are highly dependent upon market behavior, economic conditions in Brazil, the industry and international markets. Therefore, they are subject to changes.